| A - Less than \$ B - At least \$1 C - At least \$1 D - At least \$2 E - At least \$2 E - At least \$5 | ting this form please rea ext of Supreme Court Ru llowing financial range co | G - At least \$150,000 bu H - At least \$250,000 bu I - At least \$250,000 bu I - At least \$500,000 but I - At least \$750,000 but K -\$1,000,000 or more | EET 13-2912 isclosure Statement, s requiring a monetary t less than \$250,000 t less than \$500,000 t less than \$750,000 | | | CLOSURE STATE FOR OFFICE USE ONL Electronical Supreme Co SCFD-11-00 02-APR-201 01:32 PM | ∟Y Ily our 002 |
|--|--|---|---|--------------------|-----------------------------|---|-------------------------|
| | ALL FULL TIME AND PER | | | | | | |
| | | (Ty | pe or Print Clearly) | | | | |
| | AST) _{35:} 1111 Alake | NUMBER, STREET | <u>H</u> . | (MIDDLE) | No. of Depe (Do not incl | SPOUSE OR DOMESTIC P andent Children: ude names) | 'ARTI |
| CITY OR TOWN: | | ZIP COD | DE: <u>50015</u> | | 0 | | |
| JUDICIAL POSITI | | DATE OF APPOINTMENT | | OFFICE 538-5004 | | | |
| CALENDAR YEA | R COVERED BY THIS DISC | LOSURE: 20 <u>1</u> 1 | | | | | |
| ITEM 1 RSCH 15(d)(1) | JUDICIAL COMPENS | ATION | | | | | OME |
| 1TEM 2 RSCH 15(d)(1) | JUDGE'S OTHER INC (if income for services | OME rendered exceeds \$1,000) | | | | | |
| Self | EMPLOYER/LAW | / FIRM | BUSI | NESS ADDRESS | | ANNUAL INCO A (Wedding Fees) | |
| ITEM 3 RSCH 15(d)(1) | | OR DOMESTIC PARTNER AN rendered exceeds \$1,000) | D DEPENDENT CHILI | DREN | | | |
| N/A | | EMPLOYER | | | | ANNUAL INCO | JME |
| JUD 101 (02/11) (ef Reprographics (03/ | | | | | | U.Y. TAKEUCHI CLERK. APPELLATE COURTS STATE OF HAWAI'I | ZUIZ MAR I 4 PM 4: 26 |

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| ITEM 8 RSCH 15(d)(4) | List creditors, c Period. List crei | THER THAN CREDIT CARD AG | CCOUNTS, TO WHOM MORE THAN \$3,000 WA DED \$10,000 FOR SIX MONTHS OR MORE. | AS OWED DURING THE DISCLOSURE |
|--|--|---------------------------------------|---|-------------------------------|
| - | | SS OF CREDITOR | ORIGINAL AMOUNT OWED | AMOUNT OWED AT END OF YEAR |
| P.O. Box1 | | MORTGAGE | н | G |
| | Check here if entry is N | one Check r | here if you have attached additional sheets | |
| ITEM 9 RSCH 15(d)(5) | | I THE STATE IN WHICH IS HEL | LD AN INTEREST WITH A FAIR MARKET VALU | E OF \$10,000 OR MORE. |
| | | POSTAL ZIP CODE OF LOCA | | VALUE |
| 96734 | | | | J |
| 96826 | | | | н |
| 96793 | | | | G |
| | | | | |
| ITEM 10 | | | here if you have attached additional sheets WHICH EXCEEDS \$10,000, ACQUIRED DURIN | |
| RSCH 15(d)(5) | ODE OF LOCATION | ···· | NAME AND ADDRESS OF PERSON RECEIVING | |
| 1 COME ZIT C | | | CONSIDERATION | |
| None | | | | |
| | | | | |
| | | | | |
| | | | | |
| – – – – – – – – – – – – – – – – – – – | heck here if entry is No | ne Check ł | here if you have attached additional sheets | |
| ITEM 11 RSCH 15(d)(5) | REAL PROPERTY, T | THE FAIR MARKET VALUE OF | WHICH EXCEEDS \$10,000, TRANSFERRED D | URING THE DISCLOSURE PERIOD. |
| POSTAL ZIP C | ODE OF LOCATION | NAME AND ADDRESS OF P | ERSON FURNISHING CONSIDERATION | CONSIDERATION RECEIVED |
| 96793 | | Candis M. Wilkins 526 Liholiho St. | son | G |
| | | Wailuku, HI 9679 | 3 | |
| | heck here if entry is No | ne Check f | here if you have attached additional sheets | |

| ITEM 12 RSCH 15(d)(6) | CREDITOR INTEREST IN INSOLVENT BUSINESS HAVING A VALUE OF \$5,000 OR MORE. | | | | | | | | | |
|--|--|--------------------------------------|-----------------------------------|-----------------|--|--|--|--|--|--|
| N | AME OF BUSINESS | NATURE OF BUSINESS | NATURE OF INTEREST | VALUE | | | | | | |
| None | | | | | | | | | | |
| C | heck here if entry is None | Check here if you have attach | ed additional sheets | | | | | | | |
| ITEM 13 RSCH 15(d)(7); Rule 3.13 Revised Code of Judicial Conduct | GIFT(S) THAT MUST BE REPOR | TED UNDER RULE 3.13(c) OF THE HAV | VAI'I REVISED CODE OF JUDICIAL CC | NDUCT. | | | | | | |
| | SOURCE | DESCRIPTI | ON OF GIFT | ESTIMATED VALUE | | | | | | |
| None | | | | | | | | | | |
| C c | heck here if entry is None | Check here if you have attach | ed additional sheets | | | | | | | |
| ITEM 14 RSCH 15(d)(8) & 22(h) | FULL-TIME JUDGES' APPROVE | D JUDICIAL EDUCATION | | | | | | | | |
| I attended _2 | 4.5 hours of Approved Judici | al Education during the reporting pe | riod. | | | | | | | |

REMARKS:

See attached sheets.

CERTIFICATION: I hereby certify that the above is a true, correct, and complete statement.

SIGNATURE: this ł 4

DATE: 03/12/2012

NOTE: This filing is not valid without a signature.

ADDENDUM TO FINANCIAL DISCLOSURE STATEMENT of GERALD H. KIBE

(Covering Calendar Year 2011)

<u>ITEM 5:</u>

- A. Attached to this Addendum as **Exhibits "A"** and **"B"** are excerpts from investment account statements reflecting ownership, via stock and mutual fund holdings, in businesses that may be incorporated, regulated, and/or licensed to carry on business in Hawai'i as of June 2011 and December 2011, respectively. Statement excerpts for both periods are furnished for comparison purposes as holdings were acquired and/or sold during the course of the year. For privacy purposes, account numbers and certain other information have been redacted from these statements.
- B. The following MUTUAL FUND interests were, during 2011, held outside the accounts listed in Exhibits A & B (unless otherwise noted, share amounts are as of 12/31/2011):
 - 1. BLACKROCK US LARGE CAP INDEX—683.1041 shares.
 - 2. CENTURY SMALL/MID CAP GROWTH FUND—2,331.3153 shares.
 - 3. **EUROPACIFIC GROWTH FUND**—754.2711 shares.
 - 4. **NEW ECONOMY FUND--**703.671 shares.
 - 5. **STABLE VALUE FUND**—18.8190 shares.
 - 6. VANGUARD WELLINGTON FUND--311.0272 shares.
 - 7. VICTORY INSTITUTIONAL DIVERSIFIED STOCK FUND--879.9892 shares.
 - 8. WASHINGTON MUTUAL INVESTORS FUND—627.039 shares.

<u>ITEM #7:</u>

AMERICAN JUDICATURE SOCIETY (HAWAII CHAPTER), P.O. Box 656, Honolulu, Hawai'i 96809. During 2011, continued service as an uncompensated

member of the Board of Directors of this non-profit organization which works to maintain independence and integrity of the courts and increase public understanding of the justice system.

HAWAII JUSTICE FOUNDATION, P.O. Box 1230, Honolulu, Hawai'i 96807-1230. During 2011, continued service as an uncompensated member of the Board of Directors of this non-profit organization which, <u>inter alia</u>, is mandated under RSCH 11 to administer the IOLTA program in this state.

KOKUSAI SAKE KAI (INTERNATIONAL SAKE ASSOCIATION), INC., 345 Queen Street, Suite 901, Honolulu, Hawai'i 96813. During 2011, continued service as an uncompensated member of the Board of Directors of this not-for-profit sake appreciation and cultural promotion organization.

(END OF ADDENDUM.)

EXHIBIT "A"

INVESTMENT ACCOUNTS MONTHLY STATEMENT EXCERPTS JUNE 2011

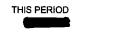
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JUNE 1 - JUNE 30, 2011 ACCOUNT NUMBER:

Additional information

Gross proceeds



Portfolio detail

Cash and Sweep Balances

Money Market Mutual Fund - Funds seek to preserve a value at \$1.00 per share, but it is possible to lose money by investing in these funds. Investments in money market funds are not bank deposits and are not insured by the FDIC or any other government agency. They are instead covered by SIPC. Estimated Annual Yield on money market funds, when available, reflects the current estimated yield for the Interest Period dates displayed. For more complete information, including fees, expenses and risks, please request a prospectus from Your Financial Advisor.

THIS YEAR

Bank Deposit Sweep - Consists of monies held at Wells Fargo Bank, N.A. and (if amounts exceed \$250,000) at one or more other Wells Fargo affiliated banks. These assets are not covered by SIPC, but are instead eligible for FDIC insurance of up to \$250,000 per depositor, per institution, in accordance with FDIC rules. For additional information on the Bank Deposit Sweep for your account, please contact Your Financial Advisor.

| DESCRIPTION | % OF ACCOUNT | ANNUAL PERCENTAGE YIELD EARNED* | CURRENT MARKET VALUE | ESTIMATED ANNUAL INCOME | ESTIMATED CURRENT YIELD (%) |
|--|-----------------|------------------------------------|-------------------------|----------------------------|--------------------------------|
| Cash | | N/A | | N/A | |
| BANK DEPOSIT SWEEP | | | | N/A | N/A |
| Interest Period 06/01/11 - 06/30/11 | | | | | |
| JP MORGAN PRIME MONEY MARKET SWEEP-CAPITAL Interest Period 06/01/11 - 06/30/11 | | N/A | | | |
| Total Cash and Sweep Balances | | | | | |

* APYE measures the total amount of the interest paid on an account based on the interest rate and the frequency of the compounding during the interest period. The annual percentage yield earned is expressed as an annualized rate, based on a 365- or 366-day year (as applicable).

Stocks, options & ETFs

Stocks and ETFs

| | | | | | | | | ESTIN | ATED |
|---|-----------------|----------|--------------------------|------------------------|------------------|-------------------------|-------------------------|--------|---------------------|
| DESCRIPTION | % OF ACCOUNT | QUANTITY | ADJ PRICE/ ORIG PRICE | ADJ COST/ ORIG COST | CURRENT PRICE | CURRENT MARKET VALUE | UNREALIZED GAIN/LOSS | ANNUAL | ANNUAL YIELD (%) |
| ENERGY SELECT ET SECTOR SPDR XLE Acquired 08/11/10 S nc Acquired 01/10/11 S | | 12 14 | 53.86 67.87 | 646.42 950.22 | | 904.20 1,054.90 | 257.78 104.68 | | |

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Page 6 of 16

GERALD H KIBE

JUNE 1 - JUNE 30, 2011 ACCOUNT NUMBER:

Stocks, options & ETFs

| | | | | | | | | ESTIN | MATED |
|--|-----------------|----------------------|----------------------------------|--------------------------------------|------------------|--------------------------------------|------------------------------------|----------|---------------------|
| DESCRIPTION | % OF ACCOUNT | QUANTITY | ADJ PRICE/ ORIG PRICE | ADJ COST/ ORIG COST | CURRENT PRICE | CURRENT MARKET VALUE | UNREALIZED GAIN/LOSS | ANNUAL | ANNUAL YIELD (%) |
| Total | 2.86 | 26 | | \$1,596.64 | 75.3500 | \$1,959.10 | \$362.46 | \$27.61 | 1.41 |
| FINANCIAL SELECT ET SECTOR SPDR XLF | | | | | | | | | |
| Acquired 12/16/09 L nc Acquired 04/12/10 L nc Acquired 04/19/10 L nc Acquired 12/16/10 S nc | | 25 15 21 29 | 14.35 16.62 16.37 15.52 | 358.87 249.45 343.80 450.29 | | 383.75 230.25 322.35 445.15 | 24.88 -19.20 -21.45 -5.14 | | |
| Total | 2.02 | 90 | | \$1,402.41 | 15.3500 | \$1,381.50 | -\$20.91 | \$16.56 | 1.20 |
| INDUSTRIAL SELECT ET SECTOR SPDR XLI | | | | | | | | | |
| Acquired 01/12/10 L nc | 2.34 | 43 | 29.28 | 1,259.22 | 37.2400 | 1,601.32 | 342.10 | 28.59 | <u>1.78</u> |
| ISHARE TR -S&P SMALLCAP 600 INDEX FD IJR | | | | | | | | | |
| Acquired 09/30/08 L nc Acquired 01/14/09 L nc | | 3 | 58.85 39.91 | 176.56 199.59 | | 219.96 366.60 | 43.40 167.01 | | |
| Acquired 01/15/09 L nc Acquired 06/17/09 L nc | | 17 11 | 40.21 44.13 | 683.68 485.51 | | 1,246.44 806.52 | 562.76 321.01 | | |
| Acquired 07/16/09 L nc | | 9 | 45.59 | 410.33 | | 659.88 | 249.55 | | |
| Acquired 08/12/10 S nc Acquired 12/06/10 S nc | | 77 6 | 54.70 66.66 | 4,212.47 399.98 | | 5,645.64 439.92 | 1,433.17 39.94 | | |
| Acquired 01/12/11 S | | 8 | 69.46 | 555.76 | | 586.56 | | | |
| Total | 14.57 | 136 | | \$7,123.88 | 73.3200 | \$9,971.52 | \$2,847.64 | \$102.00 | 1.02 |
| ISHARES BARCLAYS MBS BOND FUND MBB | | | | | | | | | |
| Acquired 02/11/09 L nc | 0.47 | 3 | 104.47 | 313.42 | 106.71 <u>00</u> | 320.13 | 6.71 | 10.91 | 3.40 |
| ISHARES BARCLAYS ET 7-10 YR TREASURY BOND FUND IEF | | | | | | | | | |
| Acquired 02/27/07 L nc | | 2 | 83.52 | 167.05 | | 191.72 | 24.67 | | |
| Acquired 08/06/08 L nc Acquired 03/10/10 L nc | | 2 3 2 4 | 87.44 89.98 | 262.33 179.98 | | 287.58 191.72 | 25.25 11.74 | | |
| Acquired 04/06/10 L nc | | Ĩ | 88.49 | 353.99 | | 383.44 | 29.45 | | |
| Acquired 09/22/10 S nc | | 2 | 98.79 | 197.59 | | 191.72 | -5.87 | | |



JUNE 1 - JUNE 30, 2011 ACCOUNT NUMBER:

Stocks, options & ETFs

Stocks and ETFs continued

| | | | | | | ESTIN | ATED | | |
|--|-----------------|-------------|----------------------------|----------------------------|----------|-------------------------------------|-------------------------|------------------|---------------------|
| | % OF ACCOUNT | QUANTITY | ADJ PRICE/ ORIG PRICE | ADJ COST/ ORIG COST | CURRENT | CURRENT MARKET VALUE | UNREALIZED GAIN/LOSS | ANNUAL INCOME | ANNUAL YIELD (%) |
| Total | 1.82 | 13 | | <u>\$1,</u> 160.94 | 95.8600 | \$1,246.18 | \$85.24 | \$37.57 | 3.01 |
| ISHARES BARCLAYS ET 1-3 YR TREASURY BOND FUND SHY | | | | | | | | | |
| Acquired 08/06/08 L nc Acquired 02/08/10 L nc | | 3 3 | 82.71 83.63 | 248.15 250.91 | | 252.90 252.90 | 4.75 <u>1</u> .99 | | |
| Total | 0.74 | 6 | | \$499.06 | 84.3000 | \$505.80 | \$6.74 | \$4.83 | 0.95 |
| ISHARES BARCLAYS ET INTERMEDIATE CREDIT BOND FUND CIU Acquired 11/30/07 L nc | | 10 | 101.56 | 1.015.64 | | 1,066.01 | 50.37 | | |
| Acquired 09/22/10 S nc | | 2 | 101.50 | 216.23 | | 213.20 | -3.03 | | |
| Total | 1.87 | 12 | | \$1,231.87 | 106.6009 | \$1,279.21 | \$47.34 | \$50.98 | 3.99 |
| ISHARES BARCLAYS 1-3 YEAR CREDIT BOND FUND ETF CSJ | | | | _ | | | | | - |
| Acquired 02/12/10 L nc Acquired 03/10/10 L nc Acquired 01/19/11 S | | 2 2 5 | 104.16 104.53 104.47 | 208.33 209.07 522.39 | | 209.90 209.90 524.75 | 1.57 0.83 2.36 | | |
| Total | 1.38 | 9 | | \$939.79 | 104.9500 | \$944.55 | \$4.76 | \$20.44 | 2.16 |
| ISHARES IBOXX INV ET GRADE CORP BOND FUND LQD | | | | | | | | | |
| Acquired 09/10/08 L nc Acquired 04/21/09 L nc Acquired 11/10/10 S nc | | 4 6 3 | 101.62 96.09 111.38 | 406.50 576.58 334.17 | | 440.52 660. 7 8 330.39 | 34.02 84.20 -3.78 | | |
| Total | 2.09 | 13 | | \$1,317.25 | 110.1300 | \$1,431.69 | \$114.44 | \$67.10 | 4.69 |
| ISHARES MSCI MALAYSIA INDEX FD WEBS INDEX FD INC EWM | | | | | | | | | |
| Acquired 09/01/10 S nc Acquired 11/23/10 S nc | | 6 52 | 13.30 13.70 | 79.80 712.79 | | 91.68 794.56 | 11.88 81.77 | | |

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ESTIMATED

Page 8 of 16

GERALD H KIBE

JUNE 1 - JUNE 30, 2011 ACCOUNT NUMBER:

Stocks, options & ETFs

| | | | | | | | | ESTIN | IATED |
|--|-----------------|---------------------------|---|--|------------------|--|---|----------|---------------------|
| DESCRIPTION | % OF ACCOUNT | QUANTITY | ADJ PRICE/ ORIG PRICE | ADJ COST/ ORIG COST | CURRENT PRICE | CURRENT MARKET VALUE | UNREALIZED GAIN/LOSS | ANNUAL | ANNUAL YIELD (%) |
| Total | 1.29 | 58 | | \$792.59 | 15.2800 | \$886.24 | \$93.65 | \$22.56 | 2.55 |
| ISHARES MSCI CHILE ET INVESTABLE MARKET INDEX FUND ECH | | | | | | | | | |
| Acquired 07/12/10 S nc Acquired 08/06/10 S nc | | 5 4 | 58.89 65.01 | 294.47 260.05 | | 376.85 301.48 | 82.38 41.43 | | |
| Total | 0.99 | 9 | | \$554.52 | 75.3700 | \$678.33 | \$123.81 | \$8.79 | 1.30 |
| ISHARES MSCI EAFE INDEX FUND EFA | | | | | | | | | |
| Acquired 11/17/06 L nc Acquired 11/26/08 L nc | | 59 10 | 70.82 40.94 | 4,1 7 8.38 409.42 | | 3,548.26 601.40 | -630.12 191.98 | | |
| Total | 6.06 | 69 | | \$4,587.80 | 60.1400 | \$4,149.66 | -\$438.14 | \$115.85 | 2.79 |
| ISHARES MSCI UNITED KINGDOM INDEX FUND EWU | | | | | | | | | |
| Acquired 06/03/11 S | 1.07 | 41 | 18.18 | 745.49 | 17.8100 | 730.21 | -15.28 | 19.47 | 2.66 |
| ISHARES S&P U.S. PREFERRED STOCK PFF | | | | | | | | | |
| Acquired 05/15/09 L nc Acquired 08/20/09 L nc | | 5 14 | 28.86 35.39 | 144.34 495.59 | | 198.30 555.24 | 53.96 59.65 | | |
| Total | 1.10 | 19 | | \$639.93 | 39.6600 | \$753.54 | \$113.61 | \$54.07 | 7.18 |
| ISHARES TR S&P MIDCAP 400 INDEX FD IJH | | | | _ | | | | | |
| Acquired 06/04/09 L nc Acquired 06/11/09 L nc Acquired 06/16/09 L nc Acquired 06/17/09 L nc Acquired 03/26/10 L nc | | 12 26 20 12 3 | 59.26 60.13 57.64 57.33 78.67 | 711.18 1,563.47 1,152.83 687.98 236.01 | | 1,172.40 2,540.20 1,954.00 1,172.40 293.10 | 461.22 976.73 801.17 484.42 57.09 | | |
| Acquired 08/09/10 S nc Acquired 12/06/10 S nc Acquired 01/12/11 S | | 18 3 6 | 77.70 88.62 92.29 | 1,398.64 265.89 553.75 | | 1,758.60 293.10 586.20 | 359.96 27.21 32.45 | | |
| Total | 14.27 | 100 | | \$6,569.75 | 97.7000 | \$9,770.00 | \$3,200.25 | \$102.60 | 1.05 |



JUNE 1 - JUNE 30, 2011 ACCOUNT NUMBER:

Stocks, options & ETFs

Stocks and ETFs continued

| | | | | | | | | ESTIN | ATED |
|--|-----------------|-------------------|----------------------------------|--------------------------------------|------------------|--------------------------------------|------------------------------------|------------------|---------------------|
| DESCRIPTION | % OF ACCOUNT | QUANTITY | ADJ PRICE/ ORIG PRICE | ADJ COST/ ORIG COST | CURRENT PRICE | CURRENT MARKET VALUE | UNREALIZED GAIN/LOSS | ANNUAL INCOME | ANNUAL YIELD (%) |
| KBW INSURANCE ETF | | | | | | | | | |
| Acquired 04/01/10 L nc Acquired 04/26/10 L nc | | 3 7 | 41.65 43.71 | 124.98 305.99 | | 125.13 291.97 | 0.15 -14.02 | | |
| Total | 0.61 | 10 | | \$430.97 | 41.7100 | \$417.10 | -\$13.87 | \$7.19 | 1.72 |
| POWERSHARES DB ET COMMODITY INDEX TRACKING FUND DBC | | | | | | | | | |
| Acquired 11/21/07 L nc | | 13 | 30.87 31.21 | 401.32 405.74 | | 376.48 | -24.84 | | |
| Acquired 12/18/08 L nc Acquired 04/02/09 L nc | | 22 27 | 20.68 20.81 | 455.13 561.91 | | 637.12 781.92 | 181.99 220.01 | | |
| Total | 2.62 | 62 | 20.01 | \$1,418.36 \$1,422.78 | 28.9600 | \$1,795.52 | \$377.16 | N/A | N/A |
| POWERSHARES DYNAMIC MKT NETWORKING PORTFOLIO PXQ Acquired 07/26/10 S nc | 0.58 | 14 | 21.01 | 294.15 | 28.2800 | 395.92 | 101. 77 | N/A | N/A |
| RYDEX S&P EQUAL WEIGHT TECHNOLOGY RYT | | | | | | | | | |
| Acquired 09/01/09 L nc Acquired 09/11/09 L nc Acquired 11/06/09 L nc Acquired 03/25/10 L nc | | 6 4 13 3 | 38.60 41.06 41.50 47.84 | 231.66 164.25 539.53 143.53 | | 333.66 222.44 722.93 166.83 | 102.00 58.19 183.40 23.30 | | |
| Total | 2.11 | 26 | | \$1,078.97 | 55.6100 | \$1,445.86 | \$366.89 | \$6.78 | 0.47 |
| SELECT SECTOR SPDR TR UTILITIES SELECT SECTOR XLU | | | | | | | | | |
| Acquired 12/23/09 L nc | 0.78 | 16 | 31.23 | 499.7 7 | 33.4800 | 535.68 | 35.91 | 21.20 | <u>3.95</u> |
| SELECT SECTOR SPDR TR CONSUMER STAPLES XLP | | | | | | | | | |
| Acquired 05/18/10 L nc Acquired 06/09/10 L nc Acquired 08/12/10 S nc | | 11 11 31 | 27.61 26.40 26.78 | 303.74 290.45 830.39 | | 343.53 343.53 968.13 | 39.79 53.08 137. 7 4 | | |

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GERALD H KIBE

JUNE 1 - JUNE 30, 2011 ACCOUNT NUMBER:

Stocks, options & ETFs

| | | | | | | ESTIMATED | | | | |
|--|-----------------|----------|--------------------------|------------------------|------------------|-------------------------|-------------------------|------------|---------------------|--|
| DESCRIPTION | % OF ACCOUNT | QUANTITY | ADJ PRICE/ ORIG PRICE | ADJ COST/ ORIG COST | CURRENT PRICE | CURRENT MARKET VALUE | UNREALIZED GAIN/LOSS | ANNUAL | ANNUAL YIELD (%) | |
| Total | 2.42 | 53 | | \$1,424.58 | 31.2300 | \$1,655.19 | \$230.61 | \$44.20 | 2.67 | |
| SELECT SECTOR SPDR FD MATERIALS XLB | | | | | | | - | | | |
| Acquired 08/11/10 S nc | 0.81 | 14 | 31.39 | 439.58 | 39.3700 | 551.18 | 111.60 | 18.17 | 3.29 | |
| SELECT SECTOR SPDR FD HEALTH CARE XLV | | | | | | | | | | |
| Acquired 03/15/11 S Acquired 06/08/11 S | | 10 17 | 32.10 35.06 | 321.10 596.06 | | 355.30 604.01 | 34.20 7.95 | | | |
| Total | 1.40 | 27 | | \$917.16 | 35.5300 | \$959.31 | \$42.15 | \$17.09 | 1.78 | |
| SELECT SECTOR SPDR FD CONSUMER DISCRETIONARY XLY | | | | | | | | | | |
| Acquired 09/17/09 L nc Acquired 09/18/09 L nc | | 5 | 27.83 | 139.19 | | 201.05 924.83 | 61.86 284.48 | | | |
| Acquired 05/05/10 L nc | | 23 10 | 2 7 .84 34.10 | 640.35 341.03 | | 924.83 402.10 | 284.48 61.07 | | | |
| Acquired 06/04/10 L nc | | iŏ | 31.85 | 318.60 | | 402.10 | 83.50 | | | |
| Acquired 05/19/11 S | | 9 | 40.58 | 365.27 | | 361.89 | -3.38 | | | |
| Total | 3.35 | 57 | | \$1,804.44 | 40.2100 | \$2,291.97 | \$487.53 | \$33.28 | 1.45 | |
| SPDR BARCLAYS CAP ET HIGH YIELD BOND ETF JNK | | | | | | | | | | |
| Acquired 05/07/09 L nc | | 17 | 33.63 | 571.81 | | 683.74 | 111.93 | | | |
| Acquired 02/12/10 L nc | | 6 | 37.34 | 224.07 | | 241.32 | 17.25 | | | |
| Acquired 01/19/11 S | | 11 | 40.15 | 441.68 | | 442.42 | 0.74 | | | |
| Total | 2.00 | 34 | | \$1,237.56 | 40.2200 | \$1,367.48 | \$129.92 | \$113.66 | 8.31 | |
| SPDR S&P BIOTECH ET XBI | | | | | | | | | | |
| Acquired 06/08/11 S | 1.39 | 13 | 72.42 | 941.58 | 73.1100 | 950.43 | 8.85 | <u>N/A</u> | N/A | |
| SPDR S&P SEMICONDCTR ET XSD | | | | | | | | | | |
| Acquired 02/07/11 S | 0.41 | 5 | 62.07 | 310.38 | 56.0000 | 280.00 | -30.38 | 1.65 | 0.58 | |



JUNE 1 - JUNE 30, 2011 ACCOUNT NUMBER: 1

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Stocks, options & ETFs

Stocks and ETFs continued

| | - | | | | | | | ESTIN | ATED |
|--|-----------------|------------------|------------------------------------|-------------------------------------|------------------|--------------------------------------|------------------------------------|----------|---------------------|
| DESCRIPTION | % OF ACCOUNT | QUANTITY | ADJ PRICE/ ORIG PRICE | ADJ COST/ ORIG COST | CURRENT PRICE | CURRENT MARKET VALUE | UNREALIZED GAIN/LOSS | ANNUAL | ANNUAL YIELD (%) |
| SPDR S&P 500 TRUST ET SPY | | | | | | | | | |
| Acquired 02/18/09 L nc Acquired 04/02/09 L nc Acquired 08/24/09 L nc Acquired 06/08/10 L nc | | 1 5 4 3 | 79.02 83.86 103.35 105.64 | 79.02 419.32 413.43 316.95 | | 131.97 659.85 527.88 395.91 | 52.95 240.53 114.45 78.96 | | |
| Total | 2.51 | 13 | | \$1,228.72 | 131.9700 | \$1,715.61 | \$486.89 | \$31.66 | 1.85 |
| VANGUARD TELECOMMUNICATIONS SERVICES ETF VOX | | _ | | | | | | | |
| Acquired 02/17/10 L nc Acquired 09/21/10 S nc | | 5 7 | 53.04 62.33 | 265.21 436.34 | | 356.30 498.82 | 91.09 62.48 | | |
| Total | 1.25 | 12 | - | \$701.55 | 71.2600 | \$855.12 | \$153.57 | \$22.86 | 2.67 |
| VANGUARD INFORMATION TECHNOLOGY ETF VGT | | | | | | | | | |
| Acquired 08/11/10 S nc | 0.93 | 10 | 51.97 | 519.78 | 63.3500 | 633.50 | 113.72 | 3.62 | 0.57 |
| VANGUARD MSCI EAFE ET | | | | | | | | | |
| Acquired 03/17/09 L nc Acquired 05/14/09 L nc | | 23 5 | 22.06 27.17 | 507.43 135.86 | | 875.84 190.40 | 368.41 54.54 | | |
| Acquired 05/15/09 L nc | | 21 | 27.03 | 567.78 | | 799.68 | 231.90 | | |
| Acquired 09/16/09 L nc Acquired 01/29/10 L nc | | 20 | 34.88 | 697.72 327.60 | | 761.60 380.80 | 63.88 | | |
| Acquired 05/11/10 L nc | | 10 31 | 32.75 31.94 | 990.36 | | 1,180.48 | 53.20 190.12 | | |
| Acquired 03/15/11 S | | 16 | 35.23 | 563.84 | | 609.28 | 45.44 | | |
| Acquired 05/05/11 S | | 12 | 38.47 | 461.72 | | 456.96 | -4.76 | | |
| Acquired 06/03/11 S | | 21 | 37.87 | 795.39 | | 799.68 | 4.29 | | |
| Total | 8.85 | 159 | | \$5,047.70 | 38.0800 | \$6,054.72 | \$1,007.02 | \$140.87 | 2.33 |
| VANGUARD MSCI EMERGING MARKETS ETF VWO | | | | | | | | | |
| Acquired 06/29/09 L nc Acquired 09/16/09 L nc Acquired 06/08/10 L nc | | 47 6 7 | 32.19 38.70 37.28 | 1,513.27 232.25 260.96 | | 2,285.14 291.72 340.34 | 771.87 59.47 79.38 | | |
| Acquired 07/12/10 S nc Acquired 08/06/10 S nc | | 6 47 | 40.16 42.52 | 240.99 1,998.47 | | 291.72 2,285.14 | 50.73 286.67 | | |

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GERALD H KIBE

JUNE 1 - JUNE 30, 2011 ACCOUNT NUMBER:

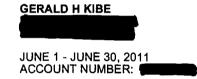
Stocks, options & ETFs

Stocks and ETFs continued

| | | | | | | | | ESTIN | STIMATED | |
|--|-----------------|--------------|--------------------------|----------------------------|------------------|----------------------------|---------------------------|----------|---------------------|--|
| DESCRIPTION | % OF ACCOUNT | QUANTITY | ADJ PRICE/ ORIG PRICE | ADJ COST/ ORIG COST | CURRENT PRICE | CURRENT MARKET VALUE | UNREALIZED GAIN/LOSS | ANNUAL | ANNUAL YIELD (%) | |
| Acquired 02/25/11 S | | 10 | 45.89 | 459.00 | | 486.20 | 27.20 | · | | |
| Total | 8,74 | 123 | | \$4,704.94 | 48.6200 | \$5,980.26 | \$1,275.32 | \$100.24 | 1.68 | |
| VANGUARD REIT ETF VNQ Acquired 08/24/09 L nc Acquired 10/15/09 L nc Acquired 05/07/10 L nc | | 7 11 5 | 38.97 41.88 49.07 | 272.84 460.69 245.37 | | 420.70 661.10 300.50 | 147.86 200.41 55.13 | | | |
| Total | 2.02 | 23 | | \$978.90 | 60.1000 | \$1,382.30 | \$403.40 | \$45.26 | 3.27 | |

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Stocks, options & ETFs

Stocks and ETFs

| | | | | | | | | ESTIN | ATED |
|--|-----------------|----------------|--------------------------|----------------------------|------------------|----------------------------|---------------------------|---------|---------------------|
| DESCRIPTION | % OF ACCOUNT | QUANTITY | ADJ PRICE/ ORIG PRICE | ADJ COST/ ORIG COST | CURRENT PRICE | CURRENT MARKET VALUE | UNREALIZED GAIN/LOSS | ANNUAL | ANNUAL YIELD (%) |
| ABB LTD -SPONS ADR ABB | | | | | | | | | <u>_</u> |
| Acquired 04/24/09 L nc | | 20 | 13.25 14.83 | 265.16 296.78 | | 519.00 | 253.84 | | |
| Acquired 08/26/09 L nc | | 13 | 18.20 19.35 | 236.63 251.55 | | 337.35 | 100. 7 2 | | |
| Total | 0.50 | 33 | | \$501.79 \$548.33 | 25.9500 | \$856.35 | \$354.56 | N/A | |
| ACTIVSION BLIZZARD INC ATVI | | | | | | | | | |
| Acquired 01/21/09 L nc Acquired 02/12/09 L nc Acquired 08/26/09 L nc | | 15 50 40 | 9.24 9.23 11.73 | 138.66 461.93 469.42 | | 175.20 584.00 467.20 | 36.54 122.07 -2.22 | | |
| Total | 0.72 | 105 | 11.75 | <u>409.42</u> | 11.6800 | \$1,226.40 | <u>-2.22</u> \$156.39 | \$17.32 | 1.41 |
| AGILENT TECH INC | | | | | | • 1,== • 1 • | | | |
| Acquired 02/12/08 L nc Acquired 05/01/08 L nc Acquired 02/18/09 L nc | | 11 3 5 | 31.99 30.18 16.06 | 351.99 90.54 80.34 | | 562.21 153.33 255.55 | 210.22 62.79 175.21 | | |
| Total | 0.57 | 19 | | \$522.87 | | \$971.09 | \$448.22 | | N/A |
| AIR PRODUCTS & CHEMICALS INC APD | <u>_</u> | | | | | | | | |
| Acquired 03/15/11 S | 0.78 | 14 | 85.89 | 1,202.54 | 95.5800 | 1,338.12 | 135.58 | 32.48 | 2.42 |
| ALLEGHENY TECHNOLOGIES INC ATI | | | | | | | | | |
| Acquired 04/13/10 L nc | 0.59 | 16 | 55.50 | 888.15 | 63.4700 | 1,015.52 | 127.37 | 11.52 | 1.13 |
| AMERICA MOVIL SAB DE CV ADR SERIES L AMX | | | | | | | | | |
| AMA Acquired 10/27/09 L nc Acquired 02/17/11 S | | 8 8 | 44.93 56.39 | 359.48 451.18 | | 431.04 431.04 | 71.56 -20.14 | | |
| Total | 0.50 | 16 | | \$810.66 | 53.8800 | \$862.08 | \$51.42 | \$8.16 | 0.95 |

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JUNE 1 - JUNE 30, 2011 ACCOUNT NUMBER:

Stocks, options & ETFs

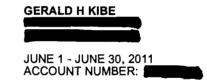
2

Stocks and ETFs continued

| | | | | | | | | ESTIN | ATED |
|--|-----------------|---------------------|----------------------------------|--------------------------------------|------------------|--------------------------------------|--------------------------------------|----------|---------------------|
| DESCRIPTION | % OF ACCOUNT | QUANTITY | ADJ PRICE/ ORIG PRICE | ADJ COST/ ORIG COST | CURRENT PRICE | CURRENT MARKET VALUE | UNREALIZED GAIN/LOSS | ANNUAL | ANNUAL YIELD (%) |
| AT & T INC | | | | | | | | | |
| Acquired 06/18/07 L nc | 0.55 | 30 | 40.38 | 1,211.68 | 31.4100 | 942.30 | -269.38 | 51.60 | 5.47 |
| BANCO SANTANDER BRASIL SA-ADS REPSTG 1 UNIT BSBR | | | | | | | | | |
| Acquired 10/08/09 L nc Acquired 04/20/11 S | | 25 9 | 12.79 11.71 | 319.98 105.39 | | 292.75 105.39 | -27.23 0.00 | | |
| Total | 0.23 | 34 | | \$425.37 | <u>11.7</u> 100 | \$398.14 | -\$27.23 | \$11.32 | 2.84 |
| BANK NEW YORK MELLON CORP BK | | | | | | | | | |
| Acquired 09/03/08 L nc Acquired 09/18/08 L nc Acquired 11/13/08 L nc Acquired 02/20/09 L nc | | 17 20 5 15 | 34.99 30.00 30.14 22.68 | 594.90 600.20 150.73 340,20 | | 435.54 512.40 128.10 384.30 | -159.36 -87.80 -22.63 44.10 | | |
| Total | 0.85 | 57 | 22.00 | \$1,686.03 | 25.6200 | \$1,460.34 | -\$225.69 | \$29.64 | 2.03 |
| BANK OF AMERICA CORP BAC | | | | + · • • • • • • • | | | + | + | |
| Acquired 12/02/05 L nc Acquired 03/24/08 L nc Acquired 05/19/09 L nc | | 32 20 100 | 46.06 43.08 11.78 | 1,473.92 861.60 1,178.26 | | 350.72 219.20 1,096.00 | -1,123.20 -642.40 -82.26 | | |
| Total | 0.97 | 152 | | \$3,513.78 | 10.9600 | \$1,665.92 | -\$1,847.86 | \$6.08 | 0.36 |
| BANKRATE INC RATE | | | | | | | | | |
| Acquired 06/21/11 S | 0.73 | 75 | 15.34 | 1,150.92 | 16.5800 | 1,243.50 | 92.58 | N/A | N/A |
| BAXTER INTERNATIONAL INC BAX | | | | | | | | | |
| Acquired 05/03/10 L nc Acquired 06/16/10 L nc | | 20 5 | 47.64 41.99 | 952.92 210.00 | | 1,193.80 298.45 | 240.88 88.45 | | |
| Acquired 04/20/11 S | | 6 | 54.10 | 324.60 | 50 0000 | 358.14 | 33.54 | £20.44 | |
| Total BECTON DICKINSON & CO BDX | 1.08 | 31 | | \$1,487.52 | 59.6900 | \$1,850.39 | \$362.87 | \$38.44 | 2.08 |
| Acquired 10/11/06 L nc Acquired 06/04/09 L nc | | 10 27 | 72.94 67.25 | 729.45 1,815.75 | | 861.70 2,326.59 | 132.25 510.84 | | |

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Stocks, options & ETFs

| | | | | | | | | ESTIN | ATED |
|--|-----------------|----------------|--------------------------|------------------------------|------------------|--------------------------------|------------------------------|---------|---------------------|
| DESCRIPTION | % OF ACCOUNT | QUANTITY | ADJ PRICE/ ORIG PRICE | ADJ COST/ ORIG COST | CURRENT PRICE | CURRENT MARKET VALUE | UNREALIZED GAIN/LOSS | ANNUAL | ANNUAL YIELD (%) |
| Acquired 09/30/09 L nc | | 6 | 69.30 | 415.85 | | 517.02 | 101.17 | | |
| Total | 2.16 | 43 | | \$2,961.05 | 86.1700 | \$3,705.31 | \$744.26 | \$70.52 | 1.90 |
| BLOUNT INTERNATIONAL BLT | | | | | | | | | |
| Acquired 05/17/06 L nc Acquired 05/01/08 L nc | | 29 45 | 13.69 12.35 | 397.25 555.85 | | 506.63 786.15 | 109.38 230.30 | | |
| Total | 0.76 | 74 | | \$953.10 | 17.4700 | \$1,292.78 | \$339.68 | N/A | |
| CISCO SYSTEMS INC CSCO | | | | | | | | | |
| Acquired 04/13/09 L nc Acquired 09/21/10 S nc Acquired 11/05/10 S nc | | 50 9 15 | 17.87 21.62 23.93 | 893.85 194.67 359.08 | | 780.50 140.49 234.15 | -113.35 -54.18 -124.93 | | |
| Total | 0.67 | 74 | 20.00 | \$1,447.60 | 15.6100 | \$1,155.14 | -\$292.46 | \$17.76 | 1.54 |
| CITIGROUP INC NEW | | | · · · · · | | | | <u> </u> | | |
| C Acquired 12/02/05 L nc Acquired 03/24/08 L nc | | 4 4 | 487.70 239.80 | 1,950.80 959.20 | | 166.56 166.56 | -1,784.24 -792.64 | | |
| Total | 0.19 | 8 | | \$2,910.00 | 41.6400 | \$333.12 | -\$2,576.88 | \$0.32 | 0.10 |
| COCA-COLA COMPANY KO | | | | | | | . <u></u> | | |
| Acquired 02/26/10 L nc Acquired 03/19/10 L nc Acquired 05/14/10 L nc | | 15 10 22 | 52.92 54.49 53.02 | 793.81 544.99 1,166.53 | | 1,009.35 672.90 1,480.38 | 215.54 127.91 313.85 | | |
| Total | 1.85 | 47 | | \$2,505.33 | 67.2900 | \$3,162.63 | \$657.30 | \$88.36 | 2.79 |
| CONOCOPHILLIPS COP | | | | | | | | | |
| Acquired 12/02/05 L nc | 1.32 | 30 | 62.16 | 1,864 <u>.8</u> 0 | 75.1900 | 2,255.70 | 390.90 | 79.20 | 3.51 |
| CONSOL ENERGY INC COM CNX | | | | | | | | | |
| Acquired 04/19/06 L nc Acquired 03/24/08 L nc Acquired 02/25/10 L nc | | 5 15 15 | 41.00 65.98 46.72 | 205.02 989.79 700.84 | | 242.40 727.20 727.20 | 37.38 -262.59 26.36 | | |
| Total | 0.99 | 35 | | \$1,895.65 | 48.4800 | \$1,696.80 | -\$198.85 | \$14.00 | 0.83 |



JUNE 1 - JUNE 30, 2011 ACCOUNT NUMBER:

Stocks, options & ETFs

Stocks and ETFs continued

| | | | | | | | | ESTIN | MATED |
|--|-----------------|----------|--------------------------|------------------------|------------------|-------------------------|-------------------------|------------------|---------------------|
| DESCRIPTION | % OF ACCOUNT | QUANTITY | ADJ PRICE/ ORIG PRICE | ADJ COST/ ORIG COST | CURRENT PRICE | CURRENT MARKET VALUE | UNREALIZED GAIN/LOSS | ANNUAL INCOME | ANNUAL YIELD (%) |
| CORNING INC GLW | | | | _ | | | | | |
| Acquired 04/01/10 L nc Acquired 05/17/10 L nc | | 29 34 | 20.44 17.88 | 592.81 608.07 | | 526.35 617.10 | -66.46 9.03 | | |
| Total | 0.67 | 63 | | \$1,200.88 | 18.1500 | \$1,143.45 | -\$57.43 | \$12.60 | 1.10 |
| COSTCO WHSL CORP NEW COM COST | | | | | | | | | |
| Acquired 12/02/05 L nc Acquired 12/06/05 L nc | | 9 11 | 49.16 49.29 | 442.44 542.19 | | 731.16 893.64 | 288.72 351.45 | | |
| Total | 0.95 | 20 | | \$984.63 | 81.2400 | \$1,624.80 | \$640.17 | \$19.20 | 1.18 |
| CVS CAREMARK CORP CVS | | | | | | | | | |
| Acquired 01/06/10 L nc | | 30 | 32.86 | 986.09 | | 1,127.40 | 141.31 | | |
| Acquired 01/15/10 L nc Acquired 01/21/10 L nc | | 15 15 | 33.88 33.38 | 508.24 500.78 | | 563.70 563.70 | 55.46 62.92 | | |
| Acquired 08/19/10 S nc | | 25 | 28.99 | 724.83 | | 939.50 | 214.67 | | |
| Acquired 09/21/10 S nc | | 20 | 30.34 | 606.88 | | 751.60 | 144. 7 2 | | |
| Total | 2.30 | 105 | | \$3,326.82 | 37.5800 | \$3,945.90 | \$619.08 | \$52.50 | 1.33 |
| DEVON ENERGY CORP DVN | _ | | · | | | | | | |
| Acquired 06/26/08 L nc Acquired 10/22/08 L nc | | 8 5 | 113.85 69.63 | 910.80 348.18 | | 630.48 394.05 | -280.32 45.87 | | |
| Total | 0.60 | 13 | | \$1,258.98 | 78.8100 | \$1,024.53 | -\$234.45 | \$8.84 | 0.86 |
| DISNEY WALT COMPANY DIS | | | | | | | | | |
| Acquired 03/17/11 S | | 20 | 40.91 | 818.22 | | 780.80 | -37.42 | | |
| Acquired 06/07/11 S | | 15 | 39.59 | 593.96 | | 585.60 | -8.36 | | |
| Total | 0.80 | 35 | | \$1,412.18 | 39.0400 | \$1,366.40 | -\$45.78 | \$14.00 | 1.02 |
| DOVER CORP COMMON DOV | | | | | | | | | |
| Acquired 11/09/09 L nc Acquired 03/23/10 L nc | | 7 18 | 40.94 46.86 | 286.59 843.54 | | 474.60 1,220.40 | 188.01 376.86 | | |
| Total | 0.99 | 25 | | \$1,130.13 | 67.8000 | \$1,695.00 | \$564.87 | \$27.50 | 1.62 |

DMA/CUSTOMIZED BLEND

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GERALD H KIBE

JUNE 1 - JUNE 30, 2011 ACCOUNT NUMBER:

Stocks, options & ETFs

| | - | | | | | | | ESTIN | ATED |
|--|-----------------|----------|---------------------------|------------------------|------------------|-------------------------|-------------------------|---------|---------------------|
| DESCRIPTION | % OF ACCOUNT | QUANTITY | ADJ PRICE/ ORIG PRICE | ADJ COST/ ORIG COST | CURRENT PRICE | CURRENT MARKET VALUE | UNREALIZED GAIN/LOSS | ANNUAL | ANNUAL YIELD (%) |
| DU PONT E.I. DE NEMOURS AND COMPANY DD | | | | | | | | | |
| Acquired 12/02/05 L nc | 0.95 | 30 | 43.20 | 1,296.00 | 54.0500 | 1,621.50 | 325.50 | 49.20 | 3.03 |
| EMERSON ELECTRIC CO EMR | | | | | | | | | |
| Acquired 09/16/09 L nc | 1.31 | 40 | 40.69 | 1,627.67 | 56.2500 | 2,250.00 | 622.33 | 55.20 | 2.45 |
| ENCANA CORP ECA | | | | | | | | | |
| Acquired 06/03/09 L nc | 0.23 | 13 | 28.72 | 373.42 | 30.7900 | 400.27 | 26.85 | 8.84 | 2.20 |
| EXPEDIA INC EXPE | | | | | | | | | |
| Acquired 03/10/11 S Acquired 04/20/11 S | | 20 24 | 21.20 23.52 | 424.00 564.48 | | 579.80 695.76 | 155.80 131.28 | | _ |
| Total | 0.75 | 44 | | \$988.48 | 28.9900 | \$1,275.56 | \$287.08 | \$12.32 | 0.97 |
| GENERAL ELECTRIC COMPANY GE | | | | | | | | | |
| Acquired 12/02/05 L nc Acquired 03/09/10 L nc | | 50 65 | 35.50 16.45 | 1,775.00 1,069.26 | | 943.00 1,225.90 | -832.00 156.64 | | |
| Total | 1.27 | 115 | | \$2,844.26 | 18.8600 | \$2,168.90 | -\$675.36 | \$69.00 | 3.18 |
| GLAXOSMITHKLINE PLC-ADR GSK | | | | | | | | | _ |
| Acquired 12/02/05 L nc | 0.50 | 20 | 50.98 | 1,019.60 | 42.9000 | 858.00 | - <u>161.6</u> 0 | 42.12 | 4.90 |
| GOOGLE INC CL A GOOG | | | | | | | | | |
| Acquired 06/25/07 L nc | | 1 | 533.50 | 533.50 | | 506.38 | -27.12 | | |
| Acquired 07/18/07 L nc Acquired 02/05/08 L nc | | 2 | 551. 1 7 498.50 | 1,102.34 498.50 | | 1,012.76 506.38 | -89.58 7.88 | | |
| Acquired 02/08/08 L nc | | 1 | 513.90 | 513.91 | | 506.38 | -7.53 | | |
| Acquired 10/16/08 L nc | | 1 | 323.23 | 323.23 | | 506.38 | 183.15 | | |
| Acquired 08/19/10 S nc | | 1 | 471.61 | 471.62 | | 506.38 | 34.76 | | |
| Acquired 04/15/11 S | | 1 | 540.05 | 540.06 | | 506.38 | -33.68 | | |
| Total | 2.37 | 8 | | \$3,983.16 | 506.3800 | \$4,051.04 | \$67.88 | N/A | N/A |



JUNE 1 - JUNE 30, 2011 ACCOUNT NUMBER:

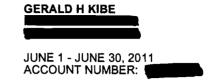
Stocks, options & ETFs

Stocks and ETFs continued

| | | | | | | | | ESTIN | ATED |
|--|-----------------|--------------------------------------|---|--|------------------|--|---|---------|---------------------|
| DESCRIPTION | % OF ACCOUNT | QUANTITY | ADJ PRICE/ ORIG PRICE | ADJ COST/ ORIG COST | CURRENT PRICE | CURRENT MARKET VALUE | UNREALIZED GAIN/LOSS | ANNUAL | ANNUAL YIELD (%) |
| GRUPO TELEVISA S A DE CV GLOBAL DEP RCPT REP ADR 144A PARTN CTF TV | | | | | | | | | |
| Acquired 05/01/08 L nc Acquired 11/13/08 L nc Acquired 08/26/09 L nc | | 13 10 16 | 24.29 14.74 17.79 | 315.77 147.43 284.64 | | 319.80 246.00 393.60 | 4.03 98.57 108.96 | | |
| Total | 0.56 | 39 | | \$747.84 | 24.6000 | \$959.40 | \$211.56 | \$5.49 | 0.57 |
| GULFMARK OFFSHORE INC NEW CLASS A GLF | | | | | | | | | |
| Acquired 12/02/05 L nc | 0.77 | 30 | 34.28 | 1,028.40 | 44.1900 | 1,325. 7 0 | 297.30 | N/A | N/A |
| HARRIS CORP DEL HRS | | | | | | | | | |
| Acquired 05/20/09 L nc | 0.53 | 20 | <u>30.76</u> | 615.36 | 45.0600 | 901.20 | 285.84 | 20.00 | 2.21 |
| HEWLETT-PACKARD COMPANY HPQ | | | | | | | | | |
| Acquired 10/10/08 L nc Acquired 08/12/09 L nc Acquired 08/10/10 S nc Acquired 09/23/10 S nc Acquired 11/24/10 S nc Acquired 05/17/11 S Acquired 05/23/11 S | | 10 5 20 15 6 10 25 | 39.04 43.84 42.65 39.60 43.83 36.80 35.78 | 390.41 219.22 853.10 594.15 262.98 368.00 894.57 | | 364.00 182.00 728.00 546.00 218.40 364.00 910.00 | -26.41 -37.22 -125.10 -48.15 -44.58 -4.00 15.43 | | |
| Total | 1.93 | 91 | | \$3,582.43 | 36.4000 | \$3,312.40 | -\$270.03 | \$43.68 | 1.32 |
| HONEYWELL INTERNATIONAL INC HON | | | | | | | | | 0.00 |
| Acquired 12/02/05 L nc | 1.04 | 30 | 36.23 | 1,086.90 | 59.5900 | 1,787.70 | 700.80 | 39.90 | 2.23 |
| IDEXX LABORATORIES INC IDXX Acquired 12/06/05 L nc Acquired 02/19/09 L nc | | 5 15 | 36.59 32.99 | 182.97 494.99 | | 387.80 1,163.40 | 204.83 668.41 | | |
| Total | 0.91 | 20 | | \$677.96 | 77.5600 | \$1,551.20 | \$873.24 | | N/A |
| INTEL CORP | | | | | | | | | |
| Acquired 05/19/11 S | 0.19 | 15 | 23.30 | 349.50 | 22.1600 | 332.40 | -17.10 | 10.87 | 3.27 |

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Stocks, options & ETFs

Stocks and ETFs continued

| | | | | | | | | ESTIN | ATED |
|--|-----------------|--------------------------------|---|--|------------------|--|--|----------|---------------------|
| DESCRIPTION | % OF ACCOUNT | QUANTITY | ADJ PRICE/ ORIG PRICE | ADJ COST/ ORIG COST | CURRENT PRICE | CURRENT MARKET VALUE | UNREALIZED GAIN/LOSS | ANNUAL | ANNUAL YIELD (%) |
| INTERNATIONAL BUSINESS MACHINE CORP IBM | | | | | | | | | |
| Acquired 12/11/08 L nc Acquired 08/12/09 L nc | | 10 3 | 81.99 118.73 | 819.97 356.22 | | 1,715.50 514.65 | 895.53 158.43 | | |
| Total | 1.30 | 13 | | \$1,176.19 | 171.5500 | \$2,230.15 | \$1,053.96 | \$39.00 | 1.75 |
| IRON MTN INC PA | 0.40 | 24 | | | | 745.00 | | | |
| Acquired 12/06/05 L nc | 0.42 | 21 | 28.48 | 604.58 | 34.0900 | 715.89 | 111.31 | 21.00 | 2.93 |
| JOHNSON & JOHNSON JNJ Acquired 12/02/05 L nc Acquired 06/15/07 L nc Acquired 06/25/07 L nc Acquired 02/08/08 L nc Acquired 05/15/08 L nc Acquired 08/17/09 L nc Acquired 08/26/09 L nc | | 20 15 15 5 10 4 | 61.47 62.94 61.30 62.10 66.67 59.88 61.19 | 1,229.40 944.15 919.57 931.51 333.40 598.81 244.76 | | 1,330.40 997.80 997.80 332.60 665.20 266.08 | 101.00 53.65 78.23 66.29 -0.80 66.39 21.32 | | |
| Total | 3.26 | 84 | | \$5,201.60 | 66.5200 | \$5,587.68 | \$386.08 | \$191.52 | 3.43 |
| JPMORGAN CHASE & CO JPM Acquired 06/18/10 L nc | | 29 16 | 38.86 | 1,127.06 | | 1,187.26 | 60.20 | | |
| Acquired 11/05/10 S nc Total | 1.08 | 16 | 41.08 | 657.32 \$1,784.38 | 40,9400 | 655.04 \$1,842.30 | -2.28 \$57.92 | \$45.00 | 2.44 |
| KRAFT FOODS INC CL A KFT | 1.00 | | | · | 40.5400 | | | \$43.00 | 2.44 |
| Acquired 12/21/10 S nc Acquired 01/11/11 S | | 38 55 | 31.89 31.38 | 1,212.03 1,726.32 | | 1,338.74 1,937.65 | 126.71 211.33 | | |
| Total | 1.91 | 93 | | \$2,938.35 | 35.2300 | \$3,276.39 | \$338.04 | \$107.88 | 3.29 |
| LOCKHEED MARTIN CORP | | | | · · · · · | | | | | |
| Acquired 10/07/10 S nc | 0.47 | 10 | 70.46 | 704.69 | 80.9700 | 809.70 | 105.01 | 30.00 | 3.70 |
| MARKEL CORP MKL Acquired 05/25/06 L nc | | 2 | 335.03 | 670.07 | | 793.62 | 123.55 | | |
| Acquired 05/01/08 L nc | | 2 2 | 419.83 | 839.66 | | 793.62 | -46.04 | | |

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JUNE 1 - JUNE 30, 2011 ACCOUNT NUMBER:

Stocks, options & ETFs

Stocks and ETFs continued

| % OF ACCOUNT 0.93 | QUANTITY 4 | ADJ PRICE/ ORIG PRICE | ADJ COST/ ORIG COST \$1,509,73 | CURRENT PRICE | CURRENT MARKET VALUE | UNREALIZED GAIN/LOSS | ANNUAL | ANNUAL |
|-------------------------|---|---|--|---|--|---|--|--|
| 0.93 | 4 | | \$1 509 73 | | | GAIN/LU35 | INCOME | YIELD (%) |
| | | | W 1,000.70 | 396.8100 | \$1,587.24 | \$77.51 | N/A | |
| | | | | | | | | |
| | 20 22 | 21.99 12.73 | 439.92 280.17 | | 396.20 435.82 | -43.72 155.65 | | |
| 0.49 | 42 | | \$720.09 | 19.8100 | \$832.02 | \$111.93 | N/A | N/A |
| | 46.23170 7.76830 15 5 10 25 | 19.37 15.15 23.70 32.90 36.59 33.98 | 885.77 116.43 355.50 164.50 365.98 849.63 | | 1,631.52 274.14 529.35 176.45 352.90 882.25 | 745.75 157.71 173.85 11.95 -13.08 32.62 | | |
| 2.25 | 109 | | | 35.2900 | | | \$165.68 | 4.31 |
| | 13 35 20 25 7 32 13 24 18 12 | 22.26 21.81 29.55 28.59 28.50 25.88 25.22 25.19 27.19 25.79 | 289.38 763.41 591.07 714.92 199.55 828.46 327.91 604.68 489.56 309.57 | | 338.00 910.00 520.00 650.00 182.00 832.00 338.00 624.00 468.00 312.00 | 48.62 146.59 -71.07 -64.92 -17.55 3.54 10.09 19.32 -21.56 2.43 | | |
| 3.02 | 199 | | \$5,11 <u>8.51</u> | 26.0000 | \$5,174.00 | \$55.49 | \$127.36 | 2.46 |
| 0.39 | 12 12 24 | 26.79 27.78 | 321.52 333.42 \$654 94 | 28 0500 | 336.60 336.60 \$673.20 | 15.08 3.18 \$18.26 | \$6.24 | 0.93 |
| - | | 7.76830 15 5 10 25 2.25 109 2.5 109 25 2.25 7 32 13 24 18 12 3.02 199 12 12 | $\begin{array}{c ccccccccccccccccccccccccccccccccccc$ | $\begin{array}{c ccccccccccccccccccccccccccccccccccc$ | $\begin{array}{c ccccccccccccccccccccccccccccccccccc$ | $\begin{array}{c c c c c c c c c c c c c c c c c c c $ | $\begin{array}{c c c c c c c c c c c c c c c c c c c $ | $\begin{array}{c c c c c c c c c c c c c c c c c c c $ |

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JUNE 1 - JUNE 30, 2011 ACCOUNT NUMBER:

Stocks, options & ETFs

| | | | | | | | | ESTIN | MATED |
|---|-----------------|----------|--------------------------|------------------------|------------------|-------------------------|--------------------------|---------|---------------------|
| DESCRIPTION | % OF ACCOUNT | QUANTITY | ADJ PRICE/ ORIG PRICE | ADJ COST/ ORIG COST | CURRENT PRICE | CURRENT MARKET VALUE | UNREALIZED GAIN/LOSS | ANNUAL | ANNUAL YIELD (%) |
| MONSANTO CO NEW | | | | | | | | | |
| MON Acquired 05/15/09 L nc Acquired 10/30/09 L nc | | 6 15 | 88.89 68.99 | 533.34 1,034.97 | | 435.24 1,088.10 | -98.10 53.13 | | |
| Total | 0.89 | 21 | | \$1,568.31 | 72.5400 | \$1,523.34 | -\$44.97 | \$23.52 | 1.54 |
| NATIONAL FUEL GAS CO NFG | | | | | | · | | | |
| Acquired 03/22/07 L nc | 0.94 | 22 | 43.19 | 950.30 | 72.8000 | 1,601.60 | 651.30 | 31.24 | 1.95 |
| NATIONAL OILWELL VARCO INC NOV | | | | | | | | | |
| Acquired 12/02/05 L nc | 0.78 | 17 | 74.34 | 1,337.53 | 78.2100 | 1,329.57 | -7.96 | 7.48 | 0.56 |
| NEXTERA ENERGY INC NEE | | | | | | | | | |
| Acquired 04/08/09 L nc | 0.50 | 15 | 52.69 | 790.47 | 57.4600 | 861.90 | 71.43 | 33.00 | 3.82 |
| NIELSEN HOLDINGS BV NLSN | | | | | | | | | |
| Acquired 01/31/11 S Acquired 04/20/11 S | | 30 7 | 25.45 27.92 | 763.50 195.44 | | 934.80 218.12 | 171.30 22.68 | | |
| Total | 0.67 | 37 | | \$958.94 | 31.1600 | \$1,152.92 | \$193.98 | N/A | <u>N/A</u> |
| NORFOLK SOUTHERN CORP | | | | | | | | | |
| Acquired 08/01/07 L nc | 1.09 | 25 | 52.70 | 1,317.74 | 74.9300 | 1,873.25 | 555.51 | 40.00 | 2.13 |
| OCCIDENTAL PETE CORP OXY | | | | | | | | | |
| Acquired 07/07/08 L nc Acquired 10/22/08 L nc | | 10 5 | 84.48 45.64 | 844.86 228.22 | | 1,040.40 520.20 | 195.54 291.98 | | |
| Total | 0.91 | 15 | | \$1,073.08 | 104.0400 | \$1,560.60 | \$48 7. 52 | \$27.60 | 1.77 |
| ORACLE CORPORATION ORCL | | | | | | | | | |
| Acquired 11/24/10 S nc | 0.62 | 32 | 27.84 | 891.04 | 32.9100 | 1,053.12 | 162.08 | 7.68 | 0.72 |
| PFIZER INCORPORATED | | | | | | | | | |
| Acquired 03/04/09 L nc Acquired 08/26/09 L nc | | 29 8 | 12.60 | 365.45 134.80 | | 597.40 164.80 | 231.95 30.00 | | |
| Acquired 01/19/10 L nc | | 30 | 16.85 19.92 | 597.60 | | 618.00 | 20.40 | | |



JUNE 1 - JUNE 30, 2011 ACCOUNT NUMBER:

Stocks, options & ETFs

Stocks and ETFs continued

| | | | | | | | | ESTIN | MATED |
|--|-----------------|----------|--------------------------|------------------------|------------------|--------------------------|--------------------------|---------|---------------------|
| DESCRIPTION | % OF ACCOUNT | QUANTITY | ADJ PRICE/ ORIG PRICE | ADJ COST/ ORIG COST | CURRENT PRICE | CURRENT MARKET VALUE | UNREALIZED GAIN/LOSS | ANNUAL | ANNUAL YIELD (%) |
| Total | 0.81 | 67 | | \$1,097.85 | 20.6000 | \$1,380.20 | \$282.35 | \$53.60 | 3.88 |
| PRAXAIR INC PX | | | | | | | | | |
| Acquired 01/08/09 L nc | 0.95 | 15 | 63.17 | 947.61 | 108.3900 | 1,625.85 | 678.24 | 30.00 | 1.84 |
| QEP RESOURCES INC QEP | | | | | | | | | |
| Acquired 09/30/09 L nc | 0.39 | 16 | 25.13 | 402.22 | 41.8300 | 669.28 | 267.06 | 1.28 | 0.19 |
| QUESTAR CORP STR Acquired 09/30/09 L nc | | 33 | 12.15 | 401.13 | | 584.43 | 183.30 | | |
| Acquired 08/11/10 S nc | | 33 | 16.93 | 558.90 | | 584.43 | 25.53 | | |
| Total | 0.68 | 66 | | \$960.03 | 17.7100 | \$1,168.86 | \$208.83 | \$40.26 | 3.44 |
| RANGE RESOURCES CORP | | | | | | · · · · · | | | |
| Acquired 05/28/10 L nc Acquired 11/10/10 S nc | | 18 17 | 45.60 42.93 | 820.82 729.94 | | 999.00 94 <u>3.50</u> | 178.18 213.56 | | |
| Total | 1.13 | 35 | | \$1,550.76 | 55.5000 | \$1,942.50 | \$391.74 | \$5.60 | 0.29 |
| ROYAL DUTCH SHELL PLC ADR B RDS/B | - | | | | | | | | |
| Acquired 03/10/11 S | 0.75 | 18 | 68.06 | 1,225.09 | 71. 7 500 | 1,291.50 | 66.41 | 60.48 | 4.68 |
| SAP AG-SPONSORED ADR | | | | | | | | | |
| Acquired 10/07/08 L nc Acquired 10/10/08 L nc | | 3 20 | 36.88 34.20 | 110.65 684.13 | | 181.95 1,213.00 | 71.30 528.87 | | |
| Total | 0.81 | 23 | | \$794.78 | 60.6500 | \$1,394.95 | \$600.17 | \$23.57 | 1.69 |
| SCHLUMBERGER LTD SLB | | | | | | | | | |
| Acquired 08/01/06 L nc Acquired 05/17/11 S | | 5 10 | 66.05 81.27 | 330.26 812.75 | | 432.00 864.00 | 101. 7 4 51.25 | | |
| Total | 0.76 | 15 | | \$1,143.01 | 86.4000 | \$1,296.00 | \$152.99 | \$15.00 | <u>1.16</u> |
| SCHWAB CHARLES CORP NEW SCHW | | | | | | | | | |
| Acquired 12/24/08 L nc Acquired 08/26/09 L nc | | 38 15 | 15.03 18.15 | 571.25 272.25 | | 625.10 246.75 | 53.85 -25.50 | | |

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GERALD H KIBE JUNE 1 - JUNE 30, 2011 ACCOUNT NUMBER:

Stocks, options & ETFs

| | - | | | | | | | ESTIN | MATED |
|--|-----------------|--|--|---|------------------|--|---|------------------|---------------------|
| DESCRIPTION | % OF ACCOUNT | QUANTITY | ADJ PRICE/ ORIG PRICE | ADJ COST/ ORIG COST | CURRENT PRICE | CURRENT MARKET VALUE | UNREALIZED GAIN/LOSS | ANNUAL INCOME | ANNUAL YIELD (%) |
| Total | 0.51 | 53 | | \$843.50 | 16.4500 | \$871.85 | \$28.35 | \$12.72 | 1.46 |
| SHERWIN WILLIAMS CO SHW | | | | | | | | | |
| Acquired 03/29/10 L nc Acquired 10/27/10 S nc | | 12 4 | 67.00 71.51 | 804.00 286.06 | | 1,006.44 335.48 | 202.44 49.42 | | |
| Total | 0.78 | 16 | | \$1,090.06 | 83.8700 | \$1,341.92 | \$251.86 | \$23.36 | 1.74 |
| SIGMA ALDRICH CORP SIAL | | | | | | | | | |
| Acquired 12/06/05 L nc Acquired 08/26/09 L nc | | 29 8 | 32.90 51.63 | 954.24 413.04 | | 2,128.02 587.04 | 1,173.78 174.00 | | |
| Total | 1.59 | 37 | | \$1,367.28 | 73.3800 | \$2,715.06 | \$1,347.78 | \$26.64 | 0.98 |
| SPECTRA ENERGY CORP SE | | | | | | | | | |
| Acquired 08/23/10 S nc | 0.83 | 52 | 21.08 | 1,096.56 | 27.4100 | 1,425.32 | 328.76 | 54.08 | 3.79 |
| TECHNE CORP TECH Acquired 04/20/11 S | 0.29 | 6 | 74.05 | 444.30 | 83.3700 | 500.22 | 55.92 | 6.48 | 1.29 |
| TENARIS S A SPONSORED ADR TS | 0.29 | 0 | 74.05 | 444.30 | 63.3700 | 500.22 | | 0.46 | 1.29 |
| Acquired 12/06/05 L nc Acquired 08/10/06 L nc Acquired 08/26/09 L nc | | 10 10 12 | 25.10 36.41 29.77 | 251.00 364.17 357.24 | | 457.30 457.30 548.76 | 206.30 93.13 191.52 | | |
| Total | 0.85 | 32 | | \$972.41 | 45.7300 | \$1,463.36 | \$490.95 | \$21.76 | 1.49 |
| TEXAS INSTRUMENTS INC TXN | | | | | | | | | |
| Acquired 10/11/06 L nc Acquired 01/30/07 L nc Acquired 09/18/07 L nc Acquired 02/12/08 L nc Acquired 03/24/08 L nc Acquired 05/01/08 L nc Acquired 11/13/08 L nc Acquired 02/18/09 L nc | | 10 25 15 10 15 5 5 20 | 31.94 30.79 34.59 30.66 29.30 29.18 16.61 15.87 | 319.40 769.98 518.95 306.68 439.50 145.95 83.07 317.58 | | 328.30 820.75 492.45 328.30 492.45 164.15 164.15 656.60 | 8.90 50.77 -26.50 21.62 52.95 18.20 81.08 339.02 | | |
| Total | 2.01 | 105 | | \$2,901.11 | 32.8300 | \$3,447.15 | \$546.04 | \$54.60 | 1.58 |



JUNE 1 - JUNE 30, 2011 ACCOUNT NUMBER:

Stocks, options & ETFs

Stocks and ETFs continued

| | - | | | | | | | ESTIN | MATED |
|--|-----------------|-------------------|--------------------------|----------------------------|------------------|----------------------------|----------------------------|------------|---------------------|
| DESCRIPTION | % OF ACCOUNT | QUANTITY | ADJ PRICE/ ORIG PRICE | ADJ COST/ ORIG COST | CURRENT PRICE | CURRENT MARKET VALUE | UNREALIZED GAIN/LOSS | ANNUAL | ANNUAL YIELD (%) |
| TRANSATLANTIC HOLDINGS INC TRH | | | | | | | | | |
| Acquired 12/06/05 L nc | 0.49 | 17 | 69.23 | 1,176.91 | 49.0100 | 833.17 | -343.74 | 14.96 | 1.79 |
| TRANSCANADA CORP TRP | | | | | _ | | | | |
| Acquired 12/15/10 S nc | 0.82 | 32 | 37.76 | 1,208.35 | 43.8400 | 1,402.88 | 194.53 | 56.86 | 4.05 |
| TRANSOCEAN LTD ORDINARY SHARES RIG Acquired 12/06/05 L nc | | 13.49000 | 67.00 | 903.96 | | 870.91 | -33.05 | | |
| Acquired 08/10/06 L nc Acquired 05/01/08 L nc Acquired 02/20/09 L nc | | 2.51000 2 5 | 66.82 146.45 58.85 | 233.76 292.91 294.27 | | 162.05 129.12 322.80 | -71.71 -163.79 28.53 | | |
| Acquired 08/26/09 L nc | | 4 | 76.96 | 307.84 | | 258.24 | -49.60 | | |
| Total | 1.02 | 27 | | \$2,032.74 | 64.5600 | \$1,743.12 | -\$289.62 | \$85.32 | 4.89 |
| UNITED TECHNOLOGIES CORP UTX | | | | | | | | | |
| Acquired 12/02/05 L nc | 0.78 | 15 | 54.87 | 823.05 | 88.5100 | 1,327.65 | 504.60 | 28.80 | 2.16 |
| VERIZON COMMUNICATIONS COM VZ | | | | | | | | | |
| Acquired 12/02/05 L nc | 1.09 | 50 | 28.65 | 1,433.00 | 37.2300 | 1,861.50 | 428.50 | 97.50 | 5.23 |
| WEATHRFORD INTERNATIONAL LTD REG WFT | | | | | | | | | |
| Acquired 10/05/06 L nc | 0.66 | 60 | 20.50 | 1,230.39 | 18.7500 | 1,125.00 | -105.39 | <u>N/A</u> | <u>N/A</u> |
| WELLS FARGO COMPANY WFC | | | | | | | | | |
| Acquired 01/20/09 L nc Acquired 08/19/10 S nc | | 35 30 | 14.92 25.26 | 522.27 757.90 | | 982.10 841.80 | 459.83 83.90 | | |
| Acquired 00/19/10 S fic Acquired 01/19/11 S | | 38 | 31.98 | 1.215.42 | | 1,066.28 | -149.14 | | |
| Acquired 03/09/11 S | | 21 | 32.80 | 688.98 | | 589.26 | -99.72 | | |
| Total | 2.03 | 124 | | \$3,184.57 | 28.0600 | \$3,479.44 | \$294.87 | \$59.52 | 1.71 |
| YUM BRANDS INC | | | | | | | | | |
| Acquired 12/15/06 L nc | | 24 | 29.45 | 706.95 | | 1,325.76 | 618.81 | | |

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JUNE 1 - JUNE 30, 2011

Stocks, options & ETFs

Stocks and ETFs continued

| | | | | | | | | ESTIN | |
|--|-----------------|----------------|--------------------------|----------------------------|------------------|----------------------------|----------------------------|---------|---------------------|
| DESCRIPTION | % OF ACCOUNT | QUANTITY | ADJ PRICE/ ORIG PRICE | ADJ COST/ ORIG COST | CURRENT PRICE | CURRENT MARKET VALUE | UNREALIZED GAIN/LOSS | ANNUAL | ANNUAL YIELD (%) |
| Acquired 05/01/08 L nc Acquired 01/29/09 L nc Acquired 08/17/09 L nc | | 13 10 10 | 39.89 29.93 34.35 | 518.63 299.38 343.58 | | 718.12 552.40 552.40 | 199.49 253.02 208.82 | | |
| Total | 1.84 | 57 | | \$1,868.54 | 55.2400 | \$3,148.68 | \$1,280.14 | \$57.00 | 1.81 |
| | | | | | | | | | |
| | | | | | | | | | |

nc Cost information for this tax lot is not covered by IRS reporting requirements. Unless indicated, cost for all other lots will be reported to the IRS.

Fixed Income Securities

Corporate and municipal bonds and other fixed income securities are priced by a computerized pricing service or, for less actively traded issues, by utilizing a yield-based matrix system to arrive at an estimated market value.

Corporate Bonds

| | | | | | | | | | ESTIMATED | |
|--|-----------------|----------------|--------------------------|------------------------|------------------|-------------------------|-------------------------|---------------------|-----------|---------------------|
| DESCRIPTION | % OF ACCOUNT | QUANTITY | ADJ PRICE/ ORIG PRICE | ADJ COST/ ORIG COST | CURRENT PRICE | CURRENT MARKET VALUE | UNREALIZED GAIN/LOSS | ACCRUED INTEREST | ANNUAL | ANNUAL YIELD (%) |
| KRAFT FOODS INC GLOBAL NOTES CPN 5.625% DUE 11/01/11 DTD 11/02/01 FC 05/01/02 Moody BAA2 , S&P BBB- CUSIP 50075NAB0 Acquired 03/04/08 L nc Acquired 03/24/08 L nc | | 5,000 2,000 | 104.29 102.25 | 5,214.95 2,045.18 | | 5,079.70 2,031.88 | -135.25 -13.30 | | | |
| Total | 4.15 | 7,000 | | \$7,260.13 | 101.5940 | \$7,111.58 | -\$148.55 | \$64.53 | \$393.75 | 5.54 |
| GOLDMAN SACHS GROUP INC NOTES SEMI-ANNUAL PAY CPN 5.700% DUE 09/01/12 DTD 08/27/02 FC 03/01/03 Moody A1, S&P A CUSIP 38141GCG7 Acquired 03/20/07 L nc Acquired 03/24/08 L nc | | 4,000 2,000 | 102.23 102.83 | 4,089.20 2,056.66 | | 4,203.72 2,101.86 | 114.52 45.20 | | | |



JUNE 1 - JUNE 30, 2011 ACCOUNT NUMBER:

Fixed income Securities

Corporate Bonds continued

| • | | | | | | | | | ESTIMATED | |
|---|-----------------|----------|--------------------------|------------------------|------------------|-------------------------|-------------------------|----------|------------------|---------------------|
| DESCRIPTION | % OF ACCOUNT | QUANTITY | ADJ PRICE/ ORIG PRICE | ADJ COST/ ORIG COST | CURRENT PRICE | CURRENT MARKET VALUE | UNREALIZED GAIN/LOSS | ACCRUED | ANNUAL INCOME | ANNUAL YIELD (%) |
| Total | 3.68 | 6,000 | | \$6,145.86 | 105.0930 | \$6,305.58 | \$159.72 | \$113.05 | \$342.00 | 5.42 |
| JPMORGAN CHASE & CO MEDIUM TERM NOTE CPN 2.050% DUE 01/24/14 DTD 01/24/11 FC 07/24/11 Moody AA3, S&P A+ CUSIP 46623EJE0 Acquired 06/02/11 S nc | 3.53 | 6,000 | 101.41 | 6,085.18 | 100.5990 | 6,035.94 | -49.24 | 53.30 | 123.00 | 2.03 |
| GENERAL ELEC CAP CORP MEDIUM TERM NOTES CPN 5.400% DUE 02/15/17 DTD 02/13/07 FC 08/15/07 Moody AA2 , S&P AA+ CUSIP 36962G2G8 Acquired 03/24/08 L nc | | 5,000 | 101.41 | 5,070.85 | 108.9810 | 5,449.05 | 378.20 | 101.25 | 270.00 | 4.95 |

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Additional information

| | THIS PERIOD | THIS YEAR |
|----------------|-------------|-----------|
| Gross proceeds | 0.00 | |

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Portfolio detail

Cash and Sweep Balances

Bank Deposit Sweep - Consists of monies held at Wells Fargo Bank, N.A. and (if amounts exceed \$250,000) at one or more other Wells Fargo affiliated banks. These assets are not covered by SIPC, but are instead eligible for FDIC insurance of up to \$250,000 per depositor, per institution, in accordance with FDIC rules. For additional information on the Bank Deposit Sweep for your account, please contact Your Financial Advisor.

| DESCRIPTION | % OF ACCOUNT | ANNUAL PERCENTAGE YIELD EARNED* | CURRENT MARKET VALUE | ESTIMATED ANNUAL INCOME | |
|-------------------------------------|-----------------|------------------------------------|-------------------------|----------------------------|--|
| BANK DEPOSIT SWEEP | | N/A | | N/A | |
| Interest Period 06/01/11 - 06/30/11 | | | | _ | |
| Total Cash and Sweep Balances | | | | \$0.00 | |

* APYE measures the total amount of the interest paid on an account based on the interest rate and the frequency of the compounding during the interest period. The annual percentage yield earned is expressed as an annualized rate, based on a 365- or 366-day year (as applicable).

Stocks, options & ETFs

Stocks and ETFs

| | | | | | | | | ESTIN | ATED |
|---|-----------------|--------------------------|--------------------------|------------------------|------------------|-----------------------------|-------------------------|------------------|---------------------|
| DESCRIPTION | % OF ACCOUNT | QUANTITY | ADJ PRICE/ ORIG PRICE | ADJ COST/ ORIG COST | CURRENT PRICE | CURRENT MARKET VALUE | UNREALIZED GAIN/LOSS | ANNUAL INCOME | ANNUAL YIELD (%) |
| ALLSTATE CORP ALL On Reinvestment Acquired 11/29/01 L nc Reinvestments L nc Reinvestments S nc | | 39 9.92100 1.29000 | N/A## 43.43 31.01 | N/A 430.89 40.01 | | 1,190.67 302.90 39.37 | N/A -127.99 -0.64 | | |
| Total | 1.47 | 50.21100 | | \$470.90 | 30.5300 | \$1,532.94 | -\$128.63 | \$42.17 | 2.75 |
| BERKSHIRE HATHAWAY INC SERIES B NEW BRK/B Acquired 07/02/98 L nc | 3.71 | 50 | 52.00 | 2,678.39 | 77.3900 | 3,869.50 | 1,191.11 | N/A | N/A |

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GERALD H KIBE

JUNE 1 - JUNE 30, 2011 ACCOUNT NUMBER:

Stocks, options & ETFs

| | | | | | | | | ESTIN | IATED |
|--|-----------------|-----------------------------|--------------------------|---------------------------------------|------------------|---------------------------------|--------------------------------|----------|---------------------|
| DESCRIPTION | % OF ACCOUNT | QUANTITY | ADJ PRICE/ ORIG PRICE | ADJ COST/ ORIG COST | CURRENT PRICE | CURRENT MARKET VALUE | UNREALIZED GAIN/LOSS | ANNUAL | ANNUAL YIELD (%) |
| BRISTOL MYERS SQUIBB CO BMY On Reinvestment | | | | 42 | | | | | |
| Acquired 11/07/97 L nc Reinvestments L nc Reinvestments S nc | | 152 89.29400 12.07600 | 43.65 27.90 26.46 | 6,635.93 2,491.40 319.63 | | 4,401.92 2,585.95 349.72 | -2,234.01 94.55 30.09 | | |
| Total | 7.04 | 253.37000 | 20.40 | \$9,446.96 | 28.9600 | \$7,337.59 | -\$2,109.37 | \$334.44 | 4.56 |
| CHEVRON CORPORATION CVX On Reinvestment | | | | | | | | | |
| Acquired 11/07/97 L nc Reinvestments L nc Reinvestments S nc | | 165 80.56700 8.04000 | 20.75 57.41 90.97 | 6,916.39 4,625.67 731.44 | | 16,968.60 8,285.51 826.83 | 10,052.21 3,659.84 95.39 | | |
| Total | 25.01 | 253.60700 | | \$12,273.50 | 102.8400 | \$26,080.94 | \$13,807.44 | \$791.25 | 3.03 |
| CISCO SYSTEMS INC CSCO On Reinvestment | | | | | | | | | |
| Acquired 08/28/98 L nc Reinvestments S nc | | 180 0.63900 | 16.24 16.90 | 2,930.07 10.80 | | 2,809.79 9.98 | -120.28 -0.82 | | |
| Total | 2.70 | 180.63900 | | \$2,940.87 | 15.6100 | \$2,819.77 | -\$121.10 | \$43.35 | 1.54 |
| COCA-COLA COMPANY KO On Reinvestment | | | | | | | | | |
| Acquired 11/07/97 L nc Reinvestments L nc Reinvestments S nc | | 121 35.29600 4.76600 | 56.56 49.76 59.42 | 6,966.70 1,756.59 283.20 | | 8,142.09 2,375.07 320.70 | 1,175.39 618.48 37.50 | | |
| Total | 10.39 | 161.06200 | | \$9,006.49 | 67.2900 | \$10,837.86 | \$1,831.37 | \$302.79 | 2.79 |
| GENERAL ELECTRIC COMPANY GE On Reinvestment | | | | | | | | | |
| Acquired 11/07/97 L nc Acquired 11/14/01 L nc Reinvestments L nc | | 303 23 127.77300 | 22.64 N/A## 27.78 | 6,973.17 N/A 3,549.84 | | 5,714.58 433.78 2,409.80 | -1,258.59 N/A -1,140.04 | | |
| Reinvestments S nc Total | 8.44 | 12.67100 466.44400 | 18.10 | 229.43 \$10 ,7 52.44 | 18.8600 | 238.97 \$8,797.13 | 9.54 - \$2,389.09 | \$279.86 | 3.18 |



JUNE 1 - JUNE 30, 2011 ACCOUNT NUMBER:

Stocks, options & ETFs

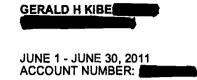
Stocks and ETFs continued

| | | | | | | | | ESTIN | ATED |
|--|-----------------|-----------------------------|--------------------------|--------------------------------|------------------|---------------------------------|----------------------------|------------------|---------------------|
| DESCRIPTION | % OF ACCOUNT | QUANTITY | ADJ PRICE/ ORIG PRICE | ADJ COST/ ORIG COST | CURRENT PRICE | CURRENT MARKET VALUE | UNREALIZED GAIN/LOSS | ANNUAL INCOME | ANNUAL YIELD (%) |
| MICROSOFT CORP MSFT On Reinvestment | | | | | ,, <u></u> | | | | |
| Acquired 01/30/98 L nc Reinvestments L nc Reinvestments S nc | | 400 93.48400 12.02100 | 18.76 26.49 25.26 | 7,511.25 2,476.65 303.73 | | 10,400.00 2,430.59 312.54 | 2,888.75 -46.06 8.81 | | |
| Total | 12.60 | 505.50500 | _ | \$10,291.63 | 26.0000 | \$13,143.13 | \$2,851.50 | \$323.52 | 2.46 |
| ORACLE CORPORATION ORCL On Reinvestment | | , | | | | - | | | |
| Acquired 07/24/98 L nc Acquired 11/14/01 L nc | | 600 42 | 4.19 N/A## | 2,524.35 N/A | | 19,745.99 1,382.22 | 17,221.64 N/A | | |
| Reinvestments Linc | | 42 7.42300 | 21.72 | 161.30 | | 244.30 | 83.00 | | |
| Reinvestments S nc | | 4.51400 | 30.29 | 136.77 | | 148.55_ | 11.78 | | |
| Total | 20.64 | 653.93700 | | \$2,822.42 | 32.9100 | \$21,521.06 | \$17,316.42 | \$156.94 | 0.73 |
| UNITEDHEALTH GROUP INC UNH | | | | | | | | | |
| On Reinvestment Acquired 11/14/01 L nc | | 96 | N/A## | N/A | | 4,951.67 | N/A | | |
| Reinvestments L nc | | 0.91900 | 33.54 | 30.83 | | 47.40 | 16.57 | | |
| Reinvestments S nc | | 1.28100 | 40.88 | 52.38 | | 66.08 | | | 4.06 |
| Total WELLS FARGO COMPANY | 4.86 | 98.20000 | | \$83.21 | 51.5800 | \$5,065.15 | \$30.27 | \$63.83 | 1.26 |
| WELLS FARGO COMPANY WFC On Reinvestment | | | | | | | | | |
| Acquired 11/14/01 L nc | | 60 | N/A## | N/A | | 1,683.59 513.06 | N/A 10.90 | | |
| Reinvestments L nc Reinvestments S nc | | 18.28400 0.94800 | 27.46 28.20 | 502.16 26.74 | | 26.59 | -0.15 | | |
| Total | 2.13 | 79.23200 | | \$528.90 | 28.0600 | \$2,223.24 | \$10.75 | \$38.03 | 1.71 |

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Page 8 of 9



Unit Investment Trusts

Equity Trusts

| | | | | | | | | ESTIN | MATED |
|--|-----------------|-----------|--------------------------|------------------------|------------------|-------------------------|-------------------------|---------|---------------------|
| DESCRIPTION | % OF ACCOUNT | QUANTITY | ADJ PRICE/ ORIG PRICE | ADJ COST/ ORIG COST | CURRENT PRICE | CURRENT MARKET VALUE | UNREALIZED GAIN/LOSS | ANNUAL | ANNUAL YIELD (%) |
| FIRST TRUST SELECT DSIP PORT 1ST QTR 2011 REINVEST Acquired 03/31/11 S nc | | 101 | 10.53 10.48 | 1,064.09 1,064.09 | | 1,047.37 | -16.72 | | |
| Reinvestments S nc | | 0.65200 | 10.40 10.15 10.09 | 6.62 6.62 | | 6.76 | 0.14 | | |
| Total | 1.01 | 101.65200 | | \$1,070.71 | 10.3700 | \$1,054.13 | -\$16.58 | \$26.42 | 2.51 |



JUNE 1 - JUNE 30, 2011 ACCOUNT NUMBER:

Additional information

| | THIS PERIOD | THIS YEAR |
|----------------|-------------|-----------|
| Gross proceeds | 0.00 | |

Portfolio detail

Cash and Sweep Balances

Bank Deposit Sweep - Consists of monies held at Wells Fargo Bank, N.A. and (if amounts exceed \$250,000) at one or more other Wells Fargo affiliated banks. These assets are not covered by SIPC, but are instead eligible for FDIC insurance of up to \$250,000 per depositor, per institution, in accordance with FDIC rules. For additional information on the Bank Deposit Sweep for your account, please contact Your Financial Advisor.

| DESCRIPTION | % OF ACCOUNT | ANNUAL PERCENTAGE YIELD EARNED* | CURRENT MARKET VALUE | ESTIMATED ANNUAL INCOME | |
|-------------------------------------|-----------------|------------------------------------|-------------------------|----------------------------|--|
| Cash | | | | N/A | |
| BANK DEPOSIT SWEEP | 0.00 | N/A | | N/A | |
| Interest Period 06/01/11 - 06/30/11 | | | _ | | |
| Total Cash and Sweep Balances | | | | \$0.00 | |

* APYE measures the total amount of the interest paid on an account based on the interest rate and the frequency of the compounding during the interest period. The annual percentage yield earned is expressed as an annualized rate, based on a 365- or 366-day year (as applicable).

Stocks, options & ETFs

Stocks and ETFs

| | | | | | | | | ESTI | MATED |
|---|-----------------|--------------------------|--------------------------|-----------------------------|------------------|-----------------------------|--------------------------|---------|---------------------|
| DESCRIPTION | % OF ACCOUNT | QUANTITY | ADJ PRICE/ ORIG PRICE | ADJ COST/ ORIG COST | CURRENT PRICE | CURRENT MARKET VALUE | UNREALIZED GAIN/LOSS | ANNUAL | ANNUAL YIELD (%) |
| DELL INC DELL Acquired 02/27/98 L nc | 8.00 | 112 | 17.83 | 2,003.07 | 16.6700 | 1,867.04 | -136.03 | N/A | N/A |
| INTEL CORP INTC On Reinvestment Acquired 02/12/99 L nc Reinvestments L nc Reinvestments S nc | | 48 7.68900 1.83600 | 32.59 20.84 20.81 | 1,568.87 160.25 38.21 | | 1,063.68 170.38 40.69 | -505.19 10.13 2.48 | | |
| Total | 5.46 | 57.52500 | | \$1,767.33 | 22.1600 | \$1,274.75 | -\$492.58 | \$41.70 | 3.27 |

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GERALD H KIBE

JUNE 1 - JUNE 30, 2011 ACCOUNT NUMBER:

Stocks, options & ETFs

Stocks and ETFs continued

| | | | | | | | | ESTIMATED | |
|---|-----------------|----------------------------------|----------------------------------|--|------------------|--|-------------------------------------|------------------|--------------------|
| DESCRIPTION | % OF ACCOUNT | QUANTITY | ADJ PRICE/ ORIG PRICE | ADJ COST/ ORIG COST | CURRENT PRICE | CURRENT MARKET VALUE | UNREALIZED GAIN/LOSS | ANNUAL INCOME | ANNUAI YIELD (% |
| ISHARES DOW JONES SELECT DIVIDEND INDEX FUND DVY On Reinvestment Acquired 09/20/04 L nc Acquired 09/22/04 L nc Reinvestments L nc Reinvestments S nc | | 52 61 24.28000 4.95700 | 57.60 57.30 52.81 50.51 | 3,082.14 3,588.99 1,282.35 250.40 | | 2,751.84 3,228.12 1,284.90 262.32 | -330.30 -360.87 2.55 11.92 | | |
| Total | 32.25 | 142.23700 | 00.01 | \$8,203.88 | 52,9200 | \$7,527.18 | -\$676.70 | \$255.88 | 3.40 |
| PFIZER INCORPORATED PFE On Reinvestment Acquired 02/27/98 L nc Reinvestments L nc Reinvestments S nc | | 107.25000 42.51600 6.37800 | 18.64 22.66 18.15 | 2,000.05 963.58 115.7 7 | | 2,209.34 875.83 131.39 | 209.29 -8 7 .75 15.62 | | |
| Total | 13.78 | 156.14400 | | \$3,079.40 | 20.6000 | \$3,216.56 | \$137.16 | \$124.91 | 3.88 |
| POWERSHARES GOLDEN DRAGON HALTER USX CHINA PORTFOLIO PGJ | | | | | | | | | |
| Acquired 04/25/06 L nc | 28.92 | 257 | 17.00 | 4,494.42 | 26.2700 | 6,751.39 | 2,256.97 | 70.67 | 1.04 |
| | | | | | | | | | |
| | | | | | | | | | |

nc Cost information for this tax lot is not covered by IRS reporting requirements. Unless indicated, cost for all other lots will be reported to the IRS.

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JUNE 1 - JUNE 30, 2011 ACCOUNT NUMBER:

Unit Investment Trusts

Equity Trusts

| | | | | CURRENT | CURRENT MARKET VALUE | UNREALIZED GAIN/LOSS | ESTIMATED | |
|--------------------|-----------|------------------------------------|--|--|--|--|--|---|
| % OF ACCOUNT QU | QUANTITY | ADJ PRICE/ ORIG PRICE | | | | | ANNUAL INCOME | ANNUAL YIELD (%) |
| | | | | | | | | |
| | 263 | 10.42 | 2,742.72 | | 2,627.36 | -115.36 | | |
| | 4.32900 | 10.01 9.99 | 43.36 43.36 | | 43.25 | -0.11 | _ | |
| 11.44 | 267.32900 | | \$2,786.08 | 9.9900 | \$2,670.61 | -\$115.47 | \$148.90 | 5.58 |
| | ACCOUNT | ACCOUNT QUANTITY 263 4.32900 | ACCOUNT QUANTITY ORIG PRICE 263 10.42 10.40 4.32900 10.01 9.99 | ACCOUNT QUANTITY ORIG PRICE ORIG COST 263 10.42 2,742.72 10.40 2,742.72 4.32900 10.01 43.36 9.99 43.36 | ACCOUNT QUANTITY ORIG PRICE ORIG COST PRICE 263 10.42 2,742.72 10.40 2,742.72 4.32900 10.01 43.36 9.99 43.36 | ACCOUNT QUANTITY ORIG PRICE ORIG COST PRICE MARKET VALUE 263 10.42 2,742.72 2,627.36 10.40 2,742.72 4.32900 43.36 9.99 43.36 43.25 | ACCOUNT QUANTITY ORIG PRICE ORIG COST PRICE MARKET VALUE GAIN/LOSS 263 10.42 2,742.72 2,627.36 -115.36 10.40 2,742.72 43.25 -0.11 9.99 43.36 43.25 -0.11 | % OF ACCOUNTADJ PRICE/ QUANTITYADJ PRICE/ ORIG PRICEADJ COST/ ORIG COSTCURRENT PRICECURRENT MARKET VALUEUNREALIZED GAIN/LOSSANNUAL INCOME26310.422,742.722,627.36-115.3610.402,742.7243.2643.25-0.119.9943.3643.25-0.11 |

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JUNE 1 - JUNE 30, 2011 ACCOUNT NUMBER:

Additional information

| | THIS PERIOD | THIS YEAR | | THIS PERIOD | THIS YEAR |
|---------------------|-------------|-----------|----------------|-------------|-----------|
| Return of principal | 0.00 | 6.56 | Gross proceeds | 0.00 | 7,419.65 |

Portfolio detail

Cash and Sweep Balances

Bank Deposit Sweep - Consists of monies held at Wells Fargo Bank, N.A. and (if amounts exceed \$250,000) at one or more other Wells Fargo affiliated banks. These assets are not covered by SIPC, but are instead eligible for FDIC insurance of up to \$250,000 per depositor, per institution, in accordance with FDIC rules. For additional information on the Bank Deposit Sweep for your account, please contact Your Financial Advisor.

| DESCRIPTION | % OF ACCOUNT | ANNUAL PERCENTAGE YIELD EARNED* | CURRENT MARKET VALUE | ESTIMATED ANNUAL INCOME | |
|-------------------------------------|-----------------|------------------------------------|-------------------------|----------------------------|--|
| Cash | | N/A | | N/A | |
| BANK DEPOSIT SWEEP | | | | | |
| Interest Period 06/01/11 - 06/30/11 | | | | | |
| Total Cash and Sweep Balances | | | | | |

* APYE measures the total amount of the interest paid on an account based on the interest rate and the frequency of the compounding during the interest period. The annual percentage yield earned is expressed as an annualized rate, based on a 365- or 366-day year (as applicable).

Stocks, options & ETFs

Stocks and ETFs

| | | | | | | | | ESTIMATED | |
|---|-----------------|--------------------------|--------------------------|-----------------------------|------------------|-----------------------------|-------------------------|------------------|---------------------|
| DESCRIPTION | % OF ACCOUNT | QUANTITY | ADJ PRICE/ ORIG PRICE | ADJ COST/ ORIG COST | CURRENT PRICE | CURRENT MARKET VALUE | UNREALIZED GAIN/LOSS | ANNUAL INCOME | ANNUAL YIELD (%) |
| ABBOTT LABORATORIES ABT Acquired 03/24/98 L nc Reinvestments L nc | | 100 14.17500 | 36.96 41.75 | 3,696.92 591.90 | | 5,261.99 745.89 | 1,565.07 153.99 | | |
| Total | 9.49 | 114.17500 | | \$4,288.82 | 52.6200 | \$6,007.88 | \$1,719.06 | \$219.21 | 3.65 |
| DISNEY WALT COMPANY DIS On Reinvestment Acquired 04/15/98 L nc Reinvestments L nc Reinvestments S nc | | 51 6.09900 0.58400 | 38.43 25.54 39.10 | 1,960.28 155.77 22.84 | | 1,991.04 238.10 22.80 | 30.76 82.33 -0.04 | | _ |
| Total | 3.56 | 57.68300 | | \$2,138.89 | 39.0400 | \$2,251.94 | \$113.05 | \$23.07 | 1.02 |

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GERALD H KIBE

JUNE 1 - JUNE 30, 2011 ACCOUNT NUMBER:

Stocks, options & ETFs

Stocks and ETFs continued

| | N 05 | | | | | | | ESTIMATED | | |
|--|-----------------|-----------------------------|--------------------------|------------------------------|------------------|------------------------------|------------------------------|-----------|---------------------|--|
| DESCRIPTION | % OF ACCOUNT | QUANTITY | ADJ PRICE/ ORIG PRICE | ADJ COST/ ORIG COST | CURRENT PRICE | CURRENT MARKET VALUE | UNREALIZED GAIN/LOSS | ANNUAL | ANNUAL YIELD (%) | |
| NIKE INC CLASS B NKE | | | | | | | | | | |
| Acquired 10/10/03 L nc | 13.93 | 98 | 31.75 | 3,201.73 | 89.9800 | 8,818.04 | 5,616.31 | 121.52 | 1.37 | |
| POWERSHARES HIGH YIELD EQUITY DIVIDEND ACHIEVERS PORTFOLIO PEY On Reinvestment Acquired 03/28/05 L nc Reinvestments L nc Reinvestments S nc | | 321 79.67600 16.86500 | 14.45 10.99 8.61 | 4,799.03 875.65 145.31 | | 2,827.99 701.96 148.57 | -1,971.04 -173.69 3.26 | | | |
| Total | 5.81 | 417.54100 | | \$5,819.99 | 8.8100 | \$3,678.52 | -\$2,141.47 | \$148.64 | 4.04 | |
| WAL-MART STORES INC | | | | | | | | | | |
| Acquired 10/22/03 L nc | 6.30 | 75 | 58.35 | 4,482.88 | 53.1400 | <u>3,985.50</u> | -497.38 | 109.50 | 2.74 | |
| | | | | | | | | | | |
| | | | | الأكام منشق | | | | | | |

nc Cost information for this tax lot is not covered by IRS reporting requirements. Unless indicated, cost for all other lots will be reported to the IRS.

Mutual Funds

Mutual fund shares are priced at net asset value. Estimated Annual Income and Yield refer to Dividends and Interest Income only, and typically do not reflect Total return. If a portion of your fund position was converted, the 'Client Investment' value may include reinvestments from previously held positions.

Open End Mutual Funds

| | | | | | | | ESIM | | |
|--|--|-----------------------------------|--------------------------|------------------------------|-----------------|------------------------------|-----------------------------|---------------------|--|
| | | | ADJ PRICE/ ORIG PRICE | ADJ COST/ ORIG COST | CURRENT CURRENT | UNREALIZED GAIN/LOSS | ANNUAL INCOME | ANNUAL YIELD (%) | |
| JOHN HANCOCK II LIFESTYLE BALANCED FUND CL-B JBLBX On Reinvestment Acquired 12/15/05 L nc Acquired 01/17/06 L nc Acquired 09/05/07 L nc | | 357.65400 35.31100 14.83500 | 13.98 14.16 14.83 | 5,006.00 506.00 227.50 | | 4,806.86 474.58 199.38 | -199.14 -31.42 -28.12 | | |

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| JUNE 1 - JUNE 30, 2011 | |
|------------------------|--|
| ACCOUNT NUMBER: | |

Mutual Funds

Open End Mutual Funds continued

| | | | | | | | | ESTIN | MATED |
|---|-----------------|--|----------------------------------|---|------------------|---|--------------------------------------|----------|---------------------|
| DESCRIPTION | % OF ACCOUNT | QUANTITY | ADJ PRICE/ ORIG PRICE | ADJ COST/ ORIG COST | CURRENT PRICE | CURRENT MARKET VALUE | UNREALIZED GAIN/LOSS | ANNUAL | ANNUAL YIELD (%) |
| Acquired 01/04/08 L nc Reinvestments L nc Reinvestments S nc Systematic investment L nc | | 48.52300 210.01200 31.91500 583.81600 | 14.22 12.39 12.72 14.55 | 697.50 2,603.08 406.06 8,500.00 | | 652.15 2,822.55 428.94 7,846.50 | -45.35 219.47 22.88 -653.50 | | |
| Total | 27.23 | 1,282.06600 | | \$17,946.14 | 13.4400 | \$17,230.96 | -\$715.18 | \$414.10 | 2.40 |
| | | stment (Excluding | | | | \$14,93 \$2,29 | | | |
| SUNAMERICA ALTERNATIVE STRATEGIES FUND CLASS C On Reinvestment Acquired 12/24/08 L nc Systematic investment L nc Reinvestments S nc Systematic investment S nc | | 140.89900 98.17400 3.61700 114.52900 | 9.12 10.18 10.21 10.47 | 1,292.50 1,000.00 36.93 1,200.00 | | 1,448.44 1,009.24 37.18 1,177.35 | 155.94 9.24 0.25 -22.65 | | |
| Total | 5.80 | 357.21900 | | \$3,529.43 | 10.2800 | \$3,672.21 | \$142.78 | N/A | N/A |
| | | tment (Excluding | | , | | \$3,492 \$179 | | | |
| | | | | | | | | | |

nc Cost information for this tax lot is not covered by IRS reporting requirements. Unless indicated, cost for all other lots will be reported to the IRS.

Closed End Mutual Funds

| | | | | | | | ESTIN | ESTIMATED | |
|--|------|-------------------------|-----------------------------------|-------------------------------|---------|-------------------------------|-------------------------------|-----------|---------------------|
| | | QUANTITY | ADJ PRICE/ QUANTITY ORIG PRICE | ADJ COST/ ORIG COST | | CURRENT MARKET VALUE | UNREALIZED GAIN/LOSS | ANNUAL | ANNUAL YIELD (%) |
| BLACKROCK BUILD AMERICA BOND TRUST BBN Acquired 04/08/11 S nc | 8.36 | 275 | 17.45 | 4,914.87 | 19.2400 | 5,291.00 | 376.13 | 390.50 | 7.38 |
| COHEN & STEERS INFRASTRUCTURE FUND INC UTF Acquired 04/28/08 L nc | | 140 | 24.50 | 3,530.94 | | 2,492.00 | -1,038.94 | | |
| Acquired 04/28/08 L nc Total | 5.63 | <u>60</u> 200 | 24.49 | 1,509.50 \$5,040.44 | 17.8000 | 1,068.00 \$3,560.00 | 441.50 - \$1,480.44 | \$288.00 | 8.09 |

JUNE 1 - JUNE 30, 2011 ACCOUNT NUMBER:

Mutual Funds

Closed End Mutual Funds continued

| | | | | | | ESTIMATED | | | |
|--|-----------------|----------|--------------------------|------------------------|------------------|-------------------------|-------------------------|--------|---------------------|
| DESCRIPTION | % OF ACCOUNT | QUANTITY | ADJ PRICE/ ORIG PRICE | ADJ COST/ ORIG COST | CURRENT PRICE | CURRENT MARKET VALUE | UNREALIZED GAIN/LOSS | ANNUAL | ANNUAL YIELD (%) |
| WELLS FARGO ADVANTAGE UTILIES & HIGH INCOME FD ERH Acquired 06/22/07 L nc | 3.72 | 200 | 26.67 | 5,468.05 | 11.7600 | 2.352.00 | -3,116.05 | 180.00 | 7.65 |
| | | | | | | | | | |
| | | | | | | | | | |

nc Cost information for this tax lot is not covered by IRS reporting requirements. Unless indicated, cost for all other lots will be reported to the IRS.

Unit Investment Trusts

Equity Trusts

| | | | | | | | | ESTIN | ESTIMATED | | |
|---|-----------------|----------------|--------------------------|----------------------------|------------------|-------------------------|-------------------------|---------|---------------------|--|--|
| DESCRIPTION | % OF ACCOUNT | QUANTITY | ADJ PRICE/ ORIG PRICE | ADJ COST/ ORIG COST | CURRENT PRICE | CURRENT MARKET VALUE | UNREALIZED GAIN/LOSS | ANNUAL | ANNUAL YIELD (%) | | |
| FIRST TRUST NASDAQ TARGET 15 4TH 10 CASH Acquired 10/01/10 S nc | 0.45 | 24 | 9.90 | 237.60 | 11.9600 | 287.04 | 49.44 | 0.12 | 0.04 | | |
| FT PORTFOLIOS LP TARGET FOCUS 4 MAR 11 REIN Acquired 03/01/11 S nc Reinvestments S nc | | 236 1.18400 | 9.90 9.51 9.71 | 2,336.40 11.27 11.27 | | 2,279.99 11.44 | -56.41 0.17 | | | | |
| Total | 3.62 | 237.18400 | | \$2,347.67 | 9.6610 | \$2,291.43 | -\$56.24 | \$44.59 | 1,95 | | |
| INVESCO DIVERSIFIED HEALTHCARE PORT SER 52 CASH Acquired 08/11/10 S nc | 0.62 | 33 | 9.72 | 320.97 | 11.9500 | 394.35 | 73.38 | 5.97 | 1.51 | | |
| | | | | | | | | | | | |

nc Cost information for this tax lot is not covered by IRS reporting requirements. Unless indicated, cost for all other lots will be reported to the IRS.



JUNE 1 - JUNE 30, 2011 ACCOUNT NUMBER:

Unit Investment Trusts

Corporate Trusts

| | | | | | | | ESTIMATED | | |
|--|-----------------|----------------|--------------------------|----------------------------|------------------|-------------------------|-------------------------|------------------|---------------------|
| DESCRIPTION | % OF ACCOUNT | QUANTITY | ADJ PRICE/ ORIG PRICE | ADJ COST/ ORIG COST | CURRENT PRICE | CURRENT MARKET VALUE | UNREALIZED GAIN/LOSS | ANNUAL INCOME | ANNUAL YIELD (%) |
| FIRST TRUST TARGET TRIAD JANUARY 2011 REIN Acquired 01/03/11 S nc Reinvestments S nc | | 248 1.72000 | 9.90 10.05 10.06 | 2,455.20 17.30 17.30 | | 2,546.96 17.66 | 91.76 0.36 | | |
| Total | 4.05 | 249.72000 | | \$2,472.50 | 10.2700 | \$2,564.62 | \$92.12 | \$41.45 | 1.62 |

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THIS YEAR

ESTIMATED

GERALD H. KIBE JUNE 1 - JUNE 30, 2011 ACCOUNT NUMBER:

Additional information

| Exempt accrued interest on purchases | THIS PERIOD 0.00 | Foreign withholding | THIS PERIOD 0.00 |
|--------------------------------------|---------------------|---------------------|---------------------|
| Gross proceeds | 0.00 | | |

Portfolio detail

Cash and Sweep Balances

Bank Deposit Sweep - Consists of monies held at Wells Fargo Bank, N.A. and (if amounts exceed \$250,000) at one or more other Wells Fargo affiliated banks. These assets are not covered by SIPC, but are instead eligible for FDIC insurance of up to \$250,000 per depositor, per institution, in accordance with FDIC rules. For additional information on the Bank Deposit Sweep for your account, please contact Your Financial Advisor.

| DESCRIPTION | % OF ACCOUNT | ANNUAL PERCENTAGE YIELD EARNED* | CURRENT MARKET VALUE | ESTIMATED ANNUAL INCOME | |
|---|-----------------|------------------------------------|-------------------------|----------------------------|--|
| Cash | 0.00 | N/A | 13.69 | N/A | |
| BANK DEPOSIT SWEEP Interest Period 06/01/11 - 06/30/11 | | | | | |
| Total Cash and Sweep Balances | - | | | | |

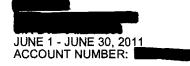
* APYE measures the total amount of the interest paid on an account based on the interest rate and the frequency of the compounding during the interest period. The annual percentage yield earned is expressed as an annualized rate, based on a 365- or 366-day year (as applicable).

Stocks, options & ETFs

Stocks and ETFs

| | | | | | | | LOTIN | | |
|--|-----------------|--------------------------|--------------------------|------------------------|------------------|--------------------------|-------------------------|---------|---------------------|
| DESCRIPTION | % OF ACCOUNT | QUANTITY | ADJ PRICE/ ORIG PRICE | ADJ COST/ ORIG COST | CURRENT PRICE | CURRENT MARKET VALUE | UNREALIZED GAIN/LOSS | ANNUAL | ANNUAL YIELD (%) |
| APPLIED MATERIALS INC AMAT On Reinvestment Acquired 12/18/01 L nc Reinvestments L nc Reinvestments S nc | | 46 3.37700 1.12700 | N/A## 14.74 12.82 | N/A 49.78 14.45 | | 598.45 43.93 14.67 | N/A -5.85 0.22 | | |
| Total | 0.06 | 50.50400 | | \$64.23 | 13.0100 | \$657.05 | -\$5.63 | \$16.16 | 2.46 |





Stocks, options & ETFs

Stocks and ETFs continued

| | | | | | | | | ESTIN | ATED |
|--|-----------------|--------------------------|--------------------------|------------------------|------------------|--------------------------|-------------------------|---------|---------------------|
| DESCRIPTION | % OF ACCOUNT | QUANTITY | ADJ PRICE/ ORIG PRICE | ADJ COST/ ORIG COST | CURRENT PRICE | CURRENT MARKET VALUE | UNREALIZED GAIN/LOSS | ANNUAL | ANNUAL YIELD (%) |
| CENTRAL PAC FINL CORP NEW CPF | | | | | | | | | |
| Acquired 10/28/97 L nc Acquired 11/20/97 L nc | | 140.13927 289.86073 | N/A## N/A## | N/A N/A | | 1,961.95 4,058.05 | N/A N/A | | |
| Total | 0.58 | 430 | | \$0.00 | 14.0000 | \$6,020.00 | \$0.00 | | N/A |
| CISCO SYSTEMS INC CSCO | | | | | | | | | |
| Acquired 12/18/01 L nc | 0.03 | 19 | N/A## | N/A | 15.6100 | 296.59 | N/A | 4.56 | 1.53 |
| COMCAST CORP CL A SPL NEW CMCSK On Reinvestment | | | | | | | | | |
| Acquired 12/18/01 L nc Reinvestments L nc Reinvestments S nc | | 39 1.61700 0.79300 | N/A## 15.74 20.45 | N/A 25.46 16.22 | | 944.97 39.18 19.21 | N/A 13.72 2.99 | | |
| Total | 0.10 | 41.41000 | | \$41.68 | 24.2300 | \$1,003.36 | \$16.71 | \$18.63 | 1.86 |
| DELL INC DELL | | | | | | | | | |
| Acquired 12/18/01 L nc | 0.05 | 33 | <u>N/A##</u> | N/A | 16.6700 | 550.11 | N/A | N/A | <u>N/A</u> |
| ERICSSON (LM) TEL-SP ADR NEW ERIC On Reinvestment | | | | | | | | | |
| Acquired 12/18/01 L nc Reinvestments L nc Reinvestments S nc | | 16 1.57100 0.30100 | N/A## 13.38 15.04 | N/A 21.03 4.53 | | 230.07 22.59 4.33 | N/A 1.56 -0.20 | | |
| Total | 0.02 | 17.87200 | | \$25.56 | 14.3800 | \$256.99 | \$1.36 | \$4.61 | 1.79 |
| FRONTIER COMMUNICATIONS CORP FTR | | | | | | | | | |
| Acquired 12/30/04 L nc | 0.06 | 73 | 10.28 | 7 <u>50.</u> 75 | 8.0700 | 589.11 | -161.64 | 54.75 | 9.29 |
| HARTFORD FINL SVCS GROUP INC HIG | | | | | | | | | |
| Acquired 12/30/04 L nc | 0.15 | 60 | 68.94 | 4,136.40 | 26.3700 | 1,582.20 | -2,554.20 | 24.00 | 1.51 |

Page 5 of 30

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GERALD H. KIBE JUNE 1 - JUNE 30, 2011 ACCOUNT NUMBER:

Stocks, options & ETFs

| | | | | | | | | ESTI | MATED |
|---|-----------------|--------------------|--------------------------|------------------------|------------------|-------------------------|-------------------------|----------------|---------------------|
| DESCRIPTION | % OF ACCOUNT | QUANTITY | ADJ PRICE/ ORIG PRICE | ADJ COST/ ORIG COST | CURRENT PRICE | CURRENT MARKET VALUE | UNREALIZED GAIN/LOSS | ANNUAL | ANNUAL YIELD (%) |
| HAWAIIAN ELEC INDS INC | | | | | | | | | |
| Acquired 02/08/06 L nc | 0.03 | 15 | N/A## | <u>N/A</u> | 24.0600 | 360.90 | N/A | 18.60 | 5.15 |
| HOST HOTELS & RESORTS HST | | | | | | | | | |
| Acquired 04/28/06 L nc | 0.05 | 28 | N/A## | <u>N/A</u> | 16.9500 | 474.60 | N/A | 3.36 | 0.70 |
| INTEL CORP INTC On Reinvestment Acquired 12/18/01 L nc | | 23 | N/A## | N/A | | 509,68 | N/A | | |
| Reinvestments L nc | | 2.92900 | 19.52 | 57.19 | | 64.91 | 7.72 | | |
| Reinvestments S nc | | 0.85400 | 20.81 | 17.78 | | 18.92 | 1.14 | | |
| Totai | 0.06 | 26.78300 | | \$74.97 | 22.1600 | \$593.51 | \$8.86 | \$19.41 | 3.27 |
| | | | | | · <u>····</u> · | | | | |
| Acquired 12/30/04 L nc | 0.34 | 60 | 42.17 | 2,530.35 | 58.9300 | 3,535.80 | 1,005.45 | 60.00 | 1.69 |
| MICROSOFT CORP MSFT On Reinvestment | | | | | | | | | |
| Acquired 12/18/01 L nc | | 28 | N/A## | N/A | | 728.00 | N/A | | |
| Reinvestments L nc Reinvestments S nc | | 2.37700 0.74000 | 25.70 25.28 | 61.09 18.71 | | 61.80 19.24 | 0.71 0.53 | | |
| | | | 23.20 | | 26.0000 | | | £40.04 | |
| Total ORACLE CORPORATION ORCL On Reinvestment | 0.08 | 31.11700 | | \$79.80 | 26.0000 | \$809.04_ | \$1.24 | \$19.91 | 2.46 |
| Acquired 12/18/01 L nc | | 40 | N/A## | N/A | | 1,316.40 | N/A | | |
| Reinvestments L nc Reinvestments S nc | | 0.46400 0.28200 | 21.65 30.21 | 10.05 8.52 | | 15.27 9.28 | 5.22 0.76 | | |
| | | | | | | _ | | | |
| Total | 0.13 | 40.74600 | | \$18.57 | 32.9100 | \$1,340.95 | \$5.98 | \$9.7 7 | 0.73 |
| STARWOOD HOTELS & RESORTS WORLDWIDE INC HOT | | | | | | | | | |
| Acquired 12/30/04 L nc | 0.25 | 46 | 57.74 | 2,656.04 | 56.0400 | 2,577.84 | -78.20 | 13.80 | 0.53 |



JUNE 1 - JUNE 30, 2011 ACCOUNT NUMBER:

Stocks, options & ETFs

Stocks and ETFs continued

| DESCRIPTION | | | | | | ESTIMATED | | | |
|---|-----------------|----------|--------------------------|------------------------|------------------|-------------------------|-------------------------|--------|---------------------|
| | % OF ACCOUNT | QUANTITY | ADJ PRICE/ ORIG PRICE | ADJ COST/ ORIG COST | CURRENT PRICE | CURRENT MARKET VALUE | UNREALIZED GAIN/LOSS | ANNUAL | ANNUAL YIELD (%) |
| VERIZON COMMUNICATIONS COM VZ Acquired 12/30/04 L nc | 1.09 | 305 | 36.62 | 11,170.10 | 37.2300 | 11,355.15 | 185.05 | 594.75 | 5.23 |
| | | | | | | | | | |
| | | | | | | | | | |

Cost information for one or more securities is not available. If you have cost information and would like to see it on future statements, contact Your Financial Advisor. nc Cost information for this tax lot is not covered by IRS reporting requirements. Unless indicated, cost for all other lots will be reported to the IRS.

Fixed Income Securities

Corporate and municipal bonds and other fixed income securities are priced by a computerized pricing service or, for less actively traded issues, by utilizing a yield-based matrix system to arrive at an estimated market value.

Corporate Bonds

| | | | | | | | | | ESTIMATED | |
|--|-----------------|----------|-----------------------------------|---------------------------|----------|-------------------------|-------------------------|---------------------|------------------|---------------------|
| DESCRIPTION | % OF ACCOUNT | QUANTITY | ADJ PRICE/ QUANTITY ORIG PRICE | ADJ COST/ ORIG COST | CURRENT | CURRENT MARKET VALUE | UNREALIZED GAIN/LOSS | ACCRUED INTEREST | ANNUAL INCOME | ANNUAL YIELD (%) |
| AMERICAN INTL GROUP MEDIUM TERM NOTES CPN 4.950% DUE 03/20/12 DTD 03/20/07 FC 09/20/07 Moody WR, S&P A- CUSIP 02687QBL1 Acquired 08/19/09 L nc | 1.17 | 12,000 | 86.42 82.04 | 10,370.55 9,850.40 | 101.6880 | 12,202.56 | 1,832.01 | 165.00 | 594.00 | 4.86 |
| Total Corporate Bonds | 1.17 | 12,000 | | \$10,370.55 \$9,850.40 | | \$12,202.56 | \$1,832.01 | \$165.00 | \$594.00 | 4.87 |

nc Cost information for this tax lot is not covered by IRS reporting requirements. Unless indicated, cost for all other lots will be reported to the IRS.

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Mutual Funds

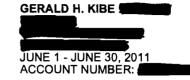
Mutual fund shares are priced at net asset value. Estimated Annual Income and Yield refer to Dividends and Interest Income only, and typically do not reflect Total return. If a portion of your fund position was converted, the 'Client Investment' value may include reinvestments from previously held positions.

Open End Mutual Funds

,

| • | | | | | | | ESTIMATED | | |
|---|-----------------|--|---|---|------------------|---|---|--------|---------------------|
| DESCRIPTION | % OF ACCOUNT | | | ADJ COST/ ORIG COST | CURRENT PRICE | CURRENT MARKET VALUE | UNREALIZED GAIN/LOSS | ANNUAL | ANNUAL YIELD (%) |
| AQUILA HAWAIIAN TAX- FREE TRUST CL A HULAX On Reinvestment Acquired 12/16/97 L nc Acquired 12/16/97 L nc | | 5.92000 69.99200 9.75500 7.65900 7.65200 7.65200 7.69700 7.73300 9.13600 10.24500 | 11.68 11.67 11.66 11.66 11.66 11.67 11.67 11.67 11.68 11.68 11.68 | 69.16 817.45 113.84 82.06 89.38 89.30 89.86 89.89 90.24 106.70 119.67 | | 66.96 791.61 110.33 79.53 86.62 86.54 87.09 87.05 87.46 103.33 115.87 | -2.20 -25.84 -3.51 -2.53 -2.76 -2.76 -2.76 -2.77 -2.84 -2.78 -3.37 -3.80 | | |

.



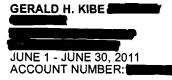
Mutual Funds

Open End Mutual Funds continued

| • • • • • • • • • | | | | | | | | ESTIN | ATED |
|---|-----------------|--|----------------------------------|--|------------------|--|--------------------------------------|------------------|---------------------|
| DESCRIPTION | % OF ACCOUNT | QUANTITY | ADJ PRICE/ ORIG PRICE | ADJ COST/ ORIG COST | CURRENT PRICE | CURRENT MARKET VALUE | UNREALIZED GAIN/LOSS | ANNUAL INCOME | ANNUAL YIELD (%) |
| Total | | 11,956.53700 | | | | | | | |
| | | stment (Excluding | | | | | | | |
| AQUILA HAWAIIAN T/F TRUST C HULCX On Reinvestment Systematic investment L nc Reinvestments L nc | | 36.31800 | 11.26 | 409.12 | | 410.39 | 1.27 | | |
| Reinvestments S nc | | 76.91300 5.56500 | 11.23 11.34 | 864.29 63.11 | | 869.11 62.89 | 4.82 -0.22 | | |
| Total | 0.13 | 118.79600 | | \$1,336.52 | 11.3000 | \$1,342.39 | \$5.87 | \$32.55 | 2.42 |
| | | stment (Excluding | | | | | | | |
| LEGG MASON PARTNERS AGGRESSIVE GROWTH FUND CLASS A SHRAX On Reinvestment Acquired 12/30/04 L nc | 0.30 | 24.93700 | 98.41 | 2,454.09 | • 123.6700 | 3,083.95 | 629.86 | N/A | N/A |
| LEGG MASON PARTNERS AGGRESSIVE GROWTH FUND CLASS B SAGBX On Reinvestment | | | | | | | | | |
| Systematic investment L nc LEGG MASON PARTNERS FD MUNI HIGH INCOME FND A STXAX | 0.30 | 29.72300 | 86.02 | 2,557.06 | 105.8600 | 3,146.47 | 589.41 | N/A | <u>N/A</u> |
| On Reinvestment Acquired 05/04/06 L nc Acquired 05/04/06 L nc Reinvestments L nc Reinvestments S nc | | 290.72000 106.10300 97.19700 27.18000 | 14.81 14.81 13.85 13.53 | 4,305.57 1,571.42 1,347.02 367.80 | | 3,915.99 1,429.21 1,309.24 366.12 | -389.58 -142.21 -37.78 1.68 | | |
| Total | 0.67 | 521.20000 | | \$7,591.81 | 13.4700 | \$7,020.56 | -\$571.25 | \$378.91 | 5.40 |
| | | tment (Excluding | | | | | نن 100 | | |



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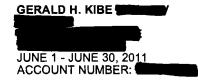


Mutual Funds

Open End Mutual Funds continued

| | | | | | | | | ESTI | ATED |
|---|-----------------|--------------------------------------|--------------------------|---------------------------------|------------------|--|---------------------------|----------|---------------------|
| DESCRIPTION | % OF ACCOUNT | QUANTITY | ADJ PRICE/ ORIG PRICE | ADJ COST/ ORIG COST | CURRENT PRICE | CURRENT MARKET VALUE | UNREALIZED GAIN/LOSS | ANNUAL | ANNUAL YIELD (%) |
| LEGG MASON PARTNERS FD MANAGED MUNS FUND INC CLASS A SHMMX On Reinvestment Acquired 05/22/06 L nc Reinvestments L nc Reinvestments S nc | | 138.61586 29.40114 8.07200 | 15.40 15.31 15.44 | 2,135.52 450.40 124.65 | | 2,147.16 455.42 125.03 | 11.64 5.02 0.38 | | |
| Total | 0.26 | 176.08900 | | \$2,710.57 | 15.4900 | \$2,727.61 | \$17.04 | \$128.72 | 4.72 |
| | | tment (Excludin on Client Investr | | | | | | | |
| LEGG MASON PARTNERS FD LARGE CAP GROWTH FD CL A SBLGX On Reinvestment Systematic investment L nc | 0.58 | 238.91000 | 22.08 | 5,276.37 | 25.2800 | 6,039.64 | 763.27 | N/A | N/A |
| LEGG MASON PARTNERS FD FUNDAMENTAL ALL CAP VALUE FUND CLASS A SHFVX On Reinvestment Systematic investment L nc Reinvestments L nc Reinvestments S nc | | 188.43200 30.64900 2.55800 | 15.05 14.70 13.70 | 2,837.78 450.69 35.05 | | 2,632.39 428.16 35.74 | -205.39 -22.53 0.69 | | |
| Total | 0.30 | 221.63900 | 10.70 | \$3,323.52 | 13.9700 | \$3,096.29 | -\$227.23 | \$35.46 | 1.15 |
| _ | | tment (Excludin on Client Investn | | | | | | | |
| PIONEER SER TR II AMT-FREE MUNICIPAL FUND CL A PBMFX On Reinvestment Acquired 06/18/08 L nc Reinvestments L nc Reinvestments S nc | | 930.45597 84.91803 48.36600 | 13.60 11.93 12.90 | 12,661.74 1,013.79 624.35 | | 11,9 7 4.96 1,092.89 622.48 | -686.78 79.10 -1.87 | | |

ESTIMATED

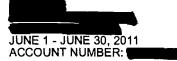


Mutual Funds

Open End Mutual Funds continued

| | | | | | | | | ESTIMATED | |
|--|-----------------|---|---|--|---------|--|--|-----------|---------------------|
| DESCRIPTION | % OF ACCOUNT | QUANTITY | ADJ PRICE/ ORIG PRICE | ADJ COST/ ORIG COST | CURRENT | CURRENT MARKET VALUE | UNREALIZED GAIN/LOSS | ANNUAL | ANNUAL YIELD (%) |
| Total | - | 1,063.74000 | | | | | | | |
| | | | g Reinvestments nent (Including F | | | | | | |
| PRUDENTIAL INVT PORT 9 LRG-CAP CORE EQUITY FD CLASS A PTMAX On Reinvestment Acquired 03/03/99 L nc Acquired 04/06/99 L nc Acquired 04/06/99 L nc Acquired 04/06/99 L nc Acquired 06/07/99 L nc Acquired 08/05/99 L nc Acquired 09/07/99 L nc Acquired 09/07/99 L nc Acquired 09/07/99 L nc Acquired 10/07/99 L nc Acquired 10/07/90 L nc Acquired 01/05/00 L nc Acquired 01/05/00 L nc Acquired 04/05/00 L nc Acquired 04/05/00 L nc Acquired 05/05/00 L nc Acquired 06/05/00 L nc Acquired 07/05/00 L nc Acquired 07/05/00 L nc Acquired 10/09/00 L nc Acquired 10/09/00 L nc Acquired 10/09/00 L nc Acquired 11/06/00 L nc Acquired 11/06/00 L nc Acquired 11/06/00 L nc Acquired 09/05/00 L nc Acquired 09/05/00 L nc Acquired 11/06/00 L nc Acquired 09/05/00 L n | | 479.53099 1.70599 6.91299 0.25599 8.69500 3.27899 5.44899 8.35399 8.85799 2.73899 5.88899 8.45199 8.45199 8.13000 0.29799 7.94099 8.06299 8.15199 4.05000 3.57500 7.84699 7.34500 7.84699 7.34500 7.90500 4.16399 3.60599 8.08500 8.0399 9.09500 | $\begin{array}{c} 10.42\\ 11.25\\ 11.27\\ 11.27\\ 11.50\\ 11.44\\ 11.46\\ 11.96\\ 11.28\\ 11.56\\ 11.60\\ 11.30\\ 11.83\\ 12.29\\ 12.12\\ 12.14\\ 12.40\\ 12.26\\ 13.10\\ 13.13\\ 12.74\\ 12.97\\ 12.68\\ 13.21\\ 13.61\\ 13.61\\ 12.64\\ 12.86\\ 12.86\\ 12.86\\ 12.86\\ 12.36\\ 11.61\\ 12.04\\ 10.99\end{array}$ | 5,000.00 19.19 77.92 2.89 100.00 37.52 62.48 100.00 | | 5,994.14 21.32 86.41 3.20 108.69 40.99 68.11 104.42 110.72 34.24 73.61 110.52 105.65 101.63 3.72 99.26 100.79 101.90 50.63 44.69 98.57 94.59 91.81 98.57 94.59 91.81 98.81 52.05 45.07 101.06 107.64 103.80 113.69 | 994.14 2.13 8.49 0.31 8.69 3.47 5.63 4.42 10.72 2.55 5.30 10.52 5.65 1.63 0.12 2.86 0.79 1.90 -2.42 -2.26 -1.91 -3.66 -1.43 -5.41 -8.19 -1.54 -1.34 1.06 7.64 3.80 13.69 | | |





Mutual Funds

Open End Mutual Funds continued

| | | | | | | | | LOTI | |
|--|-----------------|--|--------------------------|------------------------|------------------|-------------------------|-------------------------|--------|---------------------|
| DESCRIPTION | % OF ACCOUNT | QUANTITY | ADJ PRICE/ ORIG PRICE | ADJ COST/ ORIG COST | CURRENT PRICE | CURRENT MARKET VALUE | UNREALIZED GAIN/LOSS | ANNUAL | ANNUAL YIELD (%) |
| Total | | 769.63600 | | | | | | N/A | N/A |
| | | stment (Excluding on Client Investm | | | | | | | |
| PRUDENTIAL JENNISON MID-CAP GROWTH FND CL A PEEAX On Reinvestment Acquired 11/22/00 L nc Reinvestments L nc | | 39.30699 0.08901 | 25.44 22.01 | 1,000.00 1.96 | | 1,176.46 2.66 | 176.46 0.70 | | |
| Total | 0.11 | 39.39600 | | \$1,001.96 | 29.9300 | \$1,179.12 | \$177.16 | N/A | N/A |
| | | stment (Excluding | | | | | | | |
| | | | | | | | | | |

Cost information for one or more securities is not available. If you have cost information and would like to see it on future statements, contact Your Financial Advisor. nc Cost information for this tax lot is not covered by IRS reporting requirements. Unless Indicated, cost for all other lots will be reported to the IRS.

Closed End Mutual Funds

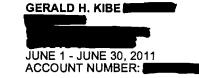
| | | | | | | | | ESTIN | ATED |
|--|-----------------|---------------------------------|--------------------------|-----------------------------------|------------------|-----------------------------------|-------------------------------|--------|---------------------|
| DESCRIPTION | % OF ACCOUNT | QUANTITY | ADJ PRICE/ ORIG PRICE | ADJ COST/ ORIG COST | CURRENT PRICE | CURRENT MARKET VALUE | UNREALIZED GAIN/LOSS | ANNUAL | ANNUAL YIELD (%) |
| NUVEEN MUNICIPAL FUND HIGH INCOME OPPORTUNITY FD 2 NMD On Reinvestment Acquired 12/17/07 L nc Reinvestments L nc Reinvestments S nc | | 2,000 458.97000 213.34500 | 14.58 10.75 11.12 | 29,598.09 4,936.73 2,373.62 | | 21,959.98 5,039.50 2,342.53 | -7,638.11 102.77 -31.09 | | |
| Total | | 2,672.31500 | | | | | | | |
| | | tment (Excluding | | | | | | | |

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Page 24 of 30



Mutual Funds

Closed End Mutual Funds continued

| | | | | | | | | ESTIN | ATED |
|--|-----------------|-------------------|--------------------------|-----------------------------------|------------------|-----------------------------------|---------------------------------|--------|---------------------|
| DESCRIPTION | % OF ACCOUNT | QUANTITY | ADJ PRICE/ ORIG PRICE | ADJ COST/ ORIG COST | CURRENT PRICE | CURRENT MARKET VALUE | UNREALIZED GAIN/LOSS | ANNUAL | ANNUAL YIELD (%) |
| NUVEEN INSD MUN OPPTY FD INC NIO Acquired 09/09/10 S nc Acquired 09/10/10 S nc Acquired 09/27/10 S nc | | 750 250 670 | 15.10 15.10 14.59 | 11,533.50 3,870.46 9,961.50 | | 10,125.00 3,375.00 9,045.00 | -1,408.50 -495.46 -916.50 | | |
| Total | | 1,670 | | | | | | | |
| | | | | | | \$51,887.01 | | | |
| | | | | | - | \$251,642.53 | | | |

nc Cost information for this tax lot is not covered by IRS reporting requirements. Unless indicated, cost for all other lots will be reported to the IRS.

Annuities/Insurance

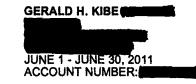
These positions are not held in your account with First Clearing and are not protected by SIPC. These positions are held directly by the issuing insurance company. Annuity and insurance values and all sub-account information is provided directly from the insurance companies. Accuracy is not guaranteed and surrender charges may apply. Total Cost may not reflect withdrawals or partial exchanges. Annuities are not protected by SIPC. Please contact Your Financial Advisor if you no longer own any of the positions listed below.

Variable Annuities

| DESCRIPTION | % OF ACCOUNT | | | AS OF VALUE DATE | TOTAL COST | ESTIMATED MARKET VALUE |
|--|--|-----------------|--|------------------|------------|------------------------|
| ALLIANZ LIFE INS CO NORTH AMERI ALLIANZ VISION VAR ANN CONTR# DAX76701 | | | | 06/29/11 | | |
| Sub Funds AZL GROWTH INDEX STRATEGY PIMCO VIT TOTAL RETURN PIMCO VIT GLOBAL MULTI-ASSET PIMCO VIT GLOBAL MULTI-ASSET PIMCO VIT ALL ASSET PORTFOLIO AZL FUSION MODERATE PIMCO VIT GLOBAL BOND AZL FRANKLIN TEMPL FS PLUS PIMCO VIT EMERGING MKTS BOND BLACKROCK GLOBAL ALLOCATION | Units 917.54241 290.97636 468.45841 726.16227 911.65483 408.12190 1,845.00046 722.97818 2,551.21366 | Estimated Value | % Market Value 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0. | | | |



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Annuities/Insurance continued

Variable Annuities

| DESCRIPTION | % OF ACCOUNT | | | | AS OF VALUE DATE | TOTAL COST | ESTIMATED MARKET VALUE |
|---|-----------------|--|-----------------|--|------------------|------------|------------------------|
| PRUDENTIAL ANNUITIES ADVANCE SER XTRA CREDIT SIX VARIABLE ANNUITY CONTR# E0655877 | | | | | | | |
| Sub Funds AST ADVANCED STRATEGIES PORTFO BENEFIT FIXED RATE OPTION BENEFIT FIXED RATE OPTION |) | Units 2,640.51652 0.00000 0.00000 0.00000 0.00000 0.00000 0.00000 0.00000 0.00000 0.00000 0.00000 | Estimated Value | % Market Velue 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0. | | | |

EXHIBIT "B"

INVESTMENT ACCOUNTS MONTHLY STATEMENT EXCERPTS DECEMBER 2011



DECEMBER 1 - DECEMBER 31, 2011 ACCOUNT NUMBER:

Additional information

Gross proceeds THIS PERIOD THIS YEAR

Portfolio detail

Cash and Sweep Balances

Bank Deposit Sweep - Consists of monies held at Wells Fargo Bank, N.A. and (if amounts exceed \$250,000) at one or more other Wells Fargo affiliated banks. These assets are not covered by SIPC, but are instead eligible for FDIC insurance of up to \$250,000 per depositor, per institution, in accordance with FDIC rules. For additional information on the Bank Deposit Sweep for your account, please contact Your Financial Advisor.

| DESCRIPTION | % OF ACCOUNT | ANNUAL PERCENTAGE YIELD EARNED* | CURRENT MARKET VALUE | ESTIMATED ANNUAL INCOME | |
|-------------------------------------|-----------------|------------------------------------|-------------------------|----------------------------|--|
| Cash | | | | 0.00 | |
| BANK DEPOSIT SWEEP | | | | | |
| Interest Period 12/01/11 - 12/31/11 | | _ | | | |
| Total Cash and Sweep Balances | | | | | |

* APYE measures the total amount of the interest paid on an account based on the interest rate and the frequency of the compounding during the interest period. The annual percentage yield earned is expressed as an annualized rate, based on a 365 day year.

Stocks, options & ETFs

Stocks and ETFs

| | | | | ADJ COST/ ORIG COST | | | | ESTIN | ATED |
|---|-----------------|----------------|---------------------------------|----------------------------|---------|----------------------------|----------------------------|------------------|---------------------|
| DESCRIPTION | % OF ACCOUNT | QUANTITY | ADJ PRICE/ ANTITY ORIG PRICE | | | CURRENT MARKET VALUE | UNREALIZED GAIN/LOSS | ANNUAL INCOME | ANNUAL YIELD (%) |
| ENERGY SELECT ET SECTOR SPDR XLE Acquired 08/11/10 L nc Acquired 01/10/11 S Acquired 09/26/11 S | | 12 14 5 | 53.86 67.87 59.33 | 646.42 950.22 296.68 | | 829.56 967.82 345.65 | 183.14 17.60 48.97 | | |
| Total | 3.43 | 31 | | \$1,893.32 | 69.1300 | \$2,143.03 | \$249.71 | \$32.89 | 1.53 |
| FINANCIAL SELECT ET SECTOR SPDR XLF Acquired 12/16/09 L nc Acquired 04/12/10 L nc Acquired 04/19/10 L nc | | 25 15 21 | 14.35 16.62 16.37 | 358.87 249.45 343.80 | | 325.00 195.00 273.00 | -33.87 -54.45 -70.80 | | |

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GERALD H KIBE

DECEMBER 1 - DECEMBER 31, 2011 ACCOUNT NUMBER:

Stocks, options & ETFs

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| | | | | | | | | ESTIN | ATED |
|---|-----------------|----------|--------------------------|------------------------|------------------|-------------------------|-------------------------|------------------|---------------------|
| DESCRIPTION | % OF ACCOUNT | QUANTITY | ADJ PRICE/ ORIG PRICE | ADJ COST/ ORIG COST | CURRENT PRICE | CURRENT MARKET VALUE | UNREALIZED GAIN/LOSS | ANNUAL INCOME | ANNUAL YIELD (%) |
| Acquired 12/16/10 L nc Acquired 09/26/11 S | | 29 26 | 15.52 11.95 | 450.29 310.75 | | 377.00 338.00 | -73.29 27.25 | , | |
| Total | 2.42 | 116 | | \$1,713.16 | 13.0000 | \$1,508.00 | -\$205.16 | \$26.10 | 1.73 |
| INDUSTRIAL SELECT ET SECTOR SPDR XLI | | | | | _ | | | | |
| Acquired 01/12/10 L nc Acquired 09/28/11 S | | 43 9 | 29.28 30.35 | 1,259.22 273.22 | | 1,451.25 303.75 | 192.03 30.53 | | |
| Total | 2.81 | 52 | | \$1,532.44 | 33.7500 | \$1,755.00 | \$222.56 | \$37.85 | 2.16 |
| ISHARE TR -S&P SMALLCAP 600 INDEX FD IJR | _ | | | | | | | | |
| Acquired 01/15/09 L nc | | 16 | 40.21 | 643.46 | | 1,092.80 | 449.34 | | |
| Acquired 06/17/09 L nc Acquired 07/16/09 L nc | | 11. 9 | 44.13 45.59 | 485.51 410.33 | | 751.30 614.70 | 265.79 204.37 | | |
| Acquired 08/12/10 L nc | | 77 | 54.70 | 4,212,47 | | 5,259.10 | 1,046.63 | | |
| Acquired 12/06/10 L nc | | 6 | 66.66 | 399.98 | | 409.80 | 9.82 | | |
| Acquired 01/12/11 S | | 8 | 69.46 | 555.76 | | 546.40 | -9.36 | | |
| Total | 13.90 | 127 | | \$6,707.51 | 68.3000 | \$8,674.10 | \$1,966.59 | \$88.90 | 1.02 |
| ISHARES BARCLAYS MBS BOND FUND MBB | | | | | | | | | |
| Acquired 02/11/09 L nc | 0.52 | 3 | 104.47 | 313.42 | 108.0700 | 324.21 | 10.79 | 10.80 | 3.33 |
| ISHARES BARCLAYS ET 7-10 YR TREASURY BOND FUND IEF | | | | | | | | | |
| Acquired 08/06/08 L nc | | 1 | 87.44 | 87.44 | | 105.57 | 18.13 | | |
| Acquired 03/10/10 L nc | | 2 | 89.98 | 179.98 | | 211.14 | 31.16 | | |
| Acquired 04/06/10 L nc Acquired 09/22/10 L nc | | 4 2 | 88.49 98.79 | 353.99 197.59 | | 422.28 211.14 | 68.29 13.55 | | |
| Total | 1.52 | 9 | 30.13 | \$819.00 | 105.5700 | \$950.13 | \$131.13 | \$24.24 | 2.55 |



DECEMBER 1 - DECEMBER 31, 2011 ACCOUNT NUMBER:

Stocks, options & ETFs

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Stocks and ETFs continued

| | | | | | | | | ESTIN | IATED |
|--|-----------------|-------------|----------------------------|----------------------------|------------------|----------------------------|-------------------------|------------------|---------------------|
| DESCRIPTION | % OF ACCOUNT | QUANTITY | ADJ PRICE/ ORIG PRICE | ADJ COST/ ORIG COST | CURRENT PRICE | CURRENT MARKET VALUE | UNREALIZED GAIN/LOSS | ANNUAL INCOME | ANNUAL YIELD (%) |
| ISHARES BARCLAYS ET 1-3 YR TREASURY BOND FUND SHY | | | | | | | | | |
| Acquired 08/06/08 L nc Acquired 02/08/10 L nc | | 3 3 | 82.71 83.63 | 248.15 250.91 | | 253.50 253.50 | 5.35 2.59 | | |
| Total | 0.81 | 6 | | \$499.06 | 84.5000 | \$507.00 | \$7.94 | \$4.11 | 0.81 |
| ISHARES BARCLAYS ET INTERMEDIATE CREDIT BOND FUND CIU | | | | | | | | | |
| Acquired 11/30/07 L nc Acquired 09/22/10 L nc | | 7 2 | 101.56 108.11 | 710.94 216.23 | | 750.26 214.36 | 39.32 -1.87 | | |
| Total | 1.55 | 9 | | \$927.17 | 107.1800 | \$964.62 | \$37.45 | \$35.87 | 3.72 |
| ISHARES BARCLAYS ET 1-3 YEAR CREDIT BOND FUND CSJ | | | | | | | | | |
| Acquired 02/12/10 L nc Acquired 03/10/10 L nc Acquired 01/19/11 S | | 2 2 5 | 104.16 104.53 104.47 | 208.33 209.07 522.39 | | 208.40 208.40 521.00 | 0.07 -0.67 -1.39 | | |
| Total | 1.50 | 9 | | \$939.79 | 104.2000 | \$937.80 | -\$1.99 | \$17.85 | 1.90 |
| ISHARES IBOXX INV ET GRADE CORP BOND FUND LQD | | | | | | | | | |
| Acquired 09/10/08 L nc Acquired 04/21/09 L nc Acquired 11/10/10 L nc | | 1 6 3 | 101.62 96.09 111.38 | 101.62 576.58 334.17 | | 113.76 682.56 341.28 | 12.14 105.98 7.11 | | |
| Total | 1.82 | 10 | | \$1,012.37 | 113.7600 | \$1,137.60 | \$125.23 | \$49.94 | 4.39 |
| ISHARES MSCI MALAYSIA INDEX FD WEBS INDEX FD INC EWM | | | | | | | | | |
| Acquired 09/01/10 L nc Acquired 11/23/10 L nc | | 4 52 | 13.30 13.70 | 53.20 712.79 | | 53.60 696.80 | 0.40 -15.99 | | |
| Total | 1.20 | 56 | | \$765.99 | 13.4000 | \$750.40 | -\$15.59 | \$33.43 | 4.45 |

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GERALD H KIBE

DECEMBER 1 - DECEMBER 31, 2011 ACCOUNT NUMBER:

Stocks, options & ETFs

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|---|-----------------|----------|--------------------------|------------------------|------------------|-------------------------|-------------------------|----------|---------------------|
| DESCRIPTION | % OF ACCOUNT | QUANTITY | ADJ PRICE/ ORIG PRICE | ADJ COST/ ORIG COST | CURRENT PRICE | CURRENT MARKET VALUE | UNREALIZED GAIN/LOSS | ANNUAL | ANNUAL YIELD (%) |
| ISHARES MSCI CHILE ET INVESTABLE MARKET INDEX FUND ECH | | | | | | | | | |
| Acquired 07/12/10 L nc Acquired 08/06/10 L nc | | 5 4 | 58.89 65.01 | 294.47 260.05 | | 288.55 230.84 | -5.92 -29.21 | | |
| Total | 0.83 | 9 | | \$554.52 | 57.7100 | \$519.39 | -\$35.13 | \$9.26 | 1.78 |
| ISHARES MSCI EAFE INDEX FUND EFA | | | 70.00 | 4 550 04 | | 4 000 00 | | | |
| Acquired 11/17/06 L nc Acquired 11/26/08 L nc | | 22 10 | 70.82 40.94 | 1,558.04 409.42 | | 1,089.66 495.30 | -468.38 85.88 | | |
| Total | 2.54 | 32 | | \$1,967.46 | 49.5300 | \$1,584.96 | -\$382.50 | \$54.72 | 3.45 |
| ISHARES MSCI UNITED KINGDOM INDEX FUND EWU | | | | | | | | | |
| Acquired 06/03/11 S | 1.06 | _41 | 18.18 | 745.49 | 16.1600 | 662.56 | -82.93 | 21.89 | 3.30 |
| ISHARES TR S&P MIDCAP 400 INDEX FD IJH | | | | | | | | | |
| Acquired 06/04/09 L nc | | 11 | 59.26 | 651.91 | | 963.71 | 311.80 | | |
| Acquired 06/11/09 L nc Acquired 06/16/09 L nc | | 26 20 | 60.13 57.64 | 1,563.47 1,152.83 | | 2,277.86 1,752.20 | 714.39 599.37 | | |
| Acquired 06/17/09 L nc | | 12 | 57.33 | 687.98 | | 1,051.32 | 363.34 | | |
| Acquired 03/26/10 L nc | | 12 3 | 78.67 | 236.01 | | 262.83 | 26.82 | | |
| Acquired 08/09/10 L nc | | 18 | 77.70 | 1,398.64 | | 1,576.98 | 178.34 | | |
| Acquired 12/06/10 L nc | | 3 | 88.62 | 265.89 | | 262.83 | -3.06 | | |
| Acquired 01/12/11 S | | _6 | 92.29 | 553.75 | | 525.66 | -28.09 | | |
| Total | 13.90 | 99 | | \$6,510.48 | 87.6100 | \$8,673.39 | \$2,162.91 | \$110.38 | 1.27 |
| POWERSHARES DB ET COMMODITY INDEX TRACKING FUND DBC | | | | | | | | | |
| Acquired 12/18/08 L nc | | 18 | 20.68 | 372.37 | | 483.12 | 110.75 | | |
| Acquired 04/02/09 L nc | | 18 27 | 20.81 | 561.91 | | 724.68 | 162.77 | | |
| Acquired 09/28/11 S nc | | | 26.75 | <u> </u> | | 563.64 | 1.88 | | |
| Total | 2.84 | 66 | | \$1,496.04 | 26.8400 | \$1,771.44 | \$275.40 | N/A | N/A |



DECEMBER 1 - DECEMBER 31, 2011 ACCOUNT NUMBER:

Stocks, options & ETFs

Stocks and ETFs continued

| | | | | | | | | ESTIN | ATED |
|---|-----------------|---------------|--------------------------|----------------------------|------------------|----------------------------|-------------------------|---------|---------------------|
| DESCRIPTION | % OF ACCOUNT | QUANTITY | ADJ PRICE/ ORIG PRICE | ADJ COST/ ORIG COST | CURRENT PRICE | CURRENT MARKET VALUE | UNREALIZED GAIN/LOSS | ANNUAL | ANNUAL YIELD (%) |
| RYDEX RUSSELL TOP 50 ET XLG | | | | | | | | | |
| Acquired 08/04/11 S Acquired 08/08/11 S Acquired 08/10/11 S | | 6 5 5 | 87.31 83.66 82.14 | 523.90 418.34 410.71 | | 547.86 456.55 456.55 | 23.96 38.21 45.84 | | |
| Total | 2.34 | 16 | | \$1,352.95 | 91.3100 | \$1,460.96 | \$108.01 | \$29.93 | 2.05 |
| SELECT SECTOR SPDR TR UTILITIES SELECT SECTOR XLU | | | _ | | | | | | |
| Acquired 12/23/09 L nc | 0.86 | 15 | 31.23 | 468.53 | 35.9800 | 539.70 | 71.17 | | 3.80 |
| SELECT SECTOR SPDR TR CONSUMER STAPLES XLP | | | | | | | | | |
| Acquired 05/18/10 L nc | | 10 | 27.61 | 276.12 | | 324.90 | 48.78 | | |
| Acquired 06/09/10 L nc Acquired 08/12/10 L nc | | 11 31 | 26.40 26.78 | 290.45 830.39 | | 357.39 1,007.19 | 66.94 176.80 | | |
| Acquired 07/01/11 S | | 11 | 31.37 | 345.17 | | 357.39 | 12.22 | | |
| Acquired 09/28/11 S | | 8 | 30.00 | 240.00 | | 259.92 | 19.92 | | |
| Total | 3.70 | 71 | | \$1,98 <u>2.1</u> 3 | 32.4900 | \$2,306.79 | \$324.66 | \$62.90 | 2.73 |
| SELECT SECTOR SPDR FD MATERIALS XLB | | | | | | | | | |
| Acquired 08/11/10 L nc | 0.75 | 14 | 31.39 | 439.58 | 33.5000 | 469.00 | 29.42 | 10.31 | 2.20 |
| SELECT SECTOR SPDR FD HEALTH CARE XLV | | | | | | | | | |
| Acquired 03/15/11 S | | 9 | 32.10 | 288.99 | | 312.21 | 23.22 | | |
| Acquired 06/08/11 S Acquired 09/28/11 S | | 17 24 | 35.06 32.29 | 596.06 775.16 | | 589.73 832.56 | -6.33 57.40 | | |
| | 2.78 | <u></u> 50 | 52.29 | \$1,660.21 | 34.6900 | \$1,734.50 | | \$34.05 | 1.96 |
| Total SELECT SECTOR SPDR FD CONSUMER DISCRETIONARY XLY | 2.70 | | | <u>\$1,000.21</u> | 34.0900 | \$1,734.30_ | \$14.23 | | 1.90 |
| Acquired 09/17/09 L nc | | 4 | 27.83 | 111.35 | | 156.08 | 44.73 | | |
| Acquired 09/18/09 L nc | | 23 10 | 27.84 | 640.35 | | 897.46 | 257.11 | | |
| Acquired 05/05/10 L nc Acquired 06/04/10 L nc | | 10 | 34.10 31.85 | 341.03 318.60 | | 390.20 390.20 | 49.17 71.60 | | |
| | | 10 | 01.00 | 510.00 | | 000.20 | 11.00 | | |

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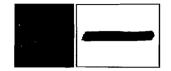
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GERALD H KIBE

DECEMBER 1 - DECEMBER 31, 2011 ACCOUNT NUMBER:

Stocks, options & ETFs

| | | | | | | | | ESTIN | ATED |
|--|-----------------|---------------------------|---|---|------------------|--|--|----------|---------------------|
| DESCRIPTION | % OF ACCOUNT | QUANTITY | ADJ PRICE/ ORIG PRICE | ADJ COST/ ORIG COST | CURRENT PRICE | CURRENT MARKET VALUE | UNREALIZED GAIN/LOSS | ANNUAL | ANNUAL YIELD (%) |
| Acquired 05/19/11 S | | 9 | 40.58 | 365.27 | | 351.18 | -14.09 | | |
| Total | 3.50 | 56 | | \$1,776.60 | 39.0200 | \$2,185.12 | \$408.52 | \$33.99 | 1.56 |
| SPDR BARCLAYS CAP ET HIGH YIELD BOND ETF JNK | | | | | | | | | |
| Acquired 05/07/09 L nc Acquired 02/12/10 L nc Acquired 01/19/11 S | | 17 6 11 | 33.63 37.34 40.15 | 571.81 224.07 441.68 | | 653.65 230.70 422.95 | 81.84 6.63 -18.73 | | |
| Total | 2.10 | 34 | | \$1,237.56 | 38.4500 | \$1,307.30 | \$69.74 | \$100.67 | 7.70 |
| SPDR S&P 500 TRUST ET SPY | | | | 5 | | | | | |
| Acquired 04/02/09 L nc Acquired 08/24/09 L nc Acquired 06/08/10 L nc Acquired 08/02/11 S | | 5 4 3 3 | 83.86 103.35 105.64 126.92 | 419.32 413.43 316.95 380.79 | | 627.50 502.00 376.50 376.50 | 208.18 88.57 59.55 -4.29 | | |
| Total | 3.02 | 15 | | \$1,530.49 | 125.5000 | \$1,882.50 | \$352.01 | \$38.64 | 2.05 |
| VANGUARD ET TELECOMMUNICATIONS SERVICES VOX | | | | | | | | | |
| Acquired 02/17/10 L nc Acquired 09/21/10 L nc | | 4 7 | 53.04 62.33 | 212.16 436.34 | | 248.68 435.19 | 36.52 -1.15 | _ | _ |
| Total | 1.10 | 11 | | \$648.50 | 62.1700 | \$683.87 | \$35.37 | \$22.09 | 3.23 |
| VANGUARD INFORMATION ET TECHNOLOGY VGT | | | | | | | | | |
| Acquired 08/11/10 L nc Acquired 09/27/11 S | | 5 34 | 51.97 59.99 | 259.8 9 2,039.97 | | 306.85 2,086.58 | 46.96 46.61 | | _ |
| Total | 3.84 | 39 | | \$2,299.86 | 61.3700 | \$2,393.43 | \$93.57 | \$18.91 | 0.79 |
| VANGUARD MSCI EAFE ET VEA | | | | | | | | | |
| Acquired 03/17/09 L nc Acquired 05/14/09 L nc Acquired 05/15/09 L nc Acquired 09/16/09 L nc Acquired 01/29/10 L nc | | 22 5 21 20 10 | 22.06 27.17 27.03 34.88 32.75 | 485.36 135.86 567.78 69 7 .72 327.60 | | 673.86 153.15 643.23 612.60 306.30 | 188.50 17.29 75.45 -85.12 -21.30 | | |
| Acquired 05/11/10 L nc | | 31 | 31.94 | 990.36 | | 949.53 | -40.83 | | |



DECEMBER 1 - DECEMBER 31, 2011 ACCOUNT NUMBER:

Stocks, options & ETFs

Stocks and ETFs continued

| | | | | | | | | ESTI | MATED |
|--|-----------------|----------------|--------------------------|----------------------------|------------------|----------------------------|-----------------------------|----------|-------------------|
| DESCRIPTION | % OF ACCOUNT | QUANTITY | ADJ PRICE/ ORIG PRICE | ADJ COST/ ORIG COST | CURRENT PRICE | CURRENT MARKET VALUE | UNREALIZED GAIN/LOSS | ANNUAL | ANNUA YIELD (9 |
| Acquired 03/15/11 S Acquired 05/05/11 S Acquired 06/03/11 S | | 16 12 21 | 35.23 38.47 37.87 | 563.84 461.72 795.39 | | 490.08 367.56 643.23 | -73.76 -94.16 -152.16 | | |
| Total | 7.76 | 158 | | \$5,025.63 | 30.6300 | \$4,839.54 | -\$186.09 | \$165.26 | 3.4 |
| VANGUARD MSCI EMERGING MARKETS ETF VWO | | | | | | | | | |
| Acquired 06/29/09 L nc Acquired 09/16/09 L nc | | 46 6 7 | 32.19 38.70 | 1,481.07 232.25 | | 1,757.66 229.26 | 276.59 -2.99 | | |
| Acquired 06/08/10 L nc Acquired 07/12/10 L nc | | | 37.28 40.16 | 260.96 240.99 | | 267.47 229.26 | 6.51 -11.73 | | |
| Acquired 08/06/10 L nc | | 6 47 | 42.52 | 1,998.47 | | 1,795.87 | -202.60 | | |
| Acquired 02/25/11 S | | 10 | 45.89 | 459.00 | | 382.10 | -76.90 | | |
| Total | 7 .47 | 122 | | \$4,672.74 | 38.2100 | \$4,661.62 | -\$11.12 | \$110.53 | 2.3 |
| VANGUARD REIT ET | | | | | | | | | |
| Acquired 08/24/09 L nc Acquired 10/15/09 L nc Acquired 05/07/10 L nc | | 6 11 5 | 38.97 41.88 | 233.86 460.69 | | 348.00 638.00 | 114.14 177.31 | | |
| | | | 49.07 | 245.37 | | 290.00 | 44.63 | | |
| Total VANGUARD TOTAL BOND ET MARKET BND | 2.04 | 22 | | \$939.92 | 58.0000 | \$1,276.00 | \$336.08 | \$45.10 | 3.53 |
| Acquired 10/19/11 S Acquired 11/07/11 S | | 7 8 | 83.25 84.00 | 582.79 672.06 | | 584.78 668.32 | 1.99 -3.74 | | |
| Total | 2.01 | 15 | | \$1,254.85 | 83.5400 | \$1,253.10 | -\$1.75 | \$39.09 | 3.12 |
| | | | | | | | | | |
| | | | | | | | | | |

nc Cost information for this tax lot is not covered by IRS reporting requirements. Unless indicated, cost for all other lots will be reported to the IRS.

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DECEMBER 1 - DECEMBER 31, 2011 ACCOUNT NUMBER:

Additional information



Portfolio detail

Cash and Sweep Balances

Bank Deposit Sweep - Consists of monies held at Wells Fargo Bank, N.A. and (if amounts exceed \$250,000) at one or more other Wells Fargo affiliated banks. These assets are not covered by SIPC, but are instead eligible for FDIC insurance of up to \$250,000 per depositor, per institution, in accordance with FDIC rules. For additional information on the Bank Deposit Sweep for your account, please contact Your Financial Advisor.

| DESCRIPTION | % OF ACCOUNT | ANNUAL PERCENTAGE YIELD EARNED* | CURRENT MARKET VALUE | ESTIMATED ANNUAL INCOME | |
|-------------------------------------|-----------------|------------------------------------|-------------------------|----------------------------|--|
| Cash | 0.00 | | | 0.00 | |
| BANK DEPOSIT SWEEP | | | 1 | | |
| Interest Period 12/01/11 - 12/31/11 | | | _ | | |
| Total Cash and Sweep Balances | | | | | |

* APYE measures the total amount of the interest paid on an account based on the interest rate and the frequency of the compounding during the interest period. The annual percentage yield earned is expressed as an annualized rate, based on a 365 day year.

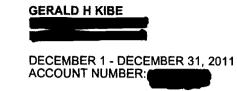
Stocks, options & ETFs

Stocks and ETFs

| | | | | | | | | ESTIMATED | |
|---|-----------------|----------|--------------------------|------------------------|------------------|------------------|-------------------------|------------------|---------------------|
| DESCRIPTION | % OF ACCOUNT | QUANTITY | ADJ PRICE/ ORIG PRICE | ADJ COST/ ORIG COST | CURRENT PRICE | | UNREALIZED GAIN/LOSS | ANNUAL INCOME | ANNUAL YIELD (%) |
| ABB LTD -SPONS ADR ABB Acquired 04/24/09 L nc Acquired 08/26/09 L nc | | 4 13 | 14.83 19.35 | 59.35 251.55 | | 75.32 244.79 | 15.97 -6.76 | | |
| Total | . 0.20 | 17 | | \$310.90 | 18.8300 | \$320.11 | \$9.21 | N/A | N/A |
| AGILENT TECH INC A Acquired 02/12/08 L nc Acquired 05/01/08 L nc | | 5 3 | 31.99 30.18 | 159.99 90.54 | | 174.65 104.79 | 14.66 14.25 | | |

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Stocks, options & ETFs

Stocks and ETFs continued

| | | | | | | | | ESTIM | ATED |
|--|-----------------|----------|--------------------------|------------------------|------------------|-------------------------|-------------------------|----------|---------------------|
| DESCRIPTION | % OF ACCOUNT | QUANTITY | ADJ PRICE/ ORIG PRICE | ADJ COST/ ORIG COST | CURRENT PRICE | CURRENT MARKET VALUE | UNREALIZED GAIN/LOSS | ANNUAL | ANNUAL YIELD (%) |
| Acquired 02/18/09 L nc | | 5 | 16.06 | 80.34 | | 174.65 | 94.31 | | |
| Total | 0.28 | 13 | | \$330.87 | 34.9300 | \$454.09 | \$123.22 | N/A | N/A |
| ALLEGHENY TECHNOLOGIES INC ATI | | | | | | | | | |
| Acquired 04/13/10 L nc | 0.47 | 16 | 55.50 | 888.15 | 47.8000 | 764.80 | -123.35 | <u> </u> | 1.50 |
| AMERICA MOVIL SAB DE CV ADR SERIES L AMX | | | | | | | | | |
| Acquired 02/17/11 S | 0.17 | 12 | 28.19 | 338.38 | 22.6000 | 271.20 | -67.18 | 3.43 | 1.26 |
| AT & T INC T | | | | | | | | | |
| Acquired 06/18/07 L nc | 0.56 | 30 | 40.38 | 1,211.68 | 30.2400 | 907.20 | -304.48 | 52.80 | 5.82 |
| AUTOMATIC DATA PROCESSING ADP | | | | | | | | | |
| Acquired 10/17/11 S Acquired 11/17/11 S | | 6 4 | 51.36 50.06 | 308.16 200.25 | | 324.06 216.04 | 15.90 15.79 | | |
| Total | 0.33 | 10 | | \$508.41 | 54.0100 | \$540.10 | \$31,69 | \$15.80 | 2.93 |
| BANCO SANTANDER BRASIL SA-ADS REPSTG 1 UNIT BSBR Acquired 10/08/09 L nc | | 25 9 | 12.79 11.71 | 319.98 | | 203.50 73.26 | -116.48 -32.13 | | |
| Acquired 04/20/11 S | | | | 105.39 | | | | | |
| Total | 0.17 | 34 | | \$425.37 | <u> </u> | \$276.76 | -\$148.61 | \$7.68 | 2.77 |
| BANK NEW YORK MELLON CORP BK | | | | | | | | | |
| Acquired 09/03/08 L nc | | 17 | 34.99 | 594.90 | | 338.47 | -256.43 | | |
| Acquired 09/18/08 L nc Acquired 11/13/08 L nc | | 20 5 | 30.00 30.14 | 600.20 150.73 | | 398.20 99,55 | -202.00 -51,18 | | |
| Acquired 02/20/09 L nc | | 15 | 22.68 | 340.20 | | 298.65 | -41.55 | | |
| Total | 0.69 | 57 | | \$1,686.03 | 19.9100 | \$1,134.87 | -\$551.16 | \$29.64 | 2.61 |
| BANKRATE INC RATE | | | | · · <u></u> | | <u> </u> | • | | |
| Acquired 06/21/11 S | 0.70 | 53 | 15.34 | 813.31 | 21.5000 | 1,139.50 | 326.19 | N/A | N/A |

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DECEMBER 1 - DECEMBER 31, 2011 ACCOUNT NUMBER:

Stocks, options & ETFs

Stocks and ETFs continued

| | | % OF | | | | | ESTIMATED | | |
|--|-----------------|----------|--------------------------|------------------------|------------------|-------------------------|-------------------------|---------------------------------------|---------------------|
| DESCRIPTION | % OF ACCOUNT | QUANTITY | ADJ PRICE/ ORIG PRICE | ADJ COST/ ORIG COST | CURRENT PRICE | CURRENT MARKET VALUE | UNREALIZED GAIN/LOSS | ANNUAL | ANNUAL YIELD (%) |
| BERKSHIRE HATHAWAY INC SERIES B NEW BRK/B | | | | | | | | | |
| Acquired 10/18/11 S Acquired 11/02/11 S | | 4 16 | 72.99 76.31 | 291.99 1,221.08 | | 305.20 1,220.80 | 13.21 -0.28 | | |
| Acquired 11/17/11 S | | 8 | 74.30 | 594.47 | | 610.40 | 15.93 | | |
| Total | 1.31 | 28 | | \$2,107.54 | 76.3000 | \$2,136.40 | \$28.86 | N/A | N/A |
| BLOUNT INTERNATIONAL | | | | | | | | | |
| Acquired 05/17/06 L nc Acquired 05/01/08 L nc | | 5 45 | 13.69 12.35 | 68.49 555.85 | | 72.60 653.40 | 4.11 97.55 | | |
| Total | 0.44 | 50 | | \$624.34 | 14.5200 | \$726.00 | \$101.66 | N/A | N/A |
| CHUBB CORP CB | | | | | | | | | |
| Acquired 10/20/11 S | 0.08 | 2 | 64.74 | 129.49 | 69.2200 | 138.44 | 8.95 | 3.12 | 2.25 |
| CISCO SYSTEMS INC CSCO | | | | | | | | | |
| Acquired 04/13/09 L nc | | 50 | 17.87 | 893.85 | | 904.00 | 10.15 | | |
| Acquired 09/21/10 L nc Acquired 11/05/10 L nc | | 9 15 | 21.62 23.93 | 194.67 359.08 | | 162.72 271.20 | -31.95 -87.88 | | |
| Total | 0.82 | 74 | | \$1,447.60 | 18.0800 | \$1,337.92 | -\$109.68 | \$17.76 | 1.33 |
| COCA-COLA COMPANY KO | | | | _ | | | | | |
| Acquired 02/26/10 L nc | | 15 | 52.92 | 793.81 | | 1,049.55 | 255.74 | | |
| Acquired 03/19/10 L nc Acquired 05/14/10 L nc | | 10 | 54.49 53.02 | 544.99 1,166.53 | | 699.70 1,539.34 | 154.71 372.81 | | |
| Acquired 10/17/11 S | | 22 7 | 67.45 | 472.21 | | 489.79 | 17.58 | | |
| Total | 2.31 | 54 | | \$2,977.54 | 69.9700 | \$3,778.38 | \$800.84 | \$101.52 | 2.69 |
| CONOCOPHILLIPS | | | | | | | | · · · · · · · · · · · · · · · · · · · | |
| Acquired 12/02/05 L nc | 1.34 | 30 | 62.16 | 1,864.80 | 72.8700 | 2,186. <u>10</u> | 321.30 | 79.20 | 3.62 |
| CONSOL ENERGY INC COM CNX | | | | | | | | | |
| Acquired 04/19/06 L nc Acquired 03/24/08 L nc | | 5 15 | 41.00 65.98 | 205.02 989.79 | | 183.50 550.50 | -21.52 -439.29 | | |

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GERALD H KIBE

DECEMBER 1 - DECEMBER 31, 2011 ACCOUNT NUMBER:

Stocks, options & ETFs

| | | | | | | | | ESTIN | ATED |
|--|-----------------|----------------|--------------------------|------------------------|------------------|-----------------------------|-------------------------|------------------|--------------------|
| DESCRIPTION | % OF ACCOUNT | QUANTITY | ADJ PRICE/ ORIG PRICE | ADJ COST/ ORIG COST | CURRENT PRICE | CURRENT MARKET VALUE | UNREALIZED GAIN/LOSS | ANNUAL INCOME | ANNUAI YIELD (% |
| Acquired 02/25/10 L nc | | 15 | 46.72 | 700.84 | | 550.50 | -150.34 | | |
| Total | 0.79 | 35 | | \$1,895.65 | 36.7000 | \$1,284.50 | -\$611.15 | \$17.50 | 1.36 |
| CORNING INC GLW | _ | | | | | | | | |
| Acquired 04/01/10 L nc | | 29 | 20.44 | 592.81 | | 376.42 | -216.39 | | |
| Acquired 05/17/10 L nc | | 34 | 17.88 | 608.07 | | 441.32 | -166.75 | | |
| Total | 0.50 | 63 | | \$1,200.88 | 12.9800 | \$817.74 | -\$383.14 | \$18.90 | 2.31 |
| COSTCO WHSL CORP NEW COM COST | - | | | | | | | | |
| Acquired 12/02/05 L nc | | 9 | 49.16 | 442,44 | | 749.88 | 307.44 | | |
| Acquired 12/06/05 L nc | | 11 | 49.29 | 542.19 | | 916.52 | 374.33 | | |
| Total | 1.02 | 20 | | \$984 <u>.63</u> | 83.3200 | \$1,666.40 | \$681.77 | \$19.20 | 1.15 |
| CVS CAREMARK CORP CVS | | | | | | | | | |
| Acquired 01/06/10 L nc | | 3 | 32.86 | 98.60 | | 122.34 | 23.74 | • | |
| Acquired 01/15/10 L nc | | 15 | 33.88 | 508.24 | | 611.70 | 103.46 | | |
| Acquired 01/21/10 L nc | | 15 25 | 33.38 | 500.78 | | 611.70 | 110.92 | | |
| Acquired 08/19/10 L nc Acquired 09/21/10 L nc | | 25 20 | 28.99 30,34 | 724.83 606.88 | | 1,019 <i>.</i> 50 815.60 | 294.67 208.72 | | |
| Total | 1.95 | 78 | | \$2,439.33 | 40.7800 | \$3,180.84 | \$741.51 | \$50.70 | 1.59 |
| DEERE & CO | | | | | | | | •••• | |
| Acquired 10/17/11 S | | 4 | 69.86 | 279.4 7 | | 309.40 | 29.93 | | • |
| Acquired 10/20/11 S | | 4 | 68.56 | 274.26 | | | 35.14 | | |
| Total | 0.38 | 8 | | \$553.73 | 77.3500 | \$618.80 | \$65.07 | \$13.12 | 2.12 |
| DISNEY WALT COMPANY DIS | | | | | | | | | |
| Acquired 03/17/11 S | | 20 | 40.91 | 818,22 | | 750.00 | -68.22 | | |
| Acquired 06/07/11 S | | 20 15 35 | 39.59 | 593.96 | | 562.50 | -31.46 | | |
| Acquired 08/18/11 S | | 35 | 32.36 | 1,132.71 | | 1,312.50 | 179.79 | | |
| Acquired 08/24/11 S | | 5 | 32.17 | 160.89 | | 187.50 | 26.61 69.31 | | |
| Acquired 10/17/11 S Acquired 11/25/11 S | | 18 14 | 33.64 33.89 | 605.69 474.58 | | 675.00 525.00 | 50.42 | | |
| Total | 2.46 | 107 | 00.03 | \$3,786.05 | 37.5000 | \$4,012.50 | \$226.45 | \$64.20 | 1.60 |



DECEMBER 1 - DECEMBER 31, 2011 ACCOUNT NUMBER:

Stocks, options & ETFs

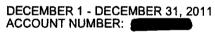
Stocks and ETFs continued

| | ••• | | | | | | | ESTIN | MATED |
|---|-----------------|--------------|--------------------------|----------------------------|------------------|----------------------------|-------------------------|------------------|---------------------|
| DESCRIPTION | % OF ACCOUNT | QUANTITY | ADJ PRICE/ ORIG PRICE | ADJ COST/ ORIG COST | CURRENT PRICE | CURRENT MARKET VALUE | UNREALIZED GAIN/LOSS | ANNUAL INCOME | ANNUAL YIELD (%) |
| DOVER CORP COMMON | | | | | | | | | |
| Acquired 11/09/09 L nc Acquired 03/23/10 L nc | | 7 18 | 40.94 46.86 | 286.59 843.54 | | 406.35 1,044.90 | 119.76 201.36 | | |
| Total | 0.89 | 25 | | \$1,130.13 | 58.0500 | \$1,451.25 | \$321.12 | \$31.50 | 2.17 |
| DU PONT E.I. DE NEMOURS AND COMPANY DD | | | | | | | | | |
| Acquired 12/02/05 L nc Acquired 11/21/11 S | _ | 30 9 | 43.20 45.29 | 1,296.00 407.68 | | 1,373.40 412.02 | 77.40 4.34 | | |
| Total | 1.09 | 39 | | \$1,703.68 | 45.7800 | \$1,785.42 | \$81.74 | \$63.96 | 3.58 |
| EATON CORPORATION ETN | | | | | | | | | |
| Acquired 10/11/11 S Acquired 11/03/11 S | | 22 18 | 40.52 46.22 | 891.61 832.01 | | 957.66 783.54 | 66.05 -48.47 | | |
| Total | 1.07 | 40 | | \$1,723.62 | 43.5300 | \$1,741.20 | \$17.58 | \$54.40 | 3.12 |
| ELI LILLY & CO LLY | | | | | | | | | |
| Acquired 10/17/11 S Acquired 10/20/11 S Acquired 11/17/11 S | | 10 6 6 | 38.32 38.43 36.76 | 383.28 230.61 220.60 | | 415.60 249.36 249.36 | 32.32 18.75 28.76 | | |
| Total | 0.56 | 22 | | \$834.49 | 41.5600 | \$914.32 | \$79.83 | \$43.12 | 4.72 |
| EMERSON ELECTRIC CO | | | | | | | | | |
| Acquired 09/16/09 L nc Acquired 10/17/11 S | | 40 9 | 40.69 46.46 | 1,627.67 418.20 | | 1,863.60 419.31 | 235.93 1.11 | | |
| Acquired 10/20/11 S | | 6 | 46.13 | 276.84 | | 279.54 | 2.70 | | |
| Acquired 11/17/11 S | | 2 | 49.51 | 99.02 | | 93.18 | -5.84 | | |
| Acquired 11/25/11 S | | 4 | 47.48 | 189.95 | | 186.36 | -3.59 | | |
| Total | 1.74 | 61 | | \$2,611.68 | 46.5900 | \$2,8 <u>41.99</u> | \$230.31 | \$ <u>97.60</u> | 3.43 |
| EXPEDIA INC EXPE | | | | | | | | | |
| Acquired 12/21/11 S | 0.39 | 22 | N/A## | N/A | 29.0200 | 638.44 | N/A | 12.32 | 1.92 |
| EXXON MOBIL CORP XOM | | | | | | | | | |
| Acquired 10/17/11 S | | 9 | 77.64 | 698.80 | | 762.84 | 64.04 | | |

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GERALD H KIBE



Stocks, options & ETFs

| | | | | | | | | ESTIN | MATED |
|---|-----------------|-------------|--------------------------|-----------------------------|------------------|----------------------------|-------------------------|---------|---------------------|
| DESCRIPTION | % OF ACCOUNT | QUANTITY | ADJ PRICE/ ORIG PRICE | ADJ COST/ ORIG COST | CURRENT PRICE | CURRENT MARKET VALUE | UNREALIZED GAIN/LOSS | ANNUAL | ANNUAL YIELD (%) |
| Acquired 10/20/11 S Acquired 11/17/11 S Acquired 11/25/11 S | | 4 4 2 | 78.41 77.87 74.88 | 313.68 311.50 149.77 | | 339.04 339.04 169.52 | 25.36 27.54 19.75 | | |
| Total | 0.99 | 19 | | \$1,473.75 | 84.7600 | \$1,610.44 | \$136.69 | \$35.72 | 2.22 |
| FEDEX CORPORATION | | _ | | | | | | | |
| Acquired 10/17/11 S Acquired 11/17/11 S | | 5 4 | 74.65 80.20 | 373.28 320.82 | | 417.55 334.04 | 44.27 13.22 | | |
| Total | 0.46 | 9 | | \$694.10 | 83.5100 | \$751.59 | \$57.49 | \$4.68 | 0.62 |
| GENERAL ELECTRIC COMPANY GE | | | | | | | | | |
| Acquired 12/02/05 L nc Acquired 03/09/10 L nc | | 50 65 | 35.50 16.45 | 1,775.00 1,069.26 | | 895.50 1,164.15 | -879.50 94.89 | | |
| Total | 1.26 | 115 | | \$2,844.26 | 17.9100 | \$2,059.65 | -\$784.61 | \$78.20 | 3.80 |
| GLAXOSMITHKLINE PLC-ADR GSK | | | | | | | | _ | |
| Acquired 12/02/05 L nc | 0.56 | 20 | 50.98 | 1,019.60 | 45.6300 | 912.60 | -107.00 | 44.12 | 4.83 |
| GOOGLE INC CL A GOOG | | | | | | | | | |
| Acquired 06/25/07 L nc Acquired 07/18/07 L nc | | 1 2 | 533.50 551.17 | 533 <i>.</i> 50 1.102.34 | | 645.90 1,291.80 | 112.40 189.46 | | |
| Acquired 07/18/07 L IIC Acquired 02/05/08 L nc | | 2 1 | 498.50 | 498.50 | | 645.90 | 147.40 | | |
| Acquired 02/08/08 L nc | | i | 513.90 | 513.91 | | 645.90 | 131.99 | | |
| Acquired 10/16/08 L nc | | 1 | 323.23 | 323.23 | | 645.90 | 322.67 | | |
| Acquired 08/19/10 L nc | | 1 | 471.61 | 471.62 | | 645.90 | 174.28 | | |
| Acquired 04/15/11 S | | 1 | 540.05 | 540.06 | | 645.90 | 105.84 | | |
| Total | 3.16 | 8 | | \$3,98 <u>3.16</u> | 645.9000 | \$5,167.20 | \$1,184.04 | N/A | N/A |
| GRUPO TELEVISA S A DE CV GLOBAL DEP RCPT REP ADR 144A PARTN CTF TV | | | | | | | | | |
| Acquired 11/13/08 L nc | | 7 | 14.74 | 103.20 | | 147.42 | 44.22 | | |
| Acquired 08/26/09 L nc | | 16 | 17.79 | 284.64 | | 336.96 | 52.32 | | |
| Total | 0.30 | 23 | | \$387.84 | 21.0600 | \$484.38 | \$96.54 | \$3.24 | 0.67 |



DECEMBER 1 - DECEMBER 31, 2011 ACCOUNT NUMBER:

Stocks, options & ETFs

Stocks and ETFs continued

| DESCRIPTION ACCOUNT QUANTITY ORIG PRICE ORIG COST PRICE MARKET VALUE GAIN/LOSS III GULFMARK OFFSHORE INC NEW CLASS A GLF NEW CLASS A GLF | ESTIMATED |
|---|-----------------------------------|
| NEW CLASS A GLF Acquired 12/02/05 L nc 0.77 30 34.28 1,028.40 42.0100 1,260.30 231.90 HEWLETT-PACKARD COMPANY HPQ HPQ Acquired 09/23/10 L nc 8 39.60 316.88 206.08 -110.80 Acquired 09/23/10 L nc 6 43.83 262.98 154.56 -108.42 Acquired 05/17/11 S 10 36.80 368.00 257.60 -110.40 Acquired 05/23/11 S 25 35.78 894.57 644.00 -250.57 Acquired 08/23/11 S 30 24.46 733.99 772.80 38.81 Total 1.25 79 \$2,576.42 25.7600 \$2,035.04 -\$541.38 \$ HONEYWELL INTERNATIONAL INC HON Acquired 12/02/05 L nc 1.00 30 36.23 1,086.90 54.3500 1,630.50 543.60 IDEXX LABORATORIES INC IDEXX LABORATORIES INC 30.34.23 1,086.90 54.3500 1,630.50 543.60 | ANNUAL ANNUAL INCOME YIELD (%) |
| HEWLETT-PACKARD COMPANY HPQ Acquired 09/23/10 L nc 8 39.60 316.88 206.08 -110.80 Acquired 11/24/10 L nc 6 43.83 262.98 154.56 -108.42 Acquired 05/17/11 S 10 36.80 368.00 257.60 -110.40 Acquired 05/23/11 S 25 35.78 894.57 644.00 -250.57 Acquired 08/23/11 S 30 24.46 733.99 772.80 38.81 Total 1.25 79 \$2,576.42 25.7600 \$2,035.04 -\$541.38 \$ HONEYWELL INTERNATIONAL INC INC - 1.00 30 36.23 1,086.90 54.3500 1,630.50 543.60 IDEXX LABORATORIES INC IDEXX LABORATORIES INC - - 543.60 - | |
| HPQ Acquired 09/23/10 L nc 8 39.60 316.88 206.08 -110.80 Acquired 11/24/10 L nc 6 43.83 262.98 154.56 -108.42 Acquired 05/17/11 S 10 36.80 368.00 257.60 -110.40 Acquired 05/23/11 S 25 35.78 894.57 644.00 -250.57 Acquired 08/23/11 S 30 24.46 733.99 772.80 38.81 Total 1.25 79 \$2,576.42 25.7600 \$2,035.04 -\$541.38 \$ HONEYWELL INTERNATIONAL INC INC - 30 36.23 1,086.90 54.3500 1,630.50 543.60 IDEXX LABORATORIES INC 1.00 30 36.23 1,086.90 54.3500 1,630.50 543.60 | N/A N/A |
| Acquired 11/24/10 L nc 6 43.83 262.98 154.56 -108.42 Acquired 05/17/11 S 10 36.80 368.00 257.60 -110.40 Acquired 05/23/11 S 25 35.78 894.57 644.00 -250.57 Acquired 08/23/11 S 30 24.46 733.99 772.80 38.81 Total 1.25 79 \$2,576.42 25.7600 \$2,035.04 -\$541.38 \$ HONEYWELL INTERNATIONAL INC NC 1.00 30 36.23 1,086.90 54.3500 1,630.50 543.60 IDEXX LABORATORIES INC 1.00 30 36.23 1,086.90 54.3500 1,630.50 543.60 | |
| Acquired 05/17/11 S 10 36.80 368.00 257.60 -110.40 Acquired 05/23/11 S 25 35.78 894.57 644.00 -250.57 Acquired 08/23/11 S 30 24.46 733.99 772.80 38.81 Total 1.25 79 \$2,576.42 25.7600 \$2,035.04 -\$541.38 \$ HONEYWELL INTERNATIONAL INC INC - - 1.00 30 36.23 1,086.90 54.3500 1,630.50 543.60 IDEXX LABORATORIES INC INC - - - 543.60 - | |
| Acquired 05/23/11 S 25 35.78 894.57 644.00 -250.57 Acquired 08/23/11 S 30 24.46 733.99 772.80 38.81 Total 1.25 79 \$2,576.42 25.7600 \$2,035.04 -\$541.38 \$ HONEYWELL INTERNATIONAL INC HON Acquired 12/02/05 L nc 1.00 30 36.23 1,086.90 54.3500 1,630.50 543.60 IDEXX LABORATORIES INC IDEXX LABORATORIES INC IDEX IDEX <td></td> | |
| Acquired 08/23/11 S 30 24.46 733.99 772.80 38.81 Total 1.25 79 \$2,576.42 25.7600 \$2,035.04 -\$541.38 \$ HONEYWELL INTERNATIONAL INC HON Acquired 12/02/05 L nc 1.00 30 36.23 1,086.90 54.3500 1,630.50 543.60 IDEXX LABORATORIES INC IDEXX IDEX IDEX< | |
| Total 1.25 79 \$2,576.42 25.7600 \$2,035.04 -\$541.38 \$ HONEYWELL INTERNATIONAL INC HON Acquired 12/02/05 L nc 1.00 30 36.23 1,086.90 54.3500 1,630.50 543.60 IDEXX LABORATORIES INC IDEXX LABORATORIES INC <t< td=""><td></td></t<> | |
| HONEYWELL INTERNATIONAL INC HON Acquired 12/02/05 L nc 1.00 30 36.23 1,086.90 54.3500 1,630.50 543.60 IDEXX LABORATORIES INC | |
| INC HON Acquired 12/02/05 L nc 1.00 30 36.23 1,086.90 54.3500 1,630.50 543.60 IDEXX LABORATORIES INC | <u>\$37.92</u> 1.86 |
| Acquired 12/02/05 L nc 1.00 30 36.23 1,086.90 54.3500 1,630.50 543.60 | |
| IDEXX LABORATORIES INC | 44.70 0.74 |
| | 44.70 2.74 |
| | |
| Acquired 12/06/05 L nc 1 36.59 36.59 76.96 40.37 Acquired 02/19/09 L nc 15 32.99 494.99 1,154.40 659.41 | |
| Total 0.75 16 \$531.58 76.9600 \$1,231.36 \$699.78 | N/A N/A |
| | |
| Acquired 05/19/11 S 15 23.30 349.50 363.75 14.25 Acquired 10/17/11 S 23 23.36 537.31 557.75 20.44 | |
| Acquired 10/17/11 S 23 23.36 537.31 557.75 20.44 | |
| Acquired 11/17/11 S 10 24.35 243.50 242.50 -1.00 | |
| Total 0.71 48 \$1,130.31 24.2500 \$1,164.00 \$33.69 \$ | <u>\$40.32 3.46</u> |
| INTERNATIONAL BUSINESS MACHINE CORP IBM | |
| Acquired 12/11/08 L nc 10 81.99 819.97 1,838.80 1,018.83 | |
| Acquired 08/12/09 L nc 3 118.73 356.22 551.64 195.42 | |
| Acquired 10/17/11 S 2 187.85 375.70 367.76 -7.94 | |
| Acquired 11/17/11 S 2 184.87 369.76 367.76 -2.00 | |
| Total 1.91 17 \$1,921.65 183.8800 \$3,125.96 \$1,204.31 \$ | \$51.00 1.63 |

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GERALD H KIBE

DECEMBER 1 - DECEMBER 31, 2011 ACCOUNT NUMBER:

Stocks, options & ETFs

Stocks and ETFs continued

| | | | | | | | | ESTIN | IATED |
|---|-----------------|-------------------------------------|---|--|------------------|--|---|----------|---------------------|
| DESCRIPTION | % OF ACCOUNT | QUANTITY | ADJ PRICE/ ORIG PRICE | ADJ COST/ ORIG COST | CURRENT PRICE | CURRENT MARKET VALUE | UNREALIZED GAIN/LOSS | ANNUAL | ANNUAL YIELD (%) |
| JOHNSON & JOHNSON JNJ | | <u> </u> | | | | _ | | | |
| Acquired 06/15/07 L nc Acquired 06/25/07 L nc Acquired 02/08/08 L nc Acquired 05/15/08 L nc Acquired 08/17/09 L nc Acquired 08/26/09 L nc Acquired 10/17/11 S | | 11 15 15 5 10 4 8 | 62.94 61.30 62.10 66.67 59.88 61.19 64.18 | 692.37 919.57 931.51 333.40 598.81 244.76 513.52 | | 721.38 983.70 983.70 327.90 655.80 262.32 524.64 | 29.01 64.13 52.19 -5.50 56.99 17.56 11.12 | | |
| Total | 2.73 | 68 | 0.110 | \$4,233.94 | 65.5800 | \$4,459.44 | \$225.50 | \$155.04 | 3.48 |
| JPMORGAN CHASE & CO JPM | | | | | | | | | |
| Acquired 06/18/10 L nc Acquired 11/05/10 L nc Acquired 10/17/11 S Acquired 10/20/11 S Acquired 11/17/11 S Acquired 11/25/11 S | | 29 16 12 6 6 6 | 38.86 41.08 31.28 32.20 30.60 28.92 | 1,127.06 657.32 375.36 193.23 183.64 173.55 | | 964.25 532.00 399.00 199.50 199.50 199.50 | -162.81 -125.32 23.64 6.27 15.86 25.95 | | |
| Total | 1.53 | 75 | | \$2,710.16 | 33.2500 | \$2,493.75 | -\$216.41 | \$75.00 | 3.01 |
| KELLOGG COMPANY K | | | | | | | | | |
| Acquired 10/17/11 S Acquired 10/20/11 S Acquired 11/17/11 S | | 5 4 4 | 54.84 54.24 49.28 | 274.21 217.00 197.15 | | 252.85 202.28 202.28 | -21.36 -14.72 5.13 | | |
| Total | 0.40 | 13 | | \$688.36 | 50.5700 | \$657.41 | -\$30.95 | \$22.36 | 3.40 |
| LOEWS CORPORATION | | | | | | | | - | |
| Acquired 10/17/11 S | 0.18 | 8 | 35.88 | 287.06 | 37.6500 | 301.20 | 14.14 | 2.00 | 0.66 |
| MARKEL CORP MKL | | | | | | | | | |
| Acquired 05/25/06 L nc Acquired 05/01/08 L nc | | 2 2 | 335.03 419.83 | 670.07 839.66 | _ | 829.34 829.34 | 159.27 -10.32 | | |
| Total | 1.01 | 4 | | \$1,509.73 | 414.6700 | \$1,658.68 | \$148.95 | N/A | N/A |
| MEDTRONIC INC | | | | | | | | | |
| Acquired 10/17/11 S Acquired 10/20/11 S | | 13 6 | 32.72 33.17 | 425.37 199.02 | | 497.25 229.50 | 71.88 30.48 | | |

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DECEMBER 1 - DECEMBER 31, 2011 ACCOUNT NUMBER:

Stocks, options & ETFs

Stocks and ETFs continued

| | | | | | | | | ESTIN | ATED |
|--|-----------------|----------------|--------------------------|--------------------------------|------------------|-------------------------|-------------------------|----------|---------------------|
| DESCRIPTION | % OF ACCOUNT | QUANTITY | ADJ PRICE/ ORIG PRICE | ADJ COST/ ORIG COST | CURRENT PRICE | CURRENT MARKET VALUE | UNREALIZED GAIN/LOSS | ANNUAL | ANNUAL YIELD (%) |
| Acquired 11/17/11 S Acquired 11/25/11 S | | 8 | 33.75 34.05 | 2 <mark>70.0</mark> 7 68.12 | | 306.00 76.50 | 35.93 8.38 | | |
| Total | 0.68 | 29 | | \$962.58 | 38.2500 | \$1,109.25 | \$146.67 | \$28.13 | 2.54 |
| MICROSOFT CORP MSFT | | | | | | · <u> </u> | | | |
| Acquired 06/13/06 L nc Acquired 10/03/07 L nc | | 21 20 | 21.81 29.55 | 458.04 591.07 | | 545.16 519.20 | 87.12 -71.87 | | |
| Acquired 02/08/08 L nc Acquired 05/01/08 L nc | | 25 7 | 28.59 28.50 | 714.92 199.55 | | 649.00 181.72 | -65.92 -17.83 | | |
| Acquired 07/22/10 L nc Acquired 09/21/10 L nc | | 32 13 | 25.88 | 828.46 327.91 | | 830.72 337.48 | 2.26 | | |
| Acquired 10/14/10 L nc | | 24 | 25.22 25.19 | 604.68 | | 623.04 | 9.57 18.36 | | |
| Acquired 11/04/10 L nc Acquired 03/09/11 S | | 24 18 12 | 27.19 25.79 | 489.56 309.57 | | 467.28 311.52 | -22.28 1.95 | | |
| Acquired 10/17/11 S | | 11 | 27.07 | 297.77 | | 285.56 | -12.21 | | |
| Acquired 10/20/11 S Acquired 11/17/11 S | | 8 10 | 26.79 25.63 | 214.32 256.39 | | 207.68 259.60 | -6.64 3.21 | | |
| Total | 3.19 | 201 | | \$5,292.24 | 25.9600 | \$5,217.96 | -\$74.28 | \$160.80 | 3.08 |
| MINDRAY MEDICAL INTL LTD ADR MR | | | | | | | | | |
| Acquired 05/05/11 S | | 12 | 26.79 | 321.52 | | 307.68 | -13.84 | | |
| Acquired 05/06/11 S Acquired 07/05/11 S | | 12 9 | 27.78 28.47 | 333.42 256.28 | | 307.68 230.76 | -25.74 -25.52 | | |
| Total | 0.52 | 33 | | \$911.22 | 25.6400 | \$846.12 | -\$65.10 | \$8.58 | 1.01 |
| NATIONAL FUEL GAS CO NFG | | | | | | | | | |
| Acquired 03/22/07 L nc | 0.75 | 22 | 43.19 | 950.30 | 55.5800 | 1,222.76 | 272.46 | 31.24 | 2.55 |
| NATIONAL OILWELL VARCO INC NOV | | | | | | | | | |
| Acquired 12/02/05 L nc | 0.71 | 17 | 74.34 | 1,337.53 | 67.9900 | 1,155.83 | -181.70 | 8.16 | 0.70 |
| NETFLIX.COM INC NFLX | | | | | | | | | |
| Acquired 10/31/11 S Acquired 12/08/11 S | | 10 6 | 82.60 70.15 | 826.09 420.92 | | 692.90 415.74 | -133.19 -5.18 | | |
| Total | 0.68 | 16 | | \$1,247.01 | 69.2900 | \$1,108.64 | -\$138.37 | N/A | N/A |

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GERALD H KIBE

DECEMBER 1 - DECEMBER 31, 2011 ACCOUNT NUMBER:

Stocks, options & ETFs

Stocks and ETFs continued

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| | | | | | | | | ESTIN | IATED |
|---|-----------------|----------|--------------------------|------------------------|------------------|--|-------------------------|---------|---------------------|
| DESCRIPTION | % OF ACCOUNT | QUANTITY | ADJ PRICE/ ORIG PRICE | ADJ COST/ ORIG COST | CURRENT PRICE | CURRENT MARKET VALUE | UNREALIZED GAIN/LOSS | ANNUAL | ANNUAL YIELD (%) |
| NEWS CORP INC-CL A | | | | | | | | | |
| Acquired 10/17/11 S Acquired 11/17/11 S | | 17 14 | 16.91 16.60 | 287.64 232.54 | | 303.28 249.76 | 15.64 17.22 | | |
| Total | 0.34 | 31 | | \$520.18 | 17.8400 | \$553.04 | \$32.86 | \$5.89 | 1.07 |
| NEXTERA ENERGY INC NEE | | | | | | | | | |
| Acquired 04/08/09 L nc | 0.56 | 15 | 52.69 | 790.47 | 60.8800 | 913.20 | 122.73 | 33.00 | 3.61 |
| NIELSEN HOLDINGS BV NLSN | | | | | | | | | |
| Acquired 01/31/11 S Acquired 04/20/11 S | | 30 7 | 25.45 27.92 | 763.50 195.44 | | 890.70 207.83 | 127.20 12.39 | | |
| Total | 0.67 | 37 | | \$958.94 | 29.6900 | \$1,098.53 | \$139.59 | N/A | N/A |
| NORFOLK SOUTHERN CORP | | | | | | | | | |
| Acquired 08/01/07 L nc | 1.11 | 25 | 52.70 | 1,31 7 .74 | 72.8600 | 1,821.50 | 503.76 | 43.00 | 2.36 |
| ORACLE CORPORATION ORCL | | | | | | | | | |
| Acquired 11/24/10 L nc Acquired 12/21/11 S | | 32 15 | 27 <i>.</i> 84 25.15 | 891.04 | | 820.80 | -70.24 | | |
| Acquired 12/2/11 S | | 15 | 25.15 25.60 | 377.27 384.12 | | 384.75 384.75 | 7.48 0.63 | | |
| Total | 0.97 | 62 | | \$1,652.43 | 25.6500 | \$1,590.30 | -\$62.13 | \$14.88 | 0.94 |
| PACCAR INC PCAR | | | | | | | | | |
| Acquired 10/17/11 S | | 7 | 38.68 | 270.76 | | 262.29 | -8.47 | | |
| Acquired 11/01/11 S Acquired 11/25/11 S | | 35 12 | 42.30 37.59 | 1,480.50 451.10 | | 1,311.45 449.64 | -169.05 -1.46 | | |
| Totai | 1.24 | 54 | 0.100 | \$2,202.36 | 37.4700 | \$2,023.38 | -\$178.98 | \$38.88 | 1.92 |
| PENTAIR INC PNR | | | | | | <i>,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,</i> | | | |
| Acquired 10/17/11 S Acquired 11/17/11 S | | 8 6 | 35.49 36.84 | 283.94 221.06 | | 266.32 199.74 | -17.62 -21.32 | | |
| Total | 0.29 | 14 | | \$505.00 | 33.2900 | \$466.06 | -\$38.94 | \$11.20 | 2.40 |
| PFIZER INCORPORATED | | | | · | | | | | |
| Acquired 03/04/09 L nc | | 12 | 12.60 | 151.22 | | 259.68 | 108.46 | | |



DECEMBER 1 - DECEMBER 31, 2011 ACCOUNT NUMBER:

Stocks, options & ETFs

Stocks and ETFs continued

| | | | | | | | | ESTIN | ATED |
|---|-----------------|---------------|--------------------------|----------------------------|------------------|----------------------------|---------------------------------|------------------|-------------------|
| DESCRIPTION | % OF ACCOUNT | QUANTITY | ADJ PRICE/ ORIG PRICE | ADJ COST/ ORIG COST | CURRENT PRICE | CURRENT MARKET VALUE | UNREALIZED GAIN/LOSS | ANNUAL INCOME | ANNUA YIELD (% |
| Acquired 08/26/09 L nc Acquired 01/19/10 L nc | | 8 30 | 16.85 19.92 | 134.80 597.60 | | 173.12 649.20 | 38.32 51.60 | | |
| Total | 0.66 | 50 | | \$883.62 | 21.6400 | \$1,082.00 | \$198.38 | \$44.00 | 4.07 |
| PHILIP MORRIS INTERNATIONAL INC PM | | | | | | | | | |
| Acquired 10/17/11 S Acquired 11/17/11 S | | 4 4 | 67.63 72.03 | 270.55 288.16 | | 313.92 313.92 | 43.37 25.76 | | |
| Total | 0.38 | 8 | | \$558.71 | 78.4800 | \$627.84 | \$69.13 | \$24.64 | 3.92 |
| PNC FINANCIAL SERVICES GROUP PNC | | | | | | | | | |
| Acquired 09/30/11 S Acquired 10/18/11 S Acquired 11/21/11 S | | 15 9 10 | 48.68 50.37 51.29 | 730.33 453.42 512.94 | | 865.05 519.03 576.70 | 134.72 65.61 63.76 | | |
| Total | 1.20 | 34 | | \$1,696.69 | 57.6700 | \$1,960.78 | \$264.09 | \$47.60 | 2.43 |
| PRAXAIR INC PX | | | | | | | | | |
| Acquired 01/08/09 L nc | 0.98 | 15 | 63.17 | 947.61 | 106.9000 | 1,603.50 | 655.89 | 30.00 | 1.87 |
| PROCTER & GAMBLE CO PG | | | | | | | | | |
| Acquired 10/17/11 S Acquired 10/20/11 S Acquired 11/17/11 S | | 7 4 4 | 64.62 64.87 62.86 | 452.40 259.50 251.46 | | 466.97 266.84 266.84 | 14.57 7.34 15 <i>.</i> 38 | | |
| Total | 0.61 | 15 | | \$963.36 | 66.7100 | \$1,000.65 | \$37.29 | \$31.50 | 3.15 |
| RANGE RESOURCES CORP | | | | | | | | | |
| Acquired 05/28/10 L nc Acquired 11/10/10 L nc | | 3 17 | 45.60 42.93 | 136.80 729.94 | | 185.82 1,052.98 | 49.02 323.04 | | |
| Total | 0.76 | 20 | | \$866.74 | 61.9400 | \$1,238.80 | \$372.06 | \$3.20 | 0.26 |
| ROYAL DUTCH SHELL PLC ADR B RDS/B | | | | | | | | · | |
| Acquired 03/10/11 S Acquired 08/10/11 S | | 18 7 | 68.06 61.90 | 1,225.09 433.36 | | 1,368.18 532.07 | 143.09 98.71 | | |

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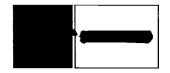
GERALD H KIBE

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DECEMBER 1 - DECEMBER 31, 2011 ACCOUNT NUMBER:

Stocks, options & ETFs

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|--|-----------------|----------|--------------------------|------------------------|------------------|-------------------------|-------------------------|--------------|---------------------|
| DESCRIPTION | % OF ACCOUNT | QUANTITY | ADJ PRICE/ ORIG PRICE | ADJ COST/ ORIG COST | CURRENT PRICE | CURRENT MARKET VALUE | UNREALIZED GAIN/LOSS | ANNUAL | ANNUAL YIELD (%) |
| Acquired 10/06/11 S | | 6 | 63.57 | 381.42 | | 456.06 | 74.64 | | |
| Total | 1.44 | 31 | | \$2,039.87 | 76.0100 | \$2,356.31 | \$316.44 | \$104.16 | 4.42 |
| RPX CORP | | | | | | | | | |
| RPXC | 0.00 | 20 | 24.00 | | 40.0500 | 070 50 | 077.04 | N1/A | N1/A |
| Acquired 08/09/11 S | 0.23 | 30 | 21.88 | 656.54 | 12.6500 | 379.50 | -277.04 | N/A | N/A |
| SAP AG-SPONSORED ADR SAP | | | | | | | | | |
| Acquired 10/10/08 L nc | 0.42 | 13 | 34.20 | 444.68 | 52.9500 | 688.35 | 243.67 | 13.32 | 1.93 |
| SCHLUMBERGER LTD SLB | | | | | | | | | |
| Acquired 08/01/06 L nc | | 5 | 66.05 | 330.26 | | 341.55 | 11.29 | | |
| Acquired 05/17/11 S Acquired 10/17/11 S | | 10 5 | 81.27 68.48 | 812.75 342.45 | | 683.10 341.55 | -129.65 -0.90 | | |
| Acquired 10/20/11 S | | 4 | 67.50 | 270.04 | | 273.24 | 3.20 | | |
| Acquired 11/25/11 S | | 4 | 67.27 | 269.10 | | 273.24 | 4.14 | | |
| Totai | 1.17 | 28 | | \$2,024.60 | 68.3100 | \$1,912.68 | -\$111.92 | \$28.00 | 1.46 |
| SCHWAB CHARLES CORP NEW SCHW | | | | | | | | | |
| Acquired 12/24/08 L nc | | 38 | 15.03 | 571.25 | | 427.88 | -143.37 | | |
| Acquired 08/26/09 L nc | | 15 | 18.15 | 272.25 | | 168.90 | -103.35 | | |
| Acquired 08/18/11 S | | 80 | 11.92 | 954.19 | | 900.80 | -53.39 | AAAAA | |
| Totai | 0.92 | 133 | | \$1,797.69 | 11.2600 | \$1,497.58 | -\$30 <mark>0.11</mark> | \$31.92 | 2.13 |
| SHERWIN WILLIAMS CO SHW | | | | | | | | | |
| Acquired 03/29/10 L nc | | 12 | 67.00 | 804.00 | | 1,071.24 | 267.24 | | |
| Acquired 10/27/10 L nc | | 4 | 71.51 | 286.06 | | 357.08 | 71.02 | | |
| Total | 0.87 | 16 | | \$1,090.06 | 89.2700 | \$1,428.32 | \$338.26 | \$23.36 | 1.64 |
| SIGMA ALDRICH CORP | | | | | | | | | |
| Acquired 12/06/05 L nc Acquired 08/26/09 L nc | | 25 8 | 32.90 51.63 | 822.62 413.04 | | 1,561.50 499.68 | 738.88 86.64 | | |
| Total | 1.26 | 33 | | \$1,235.66 | 62.4600 | \$2,061.18 | \$825.52 | \$23.76 | 1.15 |
| SPECTRA ENERGY CORP | | | | •• | | | | · · · | |
| SE | | | | | | | / | | |
| Acquired 08/23/10 L nc | 0.98 | 52 | 21.08 | 1,096.56 | 30.7500 | 1,599.00 | 502.44 | 58.24 | 3.64 |



DECEMBER 1 - DECEMBER 31, 2011 ACCOUNT NUMBER:

Stocks, options & ETFs

| | | | | | | | | ESTIN | IATED |
|--|-----------------|--------------|--------------------------|---------------------------|------------------|-------------------------|-------------------------|------------------|---------------------|
| DESCRIPTION | % OF ACCOUNT | QUANTITY | ADJ PRICE/ ORIG PRICE | ADJ COST/ ORIG COST | CURRENT PRICE | CURRENT MARKET VALUE | UNREALIZED GAIN/LOSS | ANNUAL INCOME | ANNUAL YIELD (%) |
| SYSCO CORPORATION | | | | | | | | | |
| Acquired 10/17/11 S | 0.20 | 11 | 26.39 | 290.38 | 29.3300 | 322.63 | 32.25 | 11.88 | 3.68 |
| TECHNE CORP TECH | | | | | | | | | |
| Acquired 04/20/11 S | 0.25 | 6 | 74.05 | 444.30 | 68.2600 | 409.56 | -34.74 | 6.72 | 1.64 |
| TEXAS INSTRUMENTS INC | | | | | | | | | |
| Acquired 09/18/07 L nc | | 11 | 34.59 | 380.56 | | 320.21 | -60.35 | | |
| Acquired 02/12/08 L nc Acquired 03/24/08 L nc | | 10 15 | 30.66 29.30 | 306.68 439.50 | | 291.10 436.65 | -15.58 -2.85 | | |
| Acquired 05/01/08 L nc | | 15 5 5 | 29.18 | 145.95 | | 145.55 | -0.40 | | |
| Acquired 11/13/08 L nc | | 5 | 16.61 | 83.07 | | 145.55 | 62.48 | | |
| Acquired 02/18/09 L nc | | 20 | 15.87 | 317.58 | | 582.20 | 264.62 | | |
| Total | 1.18 | 66 | | \$1,673.34 | 29.1100 | \$1,921.26 | \$247.92 | \$44.88 | 2.34 |
| TRANSATLANTIC HOLDINGS INC TRH | | | | | | | | | |
| Acquired 12/06/05 L nc | 0.57 | 17 | 69.23 | 1,1 7 6.9 <u>1</u> | 54.7300 | 930.41 | -246.50 | 14.96 | 1.60 |
| TRANSCANADA CORP TRP | | | | | | | | | |
| Acquired 12/15/10 L nc | 0.86 | 32 | 37.76 | 1,208.35 | 43.6700 | 1,397.44 | 189.09 | 52.70 | 3.77 |
| TRIPADVISOR INC TRIP | | | | | | | | | |
| Acquired 12/21/11 S | 0.34 | 22 | N/A## | N/A | 25.2100 | 554.62 | N/A | N/A | N/A |
| UNION PACIFIC CORP | | | | | | | | | |
| Acquired 11/03/11 S | 1.17 | 18 | 101.52 | 1,827.41 | 105.9400 | 1,906.92 | 79.51 | 43.20 | 2.26 |
| UNITED TECHNOLOGIES CORP | | | | | | | | | |
| Acquired 12/02/05 L nc | 0.67 | 15 | 54.87 | 823.05 | 73.0900 | 1,096.35 | 273.30 | 28.80 | 2.62 |
| US BANCORP NEW USB | | | | | | | | | |
| Acquired 10/17/11 S Acquired 11/17/11 S | | 24 12 | 24.03 25.13 | 576.89 301.64 | | 649.20 324.60 | 72.31 22.96 | | |
| Total | 0.60 | 36 | | \$878.53 | 27.0500 | \$973.80 | \$95.27 | \$18.00 | 1.85 |

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GERALD H KIBE

DECEMBER 1 - DECEMBER 31, 2011 ACCOUNT NUMBER:

Stocks, options & ETFs

Stocks and ETFs continued

| | | | | | | | | ESTI | MATED |
|--|-----------------|----------|--------------------------|------------------------|------------------|-------------------------|-------------------------|---------|---------------------|
| DESCRIPTION | % OF ACCOUNT | QUANTITY | ADJ PRICE/ ORIG PRICE | ADJ COST/ ORIG COST | CURRENT PRICE | CURRENT MARKET VALUE | UNREALIZED GAIN/LOSS | ANNUAL | ANNUAL YIELD (%) |
| VERIZON COMMUNICATIONS COM VZ | | | - | | | | | | |
| Acquired 12/02/05 L nc | 1.23 | 50 | 28.65 | 1,433.00 | 40.1200 | 2,006.00 | 573.00 | 100.00 | 4.98 |
| WAL-MART STORES INC | | | | | | | | | |
| Acquired 10/17/11 S | | 8 | 55.12 | 440.97 | | 478.08 | 37,11 | | |
| Acquired 10/20/11 S | | 4 | 56.38 | 225.54 | | 239.04 | 13.50 | | |
| Acquired 11/17/11 S Acquired 11/25/11 S | | 4 2 | 56.54 57.09 | 226.20 114.20 | | 239.04 119.52 | 12.84 5.32 | | |
| Total | 0.66 | 18 | | \$1,006.91 | 59.7600 | \$1,075.68 | \$68.77 | \$26.28 | 2.44 |
| WELLS FARGO COMPANY WFC | | | | | | | | | |
| Acquired 01/20/09 L nc Acquired 08/19/10 L nc | | 35 30 | 14.92 25.26 | 522.27 757.90 | | 964.60 826.80 | 442.33 68.90 | | |
| Acquired 01/19/11 S | | 38 | 31.98 | 1,215.42 | | 1,047.28 | -168.14 | | |
| Acquired 03/09/11 S Acquired 08/22/11 S | | 21 25 | 32.80 23.24 | 688.98 581.19 | | 578.76 689.00 | -110.22 107.81 | | |
| Total | 2.51 | 149 | | \$3,765.76 | 27.5600 | \$4,106.44 | \$340.68 | \$71.52 | 1.74 |
| WILLIAMS COMPANIES INC WMB | | | | | | | | | |
| Acquired 10/04/11 S | 1.07 | 53 | 23.00 | 1,219.51 | 33.0200 | 1,750.06 | 530.55 | 53.00 | 3.02 |
| YOUKU INC SPONSORED ADR YOKU | | | | | | | | | |
| Acquired 12/19/11 S | 0.43 | 45 | 17.25 | 776.56 | 15.6700 | 705.15 | -71.41 | N/A | N/A |
| 3M CO MMM | | | | | | | | | |
| Acquired 10/17/11 S | | 5 | 76.85 | 384.30 | | 408.65 | 24.35 | | |
| Acquired 10/20/11 S | | 2 | 77.72 | 155.44 | | 163.46 | 8.02 | | |
| Acquired 11/17/11 S | | 4 | 80.27 | 321.10 | | 326.92 | 5.82 | | |



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DECEMBER 1 - DECEMBER 31, 2011 ACCOUNT NUMBER:

Stocks, options & ETFs

Stocks and ETFs continued

| | | | | | | | | ESTI | MATED |
|-------------|-----------------|----------|--------------------------|------------------------|------------------|-------------------------|-------------------------|------------------|---------------------|
| DESCRIPTION | % OF ACCOUNT | QUANTITY | ADJ PRIČE/ ORIG PRIČE | ADJ COST/ ORIG COST | CURRENT PRICE | CURRENT MARKET VALUE | UNREALIZED GAIN/LOSS | ANNUAL INCOME | ANNUAL YIELD (%) |
| Total | 0.55 | 11 | | \$860.84 | 81.7300 | \$899.03 | \$38.19 | \$24.20 | 2.69 |
| | | | | | | | | (| |
| | | | | | | | | | |

Cost information for one or more securities is not available. If you have cost information and would like to see it on future statements, contact Your Financial Advisor. nc Cost information for this tax lot is not covered by IRS reporting requirements. Unless indicated, cost for all other lots will be reported to the IRS.

Fixed Income Securities

Corporate and municipal bonds and other fixed income securities are priced by a computerized pricing service or, for less actively traded issues, by utilizing a yield-based matrix system to arrive at an estimated market value.

Corporate Bonds

| | | | | | | | | | ESTIMATED | |
|--|-----------------|----------------|--------------------------|------------------------|------------------|-------------------------|-------------------------|----------|------------------|---------------------|
| DESCRIPTION | % OF ACCOUNT | QUANTITY | ADJ PRICE/ ORIG PRICE | ADJ COST/ ORIG COST | CURRENT PRICE | CURRENT MARKET VALUE | UNREALIZED GAIN/LOSS | ACCRUED | ANNUAL INCOME | ANNUAL YIELD (%) |
| GOLDMAN SACHS GROUP INC NOTES SEMI-ANNUAL PAY CPN 5.700% DUE 09/01/12 DTD 08/27/02 FC 03/01/03 Moody A1 , S&P A- CUSIP 38141GCG7 Acquired 03/20/07 L nc Acquired 03/24/08 L nc | | 4,000 2,000 | 102.23 102.83 | 4,089.20 2,056.66 | | 4,074.28 2,037.14 | -14.92 -19.52 | | | |
| Total | 3.74 | 6,000 | | \$6,145.86 | 101.8570 | \$6,111.42 | -\$34.44 | \$113.05 | \$342.00 | 5.60 |
| JPMORGAN CHASE & CO MEDIUM TERM NOTE CPN 2.050% DUE 01/24/14 DTD 01/24/11 FC 07/24/11 Moody AA3, S&P A CUSIP 46623EJE0 Acquired 06/02/11 S nc | 3.67 | 6,000 | 101.41 | 6,085.18 | 99.8790 | 5,992.74 | -92.44 | 53.30 | 123.00 | 2.05 |

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ESTIMATED

DECEMBER 1 - DECEMBER 31, 2011 ACCOUNT NUMBER:

Fixed Income Securities

Corporate Bonds continued

| - | | | | | | | | | ESTIMATED | |
|---|-----------------|----------|--------------------------|------------------------|------------------|-------------------------|-------------------------|---------|-----------|---------------------|
| DESCRIPTION | % OF ACCOUNT | QUANTITY | ADJ PRICE/ ORIG PRICE | ADJ COST/ ORIG COST | CURRENT PRICE | CURRENT MARKET VALUE | UNREALIZED GAIN/LOSS | ACCRUED | ANNUAL | ANNUAL YIELD (%) |
| GENERAL ELEC CAP CORP MEDIUM TERM NOTES CPN 5.400% DUE 02/15/17 DTD 02/13/07 FC 08/15/07 Moody AA2 , S&P AA+ CUSIP 36962G2G8 Acquired 03/24/08 L nc | 3.42 | 5,000 | 101.41 | 5,070.85 | 111.7220 | .5,586.10 | 515.25 | 101.25 | 270.00 | 4.83 |
| | | | _ | | | | | | | 4765 |



DECEMBER 1 - DECEMBER 31, 2011 ACCOUNT NUMBER:

Additional information

Gross proceeds 0.00 THIS YEAR

Portfolio detail

Cash and Sweep Balances

Bank Deposit Sweep - Consists of monies held at Wells Fargo Bank, N.A. and (if amounts exceed \$250,000) at one or more other Wells Fargo affiliated banks. These assets are not covered by SIPC, but are instead eligible for FDIC insurance of up to \$250,000 per depositor, per institution, in accordance with FDIC rules. For additional information on the Bank Deposit Sweep for your account, please contact Your Financial Advisor.

| DESCRIPTION | % OF ACCOUNT | ANNUAL PERCENTAGE YIELD EARNED* | CURRENT MARKET VALUE | ESTIMATED ANNUAL INCOME | |
|-------------------------------------|-----------------|------------------------------------|-------------------------|----------------------------|--|
| BANK DEPOSIT SWEEP | | 0.00 | | 0.00 | |
| Interest Period 12/01/11 - 12/31/11 | | | | | |
| Total Cash and Sweep Balances | | | | \$0.00 | |

* APYE measures the total amount of the interest paid on an account based on the interest rate and the frequency of the compounding during the interest period. The annual percentage yield earned is expressed as an annualized rate, based on a 365 day year.

Stocks, options & ETFs

Stocks and ETFs

| DESCRIPTION | | | ADJ PRICE/ ADJ COST/ ORIG PRICE ORIG COST | | | ESTIMATED | | | |
|---|------|---------------------------|--|------------------------|------------------|-----------------------------|-------------------------|------------------|---------------------|
| | | | | | CURRENT PRICE | CURRENT MARKET VALUE | UNREALIZED GAIN/LOSS | ANNUAL INCOME | ANNUAL YIELD (%) |
| ALLSTATE CORP ALL On Reinvestment Acquired 11/29/01 L nc Reinvestments L nc Reinvestments S nc | | 39 10.57000 1.43700 | N/A## 42.62 28.90 | N/A 450.52 41.54 | | 1,068.99 289.72 39.39 | N/A -160.80 -2.15 | | |
| Total | 1.35 | 51.00700 | | \$492.06 | 27.4100 | \$1,398.10 | -\$162.95 | \$42.84 | 3.06 |
| BERKSHIRE HATHAWAY INC SERIES B NEW BRK/B Acquired 07/02/98 L nc | 3.69 | 50 | 52.00 | 2,678.39 | 76.3000 | 3,815.00 | 1,136.61 | N/A | N/A |

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GERALD H KIBE

DECEMBER 1 - DECEMBER 31, 2011 ACCOUNT NUMBER:

Stocks, options & ETFs

Stocks and ETFs continued

| | - | | | | | | | ESTIN | ATED |
|--|-----------------|-----------------|--------------------------|--|----------|----------------------|---------------------|-----------|-----------|
| DESCRIPTION | % OF ACCOUNT | QUANTITY | ADJ PRICE/ ORIG PRICE | ADJ COST/ ORIG COST | CURRENT | CURRENT | UNREALIZED | ANNUAL | ANNUAL |
| | ACCOUNT | QUANTITY | ORIG PRICE | URIG CUST | PRICE | MARKET VALUE | GAIN/LOSS | | YIELD (%) |
| BRISTOL MYERS SQUIBB | | | | | | | | | |
| BMY | | | | | | | | | |
| On Reinvestment | | | 10.05 | | | | 4 070 45 | | |
| Acquired 11/07/97 L nc Reinvestments L nc | | 152 95,22400 | 43.65 27.79 | 6,635 <i>.</i> 93 2,646 <i>.</i> 80 | | 5,356.48 3,355.69 | -1,279.45 708.89 | | |
| Reinvestments S nc | | 11.75600 | 28.27 | 332.41 | | 414.28 | 81.87 | | |
| Total | 8.82 | 258.98000 | | \$9,615.14 | 35.2400 | \$9,126.45 | -\$488.69 | \$352.21 | 3.86 |
| CHEVRON CORPORATION | | | | | | | | | |
| CVX | | | | | | | | | |
| On Reinvestment Acquired 11/07/97 L nc | | 165 | 20. 7 5 | 6.916.39 | | 17.556.00 | 10.639.61 | | |
| Reinvestments L nc | | 84.87600 | 58.68 | 4,980.91 | | 9,030.80 | 4.049.89 | | |
| Reinvestments S nc | | 7.82500 | 99.82 | 781.13 | | 832.58 | 51.45 | | |
| Total | 26.50 | 257.70100 | | \$12,678.43 | 106.4000 | \$27,419.38 | \$14,740.95 | \$834.95 | 3.05 |
| CISCO SYSTEMS INC | | | | | | | | | |
| CSCO On Reinvestment | | | | | | | | | |
| Acquired 08/28/98 L nc | | 180 | 16.24 | 2,930.07 | | 3,254.39 | 324.32 | | |
| Reinvestments S nc | | 1.93400 | 16.81 | 32.52 | | 34.97 | 2.45 | | |
| Total | 3.18 | 181.93400 | | \$2,962.59 | 18.0800 | \$3,289.36 | \$326.77 | \$43.66 | 1.33 |
| COCA-COLA COMPANY | | | | | | | | | |
| KO | | | | | | | | | |
| On Reinvestment Acquired 11/07/97 L nc | | 121 | 56.56 | 6.966.70 | | 8,466.37 | 1,499.67 | | |
| Reinvestments L nc | | 38.93800 | 50.45 | 1,964.62 | | 2,724.49 | 759.87 | | |
| Reinvestments S nc | | 4.54000 | 66.93 | 303.87 | | 317.66 | 13.79 | _ | |
| Total | 11.12 | 164.47800 | | \$9,235.19 | 69.9700 | \$11,508.52 | \$2,273.33 | \$309.21 | 2.69 |
| GENERAL ELECTRIC COMPANY | | | | | | | | | |
| GE On Reinvestment | | | | | | | | | |
| Acquired 11/07/97 L nc | | 303 | 22.64 | 6,973.17 | | 5,426.73 | -1,546.44 | | |
| Acquired 11/14/01 L nc | | 23 | N/A## | N/A | | 411.93 | N/A | | |
| Reinvestments L nc | | 133.99900 | 27.23 | 3,650.02 | | 2,399.92 | -1,250.10 | | |
| Reinvestments S nc | | 14.44000 | 18.68 | 269.74 | 47.0400 | 258.62 | -11.12 | | |
| Total | 8.21 | 474.43900 | | \$10,892.93 | 17.9100 | \$8,497.20 | -\$2,807.66 | \$322.61 | 3.80 |

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DECEMBER 1 - DECEMBER 31, 2011 ACCOUNT NUMBER:

Stocks, options & ETFs

Stocks and ETFs continued

| | | | | | | | | ESTIN | ATED |
|---|-----------------|---------------------|--------------------------|------------------------|------------------|-------------------------|-------------------------|----------|---------------------|
| DESCRIPTION | % OF ACCOUNT | QUANTITY | ADJ PRICE/ ORIG PRICE | ADJ COST/ ORIG COST | CURRENT PRICE | CURRENT MARKET VALUE | UNREALIZED GAIN/LOSS | ANNUAL | ANNUAL YIELD (%) |
| MICROSOFT CORP MSFT | | | | | | | | | |
| On Reinvestment | | 400 | 40 70 | 7 544 05 | | | | | |
| Acquired 01/30/98 L nc Reinvestments L nc | | 400 99.04500 | 18.76 | 7,511.25 | | 10,384.00 | 2,872.75 | | |
| Reinvestments S nc | | 13.55300 | 26.45 25,29 | 2,620.18 342.80 | | 2,571.20 351.84 | -48.98 9.04 | | |
| Total | 12.86 | 512.59800 | 20.20 | \$10,474.23 | 25.9600 | \$13,307.04 | \$2,832.81 | \$410.07 | 3.08 |
| ORACLE CORPORATION ORCL On Reinvestment | | | | | | | | | |
| Acquired 07/24/98 L nc | | 600 | 4.19 | 2,524.35 | | 15,389.99 | 12,865.64 | | |
| Acquired 11/14/01 L nc | | 42 | N/A## | N/A | | 1,077.30 | N/A | | |
| Reinvestments L nc | | 9.86300 | 22.94 | 226.31 | | 252.99 | 26.68 | | |
| Reinvestments S nc | | 4.63500 | 32.43 | 150.32 | | 118.89 | -31.43 | | |
| Total | 16.28 | 656.49800 | | \$2,900.98 | 25.6500 | \$16,839.17 | \$12,860.89 | \$157.55 | 0.94 |
| UNITEDHEALTH GROUP INC UNH | | | | | | | | | |
| On Reinvestment | | 00 | | N.1/A | | 4 905 09 | N1/A | | |
| Acquired 11/14/01 L nc Reinvestments L nc | | 96 1.60700 | N/A## 34.28 | N/A 55.10 | | 4,865.28 81.44 | N/A 26.34 | | |
| Reinvestments S nc | | 1.23400 | 48.68 | 60.08 | | 62.54 | 20.34 | | |
| Total | 4.84 | 98.84100 | | \$115.18 | 50.6800 | \$5,009.26 | \$28.80 | \$64.24 | 1.28 |
| WELLS FARGO COMPANY WFC | | | | | | | | | |
| On Reinvestment | | | | | | | | | |
| Acquired 11/14/01 L nc | | 60 | N/A## | N/A | | 1,653.60 | N/A | | |
| Reinvestments L nc Reinvestments S nc | | 18.58700 1.38800 | 2 7 .43 27.35 | 509.99 37.97 | | 512.24 38.27 | 2.25 0.30 | | |
| Total | 2.13 | 79.97500 | 27.00 | \$547.96 | 27.5600 | \$2,204.11 | \$2.55 | \$38.38 | 1.74 |
| | | | | | | | | | |
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Cost information for one or more securities is not available. If you have cost information and would like to see it on future statements, contact Your Financial Advisor. nc Cost information for this tax lot is not covered by IRS reporting requirements. Unless indicated, cost for all other lots will be reported to the IRS. Page 7 of 9

Page 8 of 9

GERALD H KIBE

DECEMBER 1 - DECEMBER 31, 2011 ACCOUNT NUMBER:

Unit Investment Trusts

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Equity Trusts

| | | | | | | | UNREALIZED GAIN/LOSS | ESTIM | ATED |
|--|-----------------|---------|----------------|----------------------|--|-------------------------|-------------------------|--------|---------------------|
| DESCRIPTION | % OF ACCOUNT | | | | | CURRENT MARKET VALUE | | ANNUAL | ANNUAL YIELD (%) |
| FIRST TRUST SELECT DSIP PORT 1ST QTR 2011 REINVEST | | | | | | | | | |
| Acquired 03/31/11 S nc | | 101 | 10.53 10.48 | 1,064.09 1,064.09 | | 1,019.08 | -45.01 | | |
| Reinvestments S nc | | 2.07800 | 9.86 | 20.50 | | 20.97 | 0.47 | | |

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DECEMBER 1 - DECEMBER 31, 2011 ACCOUNT NUMBER:

Additional information

Gross proceeds 0.00 THIS YEAR

Portfolio detail

Cash and Sweep Balances

Bank Deposit Sweep - Consists of monies held at Wells Fargo Bank, N.A. and (if amounts exceed \$250,000) at one or more other Wells Fargo affiliated banks. These assets are not covered by SIPC, but are instead eligible for FDIC insurance of up to \$250,000 per depositor, per institution, in accordance with FDIC rules. For additional information on the Bank Deposit Sweep for your account, please contact Your Financial Advisor.

| DESCRIPTION | % OF ACCOUNT | ANNUAL PERCENTAGE YIELD EARNED* | CURRENT MARKET VALUE | ESTIMATED ANNUAL INCOME | |
|-------------------------------------|-----------------|------------------------------------|-------------------------|----------------------------|--|
| Cash | | 0.00 | | 0.00 | |
| BANK DEPOSIT SWEEP | | 0.00 | | 0.00 | |
| Interest Period 12/01/11 - 12/31/11 | | | | | |
| Total Cash and Sweep Balances | | | | \$0.00 | |

* APYE measures the total amount of the interest paid on an account based on the interest rate and the frequency of the compounding during the interest period. The annual percentage yield earned is expressed as an annualized rate, based on a 365 day year.

Stocks, options & ETFs

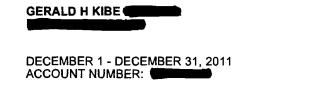
Stocks and ETFs

| | | | | | | | | ESTIMATED | | |
|---|-----------------|--------------------------|--------------------------|-----------------------------|------------------|-----------------------------|--------------------------|------------------|---------------------|--|
| DESCRIPTION | % OF ACCOUNT | QUANTITY | ADJ PRICE/ ORIG PRICE | ADJ COST/ ORIG COST | CURRENT PRICE | CURRENT MARKET VALUE | UNREALIZED GAIN/LOSS | ANNUAL INCOME | ANNUAL YIELD (%) | |
| DELL INC DELL Acquired 02/27/98 L nc | 7.45 | 112 | 17.83 | 2,003.07 | 14.6300 | 1,638.56 | -364.51 | N/A | N/A | |
| INTEL CORP INTC On Reinvestment Acquired 02/12/99 L nc Reinvestments L nc Reinvestments S nc | | 48 8.59000 2.02100 | 32.59 20.70 22.20 | 1,568.87 177.87 44.88 | | 1,163.99 208.30 49.02 | -404.88 30.43 4.14 | | | |
| Total | 6.46 | 58.61100 | | \$1,791.62 | 24.2500 | \$1,421.31 | -\$370.31 | \$49.23 | 3.46 | |



Page 5 of 8

Page 6 of 8



Stocks, options & ETFs

Stocks and ETFs continued

| | | | | | | | | ESTI | ESTIMATED | |
|---|-----------------|----------------------------------|----------------------------------|--|------------------|--|-------------------------------------|----------|---------------------|--|
| DESCRIPTION | % OF ACCOUNT | QUANTITY | ADJ PRICE/ ORIG PRICE | ADJ COST/ ORIG COST | CURRENT PRICE | CURRENT MARKET VALUE | UNREALIZED GAIN/LOSS | ANNUAL | ANNUAL YIELD (%) | |
| ISHARES DOW JONES SELECT DIVIDEND INDEX FUND DVY On Reinvestment Acquired 09/20/04 L nc Acquired 09/22/04 L nc Reinvestments L nc Reinvestments S nc | | 52 61 26.72000 5.04400 | 57.60 57.30 52.42 51.88 | 3,082.14 3,588.99 1,400.68 261.70 | | 2,796.04 3,279.98 1,436.72 271.22 | -286.10 -309.01 36.04 9.52 | | | |
| Total | 35.40 | 144.76400 | | \$8,333.51 | 53.7700 | \$7,783.96 | -\$549.55 | \$267.52 | 3.44 | |
| PFIZER INCORPORATED PFE On Reinvestment Acquired 02/27/98 L nc Reinvestments L nc Reinvestments S nc | | 107.25000 45.83600 6.34800 | 18.64 22.20 19.58 | 2,000.05 1,017.80 124.35 | | 2,320.89 991.90 137.36 | 320.84 -25.90 13.01 | | | |
| Total | 15.69 | 159.43400 | | \$3,142.20 | 21.6400 | \$3,450.15 | \$307.95 | \$140.30 | 4.07 | |
| POWERSHARES GOLDEN DRAGON HALTER USX CHINA PORTFOLIO PGJ Acquired 04/25/06 L nc | 22.92 | 257 | 17.00 | 4,494.42 | 19.6100 | 5,039.77 | 545.35 | 117.19 | 2.32 | |
| | | | 17.00 | 4,494.42 | 19.0100 | 3,039.77 | 040.00 | | | |
| | | | | | | | | | | |
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nc Cost information for this tax lot is not covered by IRS reporting requirements. Unless indicated, cost for all other lots will be reported to the IRS.

DECEMBER 1 - DECEMBER 31, 2011 ACCOUNT NUMBER:

Unit Investment Trusts

Equity Trusts

| DESCRIPTION | | | | | | | | ESTIM | ATED |
|--|-----------------|----------|--------------------------|------------------------|------------------|-------------------------|-------------------------|--------|---------------------|
| | % OF ACCOUNT | QUANTITY | ADJ PRICE/ ORIG PRICE | ADJ COST/ ORIG COST | CURRENT PRICE | CURRENT MARKET VALUE | UNREALIZED GAIN/LOSS | ANNUAL | ANNUAL YIELD (%) |
| FIRST TRUST TARGET GLOBAL DIVIDEND LEADERS 1Q11 REIN | | <u>.</u> | | | · · · · · | | | | |
| Acquired 03/31/11 S nc | | 263 | 10.42 10.40 | 2,742.72 2,742.72 | | 2,424.86 | -317.86 | | |
| Reinvestments S nc | | 12.33300 | 9.39 | 115.83 | | 113.71 | -2.12 | | |
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GERALD H KIBE

DECEMBER 1 - DECEMBER 31, 2011 ACCOUNT NUMBER:

Additional information

| | THIS PERIOD | THIS YEAR | | THIS PERIOD | THIS YEAR |
|---------------------|-------------|-----------|----------------|-------------|-----------|
| Return of principal | 41.37 | 117.25 | Gross proceeds | 0.00 | 7,419.65 |

Portfolio detail

Cash and Sweep Balances

Bank Deposit Sweep - Consists of monies held at Wells Fargo Bank, N.A. and (if amounts exceed \$250,000) at one or more other Wells Fargo affiliated banks. These assets are not covered by SIPC, but are instead eligible for FDIC insurance of up to \$250,000 per depositor, per institution, in accordance with FDIC rules. For additional information on the Bank Deposit Sweep for your account, please contact Your Financial Advisor.

| DESCRIPTION | % OF ACCOUNT | ANNUAL PERCENTAGE YIELD EARNED* | CURRENT MARKET VALUE | ESTIMATED ANNUAL INCOME | |
|-------------------------------------|-----------------|------------------------------------|-------------------------|----------------------------|--|
| Cash | | 0.00 | | 0.00 | |
| BANK DEPOSIT SWEEP | | | | | |
| Interest Period 12/01/11 - 12/31/11 | | | | | |
| Total Cash and Sweep Balances | | | | | |

* APYE measures the total amount of the interest paid on an account based on the interest rate and the frequency of the compounding during the interest period. The annual percentage yield earned is expressed as an annualized rate, based on a 365 day year.

Stocks, options & ETFs

Stocks and ETFs

| DESCRIPTION | | | | | | | | ESTIN | ATED |
|---|-----------------|--------------------------|----------------------------------|-----------------------------|---------|-----------------------------|--------------------------|----------|---------------------|
| | % OF ACCOUNT | QUANTITY | ADJ PRICE/ ORIG PRICE | ADJ COST/ ORIG COST | | CURRENT MARKET VALUE | UNREALIZED GAIN/LOSS | ANNUAL | ANNUAL YIELD (%) |
| ABBOTT LABORATORIES ABT Acquired 03/24/98 L nc Reinvestments L nc | | 100 14.17500 | 36.96 41.75 | 3,696.92 591.90 | | 5,623.00 797.06 | 1,926.08 205.16 | | |
| Total | 10.04 | 114.17500 | | \$4,288.82 | 56.2300 | \$6,420.06 | \$2,131.24 | \$219.21 | 3.41 |
| DISNEY WALT COMPANY DIS On Reinvestment Acquired 04/15/98 L nc Reinvestments L nc Reinvestments S nc | | 51 6.09900 0.58400 | 38.43 25.54 39 <i>.</i> 10 | 1,960.28 155.77 22.84 | | 1,912.50 228.71 21.90 | -47.78 72.94 -0.94 | | |
| Total | 3.38 | 57.68300 | | \$2,138.89 | 37.5000 | \$2,163.11 | \$24.22 | \$34.60 | 1.60 |

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GERALD H KIBE

DECEMBER 1 - DECEMBER 31, 2011 ACCOUNT NUMBER:

Stocks, options & ETFs

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Stocks and ETFs continued

| | | | | | | | | ESTIMATED | | |
|--|-----------------|-----------------------------|---------------------------------------|------------------------------|------------------|------------------------------|------------------------------|-----------|---------------------|--|
| DESCRIPTION | % OF ACCOUNT | QUANTITY | ADJ PRICE/ ORIG PRICE | ADJ COST/ ORIG COST | CURRENT PRICE | CURRENT MARKET VALUE | UNREALIZED GAIN/LOSS | ANNUAL | ANNUAL YIELD (%) | |
| NIKE INC CLASS B NKE | | | | 0.004.70 | | | 0.040.50 | | | |
| Acquired 10/10/03 L nc | 14.77 | 98 | 31.75 | 3,201.73 | 96.3700 | 9,444.26 | 6,242.53 | <u> </u> | 1.49 | |
| POWERSHARES HIGH YIELD EQUITY DIVIDEND ACHIEVERS PORTFOLIO PEY On Reinvestment Acquired 03/28/05 L nc Reinvestments L nc Reinvestments S nc | | 321 86.57600 18.42300 | 14.45 10.77 8.81 | 4,799.03 932.46 162.44 | | 2,969.25 800.82 170.41 | -1,829.78 -131.64 7.97 | | | |
| Total | 6.16 | 425.99900 | | \$5,893.93 | 9.2500 | \$3,940.48 | -\$1,953.45 | \$145.69 | 3.70 | |
| WAL-MART STORES INC | | | | | | | | | | |
| Acquired 10/22/03 L nc | 7.01 | 75 | 58.35 | 4,482.88 | 59.7600 | 4,482.00 | -0.88 | 109.50 | 2.44 | |
| | | | · · · · · · · · · · · · · · · · · · · | | - | | | | | |
| | | | | | | | | | | |

nc Cost information for this tax lot is not covered by IRS reporting requirements. Unless Indicated, cost for all other lots will be reported to the IRS.

Mutual Funds

Mutual fund shares are priced at net asset value. Estimated Annual Income and Yield refer to Dividends and Interest Income only, and typically do not reflect Total return. If a portion of your fund position was converted, the 'Client Investment' value may include reinvestments from previously held positions.

Open End Mutual Funds

| DESCRIPTION | | % OF ACCOUNT QUANTITY | | | ADJ COST/ CURRENT ORIG COST PRICE | | UNREALIZED GAIN/LOSS | ESTIN | ATED |
|--|-----------------|--------------------------|----------------|--------------------|--------------------------------------|--------------------|-------------------------|------------------|---------------------|
| | % OF ACCOUNT | | | | | | | ANNUAL INCOME | ANNUAL YIELD (%) |
| JOHN HANCOCK II LIFESTYLE BALANCED FUND CL-B JBLBX On Reinvestment Acquired 12/15/05 L nc Acquired 01/17/06 L nc | | 357.65400 35.31100 | 13.98 14.16 | 5,006.00 506.00 | | 4,384.84 432.91 | -621.16 -73.09 | | |



DECEMBER 1 - DECEMBER 31, 2011 ACCOUNT NUMBER:

Mutual Funds

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Open End Mutual Funds continued

| - | | | | | | | | ESTIN | ATED |
|---|-----------------|--|---|---|------------------|---|---|----------|--------------------|
| DESCRIPTION | % OF ACCOUNT | QUANTITY | ADJ PRICE/ ORIG PRICE | ADJ COST/ ORIG COST | CURRENT PRICE | CURRENT MARKET VALUE | UNREALIZED GAIN/LOSS | ANNUAL | ANNUAL YIELD (% |
| Acquired 09/05/07 L nc Acquired 01/04/08 L nc Reinvestments L nc Reinvestments S nc Systematic investment L nc | | 14.83500 48.52300 240.53500 28.38900 583.81600 | 14.83 14.22 12.43 12.33 14.55 | 227.50 697.50 2,990.44 350.21 8,500.00 | | 181.88 594.89 2,948.96 348.05 7,157.58 | -45.62 -102.61 -41.48 -2.16 -1,342.42 | | |
| Total | 25.10 | 1,309.06300 | | \$18,277.65 | 12.2600 | \$16,049.11 | -\$2,228.54 | \$375.70 | 2.34 |
| | | stment (Excludin on Client Investr | | | | \$14,93 \$ <u>1,11</u> | | - | |
| SUNAMERICA ALTERNATIVE STRATEGIES FUND CLASS C On Reinvestment Acquired 12/24/08 L nc Systematic investment L nc Reinvestments L nc Reinvestments S nc Systematic investment S nc | | 140.89900 156.57900 3.61700 14.56300 110.73600 | 9.12 10.21 10.21 10.37 10.83 | 1,292.50 1,600.00 36.93 151.02 1,200.00 | | 1,414.62 1,572.05 36.31 146.22 1,111.79 | 122.12 -27.95 -0.62 -4.80 -88.21 | | |
| Total | 6.70 | 426.39400 | | \$4,280.45 | 10.0400 | \$4,280.99 | \$0.54 | \$11.08 | 0.26 |
| | | tment (Excludin on Client Investn | | | | \$4,093 \$188 | | | |
| | | | · · · · · · | | | | | | |

nc Cost information for this tax lot is not covered by IRS reporting requirements. Unless indicated, cost for all other lots will be reported to the IRS.

Closed End Mutual Funds ESTIMATED ANNUAL INCOME ADJ PRICE/ ADJ COST/ CURRENT CURRENT UNREALIZED ANNUAL % OF ORIG PRICE MARKET VALUE GAIN/LOSS YIELD (%) DESCRIPTION ACCOUNT QUANTITY ORIG COST PRICE BLACKROCK BUILD AMERICA BOND TRUST BBN 7.29 9.18 275 17.45 4,914.87 21.3500 5,871.25 956.38 428.45 Acquired 04/08/11 S nc

DECEMBER 1 - DECEMBER 31, 2011 ACCOUNT NUMBER:

Mutual Funds

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Closed End Mutual Funds continued

| DESCRIPTION | | | | | CURRENT PRICE | CURRENT MARKET VALUE | | ESTIN | ATED |
|--|-----------------|-----------|--------------------------|------------------------|------------------|-------------------------|-------------------------|------------------|---------------------|
| | % OF ACCOUNT | | ADJ PRICE/ ORIG PRICE | ADJ COST/ ORIG COST | | | UNREALIZED GAIN/LOSS | ANNUAL INCOME | ANNUAL YIELD (%) |
| COHEN & STEERS INFRASTRUCTURE FUND INC UTF | | | | | | | | | |
| Acquired 04/28/08 L nc Acquired 04/28/08 L nc | | 140 60 | 24.50 24.49 | 3,530.94 1,509.50 | | 2,212.00 948.00 | -1,318.94 _561.50 | | |
| Total | 4.94 | 200 | | \$5,040.44 | 15.8000 | \$3,160.00 | -\$1,880.44 | \$288.00 | 9.11 |
| WELLS FARGO ADVANTAGE UTILIES & HIGH INCOME FD ERH | | | | | | | | | |
| Acquired 06/22/07 L nc | 3.49 | 200 | 26.67 | 5,468.05 | 11.1500 | 2,230.00 | -3,238.05 | 180.00 | 8.07 |
| | | | | | | | | | |
| | | | | | | | | | |

nc Cost information for this tax lot is not covered by IRS reporting requirements. Unless indicated, cost for all other lots will be reported to the IRS.

Unit Investment Trusts

Equity Trusts

| | | | | | | ESTIMATED | | | |
|---|-----------------|-----------|--------------------------|--------------------------|------------------|-------------------------|-------------------------|---------|---------------------|
| DESCRIPTION | % OF ACCOUNT | QUANTITY | ADJ PRICE/ ORIG PRICE | ADJ COST/ ORIG COST | CURRENT PRICE | CURRENT MARKET VALUE | UNREALIZED GAIN/LOSS | ANNUAL | ANNUAL YIELD (%) |
| FIRST TRUST NASDAQ TARGET 15 4TH 10 CASH | | | 0.00 | 007.00 | 44 5700 | 077.00 | 40.00 | | 0.45 |
| Acquired 10/01/10 L nc | 0.43 | 24 | 9.90 | 237.60 | 11.5700 | 277.68 | 40.08 | 0.43 | 0.15 |
| FT PORTFOLIOS LP TARGET FOCUS 4 MAR 11 REIN | | | | | | | | | |
| Acquired 03/01/11 S nc | | 236 | 9.76 9.90 | 2,303.93 2,336.40 | | 1,997.97 | -305.96 | | |
| Reinvestments S nc | | 8.40100 | 8.38 8.45 | 70.44 71.02 | | 71.12 | 0.68 | | |
| Toțal | 3.24 | 244.40100 | | \$2,374.37 \$2,407.42 | 8.4660 | \$2,069.09 | -\$305.28 | \$48.63 | 2.35 |

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GERALD H KIBE

DECEMBER 1 - DECEMBER 31, 2011 ACCOUNT NUMBER:

Unit Investment Trusts

Equity Trusts continued

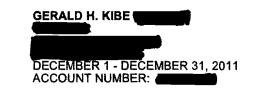
| DESCRIPTION | | | | | | | ESTIMATED | | |
|---|-----------------|----------|--------------------------|------------------------|------------------|-------------------------|-------------------------|--------|---------------------|
| | % OF ACCOUNT | QUANTITY | ADJ PRICE/ ORIG PRICE | ADJ COST/ ORIG COST | CURRENT PRICE | CURRENT MARKET VALUE | UNREALIZED GAIN/LOSS | ANNUAL | ANNUAL YIELD (%) |
| INVESCO DIVERSIFIED HEALTHCARE PORT SER 52 CASH Acquired 08/11/10 L nc | 0.56 | 33 | 9.20 9.72 | 303.76 320.97 | 10.8800 | 359.04 | 55.28 | 6.20 | 1.72 |
| | | | | | | | | | |

nc Cost information for this tax lot is not covered by IRS reporting requirements. Unless indicated, cost for all other lots will be reported to the IRS.

Corporate Trusts

| | | | | | | | | ESTIN | MATED |
|--|-----------------|-----------|--------------------------|--------------------------|------------------|-------------------------|-------------------------|------------------|---------------------|
| DESCRIPTION | % OF ACCOUNT | QUANTITY | ADJ PRICE/ ORIG PRICE | ADJ COST/ ORIG COST | CURRENT PRICE | CURRENT MARKET VALUE | UNREALIZED GAIN/LOSS | ANNUAL INCOME | ANNUAL YIELD (%) |
| FIRST TRUST TARGET TRIAD JANUARY 2011 REIN | | | _ | | | | | | |
| Acquired 01/03/11 S nc | | 248 | 9.65 9.90 | 2,395.49 2,455.20 | | 2,120.39 | -275.10 | | |
| Reinvestments S nc | | 11.57500 | 8.56 8.62 | 99.09 99.81 | | 98.97 | -0.12 | | |
| Total | 3.47 | 259.57500 | | \$2,494.58 \$2,555.01 | 8.5500 | \$2,219.36 | -\$275.22 | \$44.64 | 2.01 |
| Total Corporate Trusts | 3.47 | | | \$2,494.58 \$2,555.01 | | \$2,219.36 | -\$275.22 | \$44.64 | 2.01 |
| | | | · | | | | | | |

nc Cost information for this tax lot is not covered by IRS reporting requirements. Unless indicated, cost for all other lots will be reported to the IRS.



Additional information

| | THIS PERIOD | THIS YEAR |
|--------------------------------------|-------------|-----------|
| Exempt accrued interest on purchases | 0.00 | |
| Gross proceeds | 0.00 | |

Foreign withholding

THIS PERIOD 0.00



Portfolio detail

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Cash and Sweep Balances

Bank Deposit Sweep - Consists of monies held at Wells Fargo Bank, N.A. and (if amounts exceed \$250,000) at one or more other Wells Fargo affiliated banks. These assets are not covered by SIPC, but are instead eligible for FDIC insurance of up to \$250,000 per depositor, per institution, in accordance with FDIC rules. For additional information on the Bank Deposit Sweep for your account, please contact Your Financial Advisor.

| DESCRIPTION | % OF ACCOUNT | ANNUAL PERCENTAGE YIELD EARNED* | CURRENT MARKET VALUE | ESTIMATED ANNUAL INCOME | |
|-------------------------------------|-----------------|------------------------------------|-------------------------|----------------------------|--|
| Cash | | 0.00 | | 0.00 | |
| BANK DEPOSIT SWEEP | | | | | |
| Interest Period 12/01/11 - 12/31/11 | | - | _ | | |
| Total Cash and Sweep Balances | | | | | |

* APYE measures the total amount of the interest paid on an account based on the interest rate and the frequency of the compounding during the interest period. The annual percentage yield earned is expressed as an annualized rate, based on a 365 day year.

Stocks, options & ETFs

Stocks and ETFs ESTIMATED UNREALIZED ANNUAL ANNUAL % OF ADJ PRICE/ ADJ COST/ CURRENT CURRENT INCOME DESCRIPTION ACCOUNT QUANTITY ORIG PRICE ORIG COST PRICE MARKET VALUE GAIN/LOSS YIELD (%) APPLIED MATERIALS INC AMAT **On Reinvestment** Acquired 12/18/01 L nc N/A## N/A 492.66 N/A 46 Reinvestments L nc 3.95300 14.34 56.72 42.34 -14.38 Reinvestments S nc 12.00 13.93 -1.69 1.30100 15.62 51,25400 \$72.34 10.7100 \$548.93 \$16.40 2.99 0.05 -\$16.07 Total



DECEMBER 1 - DECEMBER 31, 2011 ACCOUNT NUMBER:

Stocks, options & ETFs

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Stocks and ETFs continued

| | | | | | | | | ESTIN | ATED |
|--|-----------------|--------------------------|--------------------------|------------------------|------------------|--------------------------|-------------------------|------------------|---------------------|
| DESCRIPTION | % OF ACCOUNT | QUANTITY | ADJ PRICE/ ORIG PRICE | ADJ COST/ ORIG COST | CURRENT PRICE | CURRENT MARKET VALUE | UNREALIZED GAIN/LOSS | ANNUAL INCOME | ANNUAL YIELD (%) |
| CENTRAL PAC FINL CORP NEW CPF | | | | | | | | | |
| Acquired 10/28/97 L nc Acquired 11/20/97 L nc | | 140.13927 289.86073 | N/A## N/A## | N/A N/A | | 1,810.60 3,745.00 | N/A N/A | | |
| Total | 0.52 | 430 | | \$0.00 | 12.9200 | \$5,555.60 | \$0.00 | N/A | N/A |
| CISCO SYSTEMS INC CSCO Acquired 12/18/01 L nc | 0.03 | 19 | N/A## | N/A | 18.0800 | 343.52 | N/A | 4.56 | 1 22 |
| COMCAST CORP CL A SPL NEW CMCSK On Reinvestment | 0.03 | 19 | <u>NIAIII</u> | <u>N/A</u> | 18.0600 | 343.32 | N/A | 4.30 | <u>1.32</u> |
| Acquired 12/18/01 L nc Reinvestments L nc Reinvestments S nc | | 39 2.03900 0.75800 | N/A## 16.26 23.56 | N/A 33.16 17.86 | | 918.83 48.04 17.86 | N/A 14.88 0.00 | | |
| Total | 0.09 | 41.79700 | | \$51.02 | 23.5600 | \$984.73 | \$14.88 | \$18.80 | 1.91 |
| DELL INC DELL | | | | | | | | | |
| Acquired 12/18/01 L nc | 0.05 | 33 | N/A## | N/A | 14.6300 | 482.79 | N/A | N/A | N/A |
| ERICSSON (LM) TEL-SP ADR NEW ERIC On Reinvestment | | | | | | | | | |
| Acquired 12/18/01 L nc Reinvestments L nc Reinvestments S nc | | 16 1.57100 0.30100 | N/A## 13.38 15.04 | N/A 21.03 4.53 | | 162.08 15.91 3.05 | N/A -5.12 -1.48 | | |
| Total | 0.02 | 17.87200 | | \$25.56 | 10.1300 | \$181.04 | -\$6.60 | \$4.61 | 2.55 |
| EXELIS INC XLS | | | | | | | | | |
| Acquired 12/30/04 L nc | 0.05 | 60 | 9.80 | 588.05 | 9.0500 | 543.00 | -45.05 | <u>N/A</u> | N/A |
| FRONTIER COMMUNICATIONS CORP FTR | | | | | | | | | |
| Acquired 12/30/04 L nc | 0.04 | 73 | 10.28 | 750.75 | 5.1500 | 375.95 | -374.80 | 54.75 | 14.56 |

Stocks, options & ETFs

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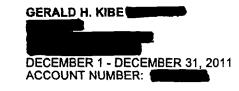
Stocks and ETFs continued

| | - | | | | | | | ESTIN | ATED |
|---|-----------------|---|--------------------------|------------------------|------------------|---------------------------|-------------------------|------------------|---------------------|
| DESCRIPTION | % OF ACCOUNT | QUANTITY | ADJ PRICE/ ORIG PRICE | ADJ COST/ ORIG COST | CURRENT PRICE | CURRENT MARKET VALUE | UNREALIZED GAIN/LOSS | ANNUAL INCOME | ANNUAL YIELD (%) |
| HARTFORD FINL SVCS GROUP INC HIG | | | | | | | | | |
| Acquired 12/30/04 L nc | 0.09 | 60 | 68,94 | 4,136.40 | 16.2500 | 975.00 | -3,161.40 | 24.00 | 2.46 |
| HAWAIIAN ELEC INDS INC HE | | | • | | | | | | |
| Acquired 02/08/06 L nc | 0.04 | <u> 15 </u> | N/A## | N/A | 26.4800 | 397.20 | N/A | 18.60 | 4.68 |
| HOST HOTELS & RESORTS HST | | | | | | | | | |
| Acquired 04/28/06 L nc | 0.04 | 28 | N/A## | N/A | 14.7700 | 413.56 | N/A | 5.60 | 1.35 |
| INTEL CORP INTC On Reinvestment | | | | | | | | | |
| Acquired 12/18/01 L nc Reinvestments L nc Reinvestments S nc | | 23 3.34800 0.94000 | N/A## 19.53 22.21 | N/A 65.39 20.88 | | 557.75 81.19 22.79 | N/A 15.80 1.91 | | |
| Total | 0.06 | 27.28800 | | \$86.27 | 24.2500 | \$661.73 | \$17.71 | \$22.92 | 3.46 |
| ITT CORP | | | | | | | | | |
| Acquired 12/30/04 L nc | 0.05 | 30 | 16.15 | 484.57 | 19.3300 | 579.90 | 95.33 | 10.92 | 1.88 |
| MICROSOFT CORP MSFT | | | | | | | | | |
| On Reinvestment Acquired 12/18/01 L nc Reinvestments L nc Reinvestments S nc | | 28 2.71900 0.83400 | N/A## 25.71 25.31 | N/A 69.93 21.11 | | 726.87 70.58 21.66 | N/A 0.65 0.55 | | |
| Total | 0.08 | 31.55300 | | \$91.04 | 25.9600 | \$819.11 | \$1.20 | \$25.24 | 3.08 |
| ORACLE CORPORATION ORCL | | | | | | | | | |
| On Reinvestment Acquired 12/18/01 L nc Reinvestments L nc Reinvestments S nc | | 40 0.61600 0.29000 | N/A## 22.88 32.27 | N/A 14.10 9.36 | | 1,025.99 15.81 7.43 | N/A 1.71 -1.93 | | |
| Total | 0.10 | 40.90600 | | \$23.46 | 25.6500 | \$1,049.23 | -\$0.22 | \$9.81 | 0.93 |



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COTIMATED



Stocks, options & ETFs

Stocks and ETFs continued

| | | | | | | | | ESTIN | ATED |
|---|-----------------|----------|--------------------------|------------------------|------------------|-------------------------|-------------------------|--------|---------------------|
| DESCRIPTION | % OF ACCOUNT | QUANTITY | ADJ PRICE/ ORIG PRICE | ADJ COST/ ORIG COST | CURRENT PRICE | CURRENT MARKET VALUE | UNREALIZED GAIN/LOSS | ANNUAL | ANNUAL YIELD (%) |
| STARWOOD HOTELS & RESORTS WORLDWIDE INC HOT Acquired 12/30/04 L nc | 0.21 | 46 | 57.74 | 2,656.04 | 47.9700 | 2,206.62 | -449.42 | 23.00 | 1.04 |
| VERIZON COMMUNICATIONS COM VZ | | | | | | | | | |
| Acquired 12/30/04 L nc | 1.15 | 305 | 36.62 | 11,170.10 | 40.1200 | 12,236.60 | 1,066.50 | 610.00 | 4.98 |
| XYLEM INC XYL Acquired 12/30/04 L nc | 0.14 | 60 | 24.29 | 1,457.73 | 25.6900 | 1,541.40 | 83.67 | N/A | N/A |
| | | | | | | | | | |
| | | | | | | | | | |

Cost information for one or more securities is not available. If you have cost information and would like to see it on future statements, contact Your Financial Advisor. nc Cost information for this tax lot is not covered by IRS reporting requirements. Unless indicated, cost for all other lots will be reported to the IRS.

Fixed Income Securities

Corporate and municipal bonds and other fixed income securities are priced by a computerized pricing service or, for less actively traded issues, by utilizing a yield-based matrix system to arrive at an estimated market value.

Corporate Bonds

| • | | | | | | | | | ESTIMATED | |
|--|-----------------|----------|--------------------------|------------------------|------------------|-------------------------|-------------------------|---------|-----------|---------------------|
| | % OF ACCOUNT | QUANTITY | ADJ PRICE/ ORIG PRICE | ADJ COST/ ORIG COST | CURRENT PRICE | CURRENT MARKET VALUE | UNREALIZED GAIN/LOSS | ACCRUED | ANNUAL | ANNUAL YIELD (%) |
| AMERICAN INTL GROUP MEDIUM TERM NOTES CPN 4.950% DUE 03/20/12 DTD 03/20/07 FC 09/20/07 Moody BAA1, S&P A- CUSIP 02687QBL1 | | | | | | | | | | |
| Acquired 08/19/09 L nc | 1.12 | 12,000 | 87.66 82.04 | 10,520.25 9,850.40 | 99.7100 | 11,965.20 | 1,444.95 | 165.00 | 594.00 | 4.96 |

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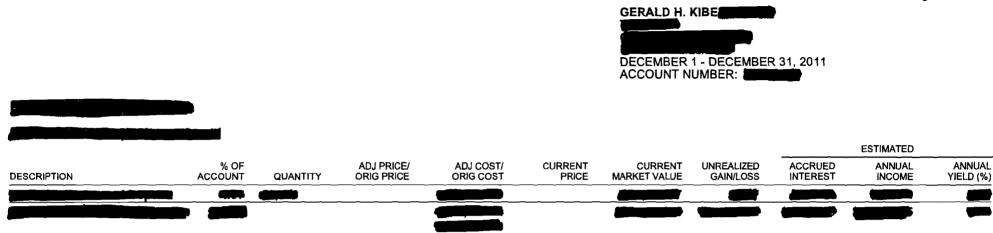
Fixed Income Securities

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Corporate Bonds continued

| | | | | | | | | | ESTIMATED | |
|---|-----------------|----------|--------------------------|------------------------|------------------|-------------------------|-------------------------|------------|------------------|---------------------|
| DESCRIPTION | % OF ACCOUNT | QUANTITY | ADJ PRICE/ ORIG PRICE | ADJ COST/ ORIG COST | CURRENT PRICE | CURRENT MARKET VALUE | UNREALIZED GAIN/LOSS | ACCRUED | ANNUAL INCOME | ANNUAL YIELD (%) |
| CITIGROUP FUNDING FIX/FLOAT MEDIUM TERM NOTES CPN 2.500% DUE 10/27/14 DTD 10/26/11 FC 01/26/12 Moody A3 , S&P A- CUSIP 1730T0PG8 | | | | | | | | | | |
| Acquired 10/21/11 S nc | 0.94 | 10,000 | 100.00 | 10,000.00 | 100.0390 | 10,003.90 | 3.90 | 44.44 | 250.00 | 2.49 |
| CITIGROUP FUNDING INC FIX TO FLOAT MEDIUM TERM NOTES LINKD TO 3MO LIBOR CPN 3.250% DUE 09/30/16 DTD 09/30/11 FC 12/30/11 Moody A3, S&P A- CUSIP 1730T0NZ8 Acquired 09/27/11 S nc | 0.93 | 10,000 _ | 100.00 | 10,000.00 | 99.5610 | 9,956.10 | -43.90 | N/A | 325.00 | 3.26 |
| VELLS FARGO & CO IXED/FLOAT MEDIUM TERM NOTES CPN 2.000% DUE 09/30/16 DTD 09/30/11 FC 12/30/11 S&P A+ CUSIP 94986RFR7 | | | | | | | | | | |
| cquired 09/27/11 S nc | 0.92 | _10,000 | 100.00 | 10,000.00 | 97.8526 | 9,785.26 | -214.74 | <u>N/A</u> | 200.00 | 2.04 |
| VELLS FARGO & CO AULTI STEP UP MEDIUM ERM NOTES CALLABLE CPN 2.500% DUE 09/30/23 DTD 09/30/11 FC 12/30/11 CALL 09/21/14 @ 100.000 S&P A+ CUSIP 94986RFQ9 Acquired 09/27/11 S nc | 0.92 | 10,000 | 100.00 | 10,000.00 | 97.7760 | 9,777.60 | -222.40 | N/A | 250.00 | 2.55 |

nc Cost information for this tax lot is not covered by IRS reporting requirements. Unless indicated, cost for all other lots will be reported to the IRS.



^ Denotes Certificate of Deposit with a maturity date in the next 60 days. Please contact us for further investment opportunities or any assistance. nc Cost information for this tax lot is not covered by IRS reporting requirements. Unless indicated, cost for all other lots will be reported to the IRS.

Mutual Funds

Mutual fund shares are priced at net asset value. Estimated Annual Income and Yield refer to Dividends and Interest Income only, and typically do not reflect Total return. If a portion of your fund position was converted, the 'Client Investment' value may include reinvestments from previously held positions.

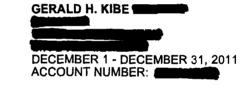
Open End Mutual Funds

| % OF ADJ PRICE/ ADJ COST/ CURRENT CURRENT UNREALIZED ANNUAL DESCRIPTION ACCOUNT QUANTITY ORIG PRICE ORIG COST PRICE MARKET VALUE GAIN/LOSS INCOME | ANNUAL |
|---|-----------|
| | YIELD (%) |
| AQUILA HAWAIIAN TAX- FREE TRUST CL A HULAX On Reinvestment | |
| Acquired 12/16/97 L nc 5.92000 11.68 69.16 68.97 -0.19 | |
| Acquired 12/16/97 L nc 69.99200 11.67 817.45 815.41 -2.04 | |
| Acquired 12/16/97 L nc 9.75500 11.66 113.84 113.65 -0.19 | |
| Acquired 12/16/97 L nc 7.03200 11.66 82.06 81.92 -0.14 | |
| Acquired 12/16/97 L nc 7.65900 11.66 89.38 89.23 -0.15 Acquired 12/16/97 L nc 7.65200 11.67 89.30 89.15 -0.15 | |
| | |
| | |
| Acquired 12/16/97 L nc 7.69700 11.67 89.89 89.67 -0.22 Acquired 12/16/97 L nc 7.73300 11.66 90.24 90.09 -0.15 | |
| Acquired 12/16/97 L nc 9.13600 11.68 106.70 106.43 -0.27 | |
| Acquired 12/16/97 Line 10.24500 11.68 119.67 119.35 -0.32 | |
| Acquired 12/16/97 L nc 10.32800 11.67 120.53 120.32 -0.21 | |
| Acquired 12/16/97 L nc 10.43800 11.68 121.92 121.60 -0.32 | |
| Acquired 01/05/98 L nc 7.11300 11.73 83.51 82.87 -0.64 | |
| Acquired 01/05/98 L nc 1.40400 11.74 16.49 16.36 -0.13 | |
| Acquired 02/05/98 L nc 3.25400 11.73 38.20 37.91 -0.29 | |
| Acquired 01/05/99 L nc 0.03500 11.72 0.40 0.41 0.01 | |
| Acquired 01/05/99 L nc 0.25600 11.72 2.99 2.98 -0.01 | : |

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Mutual Funds

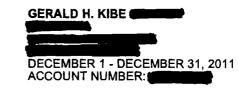
Open End Mutual Funds continued

| | | | | | | | | | ESTIMATED |
|----------------------------|-----------------|-------------------|--------------------------|------------------------|------------------|-------------------------|-------------------------|-------|-----------|
| DESCRIPTION | % OF ACCOUNT | QUANTITY | ADJ PRICE/ ORIG PRICE | ADJ COST/ ORIG COST | CURRENT PRICE | CURRENT MARKET VALUE | UNREALIZED GAIN/LOSS | | |
| Acquired 11/05/04 L nc | | 0.81500 | 11.72 | 9.82 | | 9,49 | -0.33 | | |
| Acquired 11/05/04 L nc | | 11.41100 | 11.72 | 137.76 | | 132.94 | -4.82 | | |
| Acquired 11/05/04 L nc | | 4.83900 | 11.72 | 58.42 | | 56.37 | -2.05 | | |
| Acquired 11/15/04 L nc | | 9.85300 | N/A## | N/A | | 114.79 | N/A | | |
| Acquired 12/15/04 L nc | | 9.83600 | N/A## | N/A | | 114.59 | N/A | | |
| Acquired 01/05/05 L nc | | 1.00900 | 11.68 | 12.12 | | 11.75 | -0.37 | | |
| Acquired 01/05/05 L nc | | 11.41700 | 11.68 | 137.36 | | 133.01 | -4.35 | | |
| Acquired 01/05/05 L nc | | 4.70300 | 11.67 | 56.52 | | 54.79 | -1.73 | | |
| Acquired 01/18/05 L nc | | 9.89600 | N/A## | N/A | | 115.29 | N/A | | |
| Acquired 02/07/05 L nc | | 4.65000 | 11.73 | 56.24 | | 54.17 | -2.07 | | |
| Acquired 02/07/05 L nc | | 11.88900 | 11.73 | 143.76 | | 138.51 | -5.25 | | |
| Acquired 02/15/05 L nc | | 9.88100 | N/A## | N/A | | 115.11 | N/A | | |
| Acquired 03/07/05 L nc | | 8.87500 | 11.62 | 106.32 | | 103.39 | -2.93 | | |
| Acquired 03/07/05 L nc | | 7.81200 | 11.63 | 93.68 | | 91.01 | -2.67 | | |
| Acquired 03/15/05 L nc | | 9.95800 | N/A## | N/A | | 116.01 | N/A | | |
| Acquired 04/06/05 L nc | | 12.97200 | 11.54 | 154.33 | | 151.12 | -3.21 | | |
| Acquired 04/06/05 L nc | | 3.83900 | 11.54 | 45.67 | | 44.72 | -0.95 | | |
| Acquired 04/15/05 L nc | | 9.92600 | N/A## | N/A | | 115.64 | N/A | | |
| Acquired 05/06/05 L nc | | 16.04200 | 11.59 | 191.50 | | 186.89 | -4.61 | | |
| Acquired 05/06/05 L nc | | 1.21400 | 11.59 | 14.50 | | 14.14 | -0.36 | | |
| Acquired 05/16/05 L nc | | 9,96300 | N/A## | N/A | | 116.07 | N/A | | |
| Acquired 06/06/05 L nc | | 17.15100 | 11.66 | 206.00 | | 199.81 | -6.19 | | |
| Acquired 06/15/05 L nc | | 10.06900 | N/A## | N/Å | | 117.30 | N/A | | |
| Acquired 06/23/05 L nc | | 1.98300 | 11.66 | 23.10 | | 23.10 | 0.00 | | |
| Acquired 01/05/06 L nc | | 10.97000 | 11.46 | 128.26 | | 127.80 | -0.46 | | |
| Acquired 01/05/06 L nc | | 14,70000 | 11.45 | 171.74 | • | 171.26 | -0.48 | | |
| Acquired 02/07/06 L nc | | 6.39000 | 11.42 | 72.98 | | 74.44 | 1.46 | | |
| Acquired 04/07/06 L nc | | 8.04400 | 11.29 | 90.88 | | 93.71 | 2.83 | | |
| Reinvestments L nc | | 1,855.73000 | 11.29 | 20,951.89 | | 21,619.27 | 667.38 | | |
| Reinvestments S nc | | 377.63100 | 11.32 | 4,276.89 | | 4,399.42 | 122.53 | | |
| Systematic investment L nc | | 8,648.98600 | 11.67 | 100,984.76 | | 100,760.63 | -224.13 | | |
| Systematic investment S nc | | 204.85700 | 11.71 | 2,400.00 | | 2,386.60 | -13.40 | | |
| Total | 13.34 | 12,205.32100 | | | | | | | |
| | | - | | 4a) | • | | | ••• | |
| | | stment (Excluding | | | | | | | |
| | Gain/Loss (| on Client Investr | nent (Including | Reinvestments) | | | | | |
| AQUILA HAWAIIAN T/F | | | | | | | | | |
| TRUST C | | | | | | | | | |
| HULCX | | | | | | | | | |
| On Reinvestment | | | | | | | | | |
| Systematic investment L nc | | 36.31800 | 11.26 | 409.12 | | 422.72 | 13.60 | 4.4 · | |
| | | | | | | | | | |

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Mutual Funds

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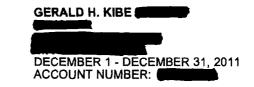
Open End Mutual Funds continued

| - - | | | | | | | | ESTI | MATED |
|--|---|---|----------------------------------|--|------------------|--|-------------------------------------|---------|---------------------|
| DESCRIPTION | % OF ACCOUNT | QUANTITY | ADJ PRICE/ ORIG PRICE | ADJ COST/ ORIG COST | CURRENT PRICE | CURRENT MARKET VALUE | UNREALIZED GAIN/LOSS | ANNUAL | ANNUAL YIELD (%) |
| Reinvestments L nc Reinvestments S nc | | 79.47900 4.05500 | 11.24 11.27 | 893.78 45.71 | | 925.15 47.20 | 31.37 1.49 | | |
| Total | 0.13 | 119.85200 | | \$1,348.61 | 11.6400 | \$1,395.07 | \$46.46 | \$32.36 | 2.32 |
| | | tment (Excluding on Client Investr | | | | \$409 \$985 | | | |
| LEGG MASON PARTNERS AGGRESSIVE GROWTH FUND CLASS A SHRAX On Reinvestment Acquired 12/30/04 L nc Reinvestments S nc | | 24.93700 0.58800 | 98.41 110.44 | 2,454.09 64.94 | | 2,739.33 64.59 | 285.24 -0.35 | | |
| Total | 0.26 | 25.52500 | | \$2,519.03 | 109.8500 | \$2,803.92 | \$284.89 | N/A | N/A |
| | Client Investment (Excluding Reinvestments) Gain/Loss on Client Investment (Including Reinvestm | | | | | \$2,454 \$349 | | | |
| LEGG MASON PARTNERS AGGRESSIVE GROWTH FUND CLASS B SAGBX On Reinvestment Systematic investment L nc Reinvestments S nc | | 29.72300 0.82500 | 86.02 93.83 | 2,557.06 77.41 | | 2,769.59 76.87 | 212.53 -0.54 | | |
| Total | 0.27 | 30.54800 | ` | \$2,634.47 | 93.1800 | \$2,846.46 | \$211.99 | N/A | N/A |
| | Client Investment (Excluding Reinvestments) Gain/Loss on Client Investment (Including Reinvestments) | | | | \$2,557 \$289 | | | | |
| LEGG MASON PARTNERS FD MUNI HIGH INCOME FND A STXAX On Reinvestment Acquired 05/04/06 L nc Acquired 05/04/06 L nc Reinvestments L nc Reinvestments S nc | | 290.72000 106.10300 110.11500 27.92800 | 14.81 14.81 13.86 13.41 | 4,305.57 1,571.42 1,527.26 374.78 | | 4,075.90 1,487.56 1,543.80 391.56 | -229.67 -83.86 16.54 16.78 | | |

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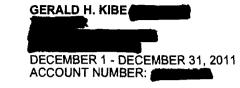
Mutual Funds

Open End Mutual Funds continued

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| | | | | | | | | | ESTIN | MATED |
|---|---|---|--------------------------|------------------------------|------------------|------------------------------|---------------------------|----------|----------|---------------------|
| DESCRIPTION | % OF ACCOUNT | QUANTITY | ADJ PRICE/ ORIG PRICE | ADJ COST/ ORIG COST | CURRENT PRICE | CURRENT MARKET VALUE | UNREALIZED GAIN/LOSS | | ANNUAL | ANNUAL YIELD (%) |
| Total | 0.70 | 534.86600 | | \$7,779.03 | 14.0200 | \$7,498.82 | -\$280.21 | | \$385.63 | 5.14 |
| | | Client Investment (Excluding Reinvestments) Gain/Loss on Client Investment (Including Reinvestments) | | | | \$5,876 \$1,621 | | | | |
| LEGG MASON PARTNERS FD MANAGED MUNS FUND INC CLASS A SHMMX On Reinvestment | , | | | | | | | | | |
| Acquired 05/22/06 L nc Reinvestments L nc Reinvestments S nc | r | 138.61586 33.22214 8.27700 | 15.40 15.38 15.42 | 2,135.52 511.12 127.64 | | 2,255.27 540.52 134.68 | 119.75 29.40 7.04 | | | |
| Total | 0.27 | 180.11500 | j. | \$2,774.28 | 16.2700 | \$2,930.47 | \$156.19 | | \$131.12 | 4.47 |
| | | tment (Excluding on Client Investn | | | | \$2,135 \$794 | | | | |
| LEGG MASON PARTNERS FD LARGE CAP GROWTH FD CL A SBLGX On Reinvestment | | 000.04000 | 20.00 | F 070 07 | | 4 860 00 | 407.20 | | | |
| Systematic investment L nc Reinvestments S nc | | 238.91000 40.90300 | 22.08 20.58 | 5,276.37 841.79 | | 4,868.98 833.60 | -407.39 8.19 | | | |
| Total | 0.54 | 279.81300 | | \$6,118.16 | 20.3800 | \$5,702.58 | -\$415.58 | | N/A | N/A |
| | Client Investment (Excluding Reinvestments) Gain/Loss on Client Investment (Including Reinvestments) | | | | | \$5,276.37 \$426.21 | | | | |
| LEGG MASON PARTNERS FD FUNDAMENTAL ALL CAP VALUE FUND CLASS A SHFVX On Reinvestment | | | | с. К. | ¢ | | | | | |
| Systematic investment L nc Reinvestments L nc Reinvestments S nc | | 188.43200 33.20700 1.63300 | 15.05 14.62 12.54 | 2,837.78 485.74 20.49 | | 2,385.55 420.40 20.67 | -452.23 -65.34 0.18 | | | |
| Total | 0.27 | 223.27200 | | \$3,344.01 | 12.6600 | \$2,826.62 | -\$517.39 | | \$20.54 | 0.73 |
| | | tment (Excluding n Client Investm | | | | \$2,837 -\$11 | | t source | | |

| <i>*</i> | |
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Mutual Funds

Open End Mutual Funds continued

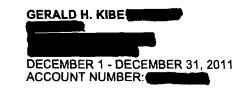
| | | | | | | | | EST | IMATED |
|---|-----------------|---|--|---|------------------|--|--|------------------|---------------------|
| DESCRIPTION | % OF ACCOUNT | QUANTITY | ADJ PRICE/ ORIG PRICE | ADJ COST/ ORIG COST | CURRENT PRICE | CURRENT MARKET VALUE | UNREALIZED GAIN/LOSS | ANNUAL | ANNUAL YIELD (%) |
| PIONEER SER TR II AMT-FREE MUNICIPAL FUND CL A PBMFX On Reinvestment Acquired 06/18/08 L nc Reinvestments L nc Reinvestments S nc | | 930.45597 107.73303 49.63700 | 13.60 12.24 12.78 | 12,661.74 1,319.22 634.65 | | 12,468.10 1,443.61 665.15 | -193.64 124.39 30.50 | | |
| Total | 1.37 | 1,087.82600 | | | | | | | |
| | | tment (Excluding on Client Investn | | | | \$12,661 \$1,91 | | | |
| PRUDENTIAL INVT PORT 9 LRG-CAP CORE EQUITY FD CLASS A PTMAX On Reinvestment Acquired 03/03/99 L nc Acquired 04/06/99 L nc Acquired 04/06/99 L nc Acquired 04/06/99 L nc Acquired 05/05/99 L nc Acquired 06/07/99 L nc Acquired 06/07/99 L nc Acquired 08/05/99 L nc Acquired 08/05/99 L nc Acquired 09/07/99 L nc Acquired 10/07/99 L nc Acquired 10/07/99 L nc Acquired 10/07/99 L nc Acquired 01/05/00 L nc Acquired 01/05/00 L nc Acquired 01/05/00 L nc Acquired 04/05/00 L nc Acquired 04/05/00 L nc Acquired 05/05/00 L nc Acquired 06/05/00 L nc Acquired 06/05/00 L nc Acquired 06/05/00 L nc | | 479.53099 1.70599 6.91299 0.25599 8.69500 3.27899 5.44899 8.35399 8.85799 2.73899 5.88899 8.84199 8.45199 8.45199 8.06299 8.15199 4.05000 3.57500 7.84699 7.70699 7.88599 | 10.42 11.25 11.27 11.27 11.50 11.44 11.96 11.28 11.56 11.60 11.30 11.83 12.29 12.12 12.14 12.26 13.10 12.74 12.97 12.68 | 5,000.00 19.19 77.92 2.89 100.00 37.52 62.48 100.00 100.00 31.69 68.31 100.00 100.00 100.00 3.60 96.40 100.00 100.00 53.05 46.95 100.00 100.00 100.00 100.00 | | 5,274.84 18.77 76.04 2.82 95.64 36.07 59.94 91.89 97.44 30.13 64.78 97.26 92.97 89.43 3.28 87.35 88.69 89.67 44.55 39.33 86.32 84.78 86.75 | 274.84 -0.42 -1.88 -0.07 -4.36 -1.45 -2.54 -8.11 -2.56 -1.56 -3.53 -2.74 -7.03 -10.57 -0.32 -9.05 -11.31 -10.33 -8.50 -7.62 -13.68 -15.22 -13.25 | 1.1 ³ | |



Mutual Funds

Open End Mutual Funds continued

| | | | | | | | | ESTIN | ATED |
|------------------------|-----------------|----------------------|--------------------------|------------------------|------------------|-------------------------|-------------------------|----------|---------------------|
| DESCRIPTION | % OF ACCOUNT | QUANTITY | ADJ PRICE/ ORIG PRICE | ADJ COST/ ORIG COST | CURRENT PRICE | CURRENT MARKET VALUE | UNREALIZED GAIN/LOSS | ANNUAL | ANNUAL YIELD (%) |
| Acquired 02/05/03 L nc | | 5.64000 | 7.64 | 43.10 | | 62.04 | 18.94 | · · | |
| Acquired 03/05/03 L nc | | 13.28599 | 7.52 | 100.00 | | 146.15 | 46.15 | | |
| Acquired 04/04/03 L nc | | 5.57599 | 7.92 | 44.17 | | 61.34 | 17.17 | | |
| Acquired 04/04/03 L nc | | 7.03900 | 7.93 | 55.83 | | 77.43 | 21.60 | | |
| Acquired 05/05/03 L nc | •. | 11.91600 | 8.39 | 100.00 | | 131.08 | 31.08 | | |
| Acquired 06/05/03 L nc | | 7.34700 | 8.93 | 65.65 | | 80.82 | 15.17 | | |
| Acquired 06/05/03 L nc | | 3.83700 | 8.95 | 34.35 | | 42.21 | 7.86 | | |
| Acquired 07/07/03 L nc | | 10.94000 11.42500 | 9.14 | 100.00 | | 120.34 | 20.34 | | |
| Acquired 08/05/03 L nc | | 11.42500 | 8.75 | 100.00 | | 125.68 | 25.68 | | |
| Acquired 09/05/03 L nc | | 0.05400 | 9.27 | 0.49 | | 0.59 | 0.10 | | |
| Acquired 09/05/03 L nc | | 10.70700 | 9.29 | 99.51 | | 117.78 | 18.27 | | |
| Acquired 10/06/03 L nc | | 10.60500 | 9.42 | 100.00 | | 116.65 | 16.65 | | |
| Acquired 11/05/03 L nc | | 4.89800 | 9.63 | 47.21 | | 53.88 | 6.67 | | |
| Acquired 11/05/03 L nc | | 5.47800 | 9.63 | 52.79 | | 60.26 | 7.47 | | |
| Acquired 12/05/03 L nc | | 10.27600 | 9.73 | 100.00 | | 113.04 | 13.04 | | |
| Acquired 01/05/04 L nc | | 9.72100 | 10.28 | 100.00 | | 106.93 | 6.93 | | |
| Acquired 02/05/04 L nc | | 0.74500 | 10.33 | 7.69 | | 8.19 | 0.50 | | |
| Acquired 02/05/04 L nc | | 8.90600 | 10.36 | 92.31 | | 97.97 | 5.66 | | |
| Acquired 03/05/04 L nc | | 9.37200 | 10.66 | 100.00 | | 103.09 | 3.09 | | |
| Acquired 04/05/04 L nc | | 7.87800 | 10.61 | 83.63 | | 86.66 | 3.03 | | |
| Acquired 04/05/04 L nc | | 1.54000 | 10.63 | 16.37 | | 16.94 | 0.57 | | |
| Acquired 05/05/04 L nc | | 9.66400 | 10.34 | 100.00 | | 106.30 | 6.30 | | |
| Acquired 06/04/04 L nc | | 9.63500 | 10.37 | 100.00 | | 105.98 | 5.98 | | |
| Acquired 07/06/04 L nc | | 5.28200 | 10.34 | 54.65 | | 58,10 | 3.45 | | |
| Acquired 07/06/04 L nc | | 4.37200 | 10.37 | 45.35 | | 48.09 | 2.74 | | |
| Acquired 08/05/04 L nc | | 9.97400 | 10.02 | 100.00 | | 109.71 | 9.71 | | |
| Acquired 10/07/04 L nc | | 3.02300 | 10.55 | 32.85 | | 33.25 | 0.40 | | |
| Acquired 10/07/04 L nc | | 15.95500 | 10.53 | 173.15 | | 175.51 | 2.36 | | |
| Acquired 12/06/04 L nc | | 17.99000 | 11.11 | 206.00 | | 197.89 | -8.11 | | |
| Acquired 07/06/05 L nc | | 17:22200 | 11.26 | 200.00 | | 189.44 | -10.56 | | |
| Acquired 08/05/05 L nc | | 16.78300 | 11.55 | 200.00 | | 184.61 | -15.39 | | |
| Acquired 09/08/05 L nc | | 16.76700 | 11.57 | 200.00 | | 184.44 | -15.56 | · · · · | |
| Acquired 10/06/05 L nc | | 12.25600 | 11.16 | 141.10 | | 134.82 | -6.28 | | |
| Reinvestments L nc | | 23.97951 | 10.94 | 262.54 | | 263.77 | 1.23 | | |
| Reinvestments S nc | | 94.82500 | 10.92 | 1,035.49 | | 1,043.08 | 7.59 | | |
| Total | 1.38 | 1,335.61100 | | \$13,951.13 | 11.0000 | \$14,691.72 | \$740.59 | \$153.59 | 1.05 |
| | Client Inves | tment (Excluding | g Reinvestment | s) | | \$12,653 | 5.10 | ŧ | |
| м. ^С | | on Client Investm | | • | | \$2,038 | | | |



Mutual Funds

Open End Mutual Funds continued

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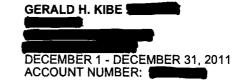
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| - | ۰. | | | | | | | ESTI | VATED |
|---|-----------------|--------------------------------------|--------------------------|------------------------|------------------|-------------------------|-------------------------|---------|--------------------|
| DESCRIPTION | % OF ACCOUNT | QUANTITY | ADJ PRICE/ ORIG PRICE | ADJ COST/ ORIG COST | CURRENT PRICE | CURRENT MARKET VALUE | UNREALIZED GAIN/LOSS | ANNUAL | ANNUAI YIELD (% |
| PRUDENTIAL INVT PORT 9 LRG-CAP CORE EQTY FD CLASS B PTMBX On Reinvestment | | | | | | | | | |
| Acquired 10/06/05 L nc Acquired 11/04/05 L nc | | 5.39582 17.78199 | 10.59 10.91 | 58.90 200.00 | | 56.22 185.29 | -2.68 -14.71 | | |
| Acquired 12/05/05 L nc Reinvestments L nc | | 17.18299 2.55898 | 11.29 9.46 | 200.00 24.21 | | 179.05 26.66 | -20.95 2.45 | | |
| Reinvestments S nc | | 63.54800 | 10.34 | 657.72 | | 662.1 7 | 4.45 | | |
| Systematic investment L nc Systematic investment S nc | | 554.94622 106.92500 | 10.63 11.22 | 5,900.00 1,200.00 | | 5,782.56 1,114.14 | -117.44 -85.86 | | |
| Total | 0.75 | 768.33900 | | \$8,240.83 | 10.4200 | \$8,006.09 | -\$234.74 | \$26.12 | 0.33 |
| | Client Invest | tment (Excludin | g Reinvestment | s) | | \$7,558 | 3.90 | | |
| | | n Client Investr | | | \$447.19 | | | | |
| PRUDENTIAL JENNISON MID-CAP GROWTH FND CL A PEEAX | · · | | | | | | | | |
| On Reinvestment | | 39.30699 | 25.44 | 1,000.00 | | 1,092.34 | 92.34 | | |
| Reinvestments L nc | | 0.08901 | 22.01 | 1.96 | | 2.47 | 0.51 | | |
| Reinvestments S nc | | 0.23700 | 28.10 | 6.66 | | 6.59 | -0.07 | | |
| Total | 0.10 | 39.63300 | | \$1,008.62 | 27.7900 | \$1,101.40 | \$92.78 | \$0.71 | 0.06 |
| | | tment (Excluding n Client Investr | | | | \$1,000 \$10° | | | |
| | | | _ | | | | | | |

Cost information for one or more securities is not available. If you have cost information and would like to see it on future statements, contact Your Financial Advisor. nc Cost information for this tax lot is not covered by IRS reporting requirements. Unless indicated, cost for all other lots will be reported to the IRS.

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Annuities/Insurance

These positions are not held in your account with First Clearing and are not protected by SIPC. These positions are held directly by the issuing insurance company. Annuity and insurance values and all sub-account information is provided directly from the insurance companies. Accuracy is not guaranteed and surrender charges may apply. Original Premium may not reflect withdrawals or partial exchanges. Annuities are not protected by SIPC. Please contact Your Financial Advisor if you no longer own any of the positions listed below.

Variable Annuities

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| DESCRIPTION | % OF ACCOUNT | | | AS OF VALUE DATE | ORIGINAL PREMIUM | ESTIMATED MARKET VALUE |
|--|--|-----------------|---|------------------|---------------------|------------------------|
| ALLIANZ LIFE INS CO NORTH AMERI ALLIANZ VISION VAR ANN CONTR# DAX76701 | | | | 12/29/11 | | |
| Sub Funds PIMCO VIT TOTAL RETURN PIMCO VIT GLOBAL MULTI-ASSET PIMCO VIT ALL ASSET PORTFOLIO AZL FUSION MODERATE PIMCO VIT GLOBAL BOND AZL FRANKLIN TEMPL FS PLUS PIMCO VIT EMERGING MKTS BOND BLACKROCK GLOBAL ALLOCATION AZL GROWTH INDEX STRATEGY | Units 276.66236 466.74319 715.00351 929.82589 368.07962 1,907.68436 664.09299 2,587.86844 927.83173 | Estimated Value | % Market Value 5.03 4.90 10.02 10.03 4.91 20.24 9.99 24.69 10.19 | | | |
| PRUDENTIAL ANNUITIES ADVANCE SER XTRA CREDIT SIX VARIABLE ANNUITY CONTR# E0655877 | | | | 12/29/11 | | |
| Sub Funds AST ADVANCED STRATEGIES PORTFO BENEFIT FIXED RATE OPTION BENEFIT FIXED RATE OPTION | Units 1,754.98287 0.000000 | Estimated Value | % Market Value 19.31 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0 | | | |
| | | | | | | |