

#### SUPREME COURT CLERK'S OFFICE 417 SOUTH KING STREET HONOLULU, HAWAI'I 96813-2912

FINANCIAL DISCLOSURE STATEMENT
THIS SPACE FOR OFFICE USE ONLY

Electronically Filed Supreme Court SCFD-11-0000223

06:14 PM

20-MAR-2013

Before completing this form please read the instructions for Financial Disclosure Statement, including the text of Supreme Court Rule 15. REMINDER: For all items requiring a monetary amount, the following financial range codes may be used.

- A Less than \$1,000
- B At least \$1,000 but less than \$10,000
- C At least \$10,000 but less than \$25,000
- D At least \$25,000 but less than \$50,000
- E At least \$50,000 but less than \$100,000
- F At least \$100,000 but less than \$150,000
- G At least \$150,000 but less than \$250,000 H At least \$250,000 but less than \$500,000
- I At least \$500,000 but less than \$750,000
- J At least \$750,000 but less than \$1,000,000
- K -\$1,000,000 or more

TO BE FILED BY ALL FULL TIME AND PER DIEM JUDGES.

		(Ty	pe or Print Clearly)			
NAME: Kibe	<b>)</b> ,	Gerald	Н.		NAME OF SPO	DUSE OR DOMESTIC PARTNER:
	AST)	(FIRST)		(MIDDLE)	None	
OFFICE ADDRES	s: 1111 Alakea S	St. NUMBER, STREET			No. of Depend (Do not include	
CITY OR TOWN:	Honolulu	ZIP COI	DE: 96813		0	
JUDICIAL POSITI	ON HELD	DATE OF APPOINTMENT		OFFICE PI	HONE	
District Ju	dge	10/24/1994		538-5004		
CALENDAR YEAR	COVERED BY THIS DISCLOSU	JRE: 20 <u>1</u> 2				
ITEM 1	JUDICIAL COMPENSATIO	N				ANNUAL INCOME
RSCH 15(d)(1)	ODDIONE COM ENORMIC					F
ITEM 2 RSCH 15(d)(1)	JUDGE'S OTHER INCOME (if income for services rend					
0.16	EMPLOYER/LAW FIR	М	BUSIN	IESS ADDRESS		ANNUAL INCOME
Self						A (Wedding Fees)
						1 663)
ITEM 3 RSCH 15(d)(1)	INCOME OF SPOUSE OR (if income for services rend		ID DEPENDENT CHILD	DREN		
		EMPLOYER				ANNUAL INCOME
N/A						



ITEM 4 RSCH 15(d)(1)	ANY OTHER INCOME, FOR SERVICES R REPEATED HERE	ENDERED, IN EXCES	SS OF \$1,000 - INCO	ME DISCLOSED IN ITEMS 1	- 3 NEED NOT BE
None	SOURCE	NATURE	OF SERVICES REN	DERED	AMOUNT
	Check here if entry is None	Check here if you h	ave attached addition	al sheets	
ITEM 5 RSCH 15(d)(2)	EACH OWNERSHIP OR BENEFICIAL INT VALUE OF \$5,000 OR MORE OR EQUAL				STATE, HAVING A
	NAME OF BUSINESS	NATURE O	F BUSINESS	NATURE OF INTEREST	ENTER AMOUNT OR NO. OF SHARES
Gerald H.	Kibe	Condomini	um Rental	Sole Owner	C (Rental Income)
•	se see attached UM (Page 1) and Exhibits				
	Check here if entry is None	Check here if you h	ave attached addition	al sheets	
ITEM 6 RSCH 15(d)(2)	OWNERSHIP OR BENEFICIAL INTEREST	UNDER ITEM 5 TRA	NSFERRED DURING	THIS DISCLOSURE PERIC	DD.
	NAME OF BUSINESS	DATE OF	TRANSFER	VALUE OF	TRANSFER
Please se "B"	e attached Exhibits "A" &				
	Check here if entry is None	Check here if you h	ave attached addition	al sheets	
ITEM 7 RSCH 15(d)(3)	LIST EACH OFFICERSHIP, DIRECTORSH	HIP, TRUSTEESHIP O	R OTHER FIDUCIAR	Y RELATIONSHIP HELD IN	ANY BUSINESS.
Please se	NAME OF BUSINESS e attached ADDENDUM (	Pages 1-2)	TITLE AN	D TERM OF OFFICE	COMPENSATION (enter amount or NONE)
	Charle have if ontry in New -	1 Chack have the		al abasta	
	Check here if entry is None	Check here if you h	ave attached addition	ai sneets	

JUD 101 (02/11) (eff. 01/01/11) Page 2

ITEM 8 RSCH 15(d)(4)				, TO WHOM MORE THAN \$3,000 WA	AS OWE	D DURING THE DISCLOSURE
P.O. Box Des Moine HAWAII S P.O. Box	10335 es, IA 50306 STATE FEDEF	MORTGAGE	H N D	ORIGINAL AMOUNT OWED	G D	JNT OWED AT END OF YEAR
	Check here if entry is No	one Check he	re if you	have attached additional sheets		
ITEM 9 RSCH 15(d)(5)	REAL PROPERTY IN	THE STATE IN WHICH IS HELD	AN INTI	EREST WITH A FAIR MARKET VALU	E OF \$1	0,000 OR MORE.
96734 96826		POSTAL ZIP CODE OF LOCAT	ION		J	VALUE
	Check here if entry is No	Dana Chack ba	ro if you	have attached additional sheets		
ITEM 10				CEEDS \$10,000, ACQUIRED DURIN	G THE D	DISCLOSURE PERIOD.
POSTAL ZIP C	ODE OF LOCATION		ME AND	O ADDRESS OF PERSON RECEIVING RATION	G	CONSIDERATION GIVEN
<b>∠</b> cı	neck here if entry is Nor	ne	re if you	have attached additional sheets		
ITEM 11 RSCH 15(d)(5)	REAL PROPERTY, T	HE FAIR MARKET VALUE OF W	HICH EX	CEEDS \$10,000, TRANSFERRED DI	URING T	HE DISCLOSURE PERIOD.
POSTAL ZIP C	ODE OF LOCATION	NAME AND ADDRESS OF PER				CONSIDERATION RECEIVED
<b>∠</b> CI	neck here if entry is Nor	ne 🗌 Check he	re if you	have attached additional sheets		

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ITEM 12 RSCH 15(d)(6)	CREDITOR INTEREST IN INSOLV	/ENT BUSINESS HAVING A VALUE OF	\$5,000 OR MORE.	
N	NAME OF BUSINESS	NATURE OF BUSINESS	NATURE OF INTEREST	VALUE
None				
				_
<b>Z</b> c	Check here if entry is None	Check here if you have attach	ed additional sheets	
ITEM 13 RSCH 15(d)(7); Rule 3.13 Revised Code of Judicial Conduct	GIFT(S) THAT MUST BE REPOR	TED UNDER RULE 3.13(c) OF THE HAW	/AI'I REVISED CODE OF JUDICIAL COM	NDUCT.
	SOURCE	DESCRIPTION	ON OF GIFT	ESTIMATED VALUE
None				
	Check here if entry is None	Check here if you have attach	ed additional sheets	
ITEM 14 RSCH 15(d)(8) & 22(h)	FULL-TIME JUDGES' APPROVED	JUDICIAL EDUCATION		
I attended	8 hours of Approved Judicia	al Education during the reporting per	riod.	
REMARKS:				
<b>∠</b> s	See attached sheets.			
		a true, correct, and complete statement.		
SIGNATURE:	/s/ Gerald H. Kibe		DATE	March 20, 2013
NOTE: This i	filing is not valid without a signature.			
	J. F. T.			

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#### ADDENDUM TO 2012 FINANCIAL DISCLOSURE STATEMENT

**ITEM #5:** 

Electronically Filed Supreme Court SCFD-11-0000223 20-MAR-2013

- A. Attached to this Addendum as **Exhibits "A"** and "**B"** are excerpted in the Maccount statements reflecting stock and mutual fund holdings as of June 2012 and December 2012, respectively. Comparative statement excerpts for both periods are furnished as holdings were acquired and/or sold during the year. Account numbers and certain other personal information have been redacted from these statements.
- B. The following **MUTUAL FUND** interests were held separately from the accounts listed in Exhibits A & B (share amounts are as of 12/31/2012):
  - 1. **BLACKROCK US LARGE CAP INDEX**—773.8735 shares.
  - 2. **CENTURY SMALL/MID CAP GROWTH FUND—**2,422.5872 shares.
  - 3. **EUROPACIFIC GROWTH FUND**—798.6295 shares.
  - 4. **NEW ECONOMY FUND**--729.937 shares.
  - 5. **VANGUARD WELLINGTON FUND-**-344.3112 shares.
  - 6. **VICTORY INSTITUTIONAL DIVERSIFIED STOCK FUND-**-996.0618 shares.
  - 7. **WASHINGTON MUTUAL INVESTORS FUND**—641.879 shares.

#### **ITEM #7:**

**AMERICAN JUDICATURE SOCIETY (HAWAII CHAPTER)**, P.O. Box 656, Honolulu, Hawai'i 96809. Continued as a member of the Board of Directors of this non-profit organization.

**HAWAII JUSTICE FOUNDATION**, P.O. Box 1230, Honolulu, Hawai'i 96807-1230. Continued as a member of the Board of Directors of this non-profit organization through the expiration of final three-year term on December 31, 2012.

**KOKUSAI SAKE KAI (INTERNATIONAL SAKE ASSOCIATION), INC.**, 345 Queen Street, Suite 901, Honolulu, Hawai'i 96813. Continued serving as a member of the Board of Directors of this not-for-profit sake appreciation and cultural promotion organization.

(END OF ADDENDUM.)

Electronically Filed Supreme Court SCFD-11-0000223 20-MAR-2013 06:14 PM

#### INVESTMENT ACCOUNTS MONTHLY STATEMENT EXCERPTS JUNE 2012

**EXHIBIT "A"** 

JUNE 1 - JUNE 30, 2012 ACCOUNT NUMBER:

### Additional information

Gross proceeds

THIS PERIOD

THIS YEAR

### Portfolio detail

# Cash and Sweep Balances

Bank Deposit Sweep - Consists of monies held at and one or more affiliated banks. These assets are not covered by SIPC, but, together with any other deposits held in the same insurable capacity at each bank, are eligible for FDIC insurance to at least \$250,000 per depositor, per bank in accordance with FDIC rules. For additional information on the Bank Deposit Sweep for your account, please contact Your Financial Advisor.

ESTIMATED ANNUAL INCOME	00 0		
CURRENT MARKET VALUE			
ANNUAL PERCENTAGE YIELD EARNED*	0.00	0.01	
% OF ACCOUNT	0.02		
DESCRIPTION	Cash	BANK DEPOSIT SWEEP	Interest Period 06/01/12 - 06/30/12

## Total Cash and Sweep Balances

\* APYE measures the total amount of the interest paid on an account based on the interest rate and the frequency of the compounding during the interest period. The annual percentage yield earned is expressed as an annualized rate, based on a 365 day year.

## Stocks, options & ETFs

### Stocks and ETFs

	11 00 00 00 00 00 00 00 00 00 00 00 00 0							ESTIN	ESTIMATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL VIELD (%)
ENERGY SELECT ET SECTOR SPDR									
XLE									
Acquired 08/11/10 L nc		12	53.86	646 42		796 44	150.02		
Acquired 01/10/11 L		4	67.87	950.22		000	70.70		
Acquired 09/26/11 S		5	59.33	296.68		331.85	35.17		
Total	3.14	31		\$1,893.32	66.3700	\$2 057 47	\$164.15	435 27	1 74
FINANCIAL SELECT ET SECTOR SPDR XI F								7.00	
Acquired 12/16/09 L nc		25	14.35	358.87		365.88	7.01		
Acquired 04/ 12/ 10 L nc		1 2 2	16.62	249.45		219.52	-29.93		
		17	16.37	343.80		307.34	-36.46		

JUNE 1 - JUNE 30, 2012 ACCOUNT NUMBER:

## Stocks, options & ETFs

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								ESTIN	ESTIMATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
Acquired 12/16/10 L nc Acquired 09/26/11 S		29 26	15.52	450.29		424.41	-25.88 69.76		
Total	2.59	116		\$1,713.16	14.6350	\$1,697.66	-\$15.50	\$28.76	1.69
INDUSTRIAL SELECT ET SECTOR SPDR XLI									
Acquired 01/12/10 L nc Acquired 09/28/11 S Acquired 02/07/12 S		43 5	29.28 30.35 37.03	1,259.22 273.22 185.16		1,533.81 321.03 178.35	274.59 47.81 -6.81		
Total	3.10	57		\$1,717.60	35.6700	\$2,033.19	\$315.59	\$41.95	2.06
ISHARE TR -S&P SMALLCAP 600 INDEX FD JJR									
Acquired 01/15/09 L nc		16	40.21	643.46		1.172.32	528.86		
Acquired 06/17/09 L nc Acquired 07/16/09 L nc		<u>_</u> 0	44.13 45.59	485.51		805.97	320.46		
Acquired 08/12/10 L nc		77	54.70	4,212.47		5.641.79	1.429.32		
Acquired 12/06/10 L nc Acquired 01/12/11 L		98	66.66 69.46	399.98		439.62	39.64		
Total	14.21	127		\$6,707.51	73.2700	\$9,305.29	\$2.597.78	\$117.47	1.26
ISHARES BARCLAYS MBS BOND FUND MBB									
Acquired 02/11/09 L nc	0.50	က	104.47	313.42	108.4400	325.32	11.90	6.59	2.94
ISHARES BARCLAYS ET 7-10 YR TREASURY BOND FUND IEF				*					
Acquired 08/06/08 L nc Acquired 03/10/10 L nc Acquired 04/06/10 L nc Acquired 04/06/10 L nc		-04c	87.44 89.98 88.49	87.44 179.98 353.99		107.93 215.86 431.72	20.49 35.88 77.73		
Total	1 40	۷ ٥	0.00	60.76	0000	00.012	10.27	0	
ונמו	1.48	ח		\$819.00	107.9300	\$971.37	\$152.37	\$21.46	2.21

JUNE 1 - JUNE 30, 2012 ACCOUNT NUMBER:

## Stocks, options & ETFs

								ESTIN	ESTIMATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
ISHARES BARCLAYS ET 1-3 YR TREASURY BOND FUND SHY									
Acquired 08/06/08 L nc Acquired 02/08/10 L nc		ю ю	82.71	248.15 250.91		253.11	4.96		
Total	0.77	9		\$499.06	84.3700	\$506.22	\$7.16	\$3.05	0.60
ISHARES BARCLAYS ET INTERMEDIATE CREDIT BOND FUND CIU Acquired 11/30/07 L nc Acquired 09/22/10 L nc		7.0	101.56	710.94		765.24	54.30		
Total	1.50	6		\$927.17	109.3200	\$983.88	2.41	433 88	3 44
ISHARES BARCLAYS ET 1-3 YEAR CREDIT BOND FUND CSJ Acquired 02/12/10 L nc Acquired 01/19/11 L Acquired 01/19/11 L		000	104.16 104.53	208.33 209.07 509.07	a .	209.42 209.42	1.0 .4 0.09 6.73		5
Total	1.44	6		\$939.79	104.7100	\$942.39	\$2.60	\$18.18	4 72
ISHARES IBOXX INV ET GRADE CORP BOND FUND LQD Acquired 09/10/08 L nc Acquired 04/21/09 L nc Acquired 11/10/10 L nc		<b>~</b> ⊕ ≈	101.62 96.09 111.38	101.62 576.58 334.17		117.59 705.54 352.77	15.97 128.96 18.60		-
Total	1.80	10		\$1,012.37	117.5900	\$1,175.90	\$163.53	\$48.30	4.11
ISHARES MSCI ET INDONESIA INVESTABLE MARKET INDEX FUND EIDO Acquired 05/04/12 S Acquired 05/18/12 S Acquired 05/18/12 S		25.00	30.94 30.97 28.52	464.11 402.63 285.21		429.60 372.32 286.40	-34.51 -30.31 1.19		
Total	1.66	38		\$1,151.95	28.6400	\$1,088.32	-\$63.63	\$17.29	1.59

JUNE 1 - JUNE 30, 2012 ACCOUNT NUMBER:

# Stocks, options & ETFs

	NO %			0				3	ESTIMATED
DESCRIPTION	ACCOUNT	QUANTITY	ORIG PRICE	ORIG COST	CURRENI	CURRENT MARKET VALUE	UNREALIZED	ANNUAL	ANNUAL
ISHARES MSCI MALAYSIA INDEX FD WEBS INDEX FD INC EWM							CARIALOSO	INCOME	YIELD (%)
Acquired 09/01/10 L nc Acquired 11/23/10 L nc Acquired 05/18/12 S Acquired 05/21/12 S		4 Z O O T	13.30 13.70 13.65	53.20 712.79 136.60		57.08 742.04 142.70	3.88 29.25 6.10		
Total	1.66	92		\$1 040 17	14 2700	64 004 53	5.12		
ISHARES MSCI EAFE INDEX FUND EFA Acquired 11/17/06 L nc Acquired 11/26/08 L nc		22 10	70.82	1,558.04	2007	1,099.12	444.35 -458.92	\$40.81	3.76
Total	2.44	32		\$1.967.46	49.9600	\$1 598 72	90.10	6	
ISHARES MSCI MEXICO INVESTABLE MARKET INDEX FUND EWW Acquired 05/04/12 S Acquired 05/18/12 S		4 c	61.35 55.27	858.94 276.38		860.30 307.25	1.36	16:400	5,44
	1.78	19		\$1,135.32	61.4500	\$1,167.55	\$32.23	\$17.40	1 49
ISHARES MSCI UNITED KINGDOM INDEX FUND EWU Acquired 06/03/11 L	1.02	4	18.18	745.49	16 2900	7.88 0.87	02 44		
ISHARES S&P NORTH AMERICAN TECHNOLOGY NETWORKING INDEX ETF ION		8					00.	75.37	3.79
Acquiled 02/07/12 S ISHARES TR S&P MIDCAP 400 INDEX ED	1.27	33	30.97	1,022.23	25.2300	832.59	-189.64	5.21	0.62
Acquired 06/16/09 L nc		, 20 20	59.26 60.13 57.64	651.91 1,563.47 1,152.83		1,035.87 2,448.42 1,883.40	383.96 884.95 730.57		



JUNE 1 - JUNE 30, 2012 ACCOUNT NUMBER:

## Stocks, options & ETFs

								ESTIMATED	ATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
Acquired 06/17/09 L nc Acquired 03/26/10 L nc Acquired 08/09/10 L nc Acquired 12/06/10 L nc Acquired 12/06/11 L		7 2 8 8 8 9	57.33 78.67 77.70 88.62 92.29	687.98 236.01 1,398.64 265.89 553.75		1,130.04 282.51 1,695.06 282.51 565.02	442.06 46.50 296.42 16.62	y.	
Total	14.23	66		\$6,510.48	94.1700	\$9,322.83	\$2,812.35	\$119.19	1.28
POWERSHARES DB ET COMMODITY INDEX TRACKING FUND DBC					10				
Acquired 12/18/08 L nc Acquired 04/02/09 L nc		18	20.68	372.37 561.91		463.50 695.25	91.13		
Acquired 05/14/12 S nc		33	26.75 26.41	561.76 871.73		540.75 849.75	-21.01		
Total	3.89	66		\$2,367.77	25.7500	\$2,549.25	\$181.48	N/A	N/A
SELECT SECTOR SPDR TR CONSUMER STAPLES XLP									
Acquired 06/09/10 L nc Acquired 08/12/10 L nc Acquired 07/01/1 S		o.⊬.	26.40 26.78 31.37	237.64 830.39 345.17		312.93 1,077.87 382.47	75.29 247.48 37.30		
Total	3.13	29	30.00	\$1.653.20	34.7700	\$2.051.43	\$398.23	\$54.16	2.64
SELECT SECTOR SPDR FD MATERIALS XLB Acquired 08/11/10 L nc Acquired 02/07/12 S		4 c	31.39	439 439 488 40		494.06 176.45	54.48 11.65		
Total	1.02	19		\$627.68	35.2900	\$670.51	\$42.83	\$13.96	2.08
SELECT SECTOR SPDR FD HEALTH CARE XLV									
Acquired 03/15/11 L Acquired 06/08/11 L Acquired 09/28/11 S		9 17 24	32.10 35.06 32.29	288.99 596.06 775.16		342.05 646.08 912.12	53.06 50.02 136.96		
Total	2.90	20		\$1,660.21	38.0050	\$1,900.25	\$240.04	\$37.55	1.98

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#### GERALD H KIBE FCC AS CUSTODIAN

JUNE 1 - JUNE 30, 2012 ACCOUNT NUMBER:

# Stocks, options & ETFs

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DESCRIPTION	ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT	CURRENT MARKET VALUE	UNREALIZED	ANNUAL	ANNUAL
SELECT SECTOR SPDR FD CONSUMER DISCRETIONARY XI Y				17					11ELD (70)
Acquired 09/17/09 L nc Acquired 09/18/09 L nc Acquired 05/05/10 L nc		45 10 10	27.83 27.84 34.10	111.35 640.35 341.03		175.12 1,006.94 437.80	63.77 366.59 96.77		
Acquired 05/19/11 L Acquired 05/19/11 L		0 0	31.85 40.58	318.60		437.80	119.20 28.75		
Total	3.74	56		\$1,776.60	43.7800	\$2.451.68	\$675.08	\$35.61	1 1
SPDR BARCLAYS CAP ET HIGH YIELD BOND ETF JNK									?: -
Acquired 05/07/09 L nc Acquired 02/12/10 L nc Acquired 01/19/11 L		797	33.63 37.34 40.15	571.81 224.07 441.68		670.82 236.76 434.06	99.01 12.69 7.62		
Total	2.05	34		\$1.237.56	39 4600	\$1 341 64	\$107.08	02 700	1
SPDR S&P BANK ET KBE						; ;	0000	00.766	17.1
Acquired 03/19/12 S	1.28	38	24.50	931.28	22 0400	837 52	92 26	0000	2
SPDR S&P RETAIL ET						100		0.01	
Acquired 03/09/12 S Acquired 05/23/12 S		5 4	60.68 58.39	242.74 291.99		236.36	-6.38		
Total	0.81	6		\$534.73	59.0900	\$531.81	-\$2.92	\$5.20	000
VANGUARD ET TELECOMMUNICATIONS SERVICES VOX									
Acquired 09/21/10 L nc	0.62	9	62.33	374 00	67 8100	406.86	30 08	0 0 0	
VANGUARD INFORMATION ET TECHNOLOGY VGT			37				00.70	12.03	7.30
Acquired 08/11/10 L nc Acquired 09/27/11 S Acquired 03/22/12 S Acquired 05/23/12 S		24° 24°	51.97 59.99 73.45 66.79	259.89 2,039.97 367.27		343.65 2,336.82 343.65	83.76 296.85 -23.62		
Total	60.9	58		\$3,602.27	68.7300	\$3,986.34	\$384.07	\$28.13	0.71



JUNE 1 - JUNE 30, 2012 ACCOUNT NUMBER:

## Stocks, options & ETFs

								ESTIN	ESTIMATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
VANGUARD MSCI ET EMERGING MARKETS ETF VWO			D.						
Acquired 06/29/09 L nc Acquired 09/16/09 L nc		ပ ဖ	32.19	193.18		239.58	46.40		
Acquired 06/08/10 L nc		^	37.28	260.96		279.51	18.55		
Acquired 07/12/10 L nc		91	40.16	240.99		239.58	1.41		
Acquired 02/25/11 L		10	42.52 45.89	1,998.47		1,876.71 399.30	-121.76 -59.70		
Total	5.00	82		\$3,384.85	39.9300	\$3,274.26	-\$110.59	\$74.29	2.27
VANGUARD MSCI EAFE ET									
Acquired 03/17/09 L nc		22	22.06	185 36		604 64	0 7 0 0 0		
Acquired 05/14/09 L nc		110	27.17	135.86		157.85	21.99		
Acquired 05/15/09 L nc		21	27.03	567.78		662.97	95.19		
Acquired 09/16/09 L nc		20	34.88	697.72		631.40	-66.32		
Acquired 01/29/10 L nc		70	32.75	327.60		315.70	-11.90		
Acquired 03/11/10 L IIC Acquired 03/15/11 L		ر - م	31.94	990.36		978.67	-11.69		
Acquired 05/05/11 L		12	38.47	461.72		378.84	-58.72		
Acquired 06/03/11 L		21	37.87	795.39		662.97	-132.42		
Total	7.61	158		\$5,025.63	31.5700	\$4,988.06	-\$37.57	\$165.26	3.31
VANGUARD REIT ET									
Acquired 08/24/09 L nc		Q	38 97	733 86		307 58	158 72		
Acquired 10/15/09 L nc Acquired 05/07/10 L nc		, <del>-</del> -ω	41.88	460.69		719.73	259.04 81.78		
Total	2.20	22		\$939.92	65.4300	\$1,439.46	\$499,54	\$47.52	3.30
VANGUARD TOTAL BOND ET MARKET BND				2					
Acquired 10/19/11 S Acquired 11/07/11 S		7 8	83.25 84.00	582.79 672.06		590.66 675.04	7.87 2.98		
Total	1.93	15	8	\$1,254.85	84.3800	\$1,265.70	\$10.85	\$36.94	2.92

JUNE 1 - JUNE 30, 2012 ACCOUNT NUMBER.

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Gross proceeds

THIS PERIOD

THIS YEAR

Foreign withholding

THIS PERIOD

THIS YEAR

### Portfolio detail

# Cash and Sweep Balances

Bank Deposit Sweep - Consists of monies held at deposit solutions and one or more affiliated banks. These assets are not covered by SIPC, but, together with any other deposits held in the same insurable capacity at each bank, are eligible for FDIC insurance to at least \$250,000 per depositor, per bank in accordance with FDIC rules. For additional information on the Bank Deposit Sweep for your account, please contact Your Financial Advisor.

DESCRIPTION	ACCOUNT	ANNUAL PERCENTAGE YIELD EARNED*	CURRENT MARKET VALUE	ESTIMATED ANNUAL INCOME	
Cash	000	000			
BANK DEPOSIT SWEEP				0.00	
Interest Period 06/01/12 - 06/30/12					

## Total Cash and Sweep Balances

## Stocks, options & ETFs

### Stocks and ETFs

	L (							ESTIN	ESTIMATED
	ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL
	w.								11550 (%)
Acquired 03/16/12 S	0.78	8	72.51	1.305.32	74.1300	1 334 34	29 02	35 70	C
AGILENT TECH INC							10.01	02:00	7.04
Acquired 02/12/08 L nc Acquired 05/01/08 L nc		ን የ	31.99	159.99		196.20	36.21		
nc		ΩΩ	16.06	90.54 80.34		117.72	27.18		
	0:30	13		\$330.87	39.2400	\$510.12	\$179.25	\$5.20	1.02

<sup>\*</sup> APYE measures the total amount of the interest paid on an account based on the interest rate and the frequency of the compounding during the interest period. The annual percentage yield earned is expressed as an annualized rate, based on a 365 day year.

JUNE 1 - JUNE 30, 2012 ACCOUNT NUMBER:

Stocks, options & ETFs

								ESTIMATED	ATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL VIELD (%)
AIR PRODUCTS & CHEMICALS INC APD									
Acquired 03/23/12 S	0.38	∞	90.20	721.64	80.7300	645.84	-75.80	20 48	3 17
ALLEGHANY CORP NEW DELAWARE Y									
Acquired 12/06/05 L nc	0.59	ന	367.31	1,101.93	339.7500	1.019.25	-82 68	Φ/N	V/N
AMERICA MOVIL SAB DE CV ADR SERIES L AMX									
Acquired 02/17/11 L Acquired 02/06/12 S		175	28.19	338.38 243.37		312.72	-25.66		
Total	0.33	22		\$581.75	26.0600	\$573.32	-\$8 43	\$6.29	1 10
ANGIES LIST INC ANGI Acquired 05/16/12 S	0.69	75	13.22	992.20	15.8400	1.188.00	195.80		
AT & T INC T									
Acquired 06/18/07 L nc	0.62	30	40.38	1,211.68	35.6600	1,069.80	-141.88	52.80	4.93
AUTOMATIC DATA PROCESSING ADP									
Acquired 10/17/11 S Acquired 11/17/11 S		94	51.36 50.06	308.16 200.25		333.96 222.64	25.80		
Total	0.32	10		\$508.41	55.6600	\$556.60	\$48.19	\$15.80	2 84
BERKSHIRE HATHAWAY INC SERIES B NEW BRK/B									
Acquired 10/18/11 S Acquired 11/02/11 S		4 0	72.99	291.99		333.32	41.33		
Acquired 11/17/11 S		<u>_</u> ∞	74.30	594.47		1,333.28	112.20		
Acquired 04/13/12 S Acquired 05/22/12 S		12	79.59	955.13 801.21		999.96	44.83 32.09		
Total	2.43	20		\$3,863.88	83.3300	\$4,166.50	\$302.62	N/A	N/A



JUNE 1 - JUNE 30, 2012 ACCOUNT NUMBER:

## Stocks, options & ETFs

								ESTIMATED	ATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
CHUBB CORP CB Acquired 10/20/11 S	0.09	2	64.74	129.49	72.8200	145.64	16.15	3.28	2.25
CISCO SYSTEMS INC CSCO	V2								
Acquired 04/13/09 L nc Acquired 09/21/10 L nc Acquired 11/05/10 L nc		50	17.87 21.62	893.85		858.50 154.53	-35.35 -40.14		
Total	0.74	74	000	\$1,447.60	17.1700	\$1,270.58	-\$177.02	\$23.68	1.86
COCA-COLA COMPANY		38							
Acquired 02/26/10 L nc Acquired 03/19/10 L nc		101	52.92 54.49	52.92 544.99		78.19 781.90	25.27 236.91		
Acquired 05/14/10 L nc Acquired 10/17/11 S		22	53.02 67.45	1,166.53 472.21		1,720.18	553.65 75.12		
Total	1.83	40		\$2,236.65	78.1900	\$3,127.60	\$890.95	\$81.60	2.61
COSTCO WHSL CORP NEW COM									
Acquired 12/02/05 L nc Acquired 12/06/05 L nc		0,1	49.16 49.29	442.44 542.19		855.00 1,045.00	412.56 502.81		
Total	1.11	20		\$984.63	95.0000	\$1,900.00	\$915.37	\$22.00	1.16
COVIDIEN PLC COV Accurring 04/06/12 S	Z C	7.0	7	2000	0000	77	7,000	00 10	6
CVS CAREMARK CORP		Ĩ		00.707	0000	00:	7   7   7	00.	2
Acquired 01/21/10 L nc Acquired 08/19/10 L nc Acquired 09/21/10 L nc		722 723	33.38 28.99 30.34	100.15 724.83 606.88		1,168.25	40.04 443.42 327.72		
Total	1.31	48		\$1,431.86	46.7300	\$2,243.04	\$811.18	\$31.20	1.39
DEERE & CO DE Acquired 10/17/11 S Acquired 10/20/11 S		44	69.86 68.56	279.47 274.26		323.48 323.48	44.01 49.22		

JUNE 1 - JUNE 30, 2012 ACCOUNT NUMBER:

# Stocks, options & ETFs

								ESTIN	ESTIMATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
Acquired 02/21/12 S		4	84.66	338.66		323.48	-15.18		(2)
Total	0.57	12		\$892.39	80.8700	\$970.44	\$78.05	\$22.08	2.28
DIAGEO PLC SPONSORED ORD NEW DEO Acquired 05/25/12 S	AC 0	~	20	10 TTC	000000000000000000000000000000000000000	600			
DISNEY WALT COMPANY	1		0	to:	103.0700	4 12.20	24.34	10.54	7.55
DIS									
Acquired 03/17/11 L		2	40.91	204.55		242.50	37.95		
Acquired 06/07/11 L		15	39.59	593.96		727.50	133.54		
Acquired 08/18/11 S		35	32.36	1,132.71		1,697.50	564.79		
Acquired 08/24/11 S		τ, τ, ς	32.17	160.89		242.50	81.61		
Acquired 11/25/11 S		04	33.89	605.69 474.58		873.00	267.31		
Total	2.60	92		\$3,172.38	48.5000	\$4,462.00	\$1.289.62	\$55.20	1 24
DOW CHEMICAL COMPANY DOW									
Acquired 01/06/12 S		4	30.22	1,239.09		1,291.50	52.41		
Acquired 04/16/12 S Acquired 04/16/12 S		15	33.37 33.43	500.70		315.00	-28.20		
Total	1.21	99		\$2.074.16	31.5000	\$2.079.00	\$4.84	\$84.48	4.06
DU PONT E.I. DE NEMOURS AND COMPANY DD									
Acquired 12/02/05 L nc Acquired 11/21/11 S		30	43.20	1,296.00 407.68		1,517.10	221.10 47.45		
Total	1.15	39		\$1,703.68	50.5700	\$1.972.23	\$268.55	\$67.08	3 40
EATON CORPORATION FTN									3
Acquired 10/11/11 S Acquired 11/03/11 S		22 18	40.52	891.61		871.86 713.34	-19.75		
Total	0.93	40		\$1,723.62	39.6300	\$1.585.20	-\$138.42	\$60.80	3 84
ELI LILLY & CO LLY Acquired 10/17/11 S		Ç	000	0000					
Acquired 10/20/11 S		9	38.43	230.61		429.10 257.46	45.82 26.85		

JUNE 1 - JUNE 30, 2012 ACCOUNT NUMBER:

# Stocks, options & ETFs

							2	ESTIN	ESTIMATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
Acquired 11/17/11 S		9	36.76	220.60		257.46	36.86		
Total	0.55	22		\$834.49	42.9100	\$944.02	\$109.53	\$43.12	4.57
EMERSON ELECTRIC CO	*								
Acquired 09/16/09 L nc		26	40 69	1 057 98		1 211 08	153 10		
Acquired 10/17/11 S		၈၈	46.46	418.20		419 22	102		
Acquired 10/20/11 S		9	46.13	276.84		279.48	2.64		
Acquired 11/1 //11 S Acquired 11/25/11 S		N 4	49.51	99.02		93.16	-5.86		
Total	1 28	47		¢2 044 00	46 5000	100.32	-0.00	1	
CIVI LISAIM IFINI SECTIONAL	2	-		44,041.33	40.3000	\$4,189.25	2.141.4	\$75.20	3.43
EXPD									
Acquired 04/20/12 S		25	42.52	1.063.24		968 75	-94 49		
Acquired 04/25/12 S		15	41.01	615.28		581.25	-34.03		
Total	06.0	40		\$1,678.52	38.7500	\$1,550.00	-\$128.52	\$22.40	1.45
EXXON MOBIL CORP									
VOIVI		(	i i	,					
Acquired 10/20/11 S		ກ <	77.64	698.80		770.13	71.33		
Acquired 11/17/11 S		14	77.87	311.50		342.28	28.60		
Acquired 11/25/11 S		5.	74.88	149.77		171.14	21.37		
Total	0.95	19		\$1,473.75	85.5700	\$1.625.83	\$152.08	\$43.32	2 66
FEDEX CORPORATION								1	2 i
Acquired 10/17/11 S		Ц	77.05	070		L C	1		
Acquired 11/17/11 S		04	80.20	320.82		366.44	84.77		
Total	0.48	6		\$694.10	91.6100	\$824.49	\$130.39	\$5.04	0.61
GENERAL ELECTRIC COMPANY									
Acquired 12/02/05 L nc		C L	25 50	4 775 00		0.00	1		
Acquired 03/09/10 L nc		65	16.45	1,069.26		1,354.60	-/33.00 285.34		
Total	1.40	115		\$2,844.26	20.8400	\$2,396.60	-\$447.66	\$78.20	3.26
GLAXOSMITHKLINE PLC-ADR GSK									
Acquired 12/02/05 L nc	0.53	20	50.98	1,019.60	45.5700	911.40	-108.20	45.54	4.99

JUNE 1 - JUNE 30, 2012 ACCOUNT NUMBER: ESTIMATED

Stocks, options & ETFs

DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
GOOGLE INC CL A				· c					
Acauired 06/25/07 L nc		_	533.50	533.50		580.07	46.57		
		. 2	551.17	1,102.34		1,160.14	57.80		
Acquired 02/05/08 L nc		<del>-</del>	498.50	498.50		580.07	81.57		
Acquired UZ/U8/U8 L nc		<del>-</del> -	513.90	513.91		280.07	66.16		
Acquired 10/15/08 L nc		<del> \</del>	323.23	323.23		580.07	756.84		
Acquired 08/19/10 L 11C Acquired 04/15/11 L		- ~	540.05	540.06		580.07	40.01		
Total	2.71	00		\$3,983.16	580.0700	\$4,640.56	\$657.40	N/A	A/N
GROUPON INC									
Acquired 03/14/12 S	0.43	70	16.94	1.185.96	10.6300	744.10	-441.86	A/N	A/N
GULFMARK OFFSHORE INC									
NEW CLASS A									
Acquired 12/02/05 L nc	09.0	30	34.28	1,028.40	34.0400	1,021.20	-7.20	N/A	N/A
HEWLETT-PACKARD COMPANY									
Acquired 05/17/11 I		σ	36.80	331 20		180.99	-150.21		
Acquired 05/23/11 L Acquired 08/23/11 S		25 30	35.78 24.46	894.57		502.75 603.30	-391.82		
Total	0.75	64	1,5	\$1,959.76	20.1100	\$1,287.04	-\$672.72	\$33.79	2.63
HONEYWELL INTERNATIONAL INC									
Acquired 12/02/05 L nc Acquired 03/08/12 S		30	36.23 59.13	1,086.90 354.80		1,675.20 335.04	588.30 -19.76		
Total	1.17	36		\$1,441.70	55.8400	\$2,010.24	\$568.54	\$53.64	2.67
IDEXX LABORATORIES INC									
Acquired 12/06/05 L nc Acquired 02/19/09 L nc		- t	36.59	36.59		96.13	59.54 946.96		
	06 0	16		\$531.58	96 1300	\$1,538.08	\$1,006.50	A/N	A/N
-Otal	0.00	2		00.		0000	0000		
INTEL CORP INTC									
Acquired 05/19/11 L		15	23.30	349.50		399.75	50.25		



JUNE 1 - JUNE 30, 2012 ACCOUNT NUMBER: ESTIMATED

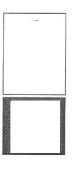
## Stocks, options & ETFs

DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
Acquired 10/17/11 S Acquired 11/17/11 S		23 10	23.36	537.31 243.50		612.95	75.64 23.00		
Total	0.75	48		\$1,130.31	26.6500	\$1,279.20	\$148.89	\$40.32	3.15
INTERNATIONAL BUSINESS MACHINE CORP IRM									
Acquired 12/11/08 L nc Acquired 08/12/09 L nc Acquired 10/17/11 S Acquired 11/17/11 S		ೲೲೲ	81.99 118.73 187.85 184.87	655.97 356.22 375.70 369.76		1,564.64 586.74 391.16 391.16	908.67 230.52 15.46 21.40		
Total	1.71	15		\$1,757.65	195.5800	\$2,933.70	\$1,176.05	\$51.00	1.74
JOHNSON & JOHNSON									
Acquired 06/15/07 Lnc		— r	62.94	692.37		743.16	50.79		
Acquired 06/25/07 L nc Acquired 02/08/08 L nc		<u>υ</u> τ	62.10	931.57		1,013.40	87.00 0.00 0.00		
Acquired 05/15/08 L nc		ى ئ	66.67	333.40		337.80	4.40		
Acquired 08/17/09 L nc		10	59.88	598.81		675.60	76.79		
Acquired 08/26/09 L nc Acquired 10/17/11 S		4 ∞	61.19 64.18	244.76 513.52		270.24 540.48	25.48 26.96		
Total	2.68	89		\$4,233.94	67.5600	\$4,594.08	\$360.14	\$165.92	3.61
JPMORGAN CHASE & CO									
Acauired 06/18/10 L nc		29	38.86	1.127.06		1.036.17	-90.89		
Acquired 11/05/10 L nc		16	41.08	657.32		571.68	-85.64		
Acquired 10/17/11 S		72	31.28	375.36		428.76	53.40		
Acquired 10/20/11 S Acquired 11/17/11 S		0 (C	30.60	183.64		214.38	30.74		
Acquired 11/25/11 S Acquired 01/30/12 S		9 0	28.92	173.55		214.38	40.83		
Total	1.77	85		\$3,080.89	35.7300	\$3,037.05	-\$43.84	\$102.00	3.36
KELLOGG COMPANY									
Acquired 10/17/11 S Acquired 10/20/11 S Acquired 11/17/11 S		₩ 4 ×	54.84 54.24 49.28	274.21 217.00		246.65 197.32 197.32	-27.56 -19.68 0.17		
Total	0.37	13		\$688.36	49.3300	\$641.29	-\$47.07	\$22.36	3.49

JUNE 1 - JUNE 30, 2012 ACCOUNT NUMBER:

Stocks, options & ETFs

								ESTIMATED	IATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
LOEWS CORPORATION									
Acquired 10/17/11 S Acquired 02/28/12 S		88	35.88 39.28	287.06 314.29		327.28 327.28	40.22		
Total	0.38	16		\$601.35	40.9100	\$654.56	\$53.21	\$4.00	0.61
MARKEL CORP MKL Acquired 05/25/06 L nc Acquired 05/01/08 L nc		00	335.03 419.83	670.07 839.66		883.40 883.40	213.33 43.74		
Total	1.03	4		\$1,509.73	441.7000	\$1,766.80	\$257.07	A/N	N/A
MEDTRONIC INC MDT									1
Acquired 10/17/11 S		5.	32.72	425.37		503.49	78.12		
Acquired 10/20/11 S Acquired 11/17/11 S		ω α	33.17	199.02		232.38	33.36		
Acquired 11/25/11 S		2 0	34.05	68.12		77.46	9.34		
Total	99.0	29		\$962.58	38.7300	\$1,123.17	\$160.59	\$30.16	2.69
MICROSOFT CORP									
19/06/19/06 1		C	20	200		0.00	L		
Acquired 10/03/07 L nc		20.7	21.81	458.04 591.07		642.39	184.35		
Acquired 02/08/08 L nc		25	28.59	714.92		764.75	49.83		
Acquired 05/01/08 L nc		7	28.50	199.55		214.13	14.58		
Acquired 07/22/10 L nc		32	25.88	828.46		978.88	150.42		
Acquired 09/21/10 L nc		<del>,</del> 0	25.22	327.91		397.67	69.76		
Acquired 11/04/10 L nc		7 \ 4 α	27.19	004.08 180.56		734.16	29.48		
Acquired 03/09/11 L		<u></u>	25.79	309.57		367.08	57.51		
Acquired 10/17/11 S		<del></del>	27.07	297.77		336 49	38.72		
Acquired 10/20/11 S		ω	26.79	214.32		244.72	30.40		
Acquired 11/11/11 S		10	25.63	256.39	*	305.90	49.51		
Total	3.59	201		\$5,292.24	30.5900	\$6,148.59	\$856.35	\$160.80	2.62
NATIONAL OILWELL VARCO INC NOV									
Acquired 12/02/05 L nc	0.64	17	74.34	1,337.53	64.4400	1,095.48	-242.05	8.16	0.74



JUNE 1 - JUNE 30, 2012 ACCOUNT NUMBER:

## Stocks, options & ETFs

								ESTIN	ESTIMATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
NETFLIX.COM INC NFLX									
Acquired 10/31/11 S Acquired 12/08/11 S		000	82.60	826.09		684.85	-141.24		
Acquired 04/23/12 S		20	85.52	684.23		547.88	-136.35		
Total	96.0	24		\$1,931.24	68.4850	\$1,643.64	-\$287.60	A/N	A/N
NEWS CORP INC-CL A NWSA Acquired 10/17/11 S		17	0 97	19 780		0000	200		
Acquired 11/17/11 S		4	16.60	232.54		312.06	91.29		
Total	0.40	31		\$520.18	22.2900	\$690.99	\$170.81	\$5.27	0.76
NIELSEN HOLDINGS N.V. NLSN									
Acquired 01/31/11 L Acquired 04/20/11 L		30	25.45 27.92	763.50 195.44		786.60 183.54	23.10		
Total	0.57	37		\$958.94	26.2200	\$970.14	\$11.20	A/N	N/A
NOKIA CORP SPONSORED									
NOK NOK									
Acquired 04/23/12 S	0.11	95	3.64	346.72	2.0700	196.65	-150 07	16.81	α π
NORFOLK SOUTHERN CORP									
Acquired 08/01/07 L nc	0.84	20	52.70	1,054,19	71.7700	1 435 40	381.21	37 60	2 8.1
ORACLE CORPORATION ORCL							1		1
Acquired 11/24/10 L nc		32	27.84	891.04		950.40	59.36		
Acquired 12/21/11 S Acquired 12/22/11 S		<del>ر</del> دی بر	25.15	377.27		445.50	68.23		
Acquired 01/11/12 S		20	25.60 26.93	384.12		445.50	61.38		
Acquired 01/24/12 S		10	28.57	285.70		297.00	11.30		
Total	1.59	92		\$2,476.91	29.7000	\$2.732.40	\$255.49	\$22.08	0.81
PACCAR INC PCAR									
Acquired 10/17/11 S Acquired 11/01/11 S		35	38.68 42.30	270.76 1,480.50		274.33	3.57 -108.85		

JUNE 1 - JUNE 30, 2012 ACCOUNT NUMBER:

# Stocks, options & ETFs

								ESTIN	ESTIMATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT PRICE	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
Acquired 11/25/11 S		12	37.59	451.10		470.28	19.18		
Total	1.24	54		\$2,202.36	39.1900	\$2,116.26	-\$86.10	\$43.20	2.04
PFIZER INCORPORATED PFE									
Acquired 03/04/09 L nc Acquired 08/26/09 L nc Acquired 01/19/10 L nc		30 30 30	12.60 16.85 19.92	151.22 134.80 597.60		276.00 184.00 690.00	124.78 49.20 92.40		
Total	0.67	50		\$883.62	23.0000	\$1,150.00	\$266.38	\$44.00	3.83
PHILIP MORRIS INTERNATIONAL INC PM									
Acquired 10/17/11 S Acquired 11/17/11 S		44	67.63	270.55 288.16		349.04	78.49 60.88		
Total	0.41	∞		\$558.71	87.2600	\$698.08	\$139.37	\$24.64	3.53
PINNACLE WEST CAP CORP PNW Acquired 05/16/12 S	0.79	26	48.36	1,257.39	51.7400	1.345.24	87.85	54.60	4.05
PNC FINANCIAL SERVICES GROUP PNC							=		
Acquired 09/30/11 S Acquired 10/18/11 S Acquired 11/21/11 S		10 01	48.68 50.37 51.29	730.33 453.42 512.94		916.65 549.99 611.10	186.32 96.57 98.16		
Total	1.21	34		\$1,696.69	61.1100	\$2,077.74	\$381.05	\$54.40	2.62
PPL CORPORATION PPL Acquired 05/02/12 S	0.96	59	27.43	1,618.45	27.8100	1,640.79	22.34	84.96	5.17
PRAXAIR INC PX Acquired 01/08/09 L nc	0.95	15	63.17	947.61	108.7300	1,630.95	683.34	33.00	2.02
PROCTER & GAMBLE CO PG Acquired 10/17/11 S Acquired 10/20/11 S Acquired 11/17/11 S		<b>~</b> 44	64.62 64.87 62.86	452.40 259.50 251.46		428.75 245.00 245.00	-23.65 -14.50 -6.46		
Total	0.54	15		\$963.36	61.2500	\$918.75	-\$44.61	\$33.72	3.67

JUNE 1 - JUNE 30, 2012 ACCOUNT NUMBER:

## Stocks, options & ETFs

ESTIMATE ANNUAL
UNREALIZED
CURRENT
CURRENT
ADJ COST/ ORIG COST
ADJ PRICE/ ORIG PRICE
QUANTITY
% OF ACCOUNT
DESCRIPTION

JUNE 1 - JUNE 30, 2012 ACCOUNT NUMBER:

## Stocks, options & ETFs

								ESTIN	ESTIMATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
SIGMA ALDRICH CORP SIAL									
Acquired 12/06/05 L nc Acquired 08/26/09 L nc	9	25 8	32.90 51.63	822.62 413.04		1,848.25 591.44	1,025.63		¥
Total	1.42	33		\$1,235.66	73.9300	\$2,439.69	\$1,204.03	\$26.40	1.08
SPECTRA ENERGY CORP SE Acquired 08/23/10 L nc	0.88	52	21.08	1.096.56	29.0600	1 511 12	414 56	78 24	, α α π
SYSCO CORPORATION									
Acquired 10/17/11 S Acquired 02/28/12 S Acquired 03/08/12 S		11 35 35	26.39 29.22 29.69	290.38 350.75 1,039.34		327.91 357.72 1,043.35	37.53 6.97 4.01		
Total	1.01	58		\$1,680.47	29.8100	\$1.728.98	\$48.51	\$62.64	3.62
TECHNE CORP TECH Acquired 04/20/11 L	0.26	9	74.05	444.30	74.2000	445.20	06.0	6.72	1.50
TEXAS INSTRUMENTS INC									
Acquired 09/18/07 L nc Acquired 02/12/08 L nc		11	34.59	380.56		315.59	-64.97		
Acquired 03/24/08 L nc Acquired 05/01/08 L nc		<del>1</del> 5 ر	29.30	439.50		430.35	9.15		
Acquired 11/13/08 L nc Acquired 02/18/09 L nc		20	16.61 15.87	83.07 317.58		143.45 143.45 573.80	-2.30 60.38 256.22		
Total	1.11	99		\$1,673.34	28.6900	\$1,893.54	\$220.20	\$44.88	2.37
TIFFANY & CO NEW TIF									
Acquired 01/31/12 S	0.37	12	63.55	762.60	52.9500	635.40	-127.20	15.36	2.41
UNION PACIFIC CORP UNP Acquired 11/03/11 S	0.84	7	101 59	101807	077	1 421 70	24.0	0000	Ç
UNITED TECHNOLOGIES CORP		!		1.0		V Ot.	0.4	20.00	7.0.7
Acquired 12/02/05 L nc	99.0	15	54.87	823.05	75.5300	1,132.95	309.90	32.10	2.83



JUNE 1 - JUNE 30, 2012 ACCOUNT NUMBER:

## Stocks, options & ETFs

								ESTIMATED	\TED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
US BANCORP NEW USB									
Acquired 10/17/11 S Acquired 11/17/11 S		24 12	24.03 25.13	576.89 301.64		771.84	194.95 84.28		
Total	0.68	36		\$878.53	32.1600	\$1,157.76	\$279.23	\$28.08	2.43
VERIZON COMMUNICATIONS COM VZ									
Acquired 12/02/05 L nc Acquired 03/23/12 S		50	28.65	1,433.00		2,222.00 44.44	789.00 5.03		
Total	1.32	51		\$1,472.41	44.4400	\$2,266.44	\$794.03	\$102.00	4.50
WAL-MART STORES INC									
Acquired 10/17/11 S		8	55.12	440.97		557.76	116.79		
Acquired 10/20/11 S		4,	56.38	225.54		278.88	53.34		
Acquired 11/25/11 S		4 7	56.54 57.09	226.20 114.20		139.44	52.68 25.24		
Total	0.73	18		\$1,006.91	69.7200	\$1,254.96	\$248.05	\$28.62	2.28
WELLS FARGO COMPANY WFC									
Acquired 01/20/09 L nc		35	14.92	522.27		1,170.40	648.13		
Acquired 08/19/10 L nc		30	25.26	757.90		1,003.20	245.30		
Acquired 01/19/11 L		38	31.98	1,215.42		1,270.72	55.30		
Acquired 08/22/11 S		25 25	32.80 23.24	581.19		702.24 836.00	13.26 254.81		
Total	2.91	149		\$3,765.76	33.4400	\$4,982.56	\$1,216.80	\$131.12	2.63
WILLIAMS COMPANIES INC WMB			=	=		١			
Acquired 10/04/11 S Acquired 01/04/12 S		53 16	18.75 26.78	994.15 428.56		1,527.46	533.31 32.56		
Total	1.16	69		\$1,422.71	28.8200	\$1,988.58	\$565.87	\$82.80	4.16

JUNE 1 - JUNE 30, 2012 ACCOUNT NUMBER:

Stocks, options & ETFs

Stocks and ETFs continued

	5							ESTIMATED	ATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
YOUKU INC SPONSORED ADR YOKU Acquired 12/19/11 S		45	17.25	776.56		975.60	40990		
Acquired 01/05/12 S  Total	0.82	20 <b>65</b>	16.18	\$23.74	21.6800	\$1,409.20	\$308.90	A/N	N/A
3M CO MMM		ι	, ,			0 0 0	07 63		
Acquired 10/1//11 S Acquired 10/20/11 S Acquired 11/17/11 S		υ C/ 4	77.72 77.72 80.27	384.30 155.44 321.10		179.20 358.40	23.76 23.76 37.30		
Total	0.58	1	1	\$860.84	89.6000	\$985.60	\$124.76	\$25.96	2.63

nc Cost information for this tax lot is not covered by IRS reporting requirements. Unless indicated, cost for all other lots will be reported to the IRS.

Corporate and municipal bonds and other fixed income securities are priced by a computerized pricing service or, for less actively traded issues, by utilizing a yield-based matrix system to arrive at an estimated market value.

ESTIMATED

DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT PRICE	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ACCRUED INTEREST	ANNUAL	ANNUAL YIELD (%)
GOLDMAN SACHS GROUP INC										
NOTES										
SEMI-ANNUAL PAY										
CPN 5.700% DUE 09/01/12										
DTD 08/27/02 FC 03/01/03										
Moody A3, S&P A-										
CUSIP 38141GCG7		60								
Acquired 03/20/07 L nc		4,000								
Acquired 03/24/08 L nc		2,000					22)			
Total		00009						k)		



JUNE 1 - JUNE 30, 2012 ACCOUNT NUMBER:

Additional information

Gross proceeds

THIS PERIOD

THIS YEAR

### Portfolio detail

# Cash and Sweep Balances

Bank Deposit Sweep - Consists of monies held a bank, are engineer of the consists held in the same insurable capacity at each bank, are engineer of the consists held in the same insurable capacity at each bank, are engineer of the contact Your Financial Advisor.

DESCRIPTION	% OF ACCOUNT	ANNUAL PERCENTAGE YIELD EARNED*	CURRENT MARKET VALUE	ESTIMATED ANNUAL INCOME
BANK DEPOSIT SWEEP	0.01	0.00	4.2	0.00
Interest Period 06/01/12 - 06/30/12				
Total Cash and Sweep Balances	0.01			\$0.00
			•	· · · · · · · · · · · · · · · · · · ·

<sup>\*</sup> APYE measures the total amount of the interest paid on an account based on the interest rate and the frequency of the compounding during the interest period. The annual percentage yield earned is expressed as an annualized rate, based on a 365 day year.

ESTIMATED

## Stocks, options & ETFs

### Stocks and ETFs

DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
ALLSTATE CORP ALL On Reinvestment Acquired 11/29/01 L nc Reinvestments L nc Reinvestments S m		39 11.21100 1.52300	N/A## 42.00 28.35	N/A 470.90 43.18	c	1,368.51 393.37 53.46	N/A -77.53 10.28		
Total	1.59	51.73400		\$514.08	35.0900	\$1,815.34	-\$67.25	\$45.52	2.51
BERKSHIRE HATHAWAY INC SERIES B NEW BRK/B Acquired 07/02/98 L nc	3.64	50	52.00	2,678.39	83.3300	4,166.50	1,488.11	N/A	N/A

JUNE 1 - JUNE 30, 2012 ACCOUNT NUMBER:

Stocks, options & ETFs

Stocks and ETFs continued

								ESTIMATED	ATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
BRISTOL MYERS SQUIBB CO BMY On Reinvestment Acquired 11/07/97 L nc Reinvestments L nc Reinvestments S m		152 101.37000 10.97500	43.65 27.73 31.45	6,635.93 2,811.03 345.20		5,464.40 3,644.25 394.55	-1,171.53 833.22 49.35		
Total	8.31	264.34500		\$9,792.16	35.9500	\$9,503.20	-\$288.96	\$359.50	3.78
CHEVRON CORPORATION CVX On Reinvestment Acquired 11/07/97 L nc Reinvestments L nc Reinvestments S m		165 88 60700 8.28500	20.75 60.45 102.27	6,916.39 5,357.11 847.31		17,407.50 9,348.04 874.06	10,491.11 3,990.93 26.75		
Total	24.16	261.89200		\$13,120.81	105.5000	\$27,629.60	\$14,508.79	\$942.81	3.41
CISCO SYSTEMS INC CSCO On Reinvestment Acquired 08/28/98 L nc Reinvestments L nc Reinvestments S m	*	180 0.63900 2.59400	16.24 16.90 18.21	2,930.07 10.80 47.24		3,090.60 10.97 44.54	160.53 0.17 -2.70		
Total	2.75	183,23300		\$2,988.11	17.1700	\$3,146.11	\$158.00	\$58.63	1.86
COCA-COLA COMPANY KO On Reinvestment Acquired 11/07/97 L nc Reinvestments L nc Reinvestments S m		121 40.06200 4.55200	56.56 50.91 68.66	6,966.70 2,039.79 312.58		9,460.98 3,132.44 355.93	2,494.28 1,092.65 43.35		
Total	11.32	165.61400		\$9,319.07	78.1900	\$12,949.35	\$3,630.28	\$337.85	2.61
GENERAL ELECTRIC COMPANY GE On Reinvestment Acquired 11/07/97 L nc Acquired 11/14/01 L nc Reinvestments L nc Reinvestments S m		303 23 140.44400 16.37900	22.64 N/A## 26.90 18.46	6,973.17 N/A 3,779.27 302.52		6,314.52 479.32 2,926.86 341.33	-658.65 N/A -852.41 38.81		
Total	8.80	482.82300		\$11,054.96	20.8400	\$10,062.03	-\$1,472.25	\$328.31	3.26

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JUNE 1 - JUNE 30, 2012 ACCOUNT NUMBER:

### Stocks, options & ETFs

Stocks and ETFs continued

								ESTIN	ESTIMATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
MICROSOFT CORP MSFT On Reinvestment	ı								
Acquired 01/30/98 L nc Reinvestments L nc Reinvestments S m		400 105.50500 13.81500	18.76 26.35 28.10	7,511.25 2,780.38 388.28		12,235.99 3,227.40 422.60	4,724.74 447.02 34.32		
Total	13.89	519.32000		\$10,679.91	30.5900	\$15,885.99	\$5,206.08	\$415.45	2.62
ORACLE CORPORATION ORCL On Reinvestment Acquired 07/24/98 L nc Acquired 11/14/01 L nc Reinvestments L nc Reinvestments S m	3	600 42 11.93700 5.28400	4.19 NI/A## 24.97 29.79	2,524.35 N/A 298.07 157.42		17,819.99 1,247.40 354.53 156.94	15,295.64 N/A 56.46 -0.48		9
Total	17.12	659.22100		\$2,979.84	29.7000	\$19,578.86	\$15,351.62	\$158.21	0.81
UNITEDHEALTH GROUP INC UNH On Reinvestment Acquired 11/14/01 L nc Reinvestments L nc Reinvestments S m		96 2.20000 1.28600	N/A## 37.82 53.72	N/A 83.21 69.09		5,616.00 128.70 75.23	N/A 45.49 6.14		
Total	5.09	99.48600		\$152.30	58.5000	\$5,819.93	\$51.63	\$84.56	1.45
WELLS FARGO COMPANY WFC On Reinvestment Acquired 11/14/01 L nc Reinvestments L nc Reinvestments S m		60 19.23200 1.85900	N/A## 27.50 29.26	N/A 528.90 54.40		2,006.40 643.12 62.16	N/A 114.22 7.76	**	
Total	2.37	81.09100		\$583.30	33.4400	\$2,711.68	\$121.98	\$71.36	2.63

## Cost information for one or more securities is not available. If you have cost information and would like to see it on future statements, contact Your Financial Advisor. m This security contains multiple tax lots that may or may not include cost information that is reportable to the IRS. not covered by IRS reporting requirements. Unless indicated, cost for all other lots will be reported to the IRS.

JUNE 1 - JUNE 30, 2012 ACCOUNT NUMBER:

### Unit Investment Trusts

#### **Equity Trusts**

ESTIMATED	AL ANNUAL								38 2.43		
	ANNUAL						826 38	3.00	\$26.38	\$26.38	
	UNREALIZED GAIN/I OSS			0	0.00	5	-\$8.67		-\$8.67	-\$8.67	
	CURRENT MARKET VALUE			00 000 1	3.81	5	\$1.084.01		\$1,084.01	\$1,084.01	
	CURRENT						9.8200				
	ADJ COST/ ORIG COST			1 089 00	3,68		\$1,092.68	64 000 60	\$1,032.00	\$1,092.68	
	ADJ PRICE/ ORIG PRICE			06.6	9.48						
	QUANTITY			110	0.38800		110.38800				
	ACCOUNT					0	0.95	0.95		0.95	
	DESCRIPTION	FIRST TRUST PORTFOLIOS SELECT DSIP PORT 2ND QTR	2012 SERIES REIN	Acquired 04/17/12 S nc	Reinvestments S nc	Total	Otal	Total Equity Trusts		lotal Unit Investment Trusts	

nc Cost information for this tax lot is not covered by IRS reporting requirements. Unless indicated, cost for all other lots will be reported to the IRS.

### Activity detail

CASH AND SWEEP									
AMOUNT								( ; (	i,
PRICE			~						
DESCRIPTION	BEGINNING BALANCE		REINIVEST AT 20 703	00.00	REINVEST AT 102 051		REINVEST AT 29.317		INC.
QUANTITY			0.57600		2.28900		3.51900		0.35900
TRANSACTION/ CHECK NUMBER		DIVIDEND	REINVEST DIV	DIVIDEND	REINVEST DIV	DIVIDEND	REINVEST DIV	DIVIDEND	REINVEST DIV
ACCOUNT TYPE	веле фрази правителня в неменяльнику учени предписать запачнательную предписать предписать предписать предписа	Cash	Cash	Cash	Cash	Cash	Cash	Cash	Cash
DATE	06/01	06/01	06/01	06/11	06/11	06/14	06/14	06/22	06/22



GERALD H KIBE ( ... FCC AS CUSTODIAN

JUNE 1 - JUNE 30, 2012 ACCOUNT NUMBER:

### Additional information

Gross proceeds

THIS PERIOD

THIS YEAR

Portfolio detail

# Cash and Sweep Balances

soft benesit Sweep - Consists of monies held at deposit Sweep - Consists of monies held at deposits held in the same insurable capacity at each bank, are engine וויס וויס אומם socordance to at least \$250,000 per depositor, per bank in accordance with FDIC rules. For additional information on the Bank Deposit Sweep for your account, please contact Your Financial Advisor.

CURRENT	1	0.00	0.00		\$0.00
ANNUAL PERCENTAGE	2	0.00	0.00		
% OF	ACCOUNT				
	DESCRIPTION	Cash	BANK DEPOSIT SWEEP	Interest Period 06/01/12 - 06/30/12	Total Cash and Sweep Balances

<sup>\*</sup> APYE measures the total amount of the interest paid on an account based on the interest rate and the frequency of the compounding during the interest period. The annual percentage yield earned is expressed as an annualized rate, based on a 365 day year.

ESTIMATED

## Stocks, options & ETFs

### Stocks and ETFs

DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
DELL INC DELL Acquired 02/27/98 L nc	6.16	112	17.83	2,003.07	12.5100	1,401.12	-601.95	N/A	A/N
INTEL CORP INTC On Reinvestment Acquired 02/12/99 L nc Reinvestments L nc Reinvestments S m		48 9.52500 2.02800	32.59 20.83 24.16	1,568.87 198.46 49.00		1,279.19 253.85 54.04	-289.68 55.39 5.04		
Total	6.98	59.55300		\$1,816.33	26.6500	\$1,587.08	-\$229.25	\$50.02	3.15

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3.17

#### GERALD H KIBE FCC AS CUSTODIAN

JUNE 1 - JUNE 30, 2012 ACCOUNT NUMBER:

Stocks, options & ETFs Stocks and ETFs continued

ANNUAL	(%)		3.47			3.83		3.17
ESTIMATED ANNUAL INCOME			\$287.48			\$143.19	· .	149.57
UNREALIZED GAINLOSS	-160.26 -161.41 105.76	19.13	-4130.78	466.70 45.22	17.85	\$529.77	00000	\$ 202.00
CURRENT MARKET VALUE	2,921.88 3,427.58 1,571.81	\$8 288 24	17.007,00	2,466.75	151.17	\$3,742.49	4 857 30	
CURRENT		56.1900				23.0000	18,9000	
ADJ COST/ ORIG COST	3,082.14 3,588.99 1,466.05 347.84	\$8,485.02		2,000.05	133.32	\$3,212.72	4,494.42	
ADJ PRICE/ ORIG PRICE	57.60 57.30 52.40 53.25		desarra de la constanta de la	18.64 22.07 20.28	07:03		17.00	
QUANTITY	52 61 27.97300 6.53100	147.50400		107.25000 48.89400 6.57300	162 71700		257	
% OF ACCOUNT		36.45			16.46		21.36	E
DESCRIPTION IONIES SEI EST	DIVIDEND INDEX FUND DVY On Reinvestment Acquired 09/20/04 L nc Acquired 09/22/04 L nc Reinvestments L nc Reinvestments S m	Total DEIZED INCORDORATER	PFE PROCENTATED	On Reinvestment Acquired 02/27/98 L nc Reinvestments L nc Reinvestments S m	Total	GOLDEN DRAGON CHINA PORT	PGJ Acquired 04/25/06 L nc	

m This security contains multiple tax lots that may or may not include cost information that is reportable to the IRS. nc Cost information for this tax lot is not covered by IRS reporting requirements. Unless indicated, cost for all other lots will be reported to the IRS.



JUNE 1 - JUNE 30, 2012 ACCOUNT NUMBER:

### **Unit Investment Trusts**

#### **Equity Trusts**

								ESTIM	ESTIMATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
FIRST TRUST PORT LP TRGT GLB DVD LEADER 2Q12								27	
Acquired 04/02/12 S nc Reinvestments S nc		279 2.94600	9.90	2,762.10		2,642.12 27.90	-119.98		
Total	11.74	281.94600		\$2,788.73	9.4700	\$2,670.02	-\$118.71	\$147.73	5.53
Total Equity Trusts	11.74			\$2,788.73		\$2,670.02	-\$118.71	\$147.73	5.53
Total Unit Investment Trusts	11.74			\$2,788.73		\$2,670.02	-\$118.71	\$147.73	5.53

nc Cost information for this tax lot is not covered by IRS reporting requirements. Unless indicated, cost for all other lots will be reported to the IRS.

### Activity detail

	•						
DATE	ACCOUNT TYPE	TRANSACTION/ CHECK NUMBER	QUANTITY	DESCRIPTION	PRICE	AMOUNT	CASH AND SWEEP BALANCES
06/01				BEGINNING BALANCE			
.06/01	Cash	DIVIDEND				(	
10/90	Cash	REINVEST DIV					
				REINVEST AT 25.468			
90/90	Cash	DIVIDEND					
90/90	Cash	REINVEST DIV				e e	
				REINVEST AT 21.558			
06/25	Cash	DIVIDEND					
06/25	roe.	UNICINIO					
	2000						
06/25	Cash	REINVEST DIV					



JUNE 1 - JUNE 30, 2012 ACCOUNT NUMBER: '-

Additional information

Gross proceeds

THIS PERIOD

THIS YEAR

### Portfolio detail

# Cash and Sweep Balances

Bank Deposit Sweep - Consists of monies held at and one or more affiliated banks. These assets are not covered by SIPC, but, together with any other deposits held in the same insurable capacity at each bank, are eligible for FDIC insurance to at least \$250,000 per depositor, per bank in accordance with FDIC rules. For additional information on the Bank Deposit Sweep for your account, please contact Your Financial Advisor.

	% OF	ANNUAL PERCENTAGE	CURRENT	ESTIMATED	
DESCRIPTION	ACCOUNT	YIELD EARNED*	MARKET VALUE	ANNUAL INCOME	
Cash		0.00		0.00	
BANK DEPOSIT SWEEP		0.01			
Interest Period 06/01/12 - 06/30/12					

## Total Cash and Sweep Balances

## Stocks, options & ETFs

### Stocks and ETFs

									ESTIMATED	ATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	٠	ANNUAL	ANNUAL YIELD (%)
ABBOTT LABORATORIES ABT		÷ii								
Acquired 03/24/98 L nc Reinvestments L nc		100	36.96	3,696.92 591.90		6,447.00	2,750.08			
Total	10.84	114.17500		\$4,288.82	64.4700	\$7,360.86	\$3,072.04		\$232.91	3.16
DISNEY WALT COMPANY DIS										
On Reinvestment Acquired 04/15/98 L nc		75.	38 43	1.960.28		2,473,49	513.21			
Reinvestments L nc Reinvestments S		6.68300	26.72	178.61		324.13	145.52 8.99			v
Total	4.19	58.58200		\$2,173.50	48.5000	\$2,841.22	\$667.72		\$35.14	1.24

<sup>\*</sup> APYE measures the total amount of the interest paid on an account based on the interest rate and the frequency of the compounding during the interest period. The annual percentage yield earned is expressed as an annualized rate, based on a 365 day year.

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JUNE 1 - JUNE 30, 2012 ACCOUNT NUMBER:

Stocks, options & ETFs

### Stocks and ETFs continued

									ESTIMATED	ATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	63	ANNUAL	ANNUAL YIELD (%)
NIKE INC CLASS B NKE Acquired 10/10/03 L nc	12.67	86	31.75	3,201.73	87.7800	8,602.44	5,400.71		141.12	1.64
POWERSHARES HIGH YIELD EQUITY DIVIDEND ACHIEVERS PORTFOLIO PEY On Reinvestment Acquired 03/28/05 L nc		321 95.22900	44.0 62.00	4,799.03 1,009.40		3,010.97	-1,788.06 -116.16			
Keinvestments 5 m  Total	6.00	433.97300	90.6	\$5,968.30	9.3800	\$4,070.66	-\$1,897.64		\$151.45	3.72
WAL-MART STORES INC WMT Acquired 10/22/03 L nc	7.70	75	58.35	4,482.88	69.7200	5,229.00	746.12		119.25	2.28
										7

m This security contains multiple tax lots that may or may not include cost information that is reportable to the IRS. no covered by IRS reporting requirements. Unless indicated, cost for all other lots will be reported to the IRS.

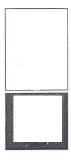
#### **Mutual Funds**

Mutual fund shares are priced at net asset value. Estimated Annual Income and Yield refer to Dividends and Interest Income only, and typically do not reflect Total return. If a portion of your fund position was converted, the 'Client Investment' value may include reinvestments from previously held positions.

ESTIMATED

### Open End Mutual Funds

DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
= NOUNT NAME OF THE PROPERTY O									
LIFESTYLE BALANCED FUND									
CL-B									
JBLBX									
On Reinvestment							1		
Acquired 12/15/05 L nc		357.65400	13.98	5,006.00		4,638.77	-367.23		
Acquired 01/17/06 L nc		35.31100	14.16	506.00		457.98	-48.02		



JUNE 1 - JUNE 30, 2012 ACCOUNT NUMBER: ESTIMATED

### **Mutual Funds**

# Open End Mutual Funds continued

DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
Acquired 09/05/07 L nc Acquired 01/04/08 L nc Reinvestments L nc Reinvestments S m Systematic investment L nc		14.83500 48.52300 241.92700 27.65800 583.81600	14.83 12.43 12.30 14.55	227.50 697.50 3,009.14 340.31 8,500.00		192.41 629.34 3,137.82 358.72 7,572.08	-35.09 -68.16 128.68 18.41 -927.92		
Total	25.03	1,309.72400		\$18,286.45	12.9700	\$16,987.12	-\$1,299.33	\$347.07	2.04
	Client Inves Gain/Loss o	tment (Excluding in Client Investm	Client Investment (Excluding Reinvestments) Gain/Loss on Client Investment (Including Reinvestments)	() (einvestments)					
SUNAMERICA ALTERNATIVE STRATEGIES FUND CLASS C On Reinvestment Acquired 12/24/08 L nc Reinvestments L nc Reinvestments L nc Reinvestments L nc Systematic investment S m  Total	6.51 Client Inves Gain/Loss G	140.89900 3.61700 14.56300 212.70300 119.15000 <b>490.93200</b> tment (Excluding	140.89900 9.12 1,292.50 3.61700 10.21 36.93 14.56300 10.37 151.02 212.70300 10.34 2,200.00 119.15000 10.07 1,200.00 6.51 490.93200 \$4,880.45 Glient Investment (Excluding Reinvestments) Gain/Loss on Client Investment (Including Reinvestments)	1,292.50 36.93 151.02 2,200.00 1,200.00 \$4,880.45 \$)	9.0000	1,268 09 32.55 131.07 1,914.33 1,072.34 \$4,418.38	-24.41 -4.38 -19.95 -285.67 -127.66	\$12.76	0.29
i									٠.

m This security contains multiple tax lots that may or may not include cost information that is reportable to the IRS. no Cost information for this tax lot is not covered by IRS reporting requirements. Unless indicated, cost for all other lots will be reported to the IRS.

### Closed End Mutual Funds

ADJ COST/ CURRENT CURRENT UNREALIZED ORIG COST PRICE MARKET VALUE GAIN/LOSS	ADJ PRICE/ ADJ COST/ CURRENT CURRENT (CORIG PRICE ORIG COST PRICE MARKET VALUE	ADJ COST/ CURRENT CURRENT (ORIG COST PRICE MARKET VALUE	ADJ PRICE/ ADJ COST/ CURRENT CURRENT (CORIG PRICE ORIG COST PRICE MARKET VALUE
CURRENT	ADJ PRICE/ ADJ COST/ CURRENT ORIG PRICE ORIG COST PRICE N	ADJ PRICE/ ADJ COST/ CURRENT ORIG PRICE ORIG COST PRICE N	ADJ PRICE/ ADJ COST/ CURRENT QUANTITY ORIG PRICE ORIG COST PRICE N
	ADJ PRICE/ ADJ COST/ ORIG PRICE ORIG COST	ADJ PRICE/ ADJ COST/ ORIG PRICE ORIG COST	ADJ PRICE/ ADJ COST/ QUANTITY ORIG PRICE ORIG COST
ADJ COST/ ORIG COST	ADJ PRICE/ ORIG PRICE	ADJ PRICE/ ORIG PRICE	ADJ PRICE/ QUANTITY ORIG PRICE
			QUANTITY

ESTIMATED

**Mutual Funds** 

Closed End Mutual Funds continued

	i d							ESTIMATED	ATED
DESCRIPTION	ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT	CURRENT MARKET VALUE	UNREALIZED	ANNUAL	ANNUAL
COHEN & STEERS INFRASTRUCTURE FUND INC									TIELD (%)
01F Acquired 04/28/08 L n.c		7	20	6					
Acquired 04/28/08 L nc		090	24.50 24.49	3,530.94		2,408.00	-1,122.94		
Total	1	000				00:300,	00:77		
Iotal	2.07	200		\$5,040.44	17.2000	\$3,440.00	\$3,440.00 -\$1,600.44	¢288 00	0 27
WELLS FARGO ADVANTAGE								00.00	0.37
UTILIES & HIGH INCOME FD ERH									
Acquired 06/22/07 L nc	3.31	200	26.67	5,468.05	11.2400	2.248.00	-3 220 05	180 00	α
							0000	00:00	0.00

nc Cost information for this tax lot is not covered by IRS reporting requirements. Unless indicated, cost for all other lots will be reported to the IRS.

### Unit Investment Trusts

### **Equity Trusts**

ACCOUNT	ADJ COST/	CURRENT	CURRENT	UNREALIZED	ANNUAL	AL ANNUAL
QUANTITY		PRICE	MARKET VALUE	GAIN/LOSS	INCOME	
33	9.20 303.76 1 9.72 320.97	11.6600	384.78	81.02	6.50	1.68
27	9.90 267.30	11,7300	316 71	49.41	7 7	7
				1	0.40	7.1
259 0.87600	9.90 2,564.10		2,297.33	-266.77		

JUNE 1 - JUNE 30, 2012 ACCOUNT NUMBER:

## **Unit Investment Trusts**

### **Equity Trusts continued**

# OPF ADJ PRICE/ ADJ COST/ CURRENT CURRENT UNREALIZED PRICE ADJ COST/ PRICE MARKET VALUE GAIN/LOSS  3.40 259.87600 \$2,571.87 8.8700 \$2,305.10 -\$266.77  DRTFOLIOS  4 JUNE 12  S.nc 3.29 213 9.90 2,108.70 10.4800 2,232.24 123.54									ESTI	ESTIMATED
3.40 259.87600 \$2,571.87 8.8700 \$2,305.10 -\$266.77  DRTFOLIOS 4 JUNE 12 S nc 3.29 213 9.90 2,108.70 10.4800 2,232.24 123.54	DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
A JUNE 12 4 JUNE 12 1.5 nc 3.29 213 9.90 2,108.70 10.4800 2,232.24 123.54	Total	3.40	259.87600		\$2,571.87	8.8700	\$2,305.10	-\$266.77	\$47.03	2.04
(	FIRST TRUST PORTFOLIOS TARGET FOCUS 4 JUNE 12 REINVESTMENT Acquired 06/01/12 S nc	3.29	213	9.90	2,108.70	10.4800	2,232.24	123.54	57.29	2.56
	· 1 : 1 · 1 · 1	1								

nc Cost information for this tax lot is not covered by IRS reporting requirements. Unless indicated, cost for all other lots will be reported to the IRS.

### Activity detail

Activi	Activity detail						
DATE	ACCOUNT TYPE	TRANSACTION/ CHECK NUMBER	QUANTITY	DESCRIPTION	PRICE	AMOUNT	CASH AND SWEEP BALANCES
06/01	٠			BEGINNING BALANCE			
06/01	Cash	DIVIDEND					
10/90	Cash	PURCHASE			0.006.6		
				REINVESTMENT			
06/04	Cash	DIVIDEND					
90/90	Cash	DIVIDEND					
90/90	Cash	REDEMPTION					
80/90	Cash	PURCHASE					

JUNE 1 - JUNE 30, 2012 ACCOUNT NUMBER:

Additional information

Gross proceeds

THIS PERIOD

THIS YEAR

Foreign withholding

THIS PERIOD 0.00

THIS YEAR

### Portfolio detail

# Cash and Sweep Balances

Bank Deposit Sweep - Consists of monies held at deposits are all one or more affiliated banks. These assets are not covered by SIPC, but, together with any other deposits held in the same insurable capacity at each bank, are eligible for FDIC insurance to at least \$250,000 per depositor, per bank in accordance with FDIC rules. For additional information on the Bank Deposit Sweep for your account, please contact Your Financial Advisor.

DESCRIPTION	% OF ACCOUNT	ANNUAL PERCENTAGE YIELD EARNED*	CURRENT MARKET VALUE	ESTIMATED ANNUAL INCOME	
Cash	0.01	0.00		000	
BANK DEPOSIT SWEEP	(				
Interest Period 06/01/12 - 06/30/12					

# Total Cash and Sweep Balances

# Stocks, options & ETFs

### Stocks and ETFs

	30 %			i (	!			EST	ESTIMATED
ACCOUNT		QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL VIELD (%)
		46	##V/N	A/N		526.47	A/N		
		1.50600	14.26	64.23 16.85		51.55	-12.68		
0.05		52.01000		\$81.08	11.4450	\$595.25	-\$12.30	\$18 73	2 11
						1	2	X ::01 ÷	4.0
		140.13927	Z/A##	A/Z		1,978.77	Z Z		
						4,032.03	4 Z		

<sup>\*</sup> APYE measures the total amount of the interest paid on an account based on the interest rate and the frequency of the compounding during the interest period. The annual percentage yield earned is expressed as an annualized rate, based on a 365 day year.

### GERALD H. KIBE

JUNE 1 - JUNE 30, 2012 ACCOUNT NUMBER:

# Stocks, options & ETFs

								ESTIM	ESTIMATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
Total	0.55	430		\$0.00	14.1200	\$6.071.60	\$0.00	A/N	N/A
CISCO SYSTEMS INC CSCO Acquired 12/18/01 L nc	0.03	0.	N/A##	Ψ/Z	17.1700	326.23	8/N	α α α α α α α α α α α α α α α α α α α	2 %
COMCAST CORP CL A SPL NEW CMCSK On Reinvestment Acquired 12/18/01 L nc		оп <sup>6</sup>	N.A##	A/N		1,224.60	K/N		
Reinvestments S m		2.41000	17.29 25.88	41.68		75.67 25.31	33.99 4.45		
lotal	0.12	42.21600		\$62.54	31.4000	\$1,325.58	\$38.44	\$27.44	2.07
DELL INC DELL Acquired 12/18/01 L nc	0.04	33	N/A##	N/A	12.5100	412.83	Y/Z	₹/Z	A/Z
ERICSSON (LM) TEL-SP ADR NEW ERIC On Reinvestment Acquired 12/18/01 L nc Reinvestments I nc		16	##VN	N .		146.08	N/A		
Reinvestments S		0.50200	13.65	25.56		17.09 4.58	-8.47 0.24		
Total	0.02	18.37400		\$29.90	9.1300	\$167.75	-\$8.23	\$4.46	2.66
EXELIS INC XLS Acquired 12/30/04 L nc	0.02	09	08 6	588 05	0.098 6	704	с п		4
FRONTIER COMMUNICATIONS CORP FTR	25							07.47	0
Acquired 12/30/04 L nc	0.03	73	10.28	750.75	3.8300	279.59	-471.16	29.20	10.44
HAK LFOKD FINE SVCS GROUP INC HIG Acquired 12/30/04 L nc	070	U	89	4 200	0000	0			1 99 02 8
	2		00.34	4,130.40	0089.71	1,057.80	-3,078.60	24.00	2.26

JUNE 1 - JUNE 30, 2012 ACCOUNT NUMBER:

Stocks, options & ETFs

								ESTIMATED	TED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
HAWAIIAN ELEC INDS INC HE									
Acquired 02/08/06 L nc	0.04	15	N/A##	N/A	28.5200	427.80	N/A	18.60	4.34
HOST HOTELS & RESORTS HST			a						
Acquired 04/28/06 L nc	0.04	28	N/A##	N/A	15.8200	442.96	A/N	7.84	1 76
INTEL CORP INTC									
On Reinvestment		ć				1			
Reinvestments L nc Reinvestments S m		3.78300	N/A## 19.81 24.16	74.97 72.81		612.95 100.80 25.17	N/A 25.83		
Total	0.07	27.72700		\$97.78	26,6500	\$738.92	\$28.19	\$23.29	2 15
ITT CORP									
Acquired 12/30/04 L nc	0.05	30	16.15	484.57	17,6000	528.00	43 43	10 92	2 06
MICROSOFT CORP MSFT								1	
On Reinvestment									
Acquired 12/18/01 L no Reinvestments L nc		3 11700	N/A##	A/N Og 02		856.52	N/A		
Reinvestments S m		0.85000	28.11	23.90		26.00	2.10		
Total	0.09	31.96700		\$103.70	30.5900	\$977.87	\$17.65	\$25.57	2.61
ORACLE CORPORATION ORCL						3			
On Reinvestment Acquired 12/18/01 Inc		2	777	4		1	:		
Reinvestments L nc Reinvestments S m		0.74600	24.89 29.69	18.57 9.80		1,187.99 22.16 9.80	3.59 0.00		
Total	0.11	41.07600		\$28.37	29.7000	\$1 219 95	\$3.59	40 85	0 84
STARWOOD HOTELS & RESORTS WORLDWIDE INC	20								
Acquired 12/30/04 L nc	0.22	46	57.74	2,656.04	53.0400	2,439.84	-216.20	23.00	0.94

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JUNE 1 - JUNE 30, 2012 ACCOUNT NUMBER:

# Stocks, options & ETFs

# Stocks and ETFs continued

ESTIMATED	ANNUAL ANNUAL		00 00	4.30	24.30 1.ED	
	4		ú			
	UNREALIZED		13 554 20 0 384 10	2,500,1	52.47	
	CURRENT MARKET VALUE		13 554 20		1,510.20	The second secon
	CURRENT		44 4400		25.1700	
	ADJ COST/ ORIG COST		11,170,10		1,457.73	
	ADJ PRICE/ ORIG PRICE		36.62	entreligien eine eine der der der einem eine eine eine eine eine eine ein	24.29	
	QUANTITY		305		09	
L (	ACCOUNT		1.23		0.14	
	DESCRIPTION	VERIZON COMMUNICATIONS COM VZ	Acquired 12/30/04 L nc	XYLEM INC	Acquired 12/30/04 L nc	

## Cost information for one or more securities is not available. If you have cost information and would like to see it on future statements, contact Your Financial Advisor. m This security contains multiple tax lots that may or may not include cost information that is reportable to the IRS. not covered by IRS reporting requirements. Unless indicated, cost for all other lots will be reported to the IRS.

## Fixed Income Securities

Corporate and municipal bonds and other fixed income securities are priced by a computerized pricing service or, for less actively traded issues, by utilizing a yield-based matrix system to arrive at an estimated market value.

### Corporate Bonds

ANNUAL YIELD (%)



JUNE 1 - JUNE 30, 2012 ACCOUNT NUMBER:

### **Mutual Funds**

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Open End Mutdal Fullds								ESTIN	ESTIMATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
		1			06		Manage of the Control		
	Gain/Loss c	on Client Investr	Gain/Loss on Client Investment (Including Reinvestments)	Reinvestments)					
AQUILA HAWAIIAN T/F TRUST C HULCX On Reinvestment Reinvestments L nc Reinvestments S m		22.76200	11.26 11.55	256.44 21.82		266.76 22.13	10.32		
Total	0.03	24.65000		\$278.26	11.7200	\$288.89	\$10.63	\$5.74	1.99
LEGG MASON PARTNERS INTERMEDIATE TERM MUNICIPALS FUND CL C SMLLX On Reinvestment Acquired 05/01/12 S Reinvestments S		4,457.65200	6.73 6.73	30,005.00 62.14		29,955.38 61.90	-49.62 -0.24		
Total	2.73	4,466.85800		\$30,067.14	6.7200	\$30,017.28	-\$49.86	\$866.57	2.89
	Client Inves Gain/Loss o	tment (Excludir	Client Investment (Excluding Reinvestments) Gain/Loss on Client Investment (Including Reinvestments)	s) Reinvestments)					
LEGG MASON PARTNERS CLEARBRIDGE AGGRESSIVE GROWTH FUND CLASS A SHRAX On Reinvestment Acquired 1/2/30/4 L nc Systematic investment L nc Reinvestments S nc		24.93700 25.19300 1.28800	98.41 101.49 110.52	2,454.09 2,557.06 142.35		3,051.54 3,082.87 157.61	597.45 525.81 15.26	e	
Total	0.57	51.41800		\$5,153.50	122.3700	\$6,292.02	\$1,138.52	A/N	N/A
	Client Inves	stment (Excludir	Client Investment (Excluding Reinvestments)	s)					

Gain/Loss on Client Investment (Including Reinvestments)

JUNE 1 - JUNE 30, 2012 ACCOUNT NUMBER:

### **Mutual Funds**

# Open End Mutual Funds continued

								ESTIN	ESTIMATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
LEGG MASON PARTNERS FD MUNI HIGH INCOME FND A STXAX On Reinvestment Acquired 05/04/06 L nc Acquired 05/04/06 L nc Reinvestments L nc Reinvestments S m		290.72000 106.10300 124.37700 26.48100	14.81 13.78 14.09	4,305.57 1,571.42 1,714.82 373.22	-	4,296.83 1,568.20 1,838.31 391.38	-8.74 -3.22 123.49 18.16		
Total	0.74	547.68100		\$7,965.03	14.7800	\$8,094.72	\$129.69	\$383.37	4.74
	Client Invest Gain/Loss or	ment (Excluding n Client Investm	Client Investment (Excluding Reinvestments) Gain/Loss on Client Investment (Including Reinvestments)	() (einvestments)					
LEGG MASON PARTNERS FD MANAGED MUNS FUND INC CLASS A SHMMX On Reinvestment Acquired 05/22/06 L nc Reinvestments L nc Reinvestments S m		138.61586 37.47314 7.78300	15.40 15.34 16.25	2,135.52 575.05 126.48		2,338.44 632.19 131.29	202.92 57.14 4.81		
Total	0.28	183.87200		\$2,837.05	16.8700	\$3,101.92	\$264.87	\$129.44	4.17
	Client Invest Gain/Loss o	ment (Excluding n Client Investm	Client Investment (Excluding Reinvestments) Gain/Loss on Client Investment (Including Reinvestments)	s) Reinvestments)					
LEGG MASON PARTNERS FD LARGE CAP GROWTH FD CL A SBLGX On Reinvestment Systematic investment L nc Reinvestments S nc		238.91000 40.90300	22.08 20.58	5,276.37	,	5,358.75	82.38 75.66	ii ii	
Total	0.57	279.81300		\$6,118.16	22.4300	\$6,276.20	\$158.04	N/A	N/A
	Client Invest Gain/Loss o	ment (E*cluding n Client Investm	Client Investment (Excluding Reinvestments) Gain/Loss on Client Investment (Including Reinvestments)	s) Reinvestments)					

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# Open End Mutual Funds continued

**Mutual Funds** 

ESTIMATED	ANNUAL YIELD (%)		0.69			4.05		
ESTIN	ANNUAL		\$20.54			\$632.54		
		an an						
	UNREALIZED GAIN/LOSS	-324.10 -42.77 1.30	-\$365.57		420.46 235.85 28.18	\$684.49		797 797 797 797 797 797 797 797 797 797
	CURRENT MARKET VALUE	2,513.68 442.97 21.79	\$2,978.44		13,082.20 1,873.99 646.54	\$15,602.73		5,797.52 20.63 20.63 3.09 105.09 101.00 107.09
	CURRENT PRICE		13.3400			14.0600		
	ADJ COST/ ORIG COST	2,837.78 485.74 20.49	\$3,344.01	) einvestments)	12,661.74 1,638.14 618.36	\$14,918.24	) einvestments)	5,000.00 19.19 77.92 2.89 100.00 37.52 62.48 100.00 31.69
	ADJ PRICE/ ORIG PRICE	15.05 14.62 12.54		Reinvestments	13.60 12.29 13.44		Reinvestments nt (Including R	01111111227 2421111111227 11286 11386 11386
	QUANTITY	188.43200 33.20700 1.63300	223.27200	Client Investment (Excluding Reinvestments) Gain/Loss on Client Investment (Including Reinvestments)	930.45597 133.28403 45.98500	1,109.72500	Client Investment (Excluding Reinvestments) Gain/Loss on Client Investment (Including Reinvestments)	479.53099 1.705999 6.91299 8.69500 3.27899 8.857999 8.857999 8.857999
	% OF ACCOUNT		0.27	Client Investr Gain/Loss on		1.42	Client Investn Gain/Loss on	
	DESCRIPTION	LEGG MASON PARTNERS FD FUNDAMENTAL ALL CAP VALUE FUND CLASS A SHFVX On Reinvestment Systematic investment L nc Reinvestments L nc Reinvestments S nc	Total		PIONEER SER TR II AMT-FREE MUNICIPAL FUND CL A PBMFX On Reinvestment Acquired 06/18/08 L nc Reinvestments L nc Reinvestments S m	Total		PRUDENTIAL INVT PORT 9 LRG-CAP CORE EQUITY FD CLASS A PTMAX On Reinvestment Acquired 03/03/99 L nc Acquired 04/06/99 L nc Acquired 06/05/99 L nc Acquired 06/07/99 L nc Acquired 08/07/99 L nc Acquired 09/07/99 L nc Acquired 09/07/99 L nc Acquired 09/07/99 L nc Acquired 09/07/99 L nc

JUNE 1 - JUNE 30, 2012 ACCOUNT NUMBER:

Mutual Funds
Open End Mutual Funds continued

								ESTIMATED	TED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
Acquired 07/06/05 L nc		17.22200	11.26	200 00		208 24	x 24		(2)
Acquired 08/05/05 L nc		16.78300	11.55	200.00		2002	14.0		
Acquired 09/08/05 L nc		16.76700	11.57	200.00		202.2	2.7		
Acquired 10/06/05 L nc		12.25600	11.16	141.10		148.17	7.07		
Reinvestments L nc		23.97951	10.94	262.54		289.92	27.38		
Reinvestments S nc		94.82500	10.92	1,035.49		1,146.43	110.94		
Total	1.47	1,335.61100		\$13,951.13	12.0900	\$16,147.53	\$2,196.40	\$153.59	0.95
	Client Inves Gain/Loss o	Client Investment (Excluding Reinvestments) Gain/Loss on Client Investment (Including Reinvestments)	y Reinvestments lent (Including F	s) Reinvestments)					
PRUDENTIAL INVT PORT 9 LRG-CAP CORE EQTY FD CLASS B									
PTMBX On Reinvestment									
Acquired 10/05/05 L nc		5.39582	10.59	58.90		61.57	2.67		
Acquired 12/05/05 L nc		17.18299	10.91	200.00		202.89	2.89		
Reinvestments Linc Reinvestments Sinc		2.55898	9.46	24.21		29.20	4.99		
Systematic investment L nc		606.09122	10.34	6,500.00		725.08	67.36		
Systematic investment S m		109.20600	10.98	1,200.00		1,246.04	46.04		
Total	0.85	821.76500		\$8,840.83	11.4100	\$9,376.33	\$535.50	\$27.94	0.30
	Client Investigation Client Control Control	Client Investment (Excluding Reinvestments) Gain/Loss on Client Investment (Including Reinvestments)	I Reinvestments ent (Includina R	(einvestments)					
PRUDENTIAL JENNISON MID-CAP GROWTH FND CL A PFFAX									
On Reinvestment									
Acquired 11/22/00 L nc Reinvestments L nc Reinvestments S nc		39.30699	25.44 22.01	1,000.00		1,207.90	207.90 0.78		
		0.23700	28.10	99.9		7.28	0.62		

JUNE 1 - JUNE 30, 2012 ACCOUNT NUMBER:

### **Mutual Funds**

# Open End Mutual Funds continued

								ESTIN	ESTIMATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT PRICE	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
Total	0.11	39.63300		\$1,008.62	30.7300	\$1,217.92	\$209.30	\$0.71	90.0
	Client Invest Gain/Loss or	Client Investment (Excluding Reinvestr Gain/Loss on Client Investment (Includ	g Reinvestments) nent (Including R	ments) ding Reinvestments)					

## Cost information for one or more securities is not available. If you have cost information and would like to see it on future statements, contact Your Financial Advisor. m This security contains multiple tax lots that may or may not include cost information that is reportable to the IRS. not covered by IRS reporting requirements. Unless indicated, cost for all other lots will be reported to the IRS.

### **Closed End Mutual Funds**

								ESTIMATED	IATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
EATON VANCE MUNICIPAL BOND FD EIM Acquired 10/28/11 S nc Acquired 10/31/11 S nc		509 491	12.15	6,320.45		6,774.79	454.34 445.34		
Total	1.21	1,000		\$12,410.35	13.3100	\$13,310.00	\$899.65	\$766.00	5.76
NUVEEN MUNICIPAL FUND HIGH INCOME OPPORTUNITY FD 2 NMD On Reinvestment Acquired 12/17/07 L nc Acquired 10/12/11 S nc Reinvestments L nc Reinvestments S m		2,000 600 672.31500 216.97000	14.58 10.58 10.87	29,598.09 6,497.84 7,310.35 2,500.26	ě	25,879,98 7,763.99 8,699.78 2,807.59	-3,718.11 1,266.15 1,389.43 307.33		9
Total	4.11	3,489.28500		\$45,906.54	12.9400	\$45,151.34	-\$755.20	\$2,742.57	6.07
	Client Inves Gain/Loss o	Client Investment (Excluding Reinvestments) Gain/Loss on Client Investment (Including Reinvestments)	y Reinvestment ent (Including	ts) Reinvestments)		•			
NUVEEN MUNI OPPORTUNITY FUND INC NIO Acquired 09/09/10   nc		750	ر د د	7 7 7 3 3 5 C		14 220	2.2 2.2 2.2 2.2 2.2 2.2 2.2 2.2 2.2 2.2		
		000	00	00.000,11		00.022,11	-010.00		

JUNE 1 - JUNE 30, 2012 ACCOUNT NUMBER:

ESTIMATED

### Mutual Funds

# Closed End Mutual Funds continued

	% OF		ADJ PRICE/	ADJ COST/	CURRENT	CURRENT	UNREALIZED	ANNOAL	ANNOAL
DESCRIPTION	ACCOUNT	QUANTITY	ORIG PRICE	ORIG COST	PRICE	MARKET VALUE	GAIN/LOSS	INCOME	YIELD (%)
Acquired 09/10/10 L nc		250	15.10	3,870.46		3,740.00	-130.46		
Acquired 09/27/10 L nc		029	14.59	9,961.50		10,023.20	61.70		
Total	2.27	1,670		\$25,365.46	14.9600	\$24,983.20	-\$382.26	\$1,462.92	5.86

m This security contains multiple tax lots that may or may not include cost information that is reportable to the IRS. no Cost information for this tax lot is not covered by IRS reporting requirements. Unless indicated, cost for all other lots will be reported to the IRS.

### Annuities/Insurance

These positions are not held in your account with First Clearing and are not protected by SIPC. These positions are held directly by the issuing insurance companies. Accuracy is not guaranteed and surrender charges may apply. Annuity and insurance values and all sub-account information is provided directly from the insurance companies. Accuracy is not guaranteed and surrender charges may apply. Original Premium may not reflect withdrawals or partial exchanges. Annuities are not protected by SIPC. Please contact Your Financial Advisor if you no longer own any of the positions listed below.

### Variable Annuities

DESCRIPTION	% OF ACCOUNT				AS OF VALUE DATE	ORIGINAL PREMIUM	ESTIMATED MARKET VALUE
ALLIANZ LIFE INS CO NORTH AMERI ALLIANZ VISION VAR ANN CONTR# DAX76701					06/28/12		
Sub Funds AZL FRANKLIN TEMPL FS PLUS AZL GROWTH INDEX STRATEGY PIMCO VIT GLOBAL MULTI-ASSET BLACKROCK GLOBAL ALLOCATION PIMCO VIT GLOBAL BOND PIMCO VIT GLOBAL BOND AZL FUSION MODERATE PIMCO VIT ALL ASSET PORTFOLIO PIMCO VIT ALL ASSET PORTFOLIO PIMCO VIT TOTAL RETURN		Units 892.49390 477.96070 2,595.51835 659.06355 87.41772 915.34844 709.0832 280.50119	Estimated Value	% Market Value 19.86 9.89 4.89 24.50 10.31 5.24 5.22			

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ACCOUNT NUMBER:

# Annuities/Insurance continued

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ORIGINAL UE DATE PREMIUM ESTIMATED MARKET VALUE				
AS OF VALUE DATE	10	or Value 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.		
		% Market Value 0.000 0.0		And the second comments of the second second control of the second of th
		Estimated Value		
% OF ACCOUNT		0.00000 0.00000 0.00000 0.00000 0.00000 0.00000 0.00000 1,993.42338 0.00000 0.00000 0.00000		
	PRUDEN HAL ANNUTIES ADVANCE SER XTRA CREDIT SIX VARIABLE ANNUITY CONTR# E0655877	Sub Funds BENEFIT FIXED RATE OPTION AST ADVANCED STRATEGIES PORTFO BENEFIT FIXED RATE OPTION	Total Variable Annuities	Total Annuities/Insurance

### Activity detail

Income	and distributions	a				
DATE	DATE ACCOUNT TYPE	TRANSACTION	QUANTITY	DESCRIPTION	PRICE	FINIOMA
06/01	Cash	DIVIDEND				AMOOIN
06/01	Cash	DIVIDEND	*	3		
06/01	daeh	DIVIDEND		7 7/11		
5				A Committee of the Comm		

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### INVESTMENT ACCOUNTS MONTHLY STATEMENT EXCERPTS DECEMBER 2012

**EXHIBIT "B"** 

DECEMBER 1 - DECEMBER 31, 2012 ACCOUNT NUMBER:

### Additional information

Gross proceeds

THIS PERIOD 0.00

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### Portfolio detail

# Cash and Sweep Balances

Bank Deposit Sweep - Consists of monies held at and (if amounts exceed \$250,000) at one or more oth affiliated banks. These assets are not covered by SIPC, but are instead eligible for FDIC insurance of up to \$250,000 per depositor, per institution, in accordance with FDIC rules. For additional information on the Bank Deposit Sweep for your account, please contact Your Financial Advisor.

ESTIMATED ANNUAL INCOME	0.00
CURRENT MARKET VALUE	28.
ANNUAL PERCENTAGE YIELD EARNED*	0.00
ACCOUNT	5.0
DESCRIPTION Cash	BANK DEPOSIT SWEEP Interest Period 12/01/12 - 12/31/12

# Total Cash and Sweep Balances

## Stocks, options & ETFs

### Stocks and ETFs

ATED	ANNUAL	YIELD (%)						1.82						
ESTIMATED	ANNUAL	INCOME						\$40.30						
	UNREALIZED	GAIN/LOSS		210.62	49.66	60.42	\$220.70	\$320.7U				50.88	-3.60	0.39
	CURRENT	DAKE I VALUE		857.04	999.88	357.10	¢2 244 02	44,414.04				409.75	245.85	344.19
	CURRENT	JOIN -					71 4200	004						
	ADJ COST/ ORIG COST		0 7 0	24.047	950.72 206.68	20.00	\$1.893.32				70 070	70.000	248.45	343.80
1000	ADJ PRICE/ ORIG PRICE		23 05	00.00	59.33						11 35	5.0	10.02	10.37
	QUANTITY		12	17	- ro		31				25	7 10	5 - 0	7
% OF	ACCOUNT					1	3.15							
	DESCRIPTION	FNERGY SELECT	Acquired 08/11/10 L nc	Acquired 01/10/11 L	Acquired 09/26/11 L	To+01	Iotal	FINANCIAL SELECT ET	TOR SPDR	XLF	Acquired 12/16/09 L nc	Acquired 04/12/10 L nc	Acquired 04/19/10 L nc	

<sup>\*</sup> APYE measures the total amount of the interest paid on an account based on the interest rate and the frequency of the compounding during the interest period. The annual percentage yield earned is expressed as an annualized rate, based on a 365 day year.

DECEMBER 1 - DECEMBER 31, 2012 ACCOUNT NUMBER:

# Stocks, options & ETFs

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								ESTIN	ESTIMATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT PRICE	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
Acquired 12/16/10 L nc Acquired 09/26/11 L		29 26	15.52	450.29 310.75		475.31	25.02 115.39		
Total	2.70	116		\$1,713.16	16.3900	\$1.901.24	\$188.08	\$33.40	1 76
INDEX SHS INC MSCI S KOREA WEBS INDEX FUND WEBS INDEX SERIES EWY									
Acquired 08/20/12 S	1.98	22	57.73	1,270.11	63.3520	1.393.74	123.63	8 03	0.57
INDUSTRIAL SELECT ET SECTOR SPDR XLI									
Acquired 01/12/10 L nc Acquired 09/28/11 L Acquired 02/07/12 S		43 00 5	29.28 30.35 37.03	1,259.22 273.22 185.16		1,629.70 341.10 189.50	370.48 67.88 4.34		
Total	3.07	57		\$1,717.60	37.9000	\$2,160.30	\$442.70	\$49.02	2.27
ISHARES BARCLAYS MBS BOND FUND MBB Acquired 02/11/091 nc	A C	a	77 70	0,000	00000	1000			
	0 1.0	0	104.47	515.42	0088.701	323.97	10.55	5.92	1.82
ISHARES BARCLAYS ET 7-10 YR TREASURY BOND FUND IEF									
Acquired 08/06/08 L nc Acquired 03/10/10 L nc			87.44	87.44		107.49	20.05		
Acquired 04/06/10 L nc Acquired 09/22/10 L nc		140	88.49 98.79	353.99 197.59		214.98 429.96 214.98	35.00 75.97 17.39		
Total	1.38	6		\$819.00	107.4900	\$967.41	\$148.41	\$17.31	1 79
ISHARES BARCLAYS ET INTERMEDIATE CREDIT BOND FUND CIU									
Acquired 11/30/07 L nc Acquired 09/22/10 L nc Acquired 08/22/12 S		25 / 9	101.56 108.11 110.28	710.94 216.23 661.68		779.03 222.58 667.74	68.09 6.35 6.06		
Total	2.37	15		\$1,588.85	111.2900	\$1,669.35	\$80.50	\$52.60	3.15

DECEMBER 1 - DECEMBER 31, 2012 ACCOUNT NUMBER:

# Stocks, options & ETFs

	HO %		1000					ESTIMATED	ATED
DESCRIPTION	ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT	CURRENT	UNREALIZED	ANNUAL	ANNUAL
ISHARES BARCLAYS ET 1-3 YEAR CREDIT BOND FIND						מטואירו יארסב	GAIIVICOSS	INCOME	VIELD (%)
Col									
Acquired 02/12/10 L nc		2	104 16	208 33		0.00	o o		
Acquired 03/10/10 L nc Acquired 01/19/11 L		25	104.53	209.07		210.96	7.63 7.89 7.89		
Total	1.35	6		\$030.70	405 4000	04.720	0.01		
ISHARES CORE S&P MIDCAP				0.000	100.4000	\$348.3Z	\$9.53	\$14.84	1.56
ET TO ONLY THE BEAUTY OF THE B									
HC.									
Acquired 06/04/09 L nc		1	59 26	65101		77			
Acquired 06/11/09 L nc		26	60.13	1 563 47		7,118.70	466.79		
Acquired 06/16/09 L nc		20	57.64	1,000.4		2,044.20	1,080.73		
Acquired 06/17/09 L nc		12	57.33	687.08		7,034.00	881.1		
Acquired 03/26/10 L nc		i m	78.67	236.01		1,220.40	532.42		
Acquired 08/09/10 L nc		~	77.70	1 308 64		305.10	69.03		
Acquired 12/06/10 L nc		(C)	88.62	7,030.04		1,830.60	431.96		
Acquired 01/12/11 L		) (ဝ	92.26	553.75		305.10	39.21		
Total	14.32	66		000.00	2001	07.010	56.45		
ISHARES CORE SED ET				90,010.40	101./000	\$10,068.30	\$3,557.82	\$143.64	1.43
IJR									
Acquired 01/15/09 L nc		7	70.07	0.4.0		,			
Acquired 06/17/09 L nc		7 -	40.7	043.40		1,249.60	606.14		
Acquired 07/16/09 L nc		- 0	44	485.51		859.10	373.59		
Acquired 08/12/10 L nc		77	4.0.0 0.0.0 0.0.0	410.33		702.90	292.57		
Acquired 12/06/10 L nc		- (C	- W	74.717,4		6,013.70	1,801.23		
Acquired 01/12/11 L		ο Φ	69.46	555.76		468.60	68.62		
Total	14.11	127		\$6 707 51	79 4000	024.00	40.60		
ISHARES IBOXX INV ET				0	00001	99,910.70	\$5,211.19	\$164.21	1.66
GRADE CORP BOND FUND									
Acquired 09/10/08 Linc		<u></u>	101.62	101.62		120 00	10.27		
Acquired 04/2 I/09 L nc		9	60.96	576.58		725 94	170.36		
Acquired 08/22/12 S		m <	111.38	334.17		362.97	28.80		
Total	27.0	١,	10.01	4/8.0/		483.96	5.89		
יסומו	2.41	14		\$1,490.44	120.9900	\$1,693.86	\$203.42	\$64.80	3.83

DECEMBER 1 - DECEMBER 31, 2012 ACCOUNT NUMBER:

# Stocks, options & ETFs

	L (								ESTIMATED	TED
DESCRIPTION	ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT	CURRENT MARKET VALUE	UNREALIZED GAIN/I OSS	¥ Z	ANNUAL	ANNUAL
ISHARES MSCI ET INDONESIA INVESTABLE MARKET INDEX FUND FIDO								2	D D D D D D D D D D D D D D D D D D D	TIELD (%)
Acquired 05/04/12 S Acquired 05/07/12 S Acquired 05/18/12 S		15 13	30.94 30.97 28.52	464.11 402.63 285.21		453.90 393.38 302.60	-10.21 -9.25 17.39			
Total	1.64	38		\$1,151.95	30.2600	\$1 149 88	£2.07	5	470 00	
ISHARES MSCI MALAYSIA INDEX FD WEBS INDEX FD INC FWM								9	0.2.0	
Acquired 09/01/10 L nc Acquired 11/23/10 L nc Acquired 05/18/12 S Acquired 05/21/12 S		4 5 5 5 7 1 0 1 0 1 0 1 0 1 0 1 0 1 0 1 0 1 0 1	13.30 13.70 13.65 13.75	53.20 712.79 136.60 137.58		60.52 786.76 151.30	7.32 73.97 14.70			
Total	1.64	92		\$1,040.17	15.1300	\$1 149 88	\$109.71	4	40 40	7 10
ISHARES MSCI EAFE INDEX FUND EFA								7	2	00.1
Acquired 11/17/06 L nc Acquired 11/26/08 L nc		10	70.82 40.94	283.28 409.42		227.44	-55.84			
Total	1.13	14		\$692.70	56 8600	\$796 DA	\$103.34	6	60.4.00	000
ISHARES MSCI MEXICO INVESTABLE MARKET INDEX FUND EWW							† † † † † † † † † † † † † † † † † † †	N e	4.02	3.03
Acquired 05/04/12 S Acquired 05/18/12 S		14	61.35 55.27	858.94 276.38		987.42	128.48			
Total	1.91	19		\$1,135.32	70.5300	\$1.340.07	\$204 75	Ð	411 13	10.1
ISHARES MSCI UNITED KINGDOM INDEX FUND EWU Acquired 06/03/11 L	1.05	14	18.18	745.49	17.9400	735.54	-9.95	N	26.28	3.57

DECEMBER 1 - DECEMBER 31, 2012 ACCOUNT NUMBER:

# Stocks, options & ETFs

	9			19				ESTI	ESTIMATED
DESCRIPTION	ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT	CURRENT MARKET VALLE	UNREALIZED	ANNUAL	ANNUAL
ISHARES S&P NORTH AMERICAN TECHNOLOGY NETWORKING INDEX ETF IGN							CALINICO	INCOME	VIELD (%)
Acquired 02/07/12 S	1.32	33	30.97	1.022.23	28 1399	928 61	03 60		(
POWERSHARES DB ET COMMODITY INDEX TRACKING FUND DBC						0.000	NO.06	77.86	2.46
Acquired 12/18/08 L nc Acquired 04/02/09 L nc Acquired 09/28/11 L nc Acquired 05/14/12 S nc		18 27 33	20.68 20.81 26.75 26.41	372.37 561.91 561.76 871.73		500.04 750.06 583.38 946.74	127.67 188.15 21.62		
Total	3.91	66		\$2 367 77	27 7800	\$2.7E0.22	10.04		
SELECT SECTOR SPDR TR CONSUMER STAPLES XI P	29					77.100.145	\$302.43	NA	N/N
Acquired 08/12/10 L nc Acquired 07/01/11 L Acquired 09/28/11 L		0118	26.78 31.37 30.00	267.86 345.17 240.00		349.00 383.90 279.20	81.14 38.73 30.20		
Total	1.44	29		\$853.03	34 9000	\$1 012 10	6150 07		1
SELECT SECTOR SPDR FD MATERIALS XLB Acquired 08/11/10 L nc Acquired 02/07/12 S		4.0	31.39 37.59	439.58		525.56	85.98	\$30.91	3.05
Total	1.01	19	1	\$627.68	37 5400	187.70	-0.40 <b>*86 58</b>		
SELECT SECTOR SPDR FD HEALTH CARE XLV Acquired 03/15/11 L Acquired 06/08/11 L Acquired 09/28/11 L	2	6 L 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7	32.10 35.06 32.29	288.99 596.06 775.16		358.92 677.97 677.97	60.03 841.91	\$16.20	2.27
Total	2.84	50		\$1,660.21	39.8805	\$1,994.02	\$333.81	\$40.15	2.01

DECEMBER 1 - DECEMBER 31, 2012 ACCOUNT NUMBER:

# Stocks, options & ETFs

								ESTIN	ESTIMATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL VIELD (%)
SELECT SECTOR SPDR FD CONSUMER DISCRETIONARY XLY									
Acquired 09/17/09 L nc		4	27.83	111.35		189.76	78.41		
Acquired 09/16/09 L nc Acquired 05/05/10 L nc		23	27.84	640.35		1,091.09	450.74		
Acquired 06/04/10 Lnc		0	31.85	318.60		474.39	133.36		
Acquiled 03/19/11 L		6	40.58	365.27		426.95	61.68		
Total	3.78	56		\$1,776.60	47.4391	\$2,656.58	\$879.98	\$42.56	1 60
SPDR BARCLAYS ET HIGH YIELD BOND ETF JNK									
Acquired 05/07/09 L nc Acquired 02/12/10 L nc Acquired 01/19/11 L		71 91	33.63 37.34 40.15	571.81 224.07 441.68		692.07 244.26 447.81	120.26 20.19 6.13		
Total	1.97	34		\$1.237.56	40.7100	\$1 384 14	\$146.58	\$03 V3	6 75
SPDR EURO STOXX 50 ET								) }	
Acquired 11/12/12 S	2.02	41	30.93	1,268.13	34,6600	1,421,06	152 93	51 78	3 64
SPDR S&P BANK ET									
Acquired 03/19/12 S	1.29	38	24.50	931.28	23.8300	905 54	-25 74	18 73	200
SPDR S&P RETAIL ET XRT									200
Acquired 03/09/12 S Acquired 05/23/12 S		43	60.68 58.39	242.74 291.99		249.50	6.76 19.89		
Total	0.80	6		\$534.73	62.3758	\$561.38	\$26.65	\$9.30	1.66
VANGUARD TELECOMMUNICATIONS SERVICES VOX									
Acquired 09/21/10 L nc	09.0	9	62.33	374.00	70.0100	420.06	46.06	14 81	3.52
VANGUARD INFORMATION ET TECHNOLOGY VGT		ı							
Acquired 09/27/11 L		348	59.97	259.89 2,039.97		345.55 2,349.74	85.66 309.77		

DECEMBER 1 - DECEMBER 31, 2012 ACCOUNT NUMBER:

# Stocks, options & ETFs

	о П		[ ] [ ]					ESTIN	ESTIMATED
DESCRIPTION Acquired 03/22/12 S	ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL VIELD (%)
Acquired 05/23/12 S		ro 4	73.45	367.27		345.55	-21.72		(%)
Total	5.70	58		\$3.602.27	69 1100	907.34	32.40		
VANGUARD MSCI ET EMERGING MARKETS ETF					000	44,000.30	\$400.11	\$48.31	1.21
VWO Acquired D6/29/09 L p.c.		(							
Acquired 09/16/09 L nc		യ വ	32.19	193.18		267.18	74.00		
Acquired 06/08/10 L nc		<b>^</b>	37.28	232.25		267.18	34.93		
Acquired 07/12/10 L nc Acquired 08/06/10 L nc		9 7 7	40.16	240.99		267.18	26.19		
Acquired 02/25/11 L		10	42.32	1,998.47		2,092.91	94.44		
Total	5.19	82		\$3 384 85	44 5300	CO CE4 40	20.00		
VANGUARD MSCI EAFE ET						04.100,00	\$200.01	\$172.20	4.72
Acquired 03/12/001									
Acquired 05/17/09 L nc		22	22.06	485.36		775.06	289 70		
Acquired 05/15/09 L nc			27.17	135.86		176.15	40.29		
Acquired 09/16/09 L nc		- 00	27.03	567.78		739.83	172.05		
Acquired 01/29/10 L nc		10	32.00	27.780		704.60	6.88		
Acquired 05/11/10 L nc		3.1	31.94	927.00		352.30	24.70		
Acquired 03/15/11 L		16	35.23	563.84		1,092.13	701.77		
Acquired 05/03/11 L Acquired 06/03/11 I		75	38.47	461.72		422.76	-38.96		
- I		1.7	37.87	795.39		739.83	-55.56		
lotal	7.92	158		\$5,025,63	35 2300	\$5 566 3A	¢5.40.74	F	1
VANGUARD REIT ET VNO						t 0000		\$435,44	7.82
Acquired 08/24/09 L nc		Œ	20 05	000					
Acquired 10/15/09 L nc		, <del>[</del>	41.88	460.69		394.80	160.94		
Acquired U5/U1/10 L nc		2	49.07	245.37		320.00	263.11		
Total	2.06	22		\$939.92	65 8000	323.00	63.03		
VANGUARD TOTAL BOND ET MARKET BND						00.744,10	99.7000	\$51.54	3.56
Acquired 10/19/11 1		ı							
Acquired 11/07/11 L		~ 8	83.25 84.00	582.79 672.06		588.21	5.42		
Total	1.79	15		\$1,254.85	84.0300	\$1,260.45	\$5.60	433 64	73 6
								0.00	70.7

### FCC AS CUSTODIAN GERALD H KIBE

DECEMBER 1 - DECEMBER 31, 2012 ACCOUNT NUMBER:

Additional information

Accrued interest on purchases Gross proceeds

THIS YEAR 0.00 THIS PERIOD

Foreign withholding

0.00 THIS PERIOD

THIS YEAR -12.16

### Portfolio detail

# Cash and Sweep Balances

Bank Deposit Sweep - Consists of monies held at an analysis and (if amounts exceed \$250,000) at one or more other are instead eligible for FDIC insurance of up to \$250,000 per depositor, per institution, in accordance with FDIC rules. For additional information on the Bank Deposit Sweep for your account, please contact Your Financial Advisor. ESTIMATED

NO Hall MO WHO	% OF ACCOUNT	ANNUAL PERCENTAGE YIELD EARNED*	CURRENT MARKET VALUE	ESTIMATED ANNUAL INCOME	
4000	0.03	00 0		0.00	
BANK DEPOSIT SWEEP					
Interest Period 12/01/12 - 12/31/12					

# Total Cash and Sweep Balances

\* APYE measures the total amount of the interest paid on an account based on the interest rate and the frequency of the compounding during the interest period. The annual percentage yield earned is expressed as an annualized rate, based on a 365 day year.

ESTIMATED

# Stocks, options & ETFs

### Stocks and ETFs

GERALD H KIBI FCC AS CUSTODIAN

DECEMBER 1 - DECEMBER 31, 2012 ACCOUNT NUMBER:

Stocks, options & ETFs

Stocks and ETFs continued								ESTIN	ESTIMATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
AIR PRODUCTS & CHEMICALS INC APD Acquired 03/23/12 S	0.38	ω	90.20	721.64	84.0200	672.16	-49.48	20.48	3.04
AMERICA MOVIL SAB DE CV ADR SERIES L AMX Acquired 02/17/11 L Accuired 02/06/12 S		270	28.19 24.33	338.38 243.37		277.68 231.40	-60.70		
Total	0.29	22		\$581.75	23.1400	\$209.08	-\$72.67	\$6.62	1.30
ANGIES LIST INC ANGI Acquired 05/16/12 S	0.51	75	13.22	992.20	11.9900	899.25	-92.95	N/A	N/A
AT & T INC T Acquired 06/18/07 L nc	0.57	30	40.38	1,211.68	33.7100	1,011.30	-200.38	54.00	5.33
AUTOMATIC DATA PROCESSING ADP Acquired 10/17/11 L		04	51.36	308.16 200.25		341.58 227.72	33.42 27.47		
Total	0.32	10		\$508.41	56.9300	\$569.30	\$60.89	\$17.40	3.06
BB&T CORP BBT Acquired 09/14/12 S	0.41	25	34.14	853.55	29.1100	727.75	-125.80	20.00	2.74
BERKSHIRE HATHAWAY INC SERIES B NEW BRK/B Acquired 10/18/11 L Acquired 11/17/11 L Acquired 04/13/12 S		491821	72.99 76.31 74.30	291.99 1,221.08 594.47		358.80 1,435.20 717.60 1,076.40	66.81 214.12 123.13 121.27		
Acquired 05/22/12 S <b>Total</b>	2.53	50	80.12	\$3,863.88	89.7000	\$4,485.00	\$621.12	N/A	N/A

DECEMBER 1 - DECEMBER 31, 2012 ACCOUNT NUMBER:

# Stocks, options & ETFs

	AO %			(				ESTIMATED	ATED
DESCRIPTION	ACCOUNT	QUANTITY	ORIG PRICE	ADJ COST/ ORIG COST	CURRENT	CURRENT MARKET VALUE	UNREALIZED	ANNUAL	ANNUAL
CHUBB CORP CB								INCOME	YIELD (%)
Acquired 10/20/11 L Acquired 10/01/12 S		79	64.74	129.49		150.64	21.15		
Total	0.34	000		\$ 50.00 \$ 0.00	1	451.92	-12.63		
CISCO SYSTEMS INC				40.4.04	15.5200	\$602.56	\$8.52	\$13.12	2.18
CSCU Acquired 04/13/09 L p.c.		C							
Acquired 09/21/10 L nc		20	17.87	893.85		982.47	88.62		
Acquired 11/05/10 L nc		ب ب تر	21.62	194.67		176.84	-17.83		
Acquired 08/06/12 S		27	16.80	359.08 453.79		294.74 530.53	-64.34		
Total	1.12	101		\$1 901 39	10 6/0/	£4 004 F0		•	
COCA-COLA COMPANY				00.	1000	⊕1,304.30	\$83.19	\$56.56	2.85
KO									
Acquired 02/26/10 L nc		7	26.46	52 02		1	0		
Acquired 03/19/10 L nc		20	27.24	544 99		725.00	19.58		
Acquired 05/14/10 L nc		44	26.51	7 44.00 00.00		725.00	180.01		
Acquired 10/17/11 L		4	33.72	472.23		1,595.00	428.47		
Total	1.64	80		1 000	0	00.700	35.29		
COSTCO WHS CODE NEW		8		\$4,250.05	36.2500	\$2,900.00	\$663.35	\$81.60	2.81
COM									
COST									
Acquired 12/02/05 L nc		σ	10 16	77 077					
Acquired 12/06/05 L nc		7.	49.79	547.44		888.57	446.13		
Total	111	20		042.10		1,086.03	543.84		
COVIDIEN PLC		2		2304.03	98.7300	\$1,974.60	\$989.97	\$22.00	1.11
000									
Acquired 01/06/12 S	0 88	7.0	75.67	0000	1				
CUMMINS INC		i	t-0.0t	1,232.33	57.7400	1,558.98	326.65	28.08	1.80
CMI									
Acquired 10/01/12 S	0.37	c	03 60	0 1 0 0 0	0	1			
CVS CAREMARK CORP			00.00	307.19	108.3500	650.10	87.91	12.00	1.84
CVS									
Acquired 08/19/10 L nc		က	28 99	86.97		7. 7. 1.	e c		
Acquired 09/21/10 L nc		20	30.34	606.88		145.05	58.08 360.12		
Total	0.63	23		\$693.85	49.2500	4 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7	71.000		
				9	46.3300	\$1,112.05	\$418.20	\$20.70	1.86

DECEMBER 1 - DECEMBER 31, 2012 ACCOUNT NUMBER:

ESTIMATED

# Stocks, options & ETFs

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DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
DEERE & CO									
Acquired 10/17/11 L Acquired 10/20/11 L Acquired 02/21/12 S		444	69.86 68.56 84.66	279.47 274.26 338.66		345.68 345.68 345.68	66.21 71.42 7.02		
Total	0.58	12		\$892.39	86.4200	\$1,037.04	\$144.65	\$22.08	2.13
DIAGEO PLC SPONSORED ORD NEW DEO									
Acquired 05/25/12 S	0.26	4	94.33	377.34	116.5800	466.32	88.98	11.09	2.37
DISNEY WALT COMPANY									
Acquired 03/17/11 L		.07	40.91	204.55		248.95	44.40		
Acquired 06/07/11 L Acquired 08/18/11 L		35 35	39.59 32.36	593.96		1,742.65	152.89 609.94		
Acquired 08/24/11 L		τυ <u>ά</u>	32.17	160.89		248.95	88.06		
Acquired 11/25/11 L		04	33.89	474.58		90.769	222.48		
Total	2.58	92		\$3,172.38	49.7900	\$4,580.68	\$1,408.30	\$69.00	1.51
DOW CHEMICAL COMPANY									
Acquired 01/06/12 S		41	30.22	1,239.09		1,325.50	86.41		
Acquired 01/30/12 S Acquired 04/16/12 S		15	33.37 33.43	500.70		484.94 323.30	-15.76 -11.07		
Total	1.20	99		\$2,074.16	32.3294	\$2,133.74	\$59.58	\$84.48	3.96
DU PONT E.I. DE NEMOURS AND COMPANY DD									
Acquired 12/02/05 L nc Acquired 11/21/11 L		30 9	43.20 45.29	1,296.00 407.68		1,349.35	53.35		
Total	0.99	39		\$1,703.68	44.9785	\$1,754.16	\$50.48	\$67.08	3.82
EATON CORP PLC FTN									
Acquired 12/03/12 S	1.22	40	51.90	2,076.22	54.1800	2,167.20	90.98	60.80	2.80
ELI LILLY & CO									
Acquired 10/17/11 L		10	38.32	383.28		493.20	109.92		

DECEMBER 1 - DECEMBER 31, 2012 ACCOUNT NUMBER:

## Stocks, options & ETFs

								ESTIN	ESTIMATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
Acquired 10/20/11 L Acquired 11/17/11 L		9 9	38.43 36.76	230.61		295.92	65.31		
Total	0.61	22		\$834.49	49.3200	\$1 085 04	\$250 55	\$43.12	3 97
EMERSON ELECTRIC CO								1	
Acquired 09/15/09 Lnc		26	40.69	1,057.98		1,376.96	318.98		
Acquired 10/1/11 L		<b>ග</b> (	46.46	418.20		476.64	58.44		
Acquired 11/17/11 L		, Q	46.13	276.84		317.76	40.92		
Acquired 11/25/11 L		14	47.48	189.95		105.92 211.84	6.90 21.89		
Total	1.40	47		\$2,041.99	52.9600	\$2.489.12	\$447.13	\$77.08	3.10
ENSCO PLC									5
CLASO A									
Acquired 07/02/12 S	0.90	27	47.12	1 272 36	59 2800	1 600 56	328 20	40 E0	2 63
EXPEDITORS INTL WASH INC							07:070	0000	20.7
Acquired 04/20/12 S		25	42.52	1,063.24		988.75	-74.49		
מ או ומאלהם מאוואסרי		13	41.01	615.28		593.25	-22.03		
Total	0.89	40		\$1,678.52	39.5500	\$1,582.00	-\$96.52	\$22.40	1.42
EXXON MOBIL CORP									
WOX									
Acquired 10/17/11 L		<b>o</b>	77.64	698.80		778,95	80.15		
Acquired 10/20/11 L		4	78.41	313.68		346.20	32.52		
Acquired 11/1 //11 L Acquired 11/25/11 L		4 0	77.87	311.50		346.20	34.70		
Total	0.93	19		\$1.473.75	86.5500	\$1 644 45	\$170.70	\$43.32	2 63
FEDEX CORPORATION								1	2
Acquired 10/17/11		L	1	1					
Acquired 11/17/11 L		υ4	74.65 80.20	373.28 320.82		458.60 366.88	85.32 46.06		
Total	0.47	6		\$694.10	91 7200	\$825 48	\$131.38	\$5 DA	0.64
FORD MOTOR COMPANY								÷	5
T		el .							
Acquired 10/11/12 S Acquired 10/11/12 S		84 22	10.10	848.71		1,087.80	239.09		
		)	0.7:0	020.000		4.4.40	04.00		

DECEMBER 1 - DECEMBER 31, 2017 ACCOUNT NUMBER:

Stocks, options & ETFs

Stocks and ETFs continued								ESTIMATED	ATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
Total	0.85	116		\$1,176.71	12.9500	\$1,502.20	\$325.49	\$23.20	1.54
GENERAL ELECTRIC COMPANY		· ·							
Acquired 12/02/05 L nc Acquired 03/09/10 L nc		50 65	35.50 16.45	1,775.00 1,069.26		1,049.50 1,364.35	-725.50 295.09		
Total	1.36	115		\$2,844.26	20.9900	\$2,413.85	-\$430.41	\$87.40	3.62
GLAXOSMITHKLINE PLC-ADR GSK			C	0 0		000	150.00		
Acquired 12/02/05 L nc Acquired 08/09/12 S		20 15	50.98 46.81	702.22		652.05	-150.17		
Total	0.86	35		\$1,721.82	43.4700	\$1,521.45	-\$200.37	\$81.16	5.33
GOOGLE INC CL A									
GOOG Acauired 06/25/07 L nc		_	533.50	533.50		707.38	173.88		
Acquired 07/18/07 L nc		7	551.17	1,102.34		1,414.76	312.42		
Acquired 02/05/08 L nc		<del>-</del> -	498.50	513.91		707.38	193.47		
Acquired 10/16/08 L nc		-  -	323.23	323.23		707.38	384.15		
Acquired 08/19/10 L nc Acquired 04/15/11 L			471.61 540.05	471.62 540.06		707.38	235.76 167.32		
Total	3.19	8		\$3,983.16	707.3800	\$5,659.04	\$1,675.88	N/A	N/A
GROUPON INC									
Acquired 03/14/12 S Acquired 07/12/12 S Acquired 11/09/12 S		35 60	16.94 7.79 2.76	1,185.96 272.99 166.09		340.20 170.10 291.60	-845.76 -102.89 125.51		
Total	0.45	165		\$1,625.04	4.8600	\$801.90	-\$823.14	A/N	N/A
GULFMARK OFFSHORE INC NEW CLASS A									
GLF Acquired 12/02/05 L nc	0.58	30	34.28	1,028.40	34.4500	1,033.50	5.10	N/A	N/A
HEWLETT-PACKARD COMPANY									
Acquired 05/17/11 L Acquired 05/23/11 L Acquired 08/23/11 L		25 30	36.80 35.78 24.46	331.20 894.57 733.99		128.25 356.25 427.50	-202.95 -538.32 -306.49		

DECEMBER 1 - DECEMBER 31, 2012 ACCOUNT NUMBER:

# Stocks, options & ETFs

	ò								ESTIMATED	ED
DESCRIPTION	ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT	CURRENT MARKET VALUE	UNREALIZED GAIN/I OSS	₹ 4	ANNUAL	ANNUAL
Total	0.51	64		\$1 959 76	14 2500	40,000	11000	2 1 1	ACOINIE ACOINIE	YIELD (%)
HONEYWELL INTERNATIONAL INC					0000	00.71 e¢	-\$1,047.76	99	\$33.79	3.71
HON Acquired 12/02/05 L nc Acquired 03/08/12 S		30	36.23	1,086.90		1,904.10	817.20			
Total	1.29	36		\$1 441 70	63 4700	380.82	26.02			
IDEXX LABORATORIES INC					000	\$2,204.32	\$643.22	<del>99</del>	\$59.04	2.58
Acquired 12/06/05 L nc Acquired 02/19/09 L nc		15	36.59 32.99	36.59		92.80	56.21			
Total	0.84	16		\$531.58	92.8000	\$1 484 80	6052 22		Alifa	4114
INTEL CORP							77.000		N/A	N/A
Acquired 05/19/11 L		15	23.30	349 50		0000	000			
Acquired 10/17/11 L Acquired 11/17/11 I		23	23.36	537.31		474.26	-40.20			
Acquired 09/25/12 S		43	24.35 22.80	243.50 980 79		206.20	-37.30			
Total	1.06	91		\$2,111.10	20 6200	¢4 976 43	-34.13			
INTERNATIONAL BUSINESS					20.0200	74.010,1¢	-\$4.68	35	\$81.90	4.36
MACHINE CORP IBM										
Acquired 12/11/08 L nc		α	81 00	666.07		,	j			
Acquired 08/12/09 L nc		ന	118.73	356.22		1,532.40	218.43			
Acquired 11/17/11 L		01	187.85	375.70		383.10	7.40			
Total	1.62	15		\$1.757.65	404 6500	383.10	13.34			
JOHNSON & JOHNSON					00000161	\$2,673.23	\$1,115.60	\$5	\$51.00	1.77
Acquired 06/15/07 L nc		7	200	0000						
Acquired 06/25/07 L nc		- <del>(</del> )	61.30	919.57		771.10	78.73			
Acquired 05/15/08 L no		15 5	62.10 66.67	931.51 333 40		1,051.50	119.99			
Acquired 08/1 //09 L nc Acquired 08/26/09 L nc		2	59.88	598.81		701.00	102.19			
		t	<u> </u>	244.70		280.40	35.64			

DECEMBER 1 - DECEMBER 31, 2012 ACCOUNT NUMBER:

Stocks, options & ETFs

	; (							ESTIMATED	ATED
DESCRIPTION	ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL VIELD (%)
Acquired 10/17/11 L		8	64.18	513.52		560.80	47.28		(%)
Total	2.69	89		\$4,233.94	70.1000	\$4 766 80	\$532.86	¢165 00	2 40
JPMORGAN CHASE & CO								NC:0010	0
Acquired 06/18/10 L nc		29	38.86	1 127 06		1 275 10	70007		
Acquired 11/05/10 L nc		16	41.08	657.32		703.50	46.04		
Acquired 10/1//11 L		72	31.28	375.36		527.63	152.27		
Acquired 11/17/11 L		യ യ	32.20	193.23		263.81	70.58		
Acquired 11/25/11 L		ာ ဖ	28.92	173.55		263.82	80.18		
Acquired 01/30/12 S		10	37.07	370.73		439.69	90.70 68 96		
Acquired 09/12/12 S Acquired 10/12/12 S		w 4	40.04	120.13		131.91	11.78		
Total	2.28	92		\$3.367.22	43 9691	\$4 045 45	9.00	6440 40	10
KELLOGG COMPANY		•					000	04:01	2.13
Accinico 40/47/44 1		ı	j						
Acquired 10/1/11 L Acquired 10/20/11 L		Ω <	54.84	274.21		279.25	5.04		
Acquired 11/17/11 L		14	54.24 49.28	197.15		223.40	6.40 26.25		
Total	0.41	13		\$688.36	55 8500	¢726.0E	427.60	0000	1
LOEWS CORPORATION						000	00.	\$22.00	3.13
Acquired 10/1//11 L Acquired 02/28/12 S		∞ ∞	35.88	287.06		326.00	38.94		
Total	0.37	16		\$601.35	40.7500	\$652.00	\$50.65	64.00	0 64
MARKEL CORP MKL							) )	00.1	0.0
Acquired 05/25/06 L nc		00	335.03	670.07		866.84	196.77		
-		7	418.83	839.66		866.84	27.18		
lotal	0.98	4		\$1,509.73	433.4200	\$1,733.68	\$223.95	N/A	A/N
MED RONIC INC MDT									
Acquired 10/17/11 L		13	32.72	425.37		533 26	107 89		
Acquired 10/20/11 L Acquired 11/17/11 I		90	33.17	199.02		246.12	47.10		
1		Ö	33.75	270.07		328.16	58.09		

DECEMBER 1 - DECEMBER 31 2012 ACCOUNT NUMBER

# Stocks, options & ETFs

	L (							LOI	ESTIMATED
	ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
		2	34.05	68.12		82.04	13.92		
	0.67	29		\$962.58	41.0200	\$1 189 58	\$227.00	430 16	2 5.4
		21	21 81	158 01		00000	000		
		20	29.55	701.04		524.40	102.86		
		25	28.59	714 92		0.04.13	-30.00		
		2	28.50	109.52		100.74	14.		
		32	25.00	828.46		857 71	-12.30		
			25.00	227.40		0.4.7	70.70		
		27	25.22	504.60		347.23	19.32		
		1 7	27.7	004.60		64.1.03	36.35		
		φ,	27.19	489.56		480.77	-8.79		
		12	25.79	309.57		320.52	10.95		
		_	27.07	297.77		293.81	3.06		
		00	26 79	214 32		273.02	2000		
		101	25.52	20:54:0		213.00	-0.64		
		. ענ	27.11	135 56		267.U9	10.70		
	3.10	206	-	400.00	1000	100.00	-2.01		
	5	2004		40,477.00	7607.07	\$5,502.19	\$74.39	\$189.52	3.44
MALIONAL OILWELL VARCO									
		17	74.34	1,337,53		1 161 95	-175 58		
		5	78.71	393.55		341.75	-51.80		
	0.85	22		\$1 731 08	68 3500	\$1 503 70	\$227 38	***************************************	32.0
						2	00:177	† † † † † † † † † † † † † † † † † † †	0.0
		70	09 60	00 000		C C	(		
		<u> </u>	0.70	400.03		925.90	99.81		
		<b>&gt;</b> c	01.07	420.92		555.54	134.62		
		xo	85.52	684.23		740.72	56.49		
	1.25	24		\$1.931.24	92.5900	\$2 222 16	\$290.92	VIN	VIN
							9		
		00	L	1					
		20	25.45 27.92	763.50 195.44		917.70 214.13	154.20 18.69		
	0.64	37		C058 04	20 5000	44 404 00	47000	4	
		;		40.00.04	20.2300	\$1,131.83	\$1/2.89	A/N	A/N

DECEMBER 1 - DECEMBER 31, 2012 ACCOUNT NUMBER:

Stocks, options & ETFs

								ESTIN	ESTIMATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
NOKIA CORP SPONSORED ADR NOMINGA MANGER									
Acquired 04/23/12 S	0.21	92	3.64	346.72	3.9500	375.25	28.53	16.81	4.48
NORFOLK SOUTHERN CORP NSC Acquired 08/01/07 L nc	0.70	20	52 70	1 054 19	64 8400	1 236 80	20 00 00	0007	0000
ORACLE CORPORATION							0.70	000	0.50
Acquired 12/21/11 L		<del>ر</del> بر	25 15	77 77 97		400 00	007		
Acquired 12/22/11 L		5 45	25.60	384.12		499.80	172.53		
Acquired 01/71/12 S Acquired 01/24/12 S		20 10	26.93	538.78		933.20	127.62		
Total	1.13	09		\$1,585.87	33.3200	\$1.999.20	\$413.33	\$14.40	0.77
PACCAR INC PCAR									
Acquired 10/17/11 L		7	38.68	270.76		316.47	45 71		
Acquired 11/01/11 L		35	42.30	1,480.50		1,582.35	101.85		
Acquired 07/11/12 S		12	37.59 36.04	451.10 360.46		542.52	91.42		
Total	1.63	64		\$2,562.82	45.2100	\$2.893.44	\$330,62	\$51.20	1.77
PFIZER INCORPORATED									
Acquired 03/04/09 L nc		12	12.60	151.22		300 95	149 73		
Acquired 08/26/09 Lnc		∞	16.85	134.80		200.63	65.83		
Acquired 08/09/12 S		30 22	19.92 23.97	597.60 527.34		752.38 551.74	154.78 24.40		
Total	1.02	72		\$1,410.96	25.0793	\$1.805.70	\$394.74	\$69.12	3.83
PHILIP MORRIS INTERNATIONAL INC PM									
Acquired 10/17/11 L Acquired 11/17/11 L		44	67.63 72.03	270.55 288.16		334.56 334.56	64.01 46.40		
Total	0.38	80		\$558.71	83.6400	\$669.12	\$110.41	\$27.20	4.07



DECEMBER 1 - DECEMBER 31, 2012 ACCOUNT NUMBER:

# Stocks, options & ETFs

								ESTIN	ESTIMATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL VIELD (%)
PINNACLE WEST CAP CORP PNW Acquired 05/16/12 S	0.75	26	48 36	1 257 30	0000	4 00 A A O			(%)
PNC FINANCIAL SERVICES GROUP PNC						04.070,1	80.00	20.08	4.27
Acquired 09/30/11 L Acquired 10/18/11 L Acquired 11/21/11 L		15 01	48.68 50.37 51.29	730.33 453.42 512.94		874.65 524.79 583.10	144.32 71.37 70.16		
Total	1.12	34		\$1,696.69	58.3100	\$1.982.54	\$285.85	\$54.40	2 74
POTASH CORP OF SASKATCHEWAN INC POT									i
Acquired 12/05/12 S	0.46	20	39.65	793.09	40,6900	813.80	20.71	16 80	90 0
PPL CORPORATION PPL Acquired 05/02/12 S Acquired 08/09/12 S		29	27.43	1,618.45		1,689.17	70.72		
Total	1.16	72	-0.0	\$2,003.46	28,6300	\$2.061.36	\$57.90	\$103.68	5.03
PROCTER & GAMBLE CO								) )	
Acquired 10/17/11 L Acquired 10/20/11 L Acquired 11/17/11 L		V44	64.62 64.87 62.86	452.40 259.50 251.46		475.23 271.56 271.56	22.83 12.06		
Total	0.57	15		\$963.36	67.8900	\$1.018.35	\$54.99	\$33.79	2 34
QUALCOMM INC QCOM Acquired 05/24/12 S		9;	57.38	918.16		989.75	71.59	7	
Total	0.94	27	60.45	665.01	61 8506	680.45	15.44	100	
RANGE RESOURCES CORP		i		2005	0000	07.070,10	00.700	\$27.00	1.62
Acquired 05/28/10 L nc Acquired 11/10/10 L nc		17	45.60 42.93	136.80 729.94		188.49	51.69		
Total	0.71	20		\$866.74	62.8300	\$1,256.60	\$389.86	\$3.20	0.25

DECEMBER 1 - DECEMBER 31, 2012 ACCOUNT NUMBER:

Stocks, options & ETFs

	L (							ESTIN	ESTIMATED
DESCRIPTION	ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT	CURRENT MARKET VALUE	UNREALIZED GAIN/I OSS	ANNUAL	ANNUAL
ROYAL DUTCH SHELL PLC ADR B RDS/B									TIELD (%)
Acquired 03/10/11 L Acquired 08/10/11 L Acquired 10/06/11 L		8 <sup>7</sup> 6	68.06 61.90 63.57	1,225.09 433.36 381.42		1,276.02 496.23	50.93 62.87		
Total	1.24	31		\$2,039,87	70 8900	\$2 107 50	45.32	700074	
SAP AG-SPONSORED ADR SAP						44,101,39	77:101	\$100.64	4.85
Acquired 10/10/08 L nc	0.59	13	34.20	444.68	80.3800	1.044.94	600.26	8 77	0 83
SCHLUMBERGER LTD SLB									0.00
Acquired 08/01/06 L nc		2	66.05	330.26		346.49	16.02		
Acquired 05/1//11 L Acquired 10/17/11 L		0 10	81.27	812.75		692.99	-119.76		
Acquired 10/20/11 L		0 4	67.50	342.45 270.04		346.49	4.04		
Acquired 11/25/11 L Acquired 01/25/12 S		. 4 (	67.27	269.10		277.19	8.09		
Acquired 03/26/12 S		o 21	75.89 72.00	455.38 864.04		415.79	-39.59		
Total	1.80	46		\$3.344.02	69 2986	\$3 187 73	4156 20	60	7
SCHWAB CHARLES CORP NEW						2	67.00 I de	00.00¢	1.59
SCHW									
Acquired 08/26/09 L nc Acquired 08/18/11 L		8 0	18.15	54.45		43.08	-11.37		
Total	730	000	78.11	954.19		1,148.80	194.61		
SIGMA AI DRICH CODE	0.0	00		\$1,008.64	14.3600	\$1,191.88	\$183.24	\$19.92	1.67
SIAL									10
Acquired 12/06/05 L nc Acquired 08/26/09 L nc		25	32.90	822.62		1,839.50	1,016.88		
Total	137	33	00.10	413.04	1	588.64	175.60		
SYSCO CORPORATION				41,233.00	73.3800	\$2,428.14	\$1,192.48	\$26.40	1.09
SYY									
Acquired 10/17/11 L Acquired 02/28/12 S		<del>-</del> 0	26.39	290.38		348.26	57.88		
Acquired 03/08/12 S		35	29.22	350.75 1,039.34		379.92 1.108.10	29.17		
Total	1.04	28		\$1,680.47	31.6600	\$1,836.28	\$155.81	\$64.96	3.54



DECEMBER 1 - DECEMBER 31, 2012 ACCOUNT NUMBER:

# Stocks, options & ETFs

	L G							ESTI	ESTIMATED
DESCRIPTION	ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT	CURRENT MARKET VALUE	UNREALIZED	ANNUAL	ANNUAL
TARGET CORP TGT Acquired 08/08/12 S	0.33	C	0				200	INCOME	YIELD (%)
TECHNE CORP	0000	0	18.79	629.16	59.1700	591.70	-37.46	14.40	2.43
TECH Acquired 04/20/11 L	0.23	9	74.05	444 30	68 3400	0 0	0	1	
TEXAS INSTRUMENTS INC						4.00.01	-34.20	7.20	1.75
Acquired 09/18/07 L nc Acquired 02/12/08 L nc		<del></del>	34.59	380.56		339.79	-40.77		
Acquired 03/24/08 L nc		5.42	29.30	306.68 439.50		308.90 463.35	2.22		
Acquired 11/13/08 L nc Acquired 02/18/09 L nc		) 222	29.18 16.61 15.87	145.95 83.07 317.58		154.45	8.50 71.38		
Total	1.15	99		\$1 673 34	30 8900	62 020 74	300.22	1 1 4	
TIFFANY & CO NEW						1.000,14	9303.40	\$55.44	2.72
Acquired 01/31/12 S Acquired 07/12/12 S Acquired 08/08/12 S		727	63.55 51.26 58.17	762.60 769.00 639.93		688.08 860.10 630.74	-74.52 91.10		
Total	1.23	38		\$2.171.53	57 3400	¢2 178 92	67.30	4000	0
UNION PACIFIC CORP UNP						10.0	60.74	\$48.64	2.23
Acquired 11/03/11 L	0.85	12	101.52	1.218.27	125 7200	1 508 67	76 000	0	0
UNITED TECHNOLOGIES CORP						1000	20.062	33.12	2.19
Acquired 12/02/05 L nc	0.69	15	54.87	823.05	82.0100	1,230,15	407.10	32 10	08.0
US BANCORP NEW USB								0.30	7.00
Acquired 10/17/11 L Acquired 11/17/11 L		24	24.03 25.13	576.89 301.64		766.56	189.67		
Total	0.65	36		\$878.53	31.9400	\$1,149.84	\$271.31	\$28.08	2.44

DECEMBER 1 - DECEMBER 31, 2012 ACCOUNT NUMBER:

ANNUAL YIELD (%)

4.76

2.33

2.57

# Stocks, options & ETFs

Stocks and ETFs continued

	į							EST	ESTIMATED
DESCRIPTION	ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNC
VERIZON COMMUNICATIONS COM VZ									1
Acquired 12/02/05 L nc Acquired 03/23/12 S		34	28.65	974.44		1,471.18	496.74		
Total	0.85	35		\$1.013.85	43.2700	\$1 514 45	\$500 60	¢72 40	
WAL-MART STORES INC							9	\$7.2.10	4.
Acquired 10/17/11 I		c	r L						
Acquired 10/20/11 L		x 4	55.12 56.38	226 54		545.84	104.87		
Acquired 11/17/11 L Acquired 11/25/11 L		-40	56.54	226.20		272.92	46.72		
		7	60.76	114.20		136.46	22.26		
lotal	69.0	18		\$1,006.91	68.2300	\$1,228.14	\$221.23	\$28.62	2
WELLS FARGO COMPANY									i
Acquired 01/20/09 L nc		110	2	0					
Acquired 08/19/10 L nc		30	14.92	522.27		1,196.30	674.03		
Acquired 01/19/11 L		388	31.98	1.215.42		1,025.40	267.50		
Acquired 03/09/11 L Acquired 08/22/11 L		22 25 25	32.80	688.98		717.78	28.80		
Total	287	140	1	1 000		034.30	2/3.3		
	70.7	24		\$3,765.76	34.1800	\$5,092.82	\$1,327.06	\$131.12	2.5
WILLIAMS COMPANIES									
WMB									
Acquired 10/04/11 L Acquired 01/04/12 S		46	18.75	862.84		1,506.04	643.20		
Total	1.14	62		\$1 291 40	32 7400	40.020.04	93.20		
YOUKU TUDOU INC SPONSORED ADR YOKI			e e			44,045.00	00.00	\$80.00	2.5
Acquired 12/19/11 L Acquired 01/05/12 S		45 20	17.25	776.56		820.80	44.24		
Total	0.67	65		\$1 100 30	18 2400	4 40 100	00.1		:
3M CO		3		41,100.30	10.2400	\$1,185.60	\$85.30	N/A	Ż
MMM Acquired 10/17/11 I		L	1 0 1	3					
		Ω	76.85	384.30		464.25	79.95		

N/A

3.97



DECEMBER 1 - DECEMBER 31, 2012 ACCOUNT NUMBER;

### Stocks, options & ETFs

### Stocks and ETFs continued

								ESTIMATED	ATED
	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
cquired 10/20/11 L cquired 11/17/11 L		24	77.72 80.27	155.44		185.70	30.26		
	0.58	11		\$860.84	92.8500	\$1.021.35	\$160.51	\$25 96	254
							. 0.00.	00.01	10.4

nc Cost information for this tax lot is not covered by IRS reporting requirements. Unless indicated, cost for all other lots will be reported to the IRS.

### Fixed Income Securities

Corporate and municipal bonds and other fixed income securities are priced by a computerized pricing service or, for less actively traded issues, by utilizing a yield-based matrix system to arrive at an estimated market value.

#### Corporate Bonds

	1								ESTIMATED	
DESCRIPTION	ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT	CURRENT MARKET VALUE	UNREALIZED	ACCRUED	ANNUAL	ANNUAL VIELD (%)
JPMORGAN CHASE & CO										
MEDIUM TERM NOTE										
CPN 2.050% DUE 01/24/14										
DTD 01/24/11 FC 07/24/11										
Moody A2, S&P A										
CUSIP 46623EJE0										
Acquired 06/02/11 L nc		6,000								(
GOLDMAN SACHS GRP INC					ĺ					1
SENIOR NOTES										
CPN 3.700% DUE 08/01/15										
DTD 07/28/10 FC 02/01/11										
Moody A3, S&P A-										
CUSIP 38141EA74										
Acquired 09/04/12 S nc		6,000								Su.



DECEMBER 1 - DECEMBER 31, 2012 ACCOUNT NUMBER:

### Additional information

Gross proceeds

THIS PERIOD 0.00

THIS YEAR

### Portfolio detail

## Cash and Sweep Balances

Bank Deposit Sweep - Consists of monies held at occessive on up to \$250,000 per deposit one or more other one state are not covered by SIPC, but are instead eligible for FDIC insurance or up to \$250,000 per depositor, per institution, in accordance with FDIC rules. For additional information on the Bank Deposit Sweep for your account, please contact Your Financial Advisor.

ESTIMATED ANNUAL INCOME 0.00
CURRENT MARKET VALUE
ANNUAL PERCENTAGE YIELD EARNED* 0.00
% OF ACCOUNT 12 - 12/31/12
DESCRIPTION BANK DEPOSIT SWEEP Interest Period 12/01/

### Total Cash and Sweep Balances

\* APYE measures the total amount of the interest paid on an account based on the interest rate and the frequency of the compounding during the interest period. The annual percentage yield earned is expressed as an annualized rate, based on a 365 day year.

### Stocks, options & ETFs

#### Stocks and ETFs

ESTIMATED	ANNUAL ANNUAL									\$46.31				N/A A/N
	UNREALIZED	GAIIN/LOSS				A/X	-9.74	86.8	11	-\$0.76			18 13 13 13 13 14	1.806.61
	CURRENT	DOJAK PAKON				1,566.62	482.32	65.35	47 444 20	\$2,114.29			L	4,485.00
	CURRENT								40.4700	10.17			1	88.7000
(	ADJ COST/ ORIG COST					A/N	492.06	30.37	\$548 43				7 670 20	2,070,29
נוסים - מי	ORIG PRICE				11.10	##K/Z	340.98	10.10					52 00	00.40
	QUANTITY				00	42 00700	1,62700		52.63400				50	)
NOF	ACCOUNT								1.82				3.87	
	DESCRIPTION	ALLSTATE CORP	ALL	On Reinvestment	Acquired 11/29/01 Lnc	Reinvestments Lnc	Reinvestments S	T-4-1	lotal	BERKSHIRE HATHAWAY INC	SERIES B NEW	BRK/B	Acquired 07/02/98 L nc	

GERALD H KIBE C. FCC AS CUSTODIAN

DECEMBER 1 - DECEMBER 31, 2012 ACCOUNT NUMBER

Stocks, options & ETFs Stocks and ETFs continued

								ESTIM	ESTIMATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT	CURRENT MARKET VALUE	UNREALIZED GAIN/I OSS	ANNUAL	ANNUAL
BRISTOL MYERS SQUIBB CO BMY									(%)
On Reinvestment Acquired 11/07/97 L nc Reinvestments L nc Reinvestments S		152 106.98000 10.56300	43.65 27.84 33.85	6,635.93 2,979.21 357.63		4,953.68 3,486.48 344.24	-1,682.25 507.27 -13.39		
Total	7.57	269.54300		\$9.972.77	32.5900	\$8 784 40	-41 188 37	26 224 36	4.20
CHEVRON CORPORATION CVX On Reinvestment Acquired 11/07/97 L nc Reinvestments   nc		165	20.75	6,916.39		17,843.10	10,926.71	\$377.35	4.30
Reinvestments S	24.04	8.47000	108.10	5,762.04		10,024.68	4,262.64		
lotal	74.81	266.17100		\$13,594.07	108.1400	\$28,783.73	\$15,189.66	\$958.21	3.33
CISCO SYSTEMS INC CSCO On Reinvestment Acquired 08/28/98 L nc Reinvestments L nc Reinvestments S		180 1.93400 4.96800	16.24 16.81 18.51	2,930.07 32.52 91.96		3,536.89 38.00 97.62	606.82 5.48 5.66		
Total	3.17	186.90200		\$3,054.55	19.6494	\$3.672.51	\$617.96	\$104 66	2 8 5
COCA-COLA COMPANY KO On Reinvestment Acquired 11/07/97 L nc Reinvestments L nc Reinvestments S	¥	242 86.95553 8.92147	28.28 26.08 37.99	6,966.70 2,268.49 338.93		8,772.50 3,152.13 323.41	1,805.80 883.64 -15.52	0000 1	60.7
Total	10.56	337.87700		\$9,574.12	36.2500	\$12.248.04	\$2 673 92	\$344.63	2 0.4
GENERAL ELECTRIC COMPANY GE On Reinvestment Acquired 11/07/97 L nc Acquired 11/14/01 L nc Reinvestments L nc Reinvestments S	,	303 23 148.43900 16.31100	22.64 N/A## 26.40 20.04	6,973.17 N/A 3,919.76 326.88		6,359.97 482.77 3,415.74	-613.20 -613.20 -804.02 -604.02		2,
Total	8.88	490.75000		\$11,219.81	20.9900	\$10,300.84	-\$1,401.74	\$372.97	3.62

DECEMBER 1 - DECEMBER 31 2012 ACCOUNT NUMBER:

### Stocks, options & ETFs

### Stocks and ETFs continued

	(							ESTIMATED	ATED
DESCRIPTION	ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL VIELD (%)
MICROSOFT CORP MSFT									11650 (%)
On Reinvestment Acquired 01/30/98 L nc		700		1 2 1					
Reinvestments L nc Reinvestments S		112.59800	26.31 29.64	7,511.25 2,962.98 429.76		10,683.87 3,007.46 387.21	3,172.62 44.48		
Total	12.14	527.09500		\$10.903.99	76 7047	\$14 078 54	\$2 474 KK	40404	
ORACLE CORPORATION						†	77.	\$404.92	3.44
On Reinvestment									
Acquired 07/24/98 L nc Acquired 11/14/01 L nc		600	4.19	2,524.35		19,991.99	17,467.64		
Reinvestments L nc Reinvestments S		14.49800	N/A## 25.97 31.42	N/A 376.63 277.16		1,399.44	N/A 106.45		
Total	10 11	665 24900	7	40.110		293.88	7.91		
a COO IT INITEDIOR	-	0001.5.000		\$3,178.14	33.3200	\$22,168.39	\$17,590.81	\$159.67	0.72
ONI EDHEALIN GROOP									
NNH NNH									
On Reinvestment									
Acquired 11/14/01 Lnc		96	##W/N	A/N		A 707 A	~		
Reinvestments L nc Reinvestments S		2.84100	40.54	115.18		154.10	38.92 38.92		
Total	4.69	100.25300		\$194.66	54 2400	¢£ /37 72	426.03	£	
WELLS FARGO COMPANY						1000	NO.000	17.09¢	1.57
Wr.C On Reinvestment									
Acquired 11/14/01 L nc		60	## V//V	V		1 0 0			
Reinvestments L nc		19.97500	27 43	5/7 96		2,050.79	N/A		
Reinvestments S		2.18700	32.52	71.14		082.75	134.79 3.61		
Total	2.42	82.16200		\$619.10	34.1800	\$2 808 29	\$138.40	673 30	2
	7 0 4 1						1	41.20	76.7
	:							10 W	

## Cost information for one or more securities is not available. If you have cost information and would like to see it on future statements, contact Your Financial Advisor. nc Cost information for this tax lot is not covered by IRS reporting requirements. Unless indicated, cost for all other lots will be reported to the IRS.

DECEMBER 1 - DECEMBER 31, 2012 ACCOUNT NUMBER:

### Unit Investment Trusts

#### **Equity Trusts**

		) L								ESTIMATED
DESCRIPTION	NOL	ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT	CURRENT MARKET VALUE	UNREALIZED	ANNUAL	ANNUAL SIELD (%)
FIRST TRUST POI SELECT DSIP POI 2012 SERIES REIN CUSIP 302799543	FIRST TRUST PORTFOLIOS SELECT DSIP PORT 2ND QTR 2012 SERIES REIN CUSIP 30279P543								NO ONE	
Acquired 04/17/1 Reinvestments S	Acquired 04/17/12 S Reinvestments S		110	9.90	1,089.00		1,085.69	-3.31		
Total		0.95	111.79300		\$1,106.53	9.8700	\$1,103.39	-\$3.14	27 778	2 254
Total Eq	Total Equity Trusts	0.95			\$1,106.53		\$1,103.39	-\$3.14	\$27.72	
Total Un	Total Unit Investment Trusts	0.95			\$1,106.53		\$1,103.39	-\$3.14	\$27.72	
Activi	Activity detail									
DATE	ACCOUNT TYPE	TRANSACTION/ CHECK NUMBER	= E	QUANTITY	DESCRIPTION			PRICE	TNIIOMA	CASH AND SWEEP
12/01					BEGINNING BALANCE	NCE				0000
12/03	Cash	DIVIDEND				7.				9.33
12/03	Cash	REINVEST DIV	≥	0.54500	REINVEST AT 22 067	790				
12/10	Cash	DIVIDEND			NEINVESTAL SZ.	/08				9.33
12/10	Cash	REINVEST DIV	≥ 1	2.21200	REINVEST AT 107 379	379				C C
12/13	Cash	DIVIDEND								9.33
12/13	Cash	REINVEST DIV	≥	4.40300	DEIMIVECT AT 27 200	0				
12/17	Cash	DIVIDEND				000				9.33
12/17	Cash	REINVEST DIV	2	2.26500	REINVEST AT 37.784	784				9.33



DECEMBER 1 - DECEMBER 31, 2012 ACCOUNT NUMBER:

### Additional information

Gross proceeds

0.00 THIS PERIOD

THIS YEAR

#### Portfolio detail

## Cash and Sweep Balances

Bank Deposit Sweep - Consists of monies held at sover and a sit amounts exceed \$250,000) at one or more oth. sovered by SIPC, but are instead eligible for FDIC insurance of up to \$250,000 per depositor, per institution, in accordance with FDIC ruies. For auditional information on the Bank Deposit Sweep for your account, please contact Your Financial Advisor.

ESTIMATED ANNUAL INCOME	00.0		0.00	
CURRENT MARKET VALUE				
YIELD EARNED*	0.00	00.0	)	
ACCOUNT	0.11			
DESCRIPTION	DANIK DEDOCIT OWITTO	DAIN DEPOSI SWEEP	Interest Period 12/01/12 - 12/31/12	- C-7-F

Total Cash and Sweep Balances

\* APYE measures the total amount of the interest paid on an account based on the interest rate and the frequency of the compounding during the interest period. The annual percentage yield earned is expressed as an annualized rate, based on a 365 day year. \$0.00

### Stocks, options & ETFs

#### Stocks and ETFs

ATED	ANNUAL	YIELD (%)	, ,	3.13							4.36
ESTIMATED	ANNUAL	INCOME	76 97	90.00							\$54.69
	UNREALIZED		-867 39	000			0	-5/9.12	-3.95		-\$590.18
	CURRENT MARKET VALLIE		1 135 68				77	988.73	Z18.80 77.52	70.11	\$1,253.07
	CURRENT		10.1400								20.6200
	ADJ COST/ ORIG COST		2,003.07				1 568 87	70.000,	51.63		\$1,843.25
	ADJ PRICE/ ORIG PRICE		17.83				32 59	20.20	23.91		
	QUANTITY		112				48	10 61100	2.15900		60.77000
L (	ACCOUNT		4.93								5.44
	DESCRIPTION	DELL INC DELL	Acquired 02/27/98 L nc	INTEL CORP	NC	On Reinvestment	Acquired 02/12/99 L nc	Reinvestments L nc	Reinvestments S	Total	-014

DECEMBER 1 - DECEMBER 31 2017 ACCOUNT NUMBER.

Stocks, options & ETFs Stocks and ETFs continued

	L (							ESTIM	ESTIMATED
DESCRIPTION	ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL
ISHARES DOW JONES SELECT DIVIDEND INDEX FUND DVY									(%)
On Reinvestment Acquired 09/20/04 L nc		52	57 60	2 082 17		07000	C C		
Acquired 09/22/04 L nc		61	57.30	3,588.99		3,491,64	-105.66		
Reinvestments S		31.76400 5.51300	52.33 56.50	1,662.38		1,818.16	155.78		
Total	37.32	150.27700		\$8.645.00	57 2400	\$8 601 85	4.00	\$240.72	17
PFIZER INCORPORATED PFE						0000	0	\$310.73	3.71
On Reinvestment									
Acquired 02/27/98 L nc Reinvestments L nc		107.25000 52.18400	18.64	2,000.05		2,689.75	689.70		
Keinvestments S		6.22200	22.89	142.45		156.04	13.59		
Total	18.03	165.65600		\$3.284.65	25.0793	\$4 154 53	\$860.88	20 00	000
POWERSHARES ET GOLDEN DRAGON CHINA PORT PGJ						· · · · · · · · · · · · · · · · · · ·	00.6000	70.6CL¢	3.83
Acquired 04/25/06 L nc	21.37	257	17.00	4,494.42	19.1600	4.924.12	429.70	118 22	0 7 0
								77.0	21.7

nc Cost information for this tax lot is not covered by IRS reporting requirements. Unless indicated, cost for all other lots will be reported to the IRS.



DECEMBER 1 - DECEMBER 31, 2012 ACCOUNT NUMBER.

### **Unit Investment Trusts**

#### **Equity Trusts**

								ESTIMATED	ATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
FIRST TRUST PORT LP TRGT GLB DVD LEADER 2Q12 TERM 7/9/13 REINVEST CUSIP 30279M714 Acquired 04/02/12 S Reinvestments S		279	9.90 9.24	2,762.10		2,619.80	-142.30		
Total	11.82	290.07100		\$2,864.43	9.3900	\$2,723.76	-\$140.67	\$148.51	5.45
Total Equity Trusts	11.82			\$2,864.43		\$2,723.76	-\$140.67	\$148.51	5.45
Total Unit Investment Trusts	11.82			\$2,864.43		\$2,723.76	-\$140.67	\$148.51	5.45

#### Activity detail

DATE	ACCOUNT TYPE	TRANSACTION/ CHECK NUMBER	QUANTITY	DESCRIPTION	PRICE	AMOUNT	CASH AND SWEEP BALANCES
12/01				BEGINNING BALANCE			
12/03	Cash	DIVIDEND		8.			
12/03	Cash	REINVEST DIV	0.68100				
				REINVESTAT 19.846			,
12/04	Cash	DIVIDEND					
12/04	Cash	REINVEST DIV	1.44000			:	
				KEINVESI AI 25.090			
12/26	Cash	DIVIDEND					
12/26	Cash	DIVIDEND					

71/97/17 JO ON



DECEMBER 1 - DECEMBER 31, 2012 ACCOUNT NUMBER:

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Return of principal

THIS PERIOD

THIS YEAR

Gross proceeds

THIS PERIOD 0.00

### Portfolio detail

## Cash and Sweep Balances

Bank Deposit Sweep - Consists of monies held at and (if amounts exceed \$250,000) at one or more other filiated banks. These assets are not covered by SIPC, but are instead eligible for FDIC insurance of up to \$250,000 per depositor, per institution, in accordance with FDIC rules. For additional information on the Bank Deposit Sweep for your account, please contact Your Financial Advisor.

	HO %	ANNUAL PERCENTAGE		ESTIMATED	
DESCRIPTION	ACCOUNT	YIELD EARNED*	MARKET VALUE	ANNUAL INCOME	
Cash	0.10	0.00		0.00	
BANK DEPOSIT SWEEP					
Interest Period 12/01/12 - 12/31/12					

### Total Cash and Sweep Balances

### Stocks, options & ETFs

#### Stocks and ETFs

								ESTIN	ESTIMATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
ABBOTT LABORATORIES ABT									
Acquired 03/24/98 L nc Reinvestments L nc		100	36.96	3,696.92		6,550.00	2,853.08		
Total	10.43	114.17500		\$4,288.82	65.5000	\$7,478.46	\$3,189.64	\$63.93	0.85
DISNEY WALT COMPANY DIS									
On Reinvestment		7	00	080		000000	670.04		
Reinvestments Lnc		6.68300	26.72	178.61		2,333.23	154.14		
Reinvestments S		1.78900	43.90	78.55		89.07	10.52		
Total	4.13	59.47200		\$2,217.44	49.7900	\$2,961.11	\$743.67	\$44.60	1.51

<sup>\*</sup> APYE measures the total amount of the interest paid on an account based on the interest rate and the frequency of the compounding during the interest period. The annual percentage yield earned is expressed as an annualized rate, based on a 365 day year.

### Stocks, options & ETFs

### Stocks and ETFs continued

ANNUAL	YIELD (%)	,	0.81						4.34	C	2.33		-
ESTIMATED A ANNUAL A	INCOME	6	82.32						\$181.49	2,000	07.611		
UNREALIZED	00075500	0077	0,911.67			-1,778.43	-106.85	00	-\$1,885.10	634 37			
CURRENT MARKET VALUE		10 110 60	00.01.01			3,020.60	988.05	¢4 40F 0C	44,103.90	5 117 25			
CURRENT		51 6000						0 4400	1.00	68.2300			
ADJ COST/ ORIG COST		3 201 73				4,799.03	177.13	\$6.071.06		4,482.88		1	
ADJ PRICE/ ORIG PRICE		15.87				14.45	9.39			58.35			
QUANTITY		196				321 104.99900	18.84400	444.84300		75			
% OF ACCOUNT		14.10						5.84		7.13	-		
DESCRIPTION	NIKE INC CLASS B NKE	Acquired 10/10/03 L nc	POWERSHARES HIGH YIELD EQUITY DIVIDEND	ACTIEVERS PORTFOLIO PEY	On Reinvestment	Acquired 03/28/05 L nc Reinvestments L nc	Reinvestments S	Total	WAL-MART STORES INC WMT	Acquired 10/22/03 L nc	0		

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#### **Mutual Funds**

If a portion of your fund position was converted, the 'Client Investment' value may include reinvestments from previously held positions.

### Open End Mutual Funds

Open End Mutual Fund shares are priced at net asset value. Estimated Annual Income and Yield refer to Dividends and Interest Income only, and typically do not reflect Total retum.

IATED	ANNUAL	YIELD (%)	
ESTIMATED	ANNUAL	N COS	
	UNREALIZED	0.38	00.0
	CURRENT	7.80	)
	CURRENT		
	ADJ COST/ ORIG COST	7.42	
Ü	ORIG PRICE	10.13	
	QUANTITY	0.73200 29.13700	
шО %	ACCOUNT		
	DESCRIPTION	GABELLI EQUITY SER FDS FOCUS FIVE FUND CLASS C GWSCX On Reinvestment Reinvestments S Systematic investment S	

DECEMBER 1 - DECEMBER 31, 2012 ACCOUNT NUMBER:

#### **Mutual Funds**

# Open End Mutual Funds continued

	è							ESTIN	ESTIMATED
DESCRIPTION	ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL VIELD (%)
Total	0.44	29.86900		\$307.42	10.6600	\$318.40	\$10.98	A/N	N/A
	Client Invest Gain/Loss o	tment (Excluding n Client Investm	Client Investment (Excluding Reinvestments) Gain/Loss on Client Investment (Including Reinvestments)	s) Reinvestments)					
JOHN HANCOCK II LIFESTYLE BALANCED FUND CL-B IRI RY									
On Reinvestment Acquired 12/15/05 L nc Acquired 01/17/06 L nc		357.65400	13.98	2,006.00		4,867.67	-138.33		
Acquired 09/05/07 L nc Acquired 01/04/08 L nc		33.31100 14.83500 48.52300	14.16 14.83 0.83	506.00 227.50 697.50		480.58 201.90	-25.42 -25.60		
Reinvestments L nc Reinvestments S Systematic investment 1 no		268.92400 21.11900	12.42	3,340.65		3,660.07 287.43	-37.10 319.42 2.07		
Total	25.24	1 330 18200	14.55	8,500.00	007007	7,945.72	-554.28		
	1	1,000.10200		10,505,01	13.6100	\$18,103.77	-\$459.24	\$355.15	1.96
	Client Invest Gain/Loss or	ment (Excluding 1 Client Investm	Client Investment (Excluding Reinvestments) Gain/Loss on Client Investment (Including Reinvestments)	) einvestments)					
SUNAMERICA ALTERNATIVE STRATEGIES FUND CLASS C									
On Reinvestment Acquired 12/24/08 L nc		140.89900	9.12	1 292 50		187.06	707		
Keinvestments L nc Systematic investment L nc Systematic investment S		18.18000 267.31500 97.97300	10.33 10.47 9.18	2,800.00 2,800.00		2,248.11 823.90	-107.34 -35.05 -551.89 76.05		
Total	6.15	524.36700		\$5,180.45	8.4100	\$4,409.92	-\$770.53	A/N	A/N
	Client Investr Gain/Loss or	ment (Excluding	Client Investment (Excluding Reinvestments) Gain/Loss on Client Investment (Including Reinvestments)	) einvestments)					

nc Cost information for this tax lot is not covered by IRS reporting requirements. Unless indicated, cost for all other lots will be reported to the IRS.

DECEMBER 1 - DECEMBER 31, 2012 ACCOUNT NUMBER:

### **Mutual Funds**

### Closed End Mutual Funds

Closed End Fund shares are priced at the market which may be more or less than its net asset value.

								ESTIN	ESTIMATED
DESCRIPTION	ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL VIELD (%)
BLACKROCK BUILD AMERICA BOND TRUST BBN			2					!	
Acquired 04/08/11 L nc	8.77	275	17.45	4,914.87	22.8700	6.289.25	1 374 38	435 05	0 9
COHEN & STEERS INFRASTRUCTURE FUND INC UTF									0
Acquired 04/28/08 L nc Acquired 04/28/08 L nc		140 60	24.50	3,530.94		2,625.00	-905.94		
Total	5.23	200		\$5,040.44	18.7500	\$3.750.00	-\$1 290 44	4288 00	7 69
WELLS FARGO ADVANTAGE UTILIES & HIGH INCOME FD FRH								0000	00.7
Acquired 06/22/07 L nc	3.12	200	26.67	5,468.05	11.1825	2,236.50	-3,231.55	180.00	8.04

nc Cost information for this tax lot is not covered by IRS reporting requirements. Unless indicated, cost for all other lots will be reported to the IRS.

### Unit Investment Trusts

#### **Equity Trusts**

ATED	ANNUAL YIFI D (%)		2.01
ESTIMATED	ANNUAL		5.83
	UNREALIZED GAIN/LOSS		22.14
	CURRENT MARKET VALUE	-	289.44
	CURRENT		10.7200
	ADJ COST/ ORIG COST		267.30
	ADJ PRICE/ ORIG PRICE		06.6
	QUANTITY		27
	ACCOUNT		0.40
	DESCRIPTION	FIRST TRUST PORTFOLIOS NASDAQ TARGET 15 1Q 12 CASH CUSIP 30278W259	Acquired 01/03/12 S nc

DECEMBER 1 - DECEMBER 31, 2012 ACCOUNT NUMBER:

### Unit Investment Trusts

### **Equity Trusts continued**

	30 %		0					ESTIMATED	ATED
DESCRIPTION	ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT	CURRENT MARKET VALUE	UNREALIZED GAIN/I OSS	ANNUAL	ANNUAL
FIRST TRUST PORTFOLIOS TARGET TRIAD APR 12 REIN									YIELD (%)
CUSIP 30279K718									
Reinvestments S		259 3.45000	9.90	2,564.10		2,411.28	-152.82		
Total	3.41	262.45000		\$2 595 88	0 3100	\$2 442 40	40.0		
FIRST TRUST PORTFOLIOS				0000	00100	94,443,40	-\$152.48	\$48.81	2.00
REINVESTMENT									
Acquired 06/04/12 S									
		213	08.60	2,089.27		2,315.31	226.04		
Reinvestments S		4.77100	10.95	2,108.70 52.27		51.86	-0.44		
Total	3.30	217.77100		\$2.141.54	10 8700	42 267 47	11.00	1	
				\$2,160.97	0000	44,307.11	\$4.55.63	\$60.75	2.57
INVESCO									
DIVERSIFIED HEALTHCARE PORT SERIES 60 CASH									
CUSIP 92120U766									
Acquired 08/15/12 S	0.57	39	10.02	391.10	10 4900	409 11	10 01	r C	
Total Equity Trusts	7.68			\$5.395.82		\$5 509 12	6442	5.03	77.1
				\$5,415.25		7	00.01	\$120.42	2.19
Total Unit Investment Trusts	7.68			\$5 395 82		\$5 500 42	9440 00		
		8		\$5,415.25		40,000.04	9113.30	\$120.42	2.19

nc Cost information for this tax lot is not covered by IRS reporting requirements. Unless indicated, cost for all other lots will be reported to the IRS.

#### Activity detail

CASH AND SWEEP	
AMOUNT	
PRICE	
DESCRIPTION	BEGINNING BALANCE
QUANTITY	
TRANSACTION/ CHECK NUMBER	
ACCOUNT TYPE	
DATE	12/01

DECEMBER 1 - DECEMBER 31, 2012 ACCOUNT NUMBER:

### Additional information

Gross proceeds

THIS PERIOD 0.00

THIS YEAR

Foreign withholding

THIS PERIOD 0.00

THIS YEAR

#### Portfolio detail

## Cash and Sweep Balances

Bank Deposit Sweep - Consists of monies held at covered by SIPC, but are instead eligible for FDIC insurance of up to \$250,000 per depositor, per institution, in accordance with FDIC rules. For additional information on the Bank Deposit Sweep for your account, please contact Your Financial Advisor.

	% OF	ANNUAL PERCENTAGE	CURRENT	ESTIMATED	
DESCRIPTION	ACCOUNT	YIELD EARNED*	MARKET VALUE	ANNUAL INCOME	
Cash	0.03	0.00	279.79	0.00	
BANK DEPOSIT SWEEP					

### Total Cash and Sweep Balances

Interest Period 12/01/12 - 12/31/12

\* APYE measures the total amount of the interest paid on an account based on the interest rate and the frequency of the compounding during the interest period. The annual percentage yield earned is expressed as an annualized rate, based on a 365 day year.

ESTIMATED

### Stocks, options & ETFs

#### Stocks and ETFs

DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT PRICE	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
APPLIED MATERIALS INC AMAT On Reinvestment									
Acquired 12/18/01 L nc		46	##\V\Z	A/N		526.23	A/Z		
Reinvestments L nc		5.25400	13.76	72.34		60.11	-12.23		
Reinvestments S		1.58400	11.45	18.14		18.12	-0.02		
Total	90.0	52.83800		\$90.48	11.4400	\$604.46	-\$12.25	\$19.02	3.15
CENTRAL PAC FINL CORP				ಣೆ					
Acquired 10/28/97 L nc		140.13927	N/A##	A/N		2,184.77	N/A		
Acquired 11/20/97 L nc		289.86073	##W/N	A/N		4,518.93	N/A		

DECEMBER 1 - DECEMBER 31, 2012 ACCOUNT NUMBER:

### Stocks, options & ETFs

### Stocks and ETFs continued

								ESTIM	ESTIMATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
Total	0.61	430		\$0.00	15.5900	\$6.703.70	\$0.00	A/N	A/N
CISCO SYSTEMS INC CSCO Acquired 12/18/01 L nc	0.03	0,	##K/N	₹/Z	19.6494	373.33	4/Z	10.64	2 84
COMCAST CORP CL A SPL NEW CMCSK On Reinvestment Acquired 12/18/01 L nc Reinvestments L nc Reinvestments S		39 2.79700 0.83300	N/A## 18.24 30.34	N/A 51.02 25.28		1,400.87 100.47 29.92	N/A 49.45 4.64	40.01	0.7
Total	0.14	42.63000		\$76.30	35.9200	\$1,531.26	\$54.09	\$27.70	1.81
DELL INC DELL Acquired 12/18/01 L nc	0.03	33	N/A##	N/A	10.1400	334.62	Ϋ́Z	10.56	3.15
ERICSSON (LM) TEL-SP ADR NEW ERIC On Reinvestment Acquired 12/18/01 L nc Reinvestments L nc Reinvestments S		16 1.87200 0.50200	N/A## 13.65 8.64	N/A 25.56 4.34		161.59 18.91 5.07	N/A -6.65 0.73		
Total	0.02	18.37400		\$29.90	10.1000	\$185.57	-\$5.92	\$4.46	2.40
EXELIS INC XLS Acquired 12/30/04 L nc	0.06	09	9.80	588.05	11.2700	676.20	88.15	24.78	3 66
FRONTIER COMMUNICATIONS CORP FTR Acquired 12/30/04 L nc	0.03	73	10.28	750.75	4.2800	312.44	-438.31	29.20	9 6 6
HARTFORD FINL SVCS GROUP INC HIG Acquired 12/30/04 L nc	0.12	09	68.94	4,136.40	22.4400	1,346.40	-2,790.00	24.00	1.78

DECEMBER 1 - DECEMBER 31, 2012 ACCOUNT NUMBER.

Stocks, options & ETFs
Stocks and ETFs continued

	ACCOUNT	VIITINALIO	ADJ PRICE/	ADJ COST/	CURRENT	CURRENT	UNREALIZED	ANNUAL	ANNIA
HAWAIIAN ELEC INDS INC			טאופ דאוכם	ORIG COST	PRICE	MARKET VALUE	GAIN/LOSS	INCOME	YIELD (%)
HE Acquired 02/08/06 L nc	0.03	15	##W/N	Δ/N	25 1400	07 770	4		0
HOST HOTELS & RESORTS					001	01.778	¥/N	18.60	4.93
Acquired 04/28/06 L nc	0.04	28	## <b>W</b> /N	<b>∀</b> /V	15 6700	7000	-		
INTEL CORP					13.0700	438.70	A/N	10.08	2.29
On Reinvestment									
Acquired 12/18/01 L nc Rein/cetmonts I no		23	N/A##	N/A		474 26	Δ/N		
Reinvestments S		4.28800	20.11	86.27		88.40	.7.5 .7.3 .0.3		
	0.05	28.29400		\$110.31	20 6200	07.07	07.0-		
				2	20.070	4000.42	-\$1.T5	\$25.46	4.36
11 T Acquired 12/30/04 L nc	900	06	, , ,	1					
MICROSOFT CORP	00.0	000	16.15	484.57	23.4600	703.80	219.23	10.92	1.55
MSFT On Bointocters									
Acquired 12/18/01 L nc		αc	777	***************************************					
Reinvestments Lnc		3.55300	25.62	91.04		747.87	N/A 8 85		
Neillvestments S		0.89200	29.65	26.45		23.83	2.62		
	0.08	32.44500		\$117.49	76 7097	4866 50	¢4.22		
ORACLE CORPORATION ORCL						0000	67:10	\$29.84	3.44
On Reinvestment									
Acquired 12/18/01 L nc Reinvestmants I no		40	N/A##	A/N		1,332,80	A/N		
Reinvestments S		0.90600	31.38	23.46 17.26		30.19	6.73		
	0.13	41.45600		\$40.72	0000000	0.02	0.10	,	
STARWOOD HOTELS &				V	33.3200	1,381.31	87.78	\$9.94	0.72
RESORTS WORLDWIDE INC HOT									
Acquired 12/30/04 L nc	0.24	46	57 74	2 656 04	2000	0	,		
			:	1	0000	2,036.30	-17.48	57.50	2.17



DECEMBER 1 - DECEMBER 31, 2012 ACCOUNT NUMBER:

### Stocks, options & ETFs

### Stocks and ETFs continued

								ESTIN	ESTIMATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
VERIZON COMMUNICATIONS COM									
Acquired 12/30/04 L nc	1.21 305	305	36.62	11,170.10	43.2700	13,197.35	2,027.25	628.30	4.76
XYLEM INC									
Acquired 12/30/04 L nc	0.15	09	24.29	1,457.73	27.1000	1,626.00	168.27	24.30	1.49
									(

## Cost information for one or more securities is not available. If you have cost information and would like to see it on future statements, contact Your Financial Advisor, not Cost information for this tax lot is not covered by IRS reporting requirements. Unless indicated, cost for all other lots will be reported to the IRS.

### **Fixed Income Securities**

Corporate and municipal bonds and other fixed income securities are priced by a computerized pricing service or, for less actively traded issues, by utilizing a yield-based matrix system to arrive at an estimated market value.

ESTIMATED

#### Corporate Bonds

DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ACCRUED INTEREST	ANNUAL	ANNUAL YIELD (%)
CITIGROUP FUNDING										
FIX/FLOAT MEDIUM TERM										
NOTES										
CPN 0.000% DUE 10/27/14										
DTD 10/26/11 FC 01/27/12										
Moody BAA2, S&P A-										
CUSIP 1730T0PG8										
Acquired 10/21/11 Linc	0 0	10001								
	10.0	0,00				•				,

DECEMBER 1 - DECEMBER 31, 2012 ACCOUNT NUMBER:

#### **Mutual Funds**

# Open End Mutual Funds continued

4 0.05 0.30 1,235,93 7 20.42 1,376.35 2 -68.68	1,235.93 0.30 1,376.35 -68.68	0.05 0.30 1,235,93 20.42 1,376.35 -68.68 396.14 0.77	0.05 0.30 1,235.93 20.42 1,376.35 -68.68 396.14 0.77 \$396.91 \$823.58	0.05 0.30 1,235.93 20.42 1,376.35 -68.68 396.14 0.77 \$396.91 \$823.58	0.05 0.30 1,235,93 20.42 1,376.35 -68.68 396.14 0.77 \$396.91 \$396.94 628.34	\$396.14 \$396.14 \$396.14 \$396.14 \$396.94 \$628.34 \$20.51 \$630.51	\$396.14 \$396.14 \$396.14 \$396.91 \$396.94 \$20.51 \$1,347.32
2,331.32 -68.68		30,401.14 460.56 \$30.861.70	30,401.14 460.56 \$30,861.70 \$	30,401.14 460.56 \$30,861.70 \$	\$30,401.14 460.56 \$30,861.70 \$,153.03 3,185.40	30,401.14 460.56 \$30,861.70 \$ 3,153.03 3,153.03 3,162.86 193.70	\$30,401.14 460.56 \$30,861.70 \$ 3,153.03 3,185.40 162.86 193.70 \$6,694.99 \$1,
	30,401.14		47		07		30,401.14 460.56 \$30,861.70 3,153.03 3,185.40 162.86 193.70 \$6,694.99
	30,401	30,401 460 6.8200 \$30,861		07	•		
	000						120
	30,005.00	30,005.00 459.79 \$30,464.79	30,005.00 459.79 <b>\$30,464.79</b> investments)	30,005.00 459.79 <b>\$30,464.79</b> investments)	30,005.00 459.79 <b>\$30,464.79</b> nvestments) 2,454.09 2,557.06	30,005.00 459.79 <b>\$30,464.79</b> investments) 2,454.09 2,557.06 142.35 194.17	30,005.00 459.79 \$30,464.79 investments) 2,454.09 2,557.06 142.35 194.17 \$5,347.67
		6.73 30 6.80 <b>\$30</b>	<u></u>			<u>-</u> .	
			4,457.65200 6.73 67.52400 6.80 <b>2.82 4,525.17600</b> Client Investment (Excluding Reinvestments) Gain/Loss on Client Investment (Including Re	4,457.65200 6.73 30,005.00 67.852.79 6.80 459.79 2.82 4,525.17600 \$30,005.00 \$30,464.79 Client Investment (Excluding Reinvestments) Gain/Loss on Client Investment (Including Reinvestments)	55200 6.7 52400 6.8 7600 6.8 rcluding Reinvest nvestment (Inclu- nvestment (1nclu- nvestment (1nclu- nvestment (1nclu- nvestment (1nclu- nvestment (1nclu- nvestment (1nclu-	55200 6.7 52400 6.8 7 <b>600</b> cluding Reinvest nvestment (Inclu- nvestment (Inclu- nves	55200 6.7 52400 6.8 7600 coluding Reinvest nvestment (Inclu- nvestment (1nclu- 13700 98.4 9300 101.4 10.6 5000
	4,457.65200	4,457.65200 67.52400 <b>4,525.17600</b>	4,457.65200 67.52400 <b>4,525.17600</b> stment (Excludin on Client Investr	4,457.65200 67.52400 <b>4,525.17600</b> stment (Excludin on Client Investin	4,457.65200 67.52400 4,525.17600 stment (Excluding on Client Investing 124.93700 25.19300	4,457.65200 67.52400 <b>4,525.17600</b> stment (Excluding on Client Investing 24.93700 25.19300 1.28800 1.53200	4,457.65200 67.52400 4,525.17600 stment (Excluding on Client Investing 1.28800 1.28800 1.53200 52.95000
		2.82	2.82 Client Investr Gain/Loss or	2.82 Client Investr Gain/Loss on	2.82 Client Investr Gain/Loss on	2.82 Client Investr Gain/Loss on	2.82 Client Investr Gain/Loss on
	S	σ	σ.	Acquired 05/01/12 S Reinvestments S  Total  LEGG MASON PARTNERS CLEARBRIDGE AGGRESSIVE GROWTH FUND CLASS A SHRAX	TNERS SRESSIVE ASS A Ic	TNERS SRESSIVE ASS A OC ot L nc	Acquired 05/01/12 S Reinvestments S  Total  LEGG MASON PARTNERS CLEARBRIDGE AGGRESSIVE GROWTH FUND CLASS A SHRAX On Reinvestment Acquired 12/30/04 L nc Systematic investment L nc Reinvestments L nc Reinvestments L nc Reinvestments S
On Reinvestment	Acquired 05/01/12 S Reinvestments S	51/12 S ts S	11/12 S 8 S	PAR AG(			Acquired 05/01/12 S Reinvestments S Total  LEGG MASON PAR CLEARBRIDGE AGG GROWTH FUND CL SHRAX ON Reinvestment Acquired 12/30/04 L r Systematic investment Reinvestments S Reinvestments S Total

Gain/Loss on Client Investment (Including Reinvestments)



DECEMBER 1 - DECEMBER 31, 2012 ACCOUNT NUMBER

#### **Mutual Funds**

# Open End Mutual Funds continued

	סווווומפת							ESTIMATED	1ATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
LEGG MASON PARTNERS INCOME TR-WESTERN ASSET MUN HIGH INCOME FD CL A STXAX On Reinvestment Acquired 05/04/06 L nc Acquired 05/04/06 L nc Reinvestments L nc Reinvestments S		290.72000 106.10300 138.04300 24.75700	14.81 13.77	4,305.57 1,571.42 1,902.04 365.89		4,404.40 1,607.46 2,091.33 375.09	98.83 36.04 189.29 9.20		
Total	0.77	559.62300		\$8,144.92	15.1500	\$8,478.28	\$333.36	\$375.50	4.43
	Client Invest Gain/Loss or	tment (Excluding n Client Investm	Client Investment (Excluding Reinvestments) Gain/Loss on Client Investment (Including Reinvestments)	) einvestments)					
LEGG MASON PARTNERS WESTERN ASSET MANAGED MUNICIPALS CLASS A SHMMX On Reinvestment Acquired 05/22/06 L nc Reinvestments L nc Reinvestments S		138.61586 41.49914 7.33800	15.40 15.39 16.94	2,135.52 638.76 124.31		2,388.34 715.03 126.44	252.82 76.27 2.13	r	
Total	0.29	187.45300		\$2,898.59	17.2300	\$3,229.81	\$331.22	\$127.09	3.93
	Client Invest Gain/Loss or	tment (Excluding n Client Investm	Client Investment (Excluding Reinvestments) Gain/Loss on Client Investment (Including Reinvestments)	) einvestments)					
LEGG MASON PARTNERS FD LARGE CAP GROWTH FD CL A SBLGA On Reinvestment Systematic investment L nc Reinvestments L Reinvestments S		238.91000 40.90300 20.10000	22.08 20.58 22.76	5,276.37 841.79 457.48		5,459.09 934.63 459.29	182.72 92.84 1.81		
Total	0.63	299.91300		\$6,575.64	22.8500	\$6,853.01	\$277.37	N/A	N/A
	Client Invest	ment (Excluding	Client Investment (Excluding Reinvestments)						

Gain/Loss on Client Investment (Including Reinvestments)

DECEMBER 1 - DECEMBER 31, 2012 ACCOUNT NUMBER ESTIMATED

### Mutual Funds

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DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
LEGG MASON PARTNERS FD FUNDAMENTAL ALL CAP VALUE FUND CLASS A SHFVX On Reinvestment Systematic investment L nc Reinvestments L nc Reinvestments S		188.43200 34.84000 7.29200	15.05 14.53 13.94	2,837.78 506.23 101.72		2,641.81 488.45 102.24	-195.97 -17.78 0.52	æ	
Total	0.30	230.56400		\$3,445.73	14.0200	\$3,232.50	-\$213.23	\$33.89	1.05
	Client Invest Gain/Loss o	Client Investment (Excluding Reinvestments) Gain/Loss on Client Investment (Including Reinvestments)	g Reinvestment nent (Including	s) Reinvestments)					
PIONEER SER TR II AMT-FREE MUNICIPAL FUND CL A PBMFX On Reinvestment Acquired 06/18/08 L nc Reinvestments L nc Reinvestments S		930.45597 157.37003 42.80000	13.60 12.41 14.09	12,661.74 1,953.87 603.41		13,547.43 2,291.30 623.18	885.69 337.43 19.77		
Total	1.50	1,130.62600		\$15,219.02	14.5600	\$16,461.91	\$1,242.89	\$616.19	3.74
	Client Invest Gain/Loss o	Client Investment (Excluding Reinvestments) Gain/Loss on Client Investment (Including Reinvestments)	g Reinvestment nent (Including	s) Reinvestments)			e.		
PRUDENTIAL INVT PORT 9 LRG-CAP CORE EQUITY FD CLASS A PTMAX On Reinvestment Acquired 03/03/99 L nc Acquired 04/06/99 L nc Acquired 04/06/99 L nc Acquired 04/06/99 L nc Acquired 06/07/99 L nc Acquired 08/05/99 L nc		479.53099 1.705999 6.91299 8.65599 3.27899 8.35399 8.85799 5.88899	0111111 04.0111111 04.0111111 04.01111111111	5,000.00 19.19 77.92 2.89 100.00 37.52 62.48 100.00 31.69 68.31		5,874.25 20.90 84.68 3.14 106.51 40.17 66.75 102.34 108.51 33.55	8 74.2 6.76 6.76 7.6 7.6 7.6 8.5 8.5 8.3 8.3		



DECEMBER 1 - DECEMBER 31, 2012 ACCOUNT NUMBER:

# Open End Mutual Funds continued

**Mutual Funds** 

								ESTIN	ESTIMATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT PRICE	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
Acquired 07/06/05 Lnc		17 22200	11.06	00 000		70.040	40.07		
Acquired 08/05/05 L nc		16 78300	11.75	200.00		2013/	75.0		
Acquired 09/08/05 L nc		16.76700	11.57	200.00		205.39	20.00		
Acquired 10/06/05 L nc		12.25600	11.16	141.10		150.14	9.06		
Acquired 10/06/05 L nc		5.08300	11.24	58.90		62.27	3.37		
Acquired 11/04/05 L nc		16.75300	11.57	200.00		205.22	5.22		
Acquired 12/05/05 L nc		16.18900	11.98	200.00		198 31	169.		
Acquired 03/07/06 L nc		3.67100	12.14	44.56		44.97	0.41		
Acquired 02/07/07 L nc		2.37300	13.88	32.87		29.07	- 380		
Reinvestments L nc		118.80451	10.92	1,298.03		1,455.37	157.34		
Reinvestments S Systematic investment L nc		70.25200 92.17100	12.19	857.07 1 155 44		860.58	3.51		
Total	1.72	1,542.10300		\$16,499.97	12.2500	\$18,890.76	\$2,390.79	\$205.09	1.09
	Client Invior	raipulox = / taom+	+ composition +						
	Gain/Loss of	Gain/Loss on Client Investment (Including Re	ent (Including F	nents) ing Reinvestments)					
PRUDENTIAL INVT PORT 9 LRG-CAP CORE EQTY FD CLASS R									
PTMBX									
On Keinvestment Reinvestments L nc		66.10698	10.31	681 93		764.85	82 92		
Reinvestments S		37 95000	11.50	437.10		30.00	20.70		
Systematic investment L no		557.81402	10.51	5,867.13		6,453.91	586.78		
Total	0.81	765.73200	00.	\$8.186.25	11.5700	\$8.859.51	1.07	\$36.75	0.41
							0	) )	5
	Client Inves Gain/Loss o	Client Investment (Excluding Reinvestments) Gain/Loss on Client Investment (Including Re	y Reinvestment Ient (Including F	nents) ing Reinvestments)					
PRUDENTIAL JENNISON MID-CAP GROWTH FND CL A									
PEEAX On Reinvestment									
Acquired 11/22/00 L nc		39.30699	25.44	1,000,00		1 227 56	227.56		
Reinvestments L nc Reinvestments S		0.32601	26.44	8.62 38.13		10.18 38.63	1.56		

#### **Mutual Funds**

# Open End Mutual Funds continued

								ESTIN	ESTIMATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
Total	0.12	40.87000		\$1,046.75	31.2300	\$1,276.37	\$229.62	\$1.59	0.12
	Client Inves: Gain/Loss o	Client Investment (Excluding Reinvestm Gain/Loss on Client Investment (Includi	g Reinvestments) nent (Including Re	nents) ng Reinvestments)					

## Cost information for one or more securities is not available. If you have cost information and would like to see it on future statements, contact Your Financial Advisor. m This security contains multiple tax lots that may or may not include cost information that is reportable to the IRS. not covered by IRS reporting requirements. Unless indicated, cost for all other lots will be reported to the IRS.

### Closed End Mutual Funds

Closed End Fund shares are priced at the market which may be more or less than its net asset value.

								ESTIN	ESTIMATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT PRICE	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
EATON VANCE MUNICIPAL BOND FD FIM									
Acquired 10/28/11 L nc Acquired 10/31/11 L nc		509 491	12.15	6,320.45 6,089.90		7,120.91 6,869.09	800.46 779.19		
Total	1.28	1,000		\$12,410.35	13.9900	\$13,990.00	\$1,579.65	\$766.00	5.48
NUVEEN MUNICIPAL FUND HIGH INCOME OPPORTUNITY FD 2 NMD On Reinvestment									
Acquired 12/17/07 L nc Acquired 10/12/11 L nc Bainvactments I no		2,000 600	14.58	29,598.09 6,497.84		26,839.98 8,052.00	-2,758.11 1,554.16		
Reinvestments S		216.68400		2,773.87		2,907.91	2,014.32 134.04		
Total	4.43	3,614.02400		\$47,555.78	13.4200	\$48,500.19	\$944.41	\$2,840.62	5.86
	Cliont Invo	iloulox / Evolution	Client Investment (Eveluding Beinglich	( )					

Client Investment (Excluding Reinvestments)
Gain/Loss on Client Investment (Including Reinvestments)

DECEMBER 1 - DECEMBER 31, 2012 ACCOUNT NUMBER:

### **Mutual Funds**

# Closed End Mutual Funds continued

ATED	ANNUAL	VIELD (%)		5.71	;
ESTIMATED	ANNUAL	INCOME		\$1.462.92	
	UNREALIZED	GAIIWILOOO	-36.00 -37.96	\$235.64	
	CURRENT MARKET VALLIE	מאלא באינוניים	11,497.50 3,832.50	\$25,601.10	
	CURRENT			15.3300	
	ADJ COST/ ORIG COST		11,533.50 3,870.46 9,961.50	\$25,365.46	
0	ORIG PRICE		15.10 15.10 14.59		
	QUANTITY		750 250 670	2.34 1,670	
3O %	ACCOUNT			2.34	
	DESCRIPTION	NUVEEN MUNI OPPORTUNITY FUND INC NIO	Acquired 09/09/10 L nc Acquired 09/10/10 L nc Acquired 09/27/10 L nc	Total	

nc Cost information for this tax lot is not covered by IRS reporting requirements. Unless indicated, cost for all other lots will be reported to the IRS.

### Annuities/Insurance

These positions are not held in your account with First Clearing and are not protected by SIPC. These positions are held directly by the issuing insurance company.

Annuity and insurance values and all sub-account information is provided directly from the insurance companies. Accuracy is not guaranteed and surrender charges may apply.

Original Premium may not reflect withdrawals or partial exchanges. Annuities are not protected by SIPC. Please contact Your Financial Advisor if you no longer own any of the

#### Variable Annuities

T	ESTIMATED MARKET VALUE	
ORIGINAL	L L L L L L L L L L L L L L L L L L L	
AS OF VALUE DATE	12/28/12	
		% Market Value 19.96 9.91 4.96 10.16 4.94 10.01
		Estimated Value
% OF ACCOUNT	10.00	Units 1,833.19021 893.45522 485.16316 2,642.744 634.62956 381.87496 919.51408 696.46312 280.01968
ACO	ALLIANZ LIFE INS CO NORTH AMERI ALLIANZ VISION VAR ANN CONTR# DAX76701	Sub Funds AZL FRANKLIN TEMPL FS PLUS AZL GROWTH INDEX STRATEGY PIMCO VIT GLOBAL MULTI-ASSET BLACKROCK GLOBAL ALLOCATION PIMCO VIT EMERGING MKTS BOND PIMCO VIT EMERGING MKTS BOND PIMCO VIT GLOBAL BOND AZL FUSION MODERATE PIMCO VIT ALL ASSET PORTFOLIO PIMCO VIT TOTAL RETURN

DECEMBER 1 - DECEMBER 31, 2012 ACCOUNT NUMBER:

# Annuities/Insurance continued

Variable Annuities	L					ORIGINAL	
DESCRIPTION	ACCOUNT				AS OF VALUE DATE	PREMIUM	ESTIMATED MARKET VALUE
PRUDENTIAL ANNUITIES ADVANCE SER XTRA CREDIT SIX VARIABLE ANNUITY CONTR# E0655877	8.84			n n	12/28/12		1 : : : : : : : : : : : : : : : : : : :
Sub Funds AST ADVANCED STRATEGIES PORTFO BENEFIT FIXED RATE OPTION	2,360.78773 0.00000 0.00000 0.00000 0.00000 0.00000 0.00000 0.00000 0.00000 0.00000 0.00000	Units 0.78773 0.00000 0.00000 0.00000 0.00000 0.00000 0.00000 0.00000 0.00000 0.00000 0.00000 0.00000	Estimated Value	% Market Value 27.57 0.00 0.00 0.00 0.00 0.00 0.00 0.00		25	
Total Variable Annuities	18.85						
Total Annuities/Insurance	18.85						

#### Activity detail

12/03 Cash Dividend	12/03	ATE ACCOUNT TYPE  [2/03 Cash	TRANSACTION DIVIDEND	QUANTITY	DESCRIPTION AS OF 12/01/12	PRICE
	12/03	Casi	סיומיים			

AMOUNT

AS OF 11/30/12