A - Less than \$ B - At least \$1 C - At least \$1 D - At least \$2 E - At least \$2 E - At least \$5	ting this form please rea ext of Supreme Court Ru llowing financial range co	G - At least \$150,000 bu H - At least \$250,000 bu I - At least \$250,000 bu I - At least \$500,000 but I - At least \$750,000 but K -\$1,000,000 or more	EET 13-2912 isclosure Statement, s requiring a monetary t less than \$250,000 t less than \$500,000 t less than \$750,000			CLOSURE STATE FOR OFFICE USE ONL Electronical Supreme Co SCFD-11-00 02-APR-201 01:32 PM	∟Y Ily our 002
	ALL FULL TIME AND PER						
		(Ty	pe or Print Clearly)				
	AST) _{35:} 1111 Alake	NUMBER, STREET	<u>H</u> .	(MIDDLE)	No. of Depe (Do not incl	SPOUSE OR DOMESTIC P andent Children: ude names)	'ARTI
CITY OR TOWN:		ZIP COD	DE: <u>50015</u>		0		
JUDICIAL POSITI		DATE OF APPOINTMENT		OFFICE 538-5004			
CALENDAR YEA	R COVERED BY THIS DISC	LOSURE: 20 <u>1</u> 1					
ITEM 1 RSCH 15(d)(1)	JUDICIAL COMPENS	ATION					OME
1TEM 2 RSCH 15(d)(1)	JUDGE'S OTHER INC (if income for services	OME rendered exceeds \$1,000)					
Self	EMPLOYER/LAW	/ FIRM	BUSI	NESS ADDRESS		ANNUAL INCO A (Wedding Fees)	
ITEM 3 RSCH 15(d)(1)		OR DOMESTIC PARTNER AN rendered exceeds \$1,000)	D DEPENDENT CHILI	DREN			
N/A		EMPLOYER				ANNUAL INCO	JME
JUD 101 (02/11) (ef Reprographics (03/						U.Y. TAKEUCHI CLERK. APPELLATE COURTS STATE OF HAWAI'I	ZUIZ MAR I 4 PM 4: 26

FILED

ITEM 8 RSCH 15(d)(4)	List creditors, c Period. List crei	THER THAN CREDIT CARD AG	CCOUNTS, TO WHOM MORE THAN \$3,000 WA DED \$10,000 FOR SIX MONTHS OR MORE.	AS OWED DURING THE DISCLOSURE
-		SS OF CREDITOR	ORIGINAL AMOUNT OWED	AMOUNT OWED AT END OF YEAR
P.O. Box1		MORTGAGE	н	G
	Check here if entry is N	one Check r	here if you have attached additional sheets	
ITEM 9 RSCH 15(d)(5)		I THE STATE IN WHICH IS HEL	LD AN INTEREST WITH A FAIR MARKET VALU	E OF \$10,000 OR MORE.
		POSTAL ZIP CODE OF LOCA		VALUE
96734				J
96826				н
96793				G
ITEM 10			here if you have attached additional sheets WHICH EXCEEDS \$10,000, ACQUIRED DURIN	
RSCH 15(d)(5)	ODE OF LOCATION	····	NAME AND ADDRESS OF PERSON RECEIVING	
1 COME ZIT C			CONSIDERATION	
None				
– – – – – – – – – – – – – – – – – – –	heck here if entry is No	ne Check ł	here if you have attached additional sheets	
ITEM 11 RSCH 15(d)(5)	REAL PROPERTY, T	THE FAIR MARKET VALUE OF	WHICH EXCEEDS \$10,000, TRANSFERRED D	URING THE DISCLOSURE PERIOD.
POSTAL ZIP C	ODE OF LOCATION	NAME AND ADDRESS OF P	ERSON FURNISHING CONSIDERATION	CONSIDERATION RECEIVED
96793		Candis M. Wilkins 526 Liholiho St.	son	G
		Wailuku, HI 9679	3	
	heck here if entry is No	ne Check f	here if you have attached additional sheets	

ITEM 12 RSCH 15(d)(6)	CREDITOR INTEREST IN INSOLVENT BUSINESS HAVING A VALUE OF \$5,000 OR MORE.									
N	AME OF BUSINESS	NATURE OF BUSINESS	NATURE OF INTEREST	VALUE						
None										
C	heck here if entry is None	Check here if you have attach	ed additional sheets							
ITEM 13 RSCH 15(d)(7); Rule 3.13 Revised Code of Judicial Conduct	GIFT(S) THAT MUST BE REPOR	TED UNDER RULE 3.13(c) OF THE HAV	VAI'I REVISED CODE OF JUDICIAL CC	NDUCT.						
	SOURCE	DESCRIPTI	ON OF GIFT	ESTIMATED VALUE						
None										
C c	heck here if entry is None	Check here if you have attach	ed additional sheets							
ITEM 14 RSCH 15(d)(8) & 22(h)	FULL-TIME JUDGES' APPROVE	D JUDICIAL EDUCATION								
I attended _2	4.5 hours of Approved Judici	al Education during the reporting pe	riod.							

REMARKS:

See attached sheets.

CERTIFICATION: I hereby certify that the above is a true, correct, and complete statement.

SIGNATURE: this ł 4

DATE: 03/12/2012

NOTE: This filing is not valid without a signature.

ADDENDUM TO FINANCIAL DISCLOSURE STATEMENT of GERALD H. KIBE

(Covering Calendar Year 2011)

<u>ITEM 5:</u>

- A. Attached to this Addendum as **Exhibits "A"** and **"B"** are excerpts from investment account statements reflecting ownership, via stock and mutual fund holdings, in businesses that may be incorporated, regulated, and/or licensed to carry on business in Hawai'i as of June 2011 and December 2011, respectively. Statement excerpts for both periods are furnished for comparison purposes as holdings were acquired and/or sold during the course of the year. For privacy purposes, account numbers and certain other information have been redacted from these statements.
- B. The following MUTUAL FUND interests were, during 2011, held outside the accounts listed in Exhibits A & B (unless otherwise noted, share amounts are as of 12/31/2011):
 - 1. BLACKROCK US LARGE CAP INDEX—683.1041 shares.
 - 2. CENTURY SMALL/MID CAP GROWTH FUND—2,331.3153 shares.
 - 3. **EUROPACIFIC GROWTH FUND**—754.2711 shares.
 - 4. **NEW ECONOMY FUND--**703.671 shares.
 - 5. **STABLE VALUE FUND**—18.8190 shares.
 - 6. VANGUARD WELLINGTON FUND--311.0272 shares.
 - 7. VICTORY INSTITUTIONAL DIVERSIFIED STOCK FUND--879.9892 shares.
 - 8. WASHINGTON MUTUAL INVESTORS FUND—627.039 shares.

<u>ITEM #7:</u>

AMERICAN JUDICATURE SOCIETY (HAWAII CHAPTER), P.O. Box 656, Honolulu, Hawai'i 96809. During 2011, continued service as an uncompensated

member of the Board of Directors of this non-profit organization which works to maintain independence and integrity of the courts and increase public understanding of the justice system.

HAWAII JUSTICE FOUNDATION, P.O. Box 1230, Honolulu, Hawai'i 96807-1230. During 2011, continued service as an uncompensated member of the Board of Directors of this non-profit organization which, <u>inter alia</u>, is mandated under RSCH 11 to administer the IOLTA program in this state.

KOKUSAI SAKE KAI (INTERNATIONAL SAKE ASSOCIATION), INC., 345 Queen Street, Suite 901, Honolulu, Hawai'i 96813. During 2011, continued service as an uncompensated member of the Board of Directors of this not-for-profit sake appreciation and cultural promotion organization.

(END OF ADDENDUM.)

EXHIBIT "A"

INVESTMENT ACCOUNTS MONTHLY STATEMENT EXCERPTS JUNE 2011

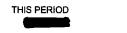
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JUNE 1 - JUNE 30, 2011 ACCOUNT NUMBER:

Additional information

Gross proceeds



Portfolio detail

Cash and Sweep Balances

Money Market Mutual Fund - Funds seek to preserve a value at \$1.00 per share, but it is possible to lose money by investing in these funds. Investments in money market funds are not bank deposits and are not insured by the FDIC or any other government agency. They are instead covered by SIPC. Estimated Annual Yield on money market funds, when available, reflects the current estimated yield for the Interest Period dates displayed. For more complete information, including fees, expenses and risks, please request a prospectus from Your Financial Advisor.

THIS YEAR

Bank Deposit Sweep - Consists of monies held at Wells Fargo Bank, N.A. and (if amounts exceed \$250,000) at one or more other Wells Fargo affiliated banks. These assets are not covered by SIPC, but are instead eligible for FDIC insurance of up to \$250,000 per depositor, per institution, in accordance with FDIC rules. For additional information on the Bank Deposit Sweep for your account, please contact Your Financial Advisor.

DESCRIPTION	% OF ACCOUNT	ANNUAL PERCENTAGE YIELD EARNED*	CURRENT MARKET VALUE	ESTIMATED ANNUAL INCOME	ESTIMATED CURRENT YIELD (%)
Cash		N/A		N/A	
BANK DEPOSIT SWEEP				N/A	N/A
Interest Period 06/01/11 - 06/30/11					
JP MORGAN PRIME MONEY MARKET SWEEP-CAPITAL Interest Period 06/01/11 - 06/30/11		N/A			
Total Cash and Sweep Balances					

* APYE measures the total amount of the interest paid on an account based on the interest rate and the frequency of the compounding during the interest period. The annual percentage yield earned is expressed as an annualized rate, based on a 365- or 366-day year (as applicable).

Stocks, options & ETFs

Stocks and ETFs

								ESTIN	ATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT PRICE	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
ENERGY SELECT ET SECTOR SPDR XLE Acquired 08/11/10 S nc Acquired 01/10/11 S		12 14	53.86 67.87	646.42 950.22		904.20 1,054.90	257.78 104.68		

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Page 6 of 16

GERALD H KIBE

JUNE 1 - JUNE 30, 2011 ACCOUNT NUMBER:

Stocks, options & ETFs

								ESTIN	MATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT PRICE	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
Total	2.86	26		\$1,596.64	75.3500	\$1,959.10	\$362.46	\$27.61	1.41
FINANCIAL SELECT ET SECTOR SPDR XLF									
Acquired 12/16/09 L nc Acquired 04/12/10 L nc Acquired 04/19/10 L nc Acquired 12/16/10 S nc		25 15 21 29	14.35 16.62 16.37 15.52	358.87 249.45 343.80 450.29		383.75 230.25 322.35 445.15	24.88 -19.20 -21.45 -5.14		
Total	2.02	90		\$1,402.41	15.3500	\$1,381.50	-\$20.91	\$16.56	1.20
INDUSTRIAL SELECT ET SECTOR SPDR XLI									
Acquired 01/12/10 L nc	2.34	43	29.28	1,259.22	37.2400	1,601.32	342.10	28.59	<u>1.78</u>
ISHARE TR -S&P SMALLCAP 600 INDEX FD IJR									
Acquired 09/30/08 L nc Acquired 01/14/09 L nc		3	58.85 39.91	176.56 199.59		219.96 366.60	43.40 167.01		
Acquired 01/15/09 L nc Acquired 06/17/09 L nc		17 11	40.21 44.13	683.68 485.51		1,246.44 806.52	562.76 321.01		
Acquired 07/16/09 L nc		9	45.59	410.33		659.88	249.55		
Acquired 08/12/10 S nc Acquired 12/06/10 S nc		77 6	54.70 66.66	4,212.47 399.98		5,645.64 439.92	1,433.17 39.94		
Acquired 01/12/11 S		8	69.46	555.76		586.56			
Total	14.57	136		\$7,123.88	73.3200	\$9,971.52	\$2,847.64	\$102.00	1.02
ISHARES BARCLAYS MBS BOND FUND MBB									
Acquired 02/11/09 L nc	0.47	3	104.47	313.42	106.71 <u>00</u>	320.13	6.71	10.91	3.40
ISHARES BARCLAYS ET 7-10 YR TREASURY BOND FUND IEF									
Acquired 02/27/07 L nc		2	83.52	167.05		191.72	24.67		
Acquired 08/06/08 L nc Acquired 03/10/10 L nc		2 3 2 4	87.44 89.98	262.33 179.98		287.58 191.72	25.25 11.74		
Acquired 04/06/10 L nc		Ĩ	88.49	353.99		383.44	29.45		
Acquired 09/22/10 S nc		2	98.79	197.59		191.72	-5.87		



JUNE 1 - JUNE 30, 2011 ACCOUNT NUMBER:

Stocks, options & ETFs

Stocks and ETFs continued

						ESTIN	ATED		
	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL INCOME	ANNUAL YIELD (%)
Total	1.82	13		<u>\$1,</u> 160.94	95.8600	\$1,246.18	\$85.24	\$37.57	3.01
ISHARES BARCLAYS ET 1-3 YR TREASURY BOND FUND SHY									
Acquired 08/06/08 L nc Acquired 02/08/10 L nc		3 3	82.71 83.63	248.15 250.91		252.90 252.90	4.75 <u>1</u> .99		
Total	0.74	6		\$499.06	84.3000	\$505.80	\$6.74	\$4.83	0.95
ISHARES BARCLAYS ET INTERMEDIATE CREDIT BOND FUND CIU Acquired 11/30/07 L nc		10	101.56	1.015.64		1,066.01	50.37		
Acquired 09/22/10 S nc		2	101.50	216.23		213.20	-3.03		
Total	1.87	12		\$1,231.87	106.6009	\$1,279.21	\$47.34	\$50.98	3.99
ISHARES BARCLAYS 1-3 YEAR CREDIT BOND FUND ETF CSJ				_					-
Acquired 02/12/10 L nc Acquired 03/10/10 L nc Acquired 01/19/11 S		2 2 5	104.16 104.53 104.47	208.33 209.07 522.39		209.90 209.90 524.75	1.57 0.83 2.36		
Total	1.38	9		\$939.79	104.9500	\$944.55	\$4.76	\$20.44	2.16
ISHARES IBOXX INV ET GRADE CORP BOND FUND LQD									
Acquired 09/10/08 L nc Acquired 04/21/09 L nc Acquired 11/10/10 S nc		4 6 3	101.62 96.09 111.38	406.50 576.58 334.17		440.52 660. 7 8 330.39	34.02 84.20 -3.78		
Total	2.09	13		\$1,317.25	110.1300	\$1,431.69	\$114.44	\$67.10	4.69
ISHARES MSCI MALAYSIA INDEX FD WEBS INDEX FD INC EWM									
Acquired 09/01/10 S nc Acquired 11/23/10 S nc		6 52	13.30 13.70	79.80 712.79		91.68 794.56	11.88 81.77		

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ESTIMATED

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GERALD H KIBE

JUNE 1 - JUNE 30, 2011 ACCOUNT NUMBER:

Stocks, options & ETFs

								ESTIN	IATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT PRICE	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
Total	1.29	58		\$792.59	15.2800	\$886.24	\$93.65	\$22.56	2.55
ISHARES MSCI CHILE ET INVESTABLE MARKET INDEX FUND ECH									
Acquired 07/12/10 S nc Acquired 08/06/10 S nc		5 4	58.89 65.01	294.47 260.05		376.85 301.48	82.38 41.43		
Total	0.99	9		\$554.52	75.3700	\$678.33	\$123.81	\$8.79	1.30
ISHARES MSCI EAFE INDEX FUND EFA									
Acquired 11/17/06 L nc Acquired 11/26/08 L nc		59 10	70.82 40.94	4,1 7 8.38 409.42		3,548.26 601.40	-630.12 191.98		
Total	6.06	69		\$4,587.80	60.1400	\$4,149.66	-\$438.14	\$115.85	2.79
ISHARES MSCI UNITED KINGDOM INDEX FUND EWU									
Acquired 06/03/11 S	1.07	41	18.18	745.49	17.8100	730.21	-15.28	19.47	2.66
ISHARES S&P U.S. PREFERRED STOCK PFF									
Acquired 05/15/09 L nc Acquired 08/20/09 L nc		5 14	28.86 35.39	144.34 495.59		198.30 555.24	53.96 59.65		
Total	1.10	19		\$639.93	39.6600	\$753.54	\$113.61	\$54.07	7.18
ISHARES TR S&P MIDCAP 400 INDEX FD IJH				_					
Acquired 06/04/09 L nc Acquired 06/11/09 L nc Acquired 06/16/09 L nc Acquired 06/17/09 L nc Acquired 03/26/10 L nc		12 26 20 12 3	59.26 60.13 57.64 57.33 78.67	711.18 1,563.47 1,152.83 687.98 236.01		1,172.40 2,540.20 1,954.00 1,172.40 293.10	461.22 976.73 801.17 484.42 57.09		
Acquired 08/09/10 S nc Acquired 12/06/10 S nc Acquired 01/12/11 S		18 3 6	77.70 88.62 92.29	1,398.64 265.89 553.75		1,758.60 293.10 586.20	359.96 27.21 32.45		
Total	14.27	100		\$6,569.75	97.7000	\$9,770.00	\$3,200.25	\$102.60	1.05



JUNE 1 - JUNE 30, 2011 ACCOUNT NUMBER:

Stocks, options & ETFs

Stocks and ETFs continued

								ESTIN	ATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT PRICE	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL INCOME	ANNUAL YIELD (%)
KBW INSURANCE ETF									
Acquired 04/01/10 L nc Acquired 04/26/10 L nc		3 7	41.65 43.71	124.98 305.99		125.13 291.97	0.15 -14.02		
Total	0.61	10		\$430.97	41.7100	\$417.10	-\$13.87	\$7.19	1.72
POWERSHARES DB ET COMMODITY INDEX TRACKING FUND DBC									
Acquired 11/21/07 L nc		13	30.87 31.21	401.32 405.74		376.48	-24.84		
Acquired 12/18/08 L nc Acquired 04/02/09 L nc		22 27	20.68 20.81	455.13 561.91		637.12 781.92	181.99 220.01		
Total	2.62	62	20.01	\$1,418.36 \$1,422.78	28.9600	\$1,795.52	\$377.16	N/A	N/A
POWERSHARES DYNAMIC MKT NETWORKING PORTFOLIO PXQ Acquired 07/26/10 S nc	0.58	14	21.01	294.15	28.2800	395.92	101. 77	N/A	N/A
RYDEX S&P EQUAL WEIGHT TECHNOLOGY RYT									
Acquired 09/01/09 L nc Acquired 09/11/09 L nc Acquired 11/06/09 L nc Acquired 03/25/10 L nc		6 4 13 3	38.60 41.06 41.50 47.84	231.66 164.25 539.53 143.53		333.66 222.44 722.93 166.83	102.00 58.19 183.40 23.30		
Total	2.11	26		\$1,078.97	55.6100	\$1,445.86	\$366.89	\$6.78	0.47
SELECT SECTOR SPDR TR UTILITIES SELECT SECTOR XLU									
Acquired 12/23/09 L nc	0.78	16	31.23	499.7 7	33.4800	535.68	35.91	21.20	<u>3.95</u>
SELECT SECTOR SPDR TR CONSUMER STAPLES XLP									
Acquired 05/18/10 L nc Acquired 06/09/10 L nc Acquired 08/12/10 S nc		11 11 31	27.61 26.40 26.78	303.74 290.45 830.39		343.53 343.53 968.13	39.79 53.08 137. 7 4		

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GERALD H KIBE

JUNE 1 - JUNE 30, 2011 ACCOUNT NUMBER:

Stocks, options & ETFs

						ESTIMATED				
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT PRICE	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)	
Total	2.42	53		\$1,424.58	31.2300	\$1,655.19	\$230.61	\$44.20	2.67	
SELECT SECTOR SPDR FD MATERIALS XLB							-			
Acquired 08/11/10 S nc	0.81	14	31.39	439.58	39.3700	551.18	111.60	18.17	3.29	
SELECT SECTOR SPDR FD HEALTH CARE XLV										
Acquired 03/15/11 S Acquired 06/08/11 S		10 17	32.10 35.06	321.10 596.06		355.30 604.01	34.20 7.95			
Total	1.40	27		\$917.16	35.5300	\$959.31	\$42.15	\$17.09	1.78	
SELECT SECTOR SPDR FD CONSUMER DISCRETIONARY XLY										
Acquired 09/17/09 L nc Acquired 09/18/09 L nc		5	27.83	139.19		201.05 924.83	61.86 284.48			
Acquired 05/05/10 L nc		23 10	2 7 .84 34.10	640.35 341.03		924.83 402.10	284.48 61.07			
Acquired 06/04/10 L nc		iŏ	31.85	318.60		402.10	83.50			
Acquired 05/19/11 S		9	40.58	365.27		361.89	-3.38			
Total	3.35	57		\$1,804.44	40.2100	\$2,291.97	\$487.53	\$33.28	1.45	
SPDR BARCLAYS CAP ET HIGH YIELD BOND ETF JNK										
Acquired 05/07/09 L nc		17	33.63	571.81		683.74	111.93			
Acquired 02/12/10 L nc		6	37.34	224.07		241.32	17.25			
Acquired 01/19/11 S		11	40.15	441.68		442.42	0.74			
Total	2.00	34		\$1,237.56	40.2200	\$1,367.48	\$129.92	\$113.66	8.31	
SPDR S&P BIOTECH ET XBI										
Acquired 06/08/11 S	1.39	13	72.42	941.58	73.1100	950.43	8.85	<u>N/A</u>	N/A	
SPDR S&P SEMICONDCTR ET XSD										
Acquired 02/07/11 S	0.41	5	62.07	310.38	56.0000	280.00	-30.38	1.65	0.58	



JUNE 1 - JUNE 30, 2011 ACCOUNT NUMBER: 1

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Stocks, options & ETFs

Stocks and ETFs continued

	-							ESTIN	ATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT PRICE	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
SPDR S&P 500 TRUST ET SPY									
Acquired 02/18/09 L nc Acquired 04/02/09 L nc Acquired 08/24/09 L nc Acquired 06/08/10 L nc		1 5 4 3	79.02 83.86 103.35 105.64	79.02 419.32 413.43 316.95		131.97 659.85 527.88 395.91	52.95 240.53 114.45 78.96		
Total	2.51	13		\$1,228.72	131.9700	\$1,715.61	\$486.89	\$31.66	1.85
VANGUARD TELECOMMUNICATIONS SERVICES ETF VOX		_							
Acquired 02/17/10 L nc Acquired 09/21/10 S nc		5 7	53.04 62.33	265.21 436.34		356.30 498.82	91.09 62.48		
Total	1.25	12	-	\$701.55	71.2600	\$855.12	\$153.57	\$22.86	2.67
VANGUARD INFORMATION TECHNOLOGY ETF VGT									
Acquired 08/11/10 S nc	0.93	10	51.97	519.78	63.3500	633.50	113.72	3.62	0.57
VANGUARD MSCI EAFE ET									
Acquired 03/17/09 L nc Acquired 05/14/09 L nc		23 5	22.06 27.17	507.43 135.86		875.84 190.40	368.41 54.54		
Acquired 05/15/09 L nc		21	27.03	567.78		799.68	231.90		
Acquired 09/16/09 L nc Acquired 01/29/10 L nc		20	34.88	697.72 327.60		761.60 380.80	63.88		
Acquired 05/11/10 L nc		10 31	32.75 31.94	990.36		1,180.48	53.20 190.12		
Acquired 03/15/11 S		16	35.23	563.84		609.28	45.44		
Acquired 05/05/11 S		12	38.47	461.72		456.96	-4.76		
Acquired 06/03/11 S		21	37.87	795.39		799.68	4.29		
Total	8.85	159		\$5,047.70	38.0800	\$6,054.72	\$1,007.02	\$140.87	2.33
VANGUARD MSCI EMERGING MARKETS ETF VWO									
Acquired 06/29/09 L nc Acquired 09/16/09 L nc Acquired 06/08/10 L nc		47 6 7	32.19 38.70 37.28	1,513.27 232.25 260.96		2,285.14 291.72 340.34	771.87 59.47 79.38		
Acquired 07/12/10 S nc Acquired 08/06/10 S nc		6 47	40.16 42.52	240.99 1,998.47		291.72 2,285.14	50.73 286.67		

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GERALD H KIBE

JUNE 1 - JUNE 30, 2011 ACCOUNT NUMBER:

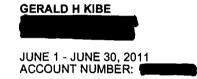
Stocks, options & ETFs

Stocks and ETFs continued

								ESTIN	STIMATED	
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT PRICE	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)	
Acquired 02/25/11 S		10	45.89	459.00		486.20	27.20	·		
Total	8,74	123		\$4,704.94	48.6200	\$5,980.26	\$1,275.32	\$100.24	1.68	
VANGUARD REIT ETF VNQ Acquired 08/24/09 L nc Acquired 10/15/09 L nc Acquired 05/07/10 L nc		7 11 5	38.97 41.88 49.07	272.84 460.69 245.37		420.70 661.10 300.50	147.86 200.41 55.13			
Total	2.02	23		\$978.90	60.1000	\$1,382.30	\$403.40	\$45.26	3.27	

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Stocks, options & ETFs

Stocks and ETFs

								ESTIN	ATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT PRICE	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
ABB LTD -SPONS ADR ABB									<u>_</u>
Acquired 04/24/09 L nc		20	13.25 14.83	265.16 296.78		519.00	253.84		
Acquired 08/26/09 L nc		13	18.20 19.35	236.63 251.55		337.35	100. 7 2		
Total	0.50	33		\$501.79 \$548.33	25.9500	\$856.35	\$354.56	N/A	
ACTIVSION BLIZZARD INC ATVI									
Acquired 01/21/09 L nc Acquired 02/12/09 L nc Acquired 08/26/09 L nc		15 50 40	9.24 9.23 11.73	138.66 461.93 469.42		175.20 584.00 467.20	36.54 122.07 -2.22		
Total	0.72	105	11.75	<u>409.42</u>	11.6800	\$1,226.40	<u>-2.22</u> \$156.39	\$17.32	1.41
AGILENT TECH INC						• 1,== • 1 •			
Acquired 02/12/08 L nc Acquired 05/01/08 L nc Acquired 02/18/09 L nc		11 3 5	31.99 30.18 16.06	351.99 90.54 80.34		562.21 153.33 255.55	210.22 62.79 175.21		
Total	0.57	19		\$522.87		\$971.09	\$448.22		N/A
AIR PRODUCTS & CHEMICALS INC APD	<u>_</u>								
Acquired 03/15/11 S	0.78	14	85.89	1,202.54	95.5800	1,338.12	135.58	32.48	2.42
ALLEGHENY TECHNOLOGIES INC ATI									
Acquired 04/13/10 L nc	0.59	16	55.50	888.15	63.4700	1,015.52	127.37	11.52	1.13
AMERICA MOVIL SAB DE CV ADR SERIES L AMX									
AMA Acquired 10/27/09 L nc Acquired 02/17/11 S		8 8	44.93 56.39	359.48 451.18		431.04 431.04	71.56 -20.14		
Total	0.50	16		\$810.66	53.8800	\$862.08	\$51.42	\$8.16	0.95

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JUNE 1 - JUNE 30, 2011 ACCOUNT NUMBER:

Stocks, options & ETFs

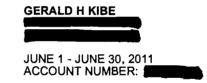
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Stocks and ETFs continued

								ESTIN	ATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT PRICE	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
AT & T INC									
Acquired 06/18/07 L nc	0.55	30	40.38	1,211.68	31.4100	942.30	-269.38	51.60	5.47
BANCO SANTANDER BRASIL SA-ADS REPSTG 1 UNIT BSBR									
Acquired 10/08/09 L nc Acquired 04/20/11 S		25 9	12.79 11.71	319.98 105.39		292.75 105.39	-27.23 0.00		
Total	0.23	34		\$425.37	<u>11.7</u> 100	\$398.14	-\$27.23	\$11.32	2.84
BANK NEW YORK MELLON CORP BK									
Acquired 09/03/08 L nc Acquired 09/18/08 L nc Acquired 11/13/08 L nc Acquired 02/20/09 L nc		17 20 5 15	34.99 30.00 30.14 22.68	594.90 600.20 150.73 340,20		435.54 512.40 128.10 384.30	-159.36 -87.80 -22.63 44.10		
Total	0.85	57	22.00	\$1,686.03	25.6200	\$1,460.34	-\$225.69	\$29.64	2.03
BANK OF AMERICA CORP BAC				+ · • • • • • • •			+	+	
Acquired 12/02/05 L nc Acquired 03/24/08 L nc Acquired 05/19/09 L nc		32 20 100	46.06 43.08 11.78	1,473.92 861.60 1,178.26		350.72 219.20 1,096.00	-1,123.20 -642.40 -82.26		
Total	0.97	152		\$3,513.78	10.9600	\$1,665.92	-\$1,847.86	\$6.08	0.36
BANKRATE INC RATE									
Acquired 06/21/11 S	0.73	75	15.34	1,150.92	16.5800	1,243.50	92.58	N/A	N/A
BAXTER INTERNATIONAL INC BAX									
Acquired 05/03/10 L nc Acquired 06/16/10 L nc		20 5	47.64 41.99	952.92 210.00		1,193.80 298.45	240.88 88.45		
Acquired 04/20/11 S		6	54.10	324.60	50 0000	358.14	33.54	£20.44	
Total BECTON DICKINSON & CO BDX	1.08	31		\$1,487.52	59.6900	\$1,850.39	\$362.87	\$38.44	2.08
Acquired 10/11/06 L nc Acquired 06/04/09 L nc		10 27	72.94 67.25	729.45 1,815.75		861.70 2,326.59	132.25 510.84		

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Stocks, options & ETFs

								ESTIN	ATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT PRICE	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
Acquired 09/30/09 L nc		6	69.30	415.85		517.02	101.17		
Total	2.16	43		\$2,961.05	86.1700	\$3,705.31	\$744.26	\$70.52	1.90
BLOUNT INTERNATIONAL BLT									
Acquired 05/17/06 L nc Acquired 05/01/08 L nc		29 45	13.69 12.35	397.25 555.85		506.63 786.15	109.38 230.30		
Total	0.76	74		\$953.10	17.4700	\$1,292.78	\$339.68	N/A	
CISCO SYSTEMS INC CSCO									
Acquired 04/13/09 L nc Acquired 09/21/10 S nc Acquired 11/05/10 S nc		50 9 15	17.87 21.62 23.93	893.85 194.67 359.08		780.50 140.49 234.15	-113.35 -54.18 -124.93		
Total	0.67	74	20.00	\$1,447.60	15.6100	\$1,155.14	-\$292.46	\$17.76	1.54
CITIGROUP INC NEW			· · · · ·				<u> </u>		
C Acquired 12/02/05 L nc Acquired 03/24/08 L nc		4 4	487.70 239.80	1,950.80 959.20		166.56 166.56	-1,784.24 -792.64		
Total	0.19	8		\$2,910.00	41.6400	\$333.12	-\$2,576.88	\$0.32	0.10
COCA-COLA COMPANY KO							. <u></u>		
Acquired 02/26/10 L nc Acquired 03/19/10 L nc Acquired 05/14/10 L nc		15 10 22	52.92 54.49 53.02	793.81 544.99 1,166.53		1,009.35 672.90 1,480.38	215.54 127.91 313.85		
Total	1.85	47		\$2,505.33	67.2900	\$3,162.63	\$657.30	\$88.36	2.79
CONOCOPHILLIPS COP									
Acquired 12/02/05 L nc	1.32	30	62.16	1,864 <u>.8</u> 0	75.1900	2,255.70	390.90	79.20	3.51
CONSOL ENERGY INC COM CNX									
Acquired 04/19/06 L nc Acquired 03/24/08 L nc Acquired 02/25/10 L nc		5 15 15	41.00 65.98 46.72	205.02 989.79 700.84		242.40 727.20 727.20	37.38 -262.59 26.36		
Total	0.99	35		\$1,895.65	48.4800	\$1,696.80	-\$198.85	\$14.00	0.83



JUNE 1 - JUNE 30, 2011 ACCOUNT NUMBER:

Stocks, options & ETFs

Stocks and ETFs continued

								ESTIN	MATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT PRICE	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL INCOME	ANNUAL YIELD (%)
CORNING INC GLW				_					
Acquired 04/01/10 L nc Acquired 05/17/10 L nc		29 34	20.44 17.88	592.81 608.07		526.35 617.10	-66.46 9.03		
Total	0.67	63		\$1,200.88	18.1500	\$1,143.45	-\$57.43	\$12.60	1.10
COSTCO WHSL CORP NEW COM COST									
Acquired 12/02/05 L nc Acquired 12/06/05 L nc		9 11	49.16 49.29	442.44 542.19		731.16 893.64	288.72 351.45		
Total	0.95	20		\$984.63	81.2400	\$1,624.80	\$640.17	\$19.20	1.18
CVS CAREMARK CORP CVS									
Acquired 01/06/10 L nc		30	32.86	986.09		1,127.40	141.31		
Acquired 01/15/10 L nc Acquired 01/21/10 L nc		15 15	33.88 33.38	508.24 500.78		563.70 563.70	55.46 62.92		
Acquired 08/19/10 S nc		25	28.99	724.83		939.50	214.67		
Acquired 09/21/10 S nc		20	30.34	606.88		751.60	144. 7 2		
Total	2.30	105		\$3,326.82	37.5800	\$3,945.90	\$619.08	\$52.50	1.33
DEVON ENERGY CORP DVN	_		·						
Acquired 06/26/08 L nc Acquired 10/22/08 L nc		8 5	113.85 69.63	910.80 348.18		630.48 394.05	-280.32 45.87		
Total	0.60	13		\$1,258.98	78.8100	\$1,024.53	-\$234.45	\$8.84	0.86
DISNEY WALT COMPANY DIS									
Acquired 03/17/11 S		20	40.91	818.22		780.80	-37.42		
Acquired 06/07/11 S		15	39.59	593.96		585.60	-8.36		
Total	0.80	35		\$1,412.18	39.0400	\$1,366.40	-\$45.78	\$14.00	1.02
DOVER CORP COMMON DOV									
Acquired 11/09/09 L nc Acquired 03/23/10 L nc		7 18	40.94 46.86	286.59 843.54		474.60 1,220.40	188.01 376.86		
Total	0.99	25		\$1,130.13	67.8000	\$1,695.00	\$564.87	\$27.50	1.62

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GERALD H KIBE

JUNE 1 - JUNE 30, 2011 ACCOUNT NUMBER:

Stocks, options & ETFs

	-							ESTIN	ATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT PRICE	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
DU PONT E.I. DE NEMOURS AND COMPANY DD									
Acquired 12/02/05 L nc	0.95	30	43.20	1,296.00	54.0500	1,621.50	325.50	49.20	3.03
EMERSON ELECTRIC CO EMR									
Acquired 09/16/09 L nc	1.31	40	40.69	1,627.67	56.2500	2,250.00	622.33	55.20	2.45
ENCANA CORP ECA									
Acquired 06/03/09 L nc	0.23	13	28.72	373.42	30.7900	400.27	26.85	8.84	2.20
EXPEDIA INC EXPE									
Acquired 03/10/11 S Acquired 04/20/11 S		20 24	21.20 23.52	424.00 564.48		579.80 695.76	155.80 131.28		_
Total	0.75	44		\$988.48	28.9900	\$1,275.56	\$287.08	\$12.32	0.97
GENERAL ELECTRIC COMPANY GE									
Acquired 12/02/05 L nc Acquired 03/09/10 L nc		50 65	35.50 16.45	1,775.00 1,069.26		943.00 1,225.90	-832.00 156.64		
Total	1.27	115		\$2,844.26	18.8600	\$2,168.90	-\$675.36	\$69.00	3.18
GLAXOSMITHKLINE PLC-ADR GSK									_
Acquired 12/02/05 L nc	0.50	20	50.98	1,019.60	42.9000	858.00	- <u>161.6</u> 0	42.12	4.90
GOOGLE INC CL A GOOG									
Acquired 06/25/07 L nc		1	533.50	533.50		506.38	-27.12		
Acquired 07/18/07 L nc Acquired 02/05/08 L nc		2	551. 1 7 498.50	1,102.34 498.50		1,012.76 506.38	-89.58 7.88		
Acquired 02/08/08 L nc		1	513.90	513.91		506.38	-7.53		
Acquired 10/16/08 L nc		1	323.23	323.23		506.38	183.15		
Acquired 08/19/10 S nc		1	471.61	471.62		506.38	34.76		
Acquired 04/15/11 S		1	540.05	540.06		506.38	-33.68		
Total	2.37	8		\$3,983.16	506.3800	\$4,051.04	\$67.88	N/A	N/A



JUNE 1 - JUNE 30, 2011 ACCOUNT NUMBER:

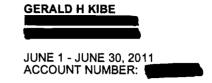
Stocks, options & ETFs

Stocks and ETFs continued

								ESTIN	ATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT PRICE	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
GRUPO TELEVISA S A DE CV GLOBAL DEP RCPT REP ADR 144A PARTN CTF TV									
Acquired 05/01/08 L nc Acquired 11/13/08 L nc Acquired 08/26/09 L nc		13 10 16	24.29 14.74 17.79	315.77 147.43 284.64		319.80 246.00 393.60	4.03 98.57 108.96		
Total	0.56	39		\$747.84	24.6000	\$959.40	\$211.56	\$5.49	0.57
GULFMARK OFFSHORE INC NEW CLASS A GLF									
Acquired 12/02/05 L nc	0.77	30	34.28	1,028.40	44.1900	1,325. 7 0	297.30	N/A	N/A
HARRIS CORP DEL HRS									
Acquired 05/20/09 L nc	0.53	20	<u>30.76</u>	615.36	45.0600	901.20	285.84	20.00	2.21
HEWLETT-PACKARD COMPANY HPQ									
Acquired 10/10/08 L nc Acquired 08/12/09 L nc Acquired 08/10/10 S nc Acquired 09/23/10 S nc Acquired 11/24/10 S nc Acquired 05/17/11 S Acquired 05/23/11 S		10 5 20 15 6 10 25	39.04 43.84 42.65 39.60 43.83 36.80 35.78	390.41 219.22 853.10 594.15 262.98 368.00 894.57		364.00 182.00 728.00 546.00 218.40 364.00 910.00	-26.41 -37.22 -125.10 -48.15 -44.58 -4.00 15.43		
Total	1.93	91		\$3,582.43	36.4000	\$3,312.40	-\$270.03	\$43.68	1.32
HONEYWELL INTERNATIONAL INC HON									0.00
Acquired 12/02/05 L nc	1.04	30	36.23	1,086.90	59.5900	1,787.70	700.80	39.90	2.23
IDEXX LABORATORIES INC IDXX Acquired 12/06/05 L nc Acquired 02/19/09 L nc		5 15	36.59 32.99	182.97 494.99		387.80 1,163.40	204.83 668.41		
Total	0.91	20		\$677.96	77.5600	\$1,551.20	\$873.24		N/A
INTEL CORP									
Acquired 05/19/11 S	0.19	15	23.30	349.50	22.1600	332.40	-17.10	10.87	3.27

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Stocks, options & ETFs

Stocks and ETFs continued

								ESTIN	ATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT PRICE	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
INTERNATIONAL BUSINESS MACHINE CORP IBM									
Acquired 12/11/08 L nc Acquired 08/12/09 L nc		10 3	81.99 118.73	819.97 356.22		1,715.50 514.65	895.53 158.43		
Total	1.30	13		\$1,176.19	171.5500	\$2,230.15	\$1,053.96	\$39.00	1.75
IRON MTN INC PA	0.40	24				745.00			
Acquired 12/06/05 L nc	0.42	21	28.48	604.58	34.0900	715.89	111.31	21.00	2.93
JOHNSON & JOHNSON JNJ Acquired 12/02/05 L nc Acquired 06/15/07 L nc Acquired 06/25/07 L nc Acquired 02/08/08 L nc Acquired 05/15/08 L nc Acquired 08/17/09 L nc Acquired 08/26/09 L nc		20 15 15 5 10 4	61.47 62.94 61.30 62.10 66.67 59.88 61.19	1,229.40 944.15 919.57 931.51 333.40 598.81 244.76		1,330.40 997.80 997.80 332.60 665.20 266.08	101.00 53.65 78.23 66.29 -0.80 66.39 21.32		
Total	3.26	84		\$5,201.60	66.5200	\$5,587.68	\$386.08	\$191.52	3.43
JPMORGAN CHASE & CO JPM Acquired 06/18/10 L nc		29 16	38.86	1,127.06		1,187.26	60.20		
Acquired 11/05/10 S nc Total	1.08	16	41.08	657.32 \$1,784.38	40,9400	655.04 \$1,842.30	-2.28 \$57.92	\$45.00	2.44
KRAFT FOODS INC CL A KFT	1.00			·	40.5400			\$43.00	2.44
Acquired 12/21/10 S nc Acquired 01/11/11 S		38 55	31.89 31.38	1,212.03 1,726.32		1,338.74 1,937.65	126.71 211.33		
Total	1.91	93		\$2,938.35	35.2300	\$3,276.39	\$338.04	\$107.88	3.29
LOCKHEED MARTIN CORP				· · · · ·					
Acquired 10/07/10 S nc	0.47	10	70.46	704.69	80.9700	809.70	105.01	30.00	3.70
MARKEL CORP MKL Acquired 05/25/06 L nc		2	335.03	670.07		793.62	123.55		
Acquired 05/01/08 L nc		2 2	419.83	839.66		793.62	-46.04		

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JUNE 1 - JUNE 30, 2011 ACCOUNT NUMBER:

Stocks, options & ETFs

Stocks and ETFs continued

% OF ACCOUNT 0.93	QUANTITY 4	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST \$1,509,73	CURRENT PRICE	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL
0.93	4		\$1 509 73			GAIN/LU35	INCOME	YIELD (%)
			W 1,000.70	396.8100	\$1,587.24	\$77.51	N/A	
	20 22	21.99 12.73	439.92 280.17		396.20 435.82	-43.72 155.65		
0.49	42		\$720.09	19.8100	\$832.02	\$111.93	N/A	N/A
	46.23170 7.76830 15 5 10 25	19.37 15.15 23.70 32.90 36.59 33.98	885.77 116.43 355.50 164.50 365.98 849.63		1,631.52 274.14 529.35 176.45 352.90 882.25	745.75 157.71 173.85 11.95 -13.08 32.62		
2.25	109			35.2900			\$165.68	4.31
	13 35 20 25 7 32 13 24 18 12	22.26 21.81 29.55 28.59 28.50 25.88 25.22 25.19 27.19 25.79	289.38 763.41 591.07 714.92 199.55 828.46 327.91 604.68 489.56 309.57		338.00 910.00 520.00 650.00 182.00 832.00 338.00 624.00 468.00 312.00	48.62 146.59 -71.07 -64.92 -17.55 3.54 10.09 19.32 -21.56 2.43		
3.02	199		\$5,11 <u>8.51</u>	26.0000	\$5,174.00	\$55.49	\$127.36	2.46
0.39	12 12 24	26.79 27.78	321.52 333.42 \$654 94	28 0500	336.60 336.60 \$673.20	15.08 3.18 \$18.26	\$6.24	0.93
-		7.76830 15 5 10 25 2.25 109 2.5 109 25 2.25 7 32 13 24 18 12 3.02 199 12 12	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	$\begin{array}{c c c c c c c c c c c c c c c c c c c $	$\begin{array}{c c c c c c c c c c c c c c c c c c c $	$\begin{array}{c c c c c c c c c c c c c c c c c c c $

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JUNE 1 - JUNE 30, 2011 ACCOUNT NUMBER:

Stocks, options & ETFs

								ESTIN	MATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT PRICE	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
MONSANTO CO NEW									
MON Acquired 05/15/09 L nc Acquired 10/30/09 L nc		6 15	88.89 68.99	533.34 1,034.97		435.24 1,088.10	-98.10 53.13		
Total	0.89	21		\$1,568.31	72.5400	\$1,523.34	-\$44.97	\$23.52	1.54
NATIONAL FUEL GAS CO NFG						·			
Acquired 03/22/07 L nc	0.94	22	43.19	950.30	72.8000	1,601.60	651.30	31.24	1.95
NATIONAL OILWELL VARCO INC NOV									
Acquired 12/02/05 L nc	0.78	17	74.34	1,337.53	78.2100	1,329.57	-7.96	7.48	0.56
NEXTERA ENERGY INC NEE									
Acquired 04/08/09 L nc	0.50	15	52.69	790.47	57.4600	861.90	71.43	33.00	3.82
NIELSEN HOLDINGS BV NLSN									
Acquired 01/31/11 S Acquired 04/20/11 S		30 7	25.45 27.92	763.50 195.44		934.80 218.12	171.30 22.68		
Total	0.67	37		\$958.94	31.1600	\$1,152.92	\$193.98	N/A	<u>N/A</u>
NORFOLK SOUTHERN CORP									
Acquired 08/01/07 L nc	1.09	25	52.70	1,317.74	74.9300	1,873.25	555.51	40.00	2.13
OCCIDENTAL PETE CORP OXY									
Acquired 07/07/08 L nc Acquired 10/22/08 L nc		10 5	84.48 45.64	844.86 228.22		1,040.40 520.20	195.54 291.98		
Total	0.91	15		\$1,073.08	104.0400	\$1,560.60	\$48 7. 52	\$27.60	1.77
ORACLE CORPORATION ORCL									
Acquired 11/24/10 S nc	0.62	32	27.84	891.04	32.9100	1,053.12	162.08	7.68	0.72
PFIZER INCORPORATED									
Acquired 03/04/09 L nc Acquired 08/26/09 L nc		29 8	12.60	365.45 134.80		597.40 164.80	231.95 30.00		
Acquired 01/19/10 L nc		30	16.85 19.92	597.60		618.00	20.40		



JUNE 1 - JUNE 30, 2011 ACCOUNT NUMBER:

Stocks, options & ETFs

Stocks and ETFs continued

								ESTIN	MATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT PRICE	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
Total	0.81	67		\$1,097.85	20.6000	\$1,380.20	\$282.35	\$53.60	3.88
PRAXAIR INC PX									
Acquired 01/08/09 L nc	0.95	15	63.17	947.61	108.3900	1,625.85	678.24	30.00	1.84
QEP RESOURCES INC QEP									
Acquired 09/30/09 L nc	0.39	16	25.13	402.22	41.8300	669.28	267.06	1.28	0.19
QUESTAR CORP STR Acquired 09/30/09 L nc		33	12.15	401.13		584.43	183.30		
Acquired 08/11/10 S nc		33	16.93	558.90		584.43	25.53		
Total	0.68	66		\$960.03	17.7100	\$1,168.86	\$208.83	\$40.26	3.44
RANGE RESOURCES CORP						· · · · ·			
Acquired 05/28/10 L nc Acquired 11/10/10 S nc		18 17	45.60 42.93	820.82 729.94		999.00 94 <u>3.50</u>	178.18 213.56		
Total	1.13	35		\$1,550.76	55.5000	\$1,942.50	\$391.74	\$5.60	0.29
ROYAL DUTCH SHELL PLC ADR B RDS/B	-								
Acquired 03/10/11 S	0.75	18	68.06	1,225.09	71. 7 500	1,291.50	66.41	60.48	4.68
SAP AG-SPONSORED ADR									
Acquired 10/07/08 L nc Acquired 10/10/08 L nc		3 20	36.88 34.20	110.65 684.13		181.95 1,213.00	71.30 528.87		
Total	0.81	23		\$794.78	60.6500	\$1,394.95	\$600.17	\$23.57	1.69
SCHLUMBERGER LTD SLB									
Acquired 08/01/06 L nc Acquired 05/17/11 S		5 10	66.05 81.27	330.26 812.75		432.00 864.00	101. 7 4 51.25		
Total	0.76	15		\$1,143.01	86.4000	\$1,296.00	\$152.99	\$15.00	<u>1.16</u>
SCHWAB CHARLES CORP NEW SCHW									
Acquired 12/24/08 L nc Acquired 08/26/09 L nc		38 15	15.03 18.15	571.25 272.25		625.10 246.75	53.85 -25.50		

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GERALD H KIBE JUNE 1 - JUNE 30, 2011 ACCOUNT NUMBER:

Stocks, options & ETFs

	-							ESTIN	MATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT PRICE	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL INCOME	ANNUAL YIELD (%)
Total	0.51	53		\$843.50	16.4500	\$871.85	\$28.35	\$12.72	1.46
SHERWIN WILLIAMS CO SHW									
Acquired 03/29/10 L nc Acquired 10/27/10 S nc		12 4	67.00 71.51	804.00 286.06		1,006.44 335.48	202.44 49.42		
Total	0.78	16		\$1,090.06	83.8700	\$1,341.92	\$251.86	\$23.36	1.74
SIGMA ALDRICH CORP SIAL									
Acquired 12/06/05 L nc Acquired 08/26/09 L nc		29 8	32.90 51.63	954.24 413.04		2,128.02 587.04	1,173.78 174.00		
Total	1.59	37		\$1,367.28	73.3800	\$2,715.06	\$1,347.78	\$26.64	0.98
SPECTRA ENERGY CORP SE									
Acquired 08/23/10 S nc	0.83	52	21.08	1,096.56	27.4100	1,425.32	328.76	54.08	3.79
TECHNE CORP TECH Acquired 04/20/11 S	0.29	6	74.05	444.30	83.3700	500.22	55.92	6.48	1.29
TENARIS S A SPONSORED ADR TS	0.29	0	74.05	444.30	63.3700	500.22		0.46	1.29
Acquired 12/06/05 L nc Acquired 08/10/06 L nc Acquired 08/26/09 L nc		10 10 12	25.10 36.41 29.77	251.00 364.17 357.24		457.30 457.30 548.76	206.30 93.13 191.52		
Total	0.85	32		\$972.41	45.7300	\$1,463.36	\$490.95	\$21.76	1.49
TEXAS INSTRUMENTS INC TXN									
Acquired 10/11/06 L nc Acquired 01/30/07 L nc Acquired 09/18/07 L nc Acquired 02/12/08 L nc Acquired 03/24/08 L nc Acquired 05/01/08 L nc Acquired 11/13/08 L nc Acquired 02/18/09 L nc		10 25 15 10 15 5 5 20	31.94 30.79 34.59 30.66 29.30 29.18 16.61 15.87	319.40 769.98 518.95 306.68 439.50 145.95 83.07 317.58		328.30 820.75 492.45 328.30 492.45 164.15 164.15 656.60	8.90 50.77 -26.50 21.62 52.95 18.20 81.08 339.02		
Total	2.01	105		\$2,901.11	32.8300	\$3,447.15	\$546.04	\$54.60	1.58



JUNE 1 - JUNE 30, 2011 ACCOUNT NUMBER:

Stocks, options & ETFs

Stocks and ETFs continued

	-							ESTIN	MATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT PRICE	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
TRANSATLANTIC HOLDINGS INC TRH									
Acquired 12/06/05 L nc	0.49	17	69.23	1,176.91	49.0100	833.17	-343.74	14.96	1.79
TRANSCANADA CORP TRP					_				
Acquired 12/15/10 S nc	0.82	32	37.76	1,208.35	43.8400	1,402.88	194.53	56.86	4.05
TRANSOCEAN LTD ORDINARY SHARES RIG Acquired 12/06/05 L nc		13.49000	67.00	903.96		870.91	-33.05		
Acquired 08/10/06 L nc Acquired 05/01/08 L nc Acquired 02/20/09 L nc		2.51000 2 5	66.82 146.45 58.85	233.76 292.91 294.27		162.05 129.12 322.80	-71.71 -163.79 28.53		
Acquired 08/26/09 L nc		4	76.96	307.84		258.24	-49.60		
Total	1.02	27		\$2,032.74	64.5600	\$1,743.12	-\$289.62	\$85.32	4.89
UNITED TECHNOLOGIES CORP UTX									
Acquired 12/02/05 L nc	0.78	15	54.87	823.05	88.5100	1,327.65	504.60	28.80	2.16
VERIZON COMMUNICATIONS COM VZ									
Acquired 12/02/05 L nc	1.09	50	28.65	1,433.00	37.2300	1,861.50	428.50	97.50	5.23
WEATHRFORD INTERNATIONAL LTD REG WFT									
Acquired 10/05/06 L nc	0.66	60	20.50	1,230.39	18.7500	1,125.00	-105.39	<u>N/A</u>	<u>N/A</u>
WELLS FARGO COMPANY WFC									
Acquired 01/20/09 L nc Acquired 08/19/10 S nc		35 30	14.92 25.26	522.27 757.90		982.10 841.80	459.83 83.90		
Acquired 00/19/10 S fic Acquired 01/19/11 S		38	31.98	1.215.42		1,066.28	-149.14		
Acquired 03/09/11 S		21	32.80	688.98		589.26	-99.72		
Total	2.03	124		\$3,184.57	28.0600	\$3,479.44	\$294.87	\$59.52	1.71
YUM BRANDS INC									
Acquired 12/15/06 L nc		24	29.45	706.95		1,325.76	618.81		

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JUNE 1 - JUNE 30, 2011

Stocks, options & ETFs

Stocks and ETFs continued

								ESTIN	
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT PRICE	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
Acquired 05/01/08 L nc Acquired 01/29/09 L nc Acquired 08/17/09 L nc		13 10 10	39.89 29.93 34.35	518.63 299.38 343.58		718.12 552.40 552.40	199.49 253.02 208.82		
Total	1.84	57		\$1,868.54	55.2400	\$3,148.68	\$1,280.14	\$57.00	1.81

nc Cost information for this tax lot is not covered by IRS reporting requirements. Unless indicated, cost for all other lots will be reported to the IRS.

Fixed Income Securities

Corporate and municipal bonds and other fixed income securities are priced by a computerized pricing service or, for less actively traded issues, by utilizing a yield-based matrix system to arrive at an estimated market value.

Corporate Bonds

									ESTIMATED	
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT PRICE	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ACCRUED INTEREST	ANNUAL	ANNUAL YIELD (%)
KRAFT FOODS INC GLOBAL NOTES CPN 5.625% DUE 11/01/11 DTD 11/02/01 FC 05/01/02 Moody BAA2 , S&P BBB- CUSIP 50075NAB0 Acquired 03/04/08 L nc Acquired 03/24/08 L nc		5,000 2,000	104.29 102.25	5,214.95 2,045.18		5,079.70 2,031.88	-135.25 -13.30			
Total	4.15	7,000		\$7,260.13	101.5940	\$7,111.58	-\$148.55	\$64.53	\$393.75	5.54
GOLDMAN SACHS GROUP INC NOTES SEMI-ANNUAL PAY CPN 5.700% DUE 09/01/12 DTD 08/27/02 FC 03/01/03 Moody A1, S&P A CUSIP 38141GCG7 Acquired 03/20/07 L nc Acquired 03/24/08 L nc		4,000 2,000	102.23 102.83	4,089.20 2,056.66		4,203.72 2,101.86	114.52 45.20			



JUNE 1 - JUNE 30, 2011 ACCOUNT NUMBER:

Fixed income Securities

Corporate Bonds continued

•									ESTIMATED	
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT PRICE	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ACCRUED	ANNUAL INCOME	ANNUAL YIELD (%)
Total	3.68	6,000		\$6,145.86	105.0930	\$6,305.58	\$159.72	\$113.05	\$342.00	5.42
JPMORGAN CHASE & CO MEDIUM TERM NOTE CPN 2.050% DUE 01/24/14 DTD 01/24/11 FC 07/24/11 Moody AA3, S&P A+ CUSIP 46623EJE0 Acquired 06/02/11 S nc	3.53	6,000	101.41	6,085.18	100.5990	6,035.94	-49.24	53.30	123.00	2.03
GENERAL ELEC CAP CORP MEDIUM TERM NOTES CPN 5.400% DUE 02/15/17 DTD 02/13/07 FC 08/15/07 Moody AA2 , S&P AA+ CUSIP 36962G2G8 Acquired 03/24/08 L nc		5,000	101.41	5,070.85	108.9810	5,449.05	378.20	101.25	270.00	4.95

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Additional information

	THIS PERIOD	THIS YEAR
Gross proceeds	0.00	

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Portfolio detail

Cash and Sweep Balances

Bank Deposit Sweep - Consists of monies held at Wells Fargo Bank, N.A. and (if amounts exceed \$250,000) at one or more other Wells Fargo affiliated banks. These assets are not covered by SIPC, but are instead eligible for FDIC insurance of up to \$250,000 per depositor, per institution, in accordance with FDIC rules. For additional information on the Bank Deposit Sweep for your account, please contact Your Financial Advisor.

DESCRIPTION	% OF ACCOUNT	ANNUAL PERCENTAGE YIELD EARNED*	CURRENT MARKET VALUE	ESTIMATED ANNUAL INCOME	
BANK DEPOSIT SWEEP		N/A		N/A	
Interest Period 06/01/11 - 06/30/11				_	
Total Cash and Sweep Balances				\$0.00	

* APYE measures the total amount of the interest paid on an account based on the interest rate and the frequency of the compounding during the interest period. The annual percentage yield earned is expressed as an annualized rate, based on a 365- or 366-day year (as applicable).

Stocks, options & ETFs

Stocks and ETFs

								ESTIN	ATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT PRICE	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL INCOME	ANNUAL YIELD (%)
ALLSTATE CORP ALL On Reinvestment Acquired 11/29/01 L nc Reinvestments L nc Reinvestments S nc		39 9.92100 1.29000	N/A## 43.43 31.01	N/A 430.89 40.01		1,190.67 302.90 39.37	N/A -127.99 -0.64		
Total	1.47	50.21100		\$470.90	30.5300	\$1,532.94	-\$128.63	\$42.17	2.75
BERKSHIRE HATHAWAY INC SERIES B NEW BRK/B Acquired 07/02/98 L nc	3.71	50	52.00	2,678.39	77.3900	3,869.50	1,191.11	N/A	N/A

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GERALD H KIBE

JUNE 1 - JUNE 30, 2011 ACCOUNT NUMBER:

Stocks, options & ETFs

								ESTIN	IATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT PRICE	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
BRISTOL MYERS SQUIBB CO BMY On Reinvestment				42					
Acquired 11/07/97 L nc Reinvestments L nc Reinvestments S nc		152 89.29400 12.07600	43.65 27.90 26.46	6,635.93 2,491.40 319.63		4,401.92 2,585.95 349.72	-2,234.01 94.55 30.09		
Total	7.04	253.37000	20.40	\$9,446.96	28.9600	\$7,337.59	-\$2,109.37	\$334.44	4.56
CHEVRON CORPORATION CVX On Reinvestment									
Acquired 11/07/97 L nc Reinvestments L nc Reinvestments S nc		165 80.56700 8.04000	20.75 57.41 90.97	6,916.39 4,625.67 731.44		16,968.60 8,285.51 826.83	10,052.21 3,659.84 95.39		
Total	25.01	253.60700		\$12,273.50	102.8400	\$26,080.94	\$13,807.44	\$791.25	3.03
CISCO SYSTEMS INC CSCO On Reinvestment									
Acquired 08/28/98 L nc Reinvestments S nc		180 0.63900	16.24 16.90	2,930.07 10.80		2,809.79 9.98	-120.28 -0.82		
Total	2.70	180.63900		\$2,940.87	15.6100	\$2,819.77	-\$121.10	\$43.35	1.54
COCA-COLA COMPANY KO On Reinvestment									
Acquired 11/07/97 L nc Reinvestments L nc Reinvestments S nc		121 35.29600 4.76600	56.56 49.76 59.42	6,966.70 1,756.59 283.20		8,142.09 2,375.07 320.70	1,175.39 618.48 37.50		
Total	10.39	161.06200		\$9,006.49	67.2900	\$10,837.86	\$1,831.37	\$302.79	2.79
GENERAL ELECTRIC COMPANY GE On Reinvestment									
Acquired 11/07/97 L nc Acquired 11/14/01 L nc Reinvestments L nc		303 23 127.77300	22.64 N/A## 27.78	6,973.17 N/A 3,549.84		5,714.58 433.78 2,409.80	-1,258.59 N/A -1,140.04		
Reinvestments S nc Total	8.44	12.67100 466.44400	18.10	229.43 \$10 ,7 52.44	18.8600	238.97 \$8,797.13	9.54 - \$2,389.09	\$279.86	3.18



JUNE 1 - JUNE 30, 2011 ACCOUNT NUMBER:

Stocks, options & ETFs

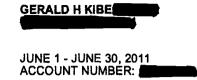
Stocks and ETFs continued

								ESTIN	ATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT PRICE	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL INCOME	ANNUAL YIELD (%)
MICROSOFT CORP MSFT On Reinvestment					,, <u></u>				
Acquired 01/30/98 L nc Reinvestments L nc Reinvestments S nc		400 93.48400 12.02100	18.76 26.49 25.26	7,511.25 2,476.65 303.73		10,400.00 2,430.59 312.54	2,888.75 -46.06 8.81		
Total	12.60	505.50500	_	\$10,291.63	26.0000	\$13,143.13	\$2,851.50	\$323.52	2.46
ORACLE CORPORATION ORCL On Reinvestment		,				-			
Acquired 07/24/98 L nc Acquired 11/14/01 L nc		600 42	4.19 N/A##	2,524.35 N/A		19,745.99 1,382.22	17,221.64 N/A		
Reinvestments Linc		42 7.42300	21.72	161.30		244.30	83.00		
Reinvestments S nc		4.51400	30.29	136.77		148.55_	11.78		
Total	20.64	653.93700		\$2,822.42	32.9100	\$21,521.06	\$17,316.42	\$156.94	0.73
UNITEDHEALTH GROUP INC UNH									
On Reinvestment Acquired 11/14/01 L nc		96	N/A##	N/A		4,951.67	N/A		
Reinvestments L nc		0.91900	33.54	30.83		47.40	16.57		
Reinvestments S nc		1.28100	40.88	52.38		66.08			4.06
Total WELLS FARGO COMPANY	4.86	98.20000		\$83.21	51.5800	\$5,065.15	\$30.27	\$63.83	1.26
WELLS FARGO COMPANY WFC On Reinvestment									
Acquired 11/14/01 L nc		60	N/A##	N/A		1,683.59 513.06	N/A 10.90		
Reinvestments L nc Reinvestments S nc		18.28400 0.94800	27.46 28.20	502.16 26.74		26.59	-0.15		
Total	2.13	79.23200		\$528.90	28.0600	\$2,223.24	\$10.75	\$38.03	1.71

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Unit Investment Trusts

Equity Trusts

								ESTIN	MATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT PRICE	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
FIRST TRUST SELECT DSIP PORT 1ST QTR 2011 REINVEST Acquired 03/31/11 S nc		101	10.53 10.48	1,064.09 1,064.09		1,047.37	-16.72		
Reinvestments S nc		0.65200	10.40 10.15 10.09	6.62 6.62		6.76	0.14		
Total	1.01	101.65200		\$1,070.71	10.3700	\$1,054.13	-\$16.58	\$26.42	2.51



JUNE 1 - JUNE 30, 2011 ACCOUNT NUMBER:

Additional information

	THIS PERIOD	THIS YEAR
Gross proceeds	0.00	

Portfolio detail

Cash and Sweep Balances

Bank Deposit Sweep - Consists of monies held at Wells Fargo Bank, N.A. and (if amounts exceed \$250,000) at one or more other Wells Fargo affiliated banks. These assets are not covered by SIPC, but are instead eligible for FDIC insurance of up to \$250,000 per depositor, per institution, in accordance with FDIC rules. For additional information on the Bank Deposit Sweep for your account, please contact Your Financial Advisor.

DESCRIPTION	% OF ACCOUNT	ANNUAL PERCENTAGE YIELD EARNED*	CURRENT MARKET VALUE	ESTIMATED ANNUAL INCOME	
Cash				N/A	
BANK DEPOSIT SWEEP	0.00	N/A		N/A	
Interest Period 06/01/11 - 06/30/11			_		
Total Cash and Sweep Balances				\$0.00	

* APYE measures the total amount of the interest paid on an account based on the interest rate and the frequency of the compounding during the interest period. The annual percentage yield earned is expressed as an annualized rate, based on a 365- or 366-day year (as applicable).

Stocks, options & ETFs

Stocks and ETFs

								ESTI	MATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT PRICE	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
DELL INC DELL Acquired 02/27/98 L nc	8.00	112	17.83	2,003.07	16.6700	1,867.04	-136.03	N/A	N/A
INTEL CORP INTC On Reinvestment Acquired 02/12/99 L nc Reinvestments L nc Reinvestments S nc		48 7.68900 1.83600	32.59 20.84 20.81	1,568.87 160.25 38.21		1,063.68 170.38 40.69	-505.19 10.13 2.48		
Total	5.46	57.52500		\$1,767.33	22.1600	\$1,274.75	-\$492.58	\$41.70	3.27

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GERALD H KIBE

JUNE 1 - JUNE 30, 2011 ACCOUNT NUMBER:

Stocks, options & ETFs

Stocks and ETFs continued

								ESTIMATED	
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT PRICE	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL INCOME	ANNUAI YIELD (%
ISHARES DOW JONES SELECT DIVIDEND INDEX FUND DVY On Reinvestment Acquired 09/20/04 L nc Acquired 09/22/04 L nc Reinvestments L nc Reinvestments S nc		52 61 24.28000 4.95700	57.60 57.30 52.81 50.51	3,082.14 3,588.99 1,282.35 250.40		2,751.84 3,228.12 1,284.90 262.32	-330.30 -360.87 2.55 11.92		
Total	32.25	142.23700	00.01	\$8,203.88	52,9200	\$7,527.18	-\$676.70	\$255.88	3.40
PFIZER INCORPORATED PFE On Reinvestment Acquired 02/27/98 L nc Reinvestments L nc Reinvestments S nc		107.25000 42.51600 6.37800	18.64 22.66 18.15	2,000.05 963.58 115.7 7		2,209.34 875.83 131.39	209.29 -8 7 .75 15.62		
Total	13.78	156.14400		\$3,079.40	20.6000	\$3,216.56	\$137.16	\$124.91	3.88
POWERSHARES GOLDEN DRAGON HALTER USX CHINA PORTFOLIO PGJ									
Acquired 04/25/06 L nc	28.92	257	17.00	4,494.42	26.2700	6,751.39	2,256.97	70.67	1.04

nc Cost information for this tax lot is not covered by IRS reporting requirements. Unless indicated, cost for all other lots will be reported to the IRS.

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JUNE 1 - JUNE 30, 2011 ACCOUNT NUMBER:

Unit Investment Trusts

Equity Trusts

				CURRENT	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ESTIMATED	
% OF ACCOUNT QU	QUANTITY	ADJ PRICE/ ORIG PRICE					ANNUAL INCOME	ANNUAL YIELD (%)
	263	10.42	2,742.72		2,627.36	-115.36		
	4.32900	10.01 9.99	43.36 43.36		43.25	-0.11	_	
11.44	267.32900		\$2,786.08	9.9900	\$2,670.61	-\$115.47	\$148.90	5.58
	ACCOUNT	ACCOUNT QUANTITY 263 4.32900	ACCOUNT QUANTITY ORIG PRICE 263 10.42 10.40 4.32900 10.01 9.99	ACCOUNT QUANTITY ORIG PRICE ORIG COST 263 10.42 2,742.72 10.40 2,742.72 4.32900 10.01 43.36 9.99 43.36	ACCOUNT QUANTITY ORIG PRICE ORIG COST PRICE 263 10.42 2,742.72 10.40 2,742.72 4.32900 10.01 43.36 9.99 43.36	ACCOUNT QUANTITY ORIG PRICE ORIG COST PRICE MARKET VALUE 263 10.42 2,742.72 2,627.36 10.40 2,742.72 4.32900 43.36 9.99 43.36 43.25	ACCOUNT QUANTITY ORIG PRICE ORIG COST PRICE MARKET VALUE GAIN/LOSS 263 10.42 2,742.72 2,627.36 -115.36 10.40 2,742.72 43.25 -0.11 9.99 43.36 43.25 -0.11	% OF ACCOUNTADJ PRICE/ QUANTITYADJ PRICE/ ORIG PRICEADJ COST/ ORIG COSTCURRENT PRICECURRENT MARKET VALUEUNREALIZED GAIN/LOSSANNUAL INCOME26310.422,742.722,627.36-115.3610.402,742.7243.2643.25-0.119.9943.3643.25-0.11

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JUNE 1 - JUNE 30, 2011 ACCOUNT NUMBER:

Additional information

	THIS PERIOD	THIS YEAR		THIS PERIOD	THIS YEAR
Return of principal	0.00	6.56	Gross proceeds	0.00	7,419.65

Portfolio detail

Cash and Sweep Balances

Bank Deposit Sweep - Consists of monies held at Wells Fargo Bank, N.A. and (if amounts exceed \$250,000) at one or more other Wells Fargo affiliated banks. These assets are not covered by SIPC, but are instead eligible for FDIC insurance of up to \$250,000 per depositor, per institution, in accordance with FDIC rules. For additional information on the Bank Deposit Sweep for your account, please contact Your Financial Advisor.

DESCRIPTION	% OF ACCOUNT	ANNUAL PERCENTAGE YIELD EARNED*	CURRENT MARKET VALUE	ESTIMATED ANNUAL INCOME	
Cash		N/A		N/A	
BANK DEPOSIT SWEEP					
Interest Period 06/01/11 - 06/30/11					
Total Cash and Sweep Balances					

* APYE measures the total amount of the interest paid on an account based on the interest rate and the frequency of the compounding during the interest period. The annual percentage yield earned is expressed as an annualized rate, based on a 365- or 366-day year (as applicable).

Stocks, options & ETFs

Stocks and ETFs

								ESTIMATED	
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT PRICE	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL INCOME	ANNUAL YIELD (%)
ABBOTT LABORATORIES ABT Acquired 03/24/98 L nc Reinvestments L nc		100 14.17500	36.96 41.75	3,696.92 591.90		5,261.99 745.89	1,565.07 153.99		
Total	9.49	114.17500		\$4,288.82	52.6200	\$6,007.88	\$1,719.06	\$219.21	3.65
DISNEY WALT COMPANY DIS On Reinvestment Acquired 04/15/98 L nc Reinvestments L nc Reinvestments S nc		51 6.09900 0.58400	38.43 25.54 39.10	1,960.28 155.77 22.84		1,991.04 238.10 22.80	30.76 82.33 -0.04		_
Total	3.56	57.68300		\$2,138.89	39.0400	\$2,251.94	\$113.05	\$23.07	1.02

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GERALD H KIBE

JUNE 1 - JUNE 30, 2011 ACCOUNT NUMBER:

Stocks, options & ETFs

Stocks and ETFs continued

	N 05							ESTIMATED		
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT PRICE	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)	
NIKE INC CLASS B NKE										
Acquired 10/10/03 L nc	13.93	98	31.75	3,201.73	89.9800	8,818.04	5,616.31	121.52	1.37	
POWERSHARES HIGH YIELD EQUITY DIVIDEND ACHIEVERS PORTFOLIO PEY On Reinvestment Acquired 03/28/05 L nc Reinvestments L nc Reinvestments S nc		321 79.67600 16.86500	14.45 10.99 8.61	4,799.03 875.65 145.31		2,827.99 701.96 148.57	-1,971.04 -173.69 3.26			
Total	5.81	417.54100		\$5,819.99	8.8100	\$3,678.52	-\$2,141.47	\$148.64	4.04	
WAL-MART STORES INC										
Acquired 10/22/03 L nc	6.30	75	58.35	4,482.88	53.1400	<u>3,985.50</u>	-497.38	109.50	2.74	
				الأكام منشق						

nc Cost information for this tax lot is not covered by IRS reporting requirements. Unless indicated, cost for all other lots will be reported to the IRS.

Mutual Funds

Mutual fund shares are priced at net asset value. Estimated Annual Income and Yield refer to Dividends and Interest Income only, and typically do not reflect Total return. If a portion of your fund position was converted, the 'Client Investment' value may include reinvestments from previously held positions.

Open End Mutual Funds

							ESIM		
			ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT CURRENT	UNREALIZED GAIN/LOSS	ANNUAL INCOME	ANNUAL YIELD (%)	
JOHN HANCOCK II LIFESTYLE BALANCED FUND CL-B JBLBX On Reinvestment Acquired 12/15/05 L nc Acquired 01/17/06 L nc Acquired 09/05/07 L nc		357.65400 35.31100 14.83500	13.98 14.16 14.83	5,006.00 506.00 227.50		4,806.86 474.58 199.38	-199.14 -31.42 -28.12		

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Page 7 of 10

JUNE 1 - JUNE 30, 2011	
ACCOUNT NUMBER:	

Mutual Funds

Open End Mutual Funds continued

								ESTIN	MATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT PRICE	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
Acquired 01/04/08 L nc Reinvestments L nc Reinvestments S nc Systematic investment L nc		48.52300 210.01200 31.91500 583.81600	14.22 12.39 12.72 14.55	697.50 2,603.08 406.06 8,500.00		652.15 2,822.55 428.94 7,846.50	-45.35 219.47 22.88 -653.50		
Total	27.23	1,282.06600		\$17,946.14	13.4400	\$17,230.96	-\$715.18	\$414.10	2.40
		stment (Excluding				\$14,93 \$2,29			
SUNAMERICA ALTERNATIVE STRATEGIES FUND CLASS C On Reinvestment Acquired 12/24/08 L nc Systematic investment L nc Reinvestments S nc Systematic investment S nc		140.89900 98.17400 3.61700 114.52900	9.12 10.18 10.21 10.47	1,292.50 1,000.00 36.93 1,200.00		1,448.44 1,009.24 37.18 1,177.35	155.94 9.24 0.25 -22.65		
Total	5.80	357.21900		\$3,529.43	10.2800	\$3,672.21	\$142.78	N/A	N/A
		tment (Excluding		,		\$3,492 \$179			

nc Cost information for this tax lot is not covered by IRS reporting requirements. Unless indicated, cost for all other lots will be reported to the IRS.

Closed End Mutual Funds

							ESTIN	ESTIMATED	
		QUANTITY	ADJ PRICE/ QUANTITY ORIG PRICE	ADJ COST/ ORIG COST		CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
BLACKROCK BUILD AMERICA BOND TRUST BBN Acquired 04/08/11 S nc	8.36	275	17.45	4,914.87	19.2400	5,291.00	376.13	390.50	7.38
COHEN & STEERS INFRASTRUCTURE FUND INC UTF Acquired 04/28/08 L nc		140	24.50	3,530.94		2,492.00	-1,038.94		
Acquired 04/28/08 L nc Total	5.63	<u>60</u> 200	24.49	1,509.50 \$5,040.44	17.8000	1,068.00 \$3,560.00	441.50 - \$1,480.44	\$288.00	8.09

JUNE 1 - JUNE 30, 2011 ACCOUNT NUMBER:

Mutual Funds

Closed End Mutual Funds continued

						ESTIMATED			
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT PRICE	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
WELLS FARGO ADVANTAGE UTILIES & HIGH INCOME FD ERH Acquired 06/22/07 L nc	3.72	200	26.67	5,468.05	11.7600	2.352.00	-3,116.05	180.00	7.65

nc Cost information for this tax lot is not covered by IRS reporting requirements. Unless indicated, cost for all other lots will be reported to the IRS.

Unit Investment Trusts

Equity Trusts

								ESTIN	ESTIMATED		
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT PRICE	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)		
FIRST TRUST NASDAQ TARGET 15 4TH 10 CASH Acquired 10/01/10 S nc	0.45	24	9.90	237.60	11.9600	287.04	49.44	0.12	0.04		
FT PORTFOLIOS LP TARGET FOCUS 4 MAR 11 REIN Acquired 03/01/11 S nc Reinvestments S nc		236 1.18400	9.90 9.51 9.71	2,336.40 11.27 11.27		2,279.99 11.44	-56.41 0.17				
Total	3.62	237.18400		\$2,347.67	9.6610	\$2,291.43	-\$56.24	\$44.59	1,95		
INVESCO DIVERSIFIED HEALTHCARE PORT SER 52 CASH Acquired 08/11/10 S nc	0.62	33	9.72	320.97	11.9500	394.35	73.38	5.97	1.51		

nc Cost information for this tax lot is not covered by IRS reporting requirements. Unless indicated, cost for all other lots will be reported to the IRS.



JUNE 1 - JUNE 30, 2011 ACCOUNT NUMBER:

Unit Investment Trusts

Corporate Trusts

							ESTIMATED		
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT PRICE	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL INCOME	ANNUAL YIELD (%)
FIRST TRUST TARGET TRIAD JANUARY 2011 REIN Acquired 01/03/11 S nc Reinvestments S nc		248 1.72000	9.90 10.05 10.06	2,455.20 17.30 17.30		2,546.96 17.66	91.76 0.36		
Total	4.05	249.72000		\$2,472.50	10.2700	\$2,564.62	\$92.12	\$41.45	1.62

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THIS YEAR

ESTIMATED

GERALD H. KIBE JUNE 1 - JUNE 30, 2011 ACCOUNT NUMBER:

Additional information

Exempt accrued interest on purchases	THIS PERIOD 0.00	Foreign withholding	THIS PERIOD 0.00
Gross proceeds	0.00		

Portfolio detail

Cash and Sweep Balances

Bank Deposit Sweep - Consists of monies held at Wells Fargo Bank, N.A. and (if amounts exceed \$250,000) at one or more other Wells Fargo affiliated banks. These assets are not covered by SIPC, but are instead eligible for FDIC insurance of up to \$250,000 per depositor, per institution, in accordance with FDIC rules. For additional information on the Bank Deposit Sweep for your account, please contact Your Financial Advisor.

DESCRIPTION	% OF ACCOUNT	ANNUAL PERCENTAGE YIELD EARNED*	CURRENT MARKET VALUE	ESTIMATED ANNUAL INCOME	
Cash	0.00	N/A	13.69	N/A	
BANK DEPOSIT SWEEP Interest Period 06/01/11 - 06/30/11					
Total Cash and Sweep Balances	-				

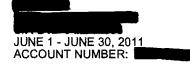
* APYE measures the total amount of the interest paid on an account based on the interest rate and the frequency of the compounding during the interest period. The annual percentage yield earned is expressed as an annualized rate, based on a 365- or 366-day year (as applicable).

Stocks, options & ETFs

Stocks and ETFs

							LOTIN		
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT PRICE	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
APPLIED MATERIALS INC AMAT On Reinvestment Acquired 12/18/01 L nc Reinvestments L nc Reinvestments S nc		46 3.37700 1.12700	N/A## 14.74 12.82	N/A 49.78 14.45		598.45 43.93 14.67	N/A -5.85 0.22		
Total	0.06	50.50400		\$64.23	13.0100	\$657.05	-\$5.63	\$16.16	2.46





Stocks, options & ETFs

Stocks and ETFs continued

								ESTIN	ATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT PRICE	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
CENTRAL PAC FINL CORP NEW CPF									
Acquired 10/28/97 L nc Acquired 11/20/97 L nc		140.13927 289.86073	N/A## N/A##	N/A N/A		1,961.95 4,058.05	N/A N/A		
Total	0.58	430		\$0.00	14.0000	\$6,020.00	\$0.00		N/A
CISCO SYSTEMS INC CSCO									
Acquired 12/18/01 L nc	0.03	19	N/A##	N/A	15.6100	296.59	N/A	4.56	1.53
COMCAST CORP CL A SPL NEW CMCSK On Reinvestment									
Acquired 12/18/01 L nc Reinvestments L nc Reinvestments S nc		39 1.61700 0.79300	N/A## 15.74 20.45	N/A 25.46 16.22		944.97 39.18 19.21	N/A 13.72 2.99		
Total	0.10	41.41000		\$41.68	24.2300	\$1,003.36	\$16.71	\$18.63	1.86
DELL INC DELL									
Acquired 12/18/01 L nc	0.05	33	<u>N/A##</u>	N/A	16.6700	550.11	N/A	N/A	<u>N/A</u>
ERICSSON (LM) TEL-SP ADR NEW ERIC On Reinvestment									
Acquired 12/18/01 L nc Reinvestments L nc Reinvestments S nc		16 1.57100 0.30100	N/A## 13.38 15.04	N/A 21.03 4.53		230.07 22.59 4.33	N/A 1.56 -0.20		
Total	0.02	17.87200		\$25.56	14.3800	\$256.99	\$1.36	\$4.61	1.79
FRONTIER COMMUNICATIONS CORP FTR									
Acquired 12/30/04 L nc	0.06	73	10.28	7 <u>50.</u> 75	8.0700	589.11	-161.64	54.75	9.29
HARTFORD FINL SVCS GROUP INC HIG									
Acquired 12/30/04 L nc	0.15	60	68.94	4,136.40	26.3700	1,582.20	-2,554.20	24.00	1.51

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GERALD H. KIBE JUNE 1 - JUNE 30, 2011 ACCOUNT NUMBER:

Stocks, options & ETFs

								ESTI	MATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT PRICE	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
HAWAIIAN ELEC INDS INC									
Acquired 02/08/06 L nc	0.03	15	N/A##	<u>N/A</u>	24.0600	360.90	N/A	18.60	5.15
HOST HOTELS & RESORTS HST									
Acquired 04/28/06 L nc	0.05	28	N/A##	<u>N/A</u>	16.9500	474.60	N/A	3.36	0.70
INTEL CORP INTC On Reinvestment Acquired 12/18/01 L nc		23	N/A##	N/A		509,68	N/A		
Reinvestments L nc		2.92900	19.52	57.19		64.91	7.72		
Reinvestments S nc		0.85400	20.81	17.78		18.92	1.14		
Totai	0.06	26.78300		\$74.97	22.1600	\$593.51	\$8.86	\$19.41	3.27
					· <u>····</u> ·				
Acquired 12/30/04 L nc	0.34	60	42.17	2,530.35	58.9300	3,535.80	1,005.45	60.00	1.69
MICROSOFT CORP MSFT On Reinvestment									
Acquired 12/18/01 L nc		28	N/A##	N/A		728.00	N/A		
Reinvestments L nc Reinvestments S nc		2.37700 0.74000	25.70 25.28	61.09 18.71		61.80 19.24	0.71 0.53		
			23.20		26.0000			£40.04	
Total ORACLE CORPORATION ORCL On Reinvestment	0.08	31.11700		\$79.80	26.0000	\$809.04_	\$1.24	\$19.91	2.46
Acquired 12/18/01 L nc		40	N/A##	N/A		1,316.40	N/A		
Reinvestments L nc Reinvestments S nc		0.46400 0.28200	21.65 30.21	10.05 8.52		15.27 9.28	5.22 0.76		
						_			
Total	0.13	40.74600		\$18.57	32.9100	\$1,340.95	\$5.98	\$9.7 7	0.73
STARWOOD HOTELS & RESORTS WORLDWIDE INC HOT									
Acquired 12/30/04 L nc	0.25	46	57.74	2,656.04	56.0400	2,577.84	-78.20	13.80	0.53



JUNE 1 - JUNE 30, 2011 ACCOUNT NUMBER:

Stocks, options & ETFs

Stocks and ETFs continued

DESCRIPTION						ESTIMATED			
	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT PRICE	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
VERIZON COMMUNICATIONS COM VZ Acquired 12/30/04 L nc	1.09	305	36.62	11,170.10	37.2300	11,355.15	185.05	594.75	5.23

Cost information for one or more securities is not available. If you have cost information and would like to see it on future statements, contact Your Financial Advisor. nc Cost information for this tax lot is not covered by IRS reporting requirements. Unless indicated, cost for all other lots will be reported to the IRS.

Fixed Income Securities

Corporate and municipal bonds and other fixed income securities are priced by a computerized pricing service or, for less actively traded issues, by utilizing a yield-based matrix system to arrive at an estimated market value.

Corporate Bonds

									ESTIMATED	
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ QUANTITY ORIG PRICE	ADJ COST/ ORIG COST	CURRENT	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ACCRUED INTEREST	ANNUAL INCOME	ANNUAL YIELD (%)
AMERICAN INTL GROUP MEDIUM TERM NOTES CPN 4.950% DUE 03/20/12 DTD 03/20/07 FC 09/20/07 Moody WR, S&P A- CUSIP 02687QBL1 Acquired 08/19/09 L nc	1.17	12,000	86.42 82.04	10,370.55 9,850.40	101.6880	12,202.56	1,832.01	165.00	594.00	4.86
Total Corporate Bonds	1.17	12,000		\$10,370.55 \$9,850.40		\$12,202.56	\$1,832.01	\$165.00	\$594.00	4.87

nc Cost information for this tax lot is not covered by IRS reporting requirements. Unless indicated, cost for all other lots will be reported to the IRS.

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Mutual Funds

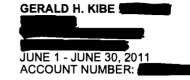
Mutual fund shares are priced at net asset value. Estimated Annual Income and Yield refer to Dividends and Interest Income only, and typically do not reflect Total return. If a portion of your fund position was converted, the 'Client Investment' value may include reinvestments from previously held positions.

Open End Mutual Funds

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•							ESTIMATED		
DESCRIPTION	% OF ACCOUNT			ADJ COST/ ORIG COST	CURRENT PRICE	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
AQUILA HAWAIIAN TAX- FREE TRUST CL A HULAX On Reinvestment Acquired 12/16/97 L nc Acquired 12/16/97 L nc		5.92000 69.99200 9.75500 7.65900 7.65200 7.65200 7.69700 7.73300 9.13600 10.24500	11.68 11.67 11.66 11.66 11.66 11.67 11.67 11.67 11.68 11.68 11.68	69.16 817.45 113.84 82.06 89.38 89.30 89.86 89.89 90.24 106.70 119.67		66.96 791.61 110.33 79.53 86.62 86.54 87.09 87.05 87.46 103.33 115.87	-2.20 -25.84 -3.51 -2.53 -2.76 -2.76 -2.76 -2.77 -2.84 -2.78 -3.37 -3.80		

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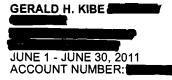
Mutual Funds

Open End Mutual Funds continued

• • • • • • • • •								ESTIN	ATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT PRICE	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL INCOME	ANNUAL YIELD (%)
Total		11,956.53700							
		stment (Excluding							
AQUILA HAWAIIAN T/F TRUST C HULCX On Reinvestment Systematic investment L nc Reinvestments L nc		36.31800	11.26	409.12		410.39	1.27		
Reinvestments S nc		76.91300 5.56500	11.23 11.34	864.29 63.11		869.11 62.89	4.82 -0.22		
Total	0.13	118.79600		\$1,336.52	11.3000	\$1,342.39	\$5.87	\$32.55	2.42
		stment (Excluding							
LEGG MASON PARTNERS AGGRESSIVE GROWTH FUND CLASS A SHRAX On Reinvestment Acquired 12/30/04 L nc	0.30	24.93700	98.41	2,454.09	• 123.6700	3,083.95	629.86	N/A	 N/A
LEGG MASON PARTNERS AGGRESSIVE GROWTH FUND CLASS B SAGBX On Reinvestment									
Systematic investment L nc LEGG MASON PARTNERS FD MUNI HIGH INCOME FND A STXAX	0.30	29.72300	86.02	2,557.06	105.8600	3,146.47	589.41	N/A	<u>N/A</u>
On Reinvestment Acquired 05/04/06 L nc Acquired 05/04/06 L nc Reinvestments L nc Reinvestments S nc		290.72000 106.10300 97.19700 27.18000	14.81 14.81 13.85 13.53	4,305.57 1,571.42 1,347.02 367.80		3,915.99 1,429.21 1,309.24 366.12	-389.58 -142.21 -37.78 1.68		
Total	0.67	521.20000		\$7,591.81	13.4700	\$7,020.56	-\$571.25	\$378.91	5.40
		tment (Excluding					نن 100		



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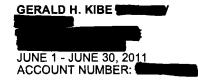


Mutual Funds

Open End Mutual Funds continued

								ESTI	ATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT PRICE	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
LEGG MASON PARTNERS FD MANAGED MUNS FUND INC CLASS A SHMMX On Reinvestment Acquired 05/22/06 L nc Reinvestments L nc Reinvestments S nc		138.61586 29.40114 8.07200	15.40 15.31 15.44	2,135.52 450.40 124.65		2,147.16 455.42 125.03	11.64 5.02 0.38		
Total	0.26	176.08900		\$2,710.57	15.4900	\$2,727.61	\$17.04	\$128.72	4.72
		tment (Excludin on Client Investr							
LEGG MASON PARTNERS FD LARGE CAP GROWTH FD CL A SBLGX On Reinvestment Systematic investment L nc	0.58	238.91000	22.08	5,276.37	25.2800	6,039.64	763.27	N/A	N/A
LEGG MASON PARTNERS FD FUNDAMENTAL ALL CAP VALUE FUND CLASS A SHFVX On Reinvestment Systematic investment L nc Reinvestments L nc Reinvestments S nc		188.43200 30.64900 2.55800	15.05 14.70 13.70	2,837.78 450.69 35.05		2,632.39 428.16 35.74	-205.39 -22.53 0.69		
Total	0.30	221.63900	10.70	\$3,323.52	13.9700	\$3,096.29	-\$227.23	\$35.46	1.15
_		tment (Excludin on Client Investn							
PIONEER SER TR II AMT-FREE MUNICIPAL FUND CL A PBMFX On Reinvestment Acquired 06/18/08 L nc Reinvestments L nc Reinvestments S nc		930.45597 84.91803 48.36600	13.60 11.93 12.90	12,661.74 1,013.79 624.35		11,9 7 4.96 1,092.89 622.48	-686.78 79.10 -1.87		

ESTIMATED

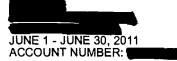


Mutual Funds

Open End Mutual Funds continued

								ESTIMATED	
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
Total	-	1,063.74000							
			g Reinvestments nent (Including F						
PRUDENTIAL INVT PORT 9 LRG-CAP CORE EQUITY FD CLASS A PTMAX On Reinvestment Acquired 03/03/99 L nc Acquired 04/06/99 L nc Acquired 04/06/99 L nc Acquired 04/06/99 L nc Acquired 06/07/99 L nc Acquired 08/05/99 L nc Acquired 09/07/99 L nc Acquired 09/07/99 L nc Acquired 09/07/99 L nc Acquired 10/07/99 L nc Acquired 10/07/90 L nc Acquired 01/05/00 L nc Acquired 01/05/00 L nc Acquired 04/05/00 L nc Acquired 04/05/00 L nc Acquired 05/05/00 L nc Acquired 06/05/00 L nc Acquired 07/05/00 L nc Acquired 07/05/00 L nc Acquired 10/09/00 L nc Acquired 10/09/00 L nc Acquired 10/09/00 L nc Acquired 11/06/00 L nc Acquired 11/06/00 L nc Acquired 11/06/00 L nc Acquired 09/05/00 L nc Acquired 09/05/00 L nc Acquired 11/06/00 L nc Acquired 09/05/00 L n		479.53099 1.70599 6.91299 0.25599 8.69500 3.27899 5.44899 8.35399 8.85799 2.73899 5.88899 8.45199 8.45199 8.13000 0.29799 7.94099 8.06299 8.15199 4.05000 3.57500 7.84699 7.34500 7.84699 7.34500 7.90500 4.16399 3.60599 8.08500 8.0399 9.09500	$\begin{array}{c} 10.42\\ 11.25\\ 11.27\\ 11.27\\ 11.50\\ 11.44\\ 11.46\\ 11.96\\ 11.28\\ 11.56\\ 11.60\\ 11.30\\ 11.83\\ 12.29\\ 12.12\\ 12.14\\ 12.40\\ 12.26\\ 13.10\\ 13.13\\ 12.74\\ 12.97\\ 12.68\\ 13.21\\ 13.61\\ 13.61\\ 12.64\\ 12.86\\ 12.86\\ 12.86\\ 12.86\\ 12.36\\ 11.61\\ 12.04\\ 10.99\end{array}$	5,000.00 19.19 77.92 2.89 100.00 37.52 62.48 100.00		5,994.14 21.32 86.41 3.20 108.69 40.99 68.11 104.42 110.72 34.24 73.61 110.52 105.65 101.63 3.72 99.26 100.79 101.90 50.63 44.69 98.57 94.59 91.81 98.57 94.59 91.81 98.81 52.05 45.07 101.06 107.64 103.80 113.69	994.14 2.13 8.49 0.31 8.69 3.47 5.63 4.42 10.72 2.55 5.30 10.52 5.65 1.63 0.12 2.86 0.79 1.90 -2.42 -2.26 -1.91 -3.66 -1.43 -5.41 -8.19 -1.54 -1.34 1.06 7.64 3.80 13.69		





Mutual Funds

Open End Mutual Funds continued

								LOTI	
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT PRICE	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
Total		769.63600						N/A	N/A
		stment (Excluding on Client Investm							
PRUDENTIAL JENNISON MID-CAP GROWTH FND CL A PEEAX On Reinvestment Acquired 11/22/00 L nc Reinvestments L nc		39.30699 0.08901	25.44 22.01	1,000.00 1.96		1,176.46 2.66	176.46 0.70		
Total	0.11	39.39600		\$1,001.96	29.9300	\$1,179.12	\$177.16	N/A	N/A
		stment (Excluding							

Cost information for one or more securities is not available. If you have cost information and would like to see it on future statements, contact Your Financial Advisor. nc Cost information for this tax lot is not covered by IRS reporting requirements. Unless Indicated, cost for all other lots will be reported to the IRS.

Closed End Mutual Funds

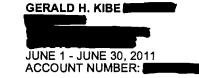
								ESTIN	ATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT PRICE	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
NUVEEN MUNICIPAL FUND HIGH INCOME OPPORTUNITY FD 2 NMD On Reinvestment Acquired 12/17/07 L nc Reinvestments L nc Reinvestments S nc		2,000 458.97000 213.34500	14.58 10.75 11.12	29,598.09 4,936.73 2,373.62		21,959.98 5,039.50 2,342.53	-7,638.11 102.77 -31.09		
Total		2,672.31500							
		tment (Excluding							

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ESTIMATED

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Page 24 of 30



Mutual Funds

Closed End Mutual Funds continued

								ESTIN	ATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT PRICE	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
NUVEEN INSD MUN OPPTY FD INC NIO Acquired 09/09/10 S nc Acquired 09/10/10 S nc Acquired 09/27/10 S nc		750 250 670	15.10 15.10 14.59	11,533.50 3,870.46 9,961.50		10,125.00 3,375.00 9,045.00	-1,408.50 -495.46 -916.50		
Total		1,670							
						\$51,887.01			
					-	\$251,642.53			

nc Cost information for this tax lot is not covered by IRS reporting requirements. Unless indicated, cost for all other lots will be reported to the IRS.

Annuities/Insurance

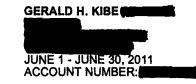
These positions are not held in your account with First Clearing and are not protected by SIPC. These positions are held directly by the issuing insurance company. Annuity and insurance values and all sub-account information is provided directly from the insurance companies. Accuracy is not guaranteed and surrender charges may apply. Total Cost may not reflect withdrawals or partial exchanges. Annuities are not protected by SIPC. Please contact Your Financial Advisor if you no longer own any of the positions listed below.

Variable Annuities

DESCRIPTION	% OF ACCOUNT			AS OF VALUE DATE	TOTAL COST	ESTIMATED MARKET VALUE
ALLIANZ LIFE INS CO NORTH AMERI ALLIANZ VISION VAR ANN CONTR# DAX76701				06/29/11		
Sub Funds AZL GROWTH INDEX STRATEGY PIMCO VIT TOTAL RETURN PIMCO VIT GLOBAL MULTI-ASSET PIMCO VIT GLOBAL MULTI-ASSET PIMCO VIT ALL ASSET PORTFOLIO AZL FUSION MODERATE PIMCO VIT GLOBAL BOND AZL FRANKLIN TEMPL FS PLUS PIMCO VIT EMERGING MKTS BOND BLACKROCK GLOBAL ALLOCATION	Units 917.54241 290.97636 468.45841 726.16227 911.65483 408.12190 1,845.00046 722.97818 2,551.21366	Estimated Value	% Market Value 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.			



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Annuities/Insurance continued

Variable Annuities

DESCRIPTION	% OF ACCOUNT				AS OF VALUE DATE	TOTAL COST	ESTIMATED MARKET VALUE
PRUDENTIAL ANNUITIES ADVANCE SER XTRA CREDIT SIX VARIABLE ANNUITY CONTR# E0655877							
Sub Funds AST ADVANCED STRATEGIES PORTFO BENEFIT FIXED RATE OPTION BENEFIT FIXED RATE OPTION)	Units 2,640.51652 0.00000 0.00000 0.00000 0.00000 0.00000 0.00000 0.00000 0.00000 0.00000 0.00000	Estimated Value	% Market Velue 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.			

EXHIBIT "B"

INVESTMENT ACCOUNTS MONTHLY STATEMENT EXCERPTS DECEMBER 2011



DECEMBER 1 - DECEMBER 31, 2011 ACCOUNT NUMBER:

Additional information

Gross proceeds THIS PERIOD THIS YEAR

Portfolio detail

Cash and Sweep Balances

Bank Deposit Sweep - Consists of monies held at Wells Fargo Bank, N.A. and (if amounts exceed \$250,000) at one or more other Wells Fargo affiliated banks. These assets are not covered by SIPC, but are instead eligible for FDIC insurance of up to \$250,000 per depositor, per institution, in accordance with FDIC rules. For additional information on the Bank Deposit Sweep for your account, please contact Your Financial Advisor.

DESCRIPTION	% OF ACCOUNT	ANNUAL PERCENTAGE YIELD EARNED*	CURRENT MARKET VALUE	ESTIMATED ANNUAL INCOME	
Cash				0.00	
BANK DEPOSIT SWEEP					
Interest Period 12/01/11 - 12/31/11		_			
Total Cash and Sweep Balances					

* APYE measures the total amount of the interest paid on an account based on the interest rate and the frequency of the compounding during the interest period. The annual percentage yield earned is expressed as an annualized rate, based on a 365 day year.

Stocks, options & ETFs

Stocks and ETFs

				ADJ COST/ ORIG COST				ESTIN	ATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ANTITY ORIG PRICE			CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL INCOME	ANNUAL YIELD (%)
ENERGY SELECT ET SECTOR SPDR XLE Acquired 08/11/10 L nc Acquired 01/10/11 S Acquired 09/26/11 S		12 14 5	53.86 67.87 59.33	646.42 950.22 296.68		829.56 967.82 345.65	183.14 17.60 48.97		
Total	3.43	31		\$1,893.32	69.1300	\$2,143.03	\$249.71	\$32.89	1.53
FINANCIAL SELECT ET SECTOR SPDR XLF Acquired 12/16/09 L nc Acquired 04/12/10 L nc Acquired 04/19/10 L nc		25 15 21	14.35 16.62 16.37	358.87 249.45 343.80		325.00 195.00 273.00	-33.87 -54.45 -70.80		

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GERALD H KIBE

DECEMBER 1 - DECEMBER 31, 2011 ACCOUNT NUMBER:

Stocks, options & ETFs

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								ESTIN	ATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT PRICE	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL INCOME	ANNUAL YIELD (%)
Acquired 12/16/10 L nc Acquired 09/26/11 S		29 26	15.52 11.95	450.29 310.75		377.00 338.00	-73.29 27.25	,	
Total	2.42	116		\$1,713.16	13.0000	\$1,508.00	-\$205.16	\$26.10	1.73
INDUSTRIAL SELECT ET SECTOR SPDR XLI					_				
Acquired 01/12/10 L nc Acquired 09/28/11 S		43 9	29.28 30.35	1,259.22 273.22		1,451.25 303.75	192.03 30.53		
Total	2.81	52		\$1,532.44	33.7500	\$1,755.00	\$222.56	\$37.85	2.16
ISHARE TR -S&P SMALLCAP 600 INDEX FD IJR	_								
Acquired 01/15/09 L nc		16	40.21	643.46		1,092.80	449.34		
Acquired 06/17/09 L nc Acquired 07/16/09 L nc		11. 9	44.13 45.59	485.51 410.33		751.30 614.70	265.79 204.37		
Acquired 08/12/10 L nc		77	54.70	4,212,47		5,259.10	1,046.63		
Acquired 12/06/10 L nc		6	66.66	399.98		409.80	9.82		
Acquired 01/12/11 S		8	69.46	555.76		546.40	-9.36		
Total	13.90	127		\$6,707.51	68.3000	\$8,674.10	\$1,966.59	\$88.90	1.02
ISHARES BARCLAYS MBS BOND FUND MBB									
Acquired 02/11/09 L nc	0.52	3	104.47	313.42	108.0700	324.21	10.79	10.80	3.33
ISHARES BARCLAYS ET 7-10 YR TREASURY BOND FUND IEF									
Acquired 08/06/08 L nc		1	87.44	87.44		105.57	18.13		
Acquired 03/10/10 L nc		2	89.98	179.98		211.14	31.16		
Acquired 04/06/10 L nc Acquired 09/22/10 L nc		4 2	88.49 98.79	353.99 197.59		422.28 211.14	68.29 13.55		
Total	1.52	9	30.13	\$819.00	105.5700	\$950.13	\$131.13	\$24.24	2.55



DECEMBER 1 - DECEMBER 31, 2011 ACCOUNT NUMBER:

Stocks, options & ETFs

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Stocks and ETFs continued

								ESTIN	IATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT PRICE	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL INCOME	ANNUAL YIELD (%)
ISHARES BARCLAYS ET 1-3 YR TREASURY BOND FUND SHY									
Acquired 08/06/08 L nc Acquired 02/08/10 L nc		3 3	82.71 83.63	248.15 250.91		253.50 253.50	5.35 2.59		
Total	0.81	6		\$499.06	84.5000	\$507.00	\$7.94	\$4.11	0.81
ISHARES BARCLAYS ET INTERMEDIATE CREDIT BOND FUND CIU									
Acquired 11/30/07 L nc Acquired 09/22/10 L nc		7 2	101.56 108.11	710.94 216.23		750.26 214.36	39.32 -1.87		
Total	1.55	9		\$927.17	107.1800	\$964.62	\$37.45	\$35.87	3.72
ISHARES BARCLAYS ET 1-3 YEAR CREDIT BOND FUND CSJ									
Acquired 02/12/10 L nc Acquired 03/10/10 L nc Acquired 01/19/11 S		2 2 5	104.16 104.53 104.47	208.33 209.07 522.39		208.40 208.40 521.00	0.07 -0.67 -1.39		
Total	1.50	9		\$939.79	104.2000	\$937.80	-\$1.99	\$17.85	1.90
ISHARES IBOXX INV ET GRADE CORP BOND FUND LQD									
Acquired 09/10/08 L nc Acquired 04/21/09 L nc Acquired 11/10/10 L nc		1 6 3	101.62 96.09 111.38	101.62 576.58 334.17		113.76 682.56 341.28	12.14 105.98 7.11		
Total	1.82	10		\$1,012.37	113.7600	\$1,137.60	\$125.23	\$49.94	4.39
ISHARES MSCI MALAYSIA INDEX FD WEBS INDEX FD INC EWM									
Acquired 09/01/10 L nc Acquired 11/23/10 L nc		4 52	13.30 13.70	53.20 712.79		53.60 696.80	0.40 -15.99		
Total	1.20	56		\$765.99	13.4000	\$750.40	-\$15.59	\$33.43	4.45

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GERALD H KIBE

DECEMBER 1 - DECEMBER 31, 2011 ACCOUNT NUMBER:

Stocks, options & ETFs

								ESTIN	I ATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT PRICE	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
ISHARES MSCI CHILE ET INVESTABLE MARKET INDEX FUND ECH									
Acquired 07/12/10 L nc Acquired 08/06/10 L nc		5 4	58.89 65.01	294.47 260.05		288.55 230.84	-5.92 -29.21		
Total	0.83	9		\$554.52	57.7100	\$519.39	-\$35.13	\$9.26	1.78
ISHARES MSCI EAFE INDEX FUND EFA			70.00	4 550 04		4 000 00			
Acquired 11/17/06 L nc Acquired 11/26/08 L nc		22 10	70.82 40.94	1,558.04 409.42		1,089.66 495.30	-468.38 85.88		
Total	2.54	32		\$1,967.46	49.5300	\$1,584.96	-\$382.50	\$54.72	3.45
ISHARES MSCI UNITED KINGDOM INDEX FUND EWU									
Acquired 06/03/11 S	1.06	_41	18.18	745.49	16.1600	662.56	-82.93	21.89	3.30
ISHARES TR S&P MIDCAP 400 INDEX FD IJH									
Acquired 06/04/09 L nc		11	59.26	651.91		963.71	311.80		
Acquired 06/11/09 L nc Acquired 06/16/09 L nc		26 20	60.13 57.64	1,563.47 1,152.83		2,277.86 1,752.20	714.39 599.37		
Acquired 06/17/09 L nc		12	57.33	687.98		1,051.32	363.34		
Acquired 03/26/10 L nc		12 3	78.67	236.01		262.83	26.82		
Acquired 08/09/10 L nc		18	77.70	1,398.64		1,576.98	178.34		
Acquired 12/06/10 L nc		3	88.62	265.89		262.83	-3.06		
Acquired 01/12/11 S		_6	92.29	553.75		525.66	-28.09		
Total	13.90	99		\$6,510.48	87.6100	\$8,673.39	\$2,162.91	\$110.38	1.27
POWERSHARES DB ET COMMODITY INDEX TRACKING FUND DBC									
Acquired 12/18/08 L nc		18	20.68	372.37		483.12	110.75		
Acquired 04/02/09 L nc		18 27	20.81	561.91		724.68	162.77		
Acquired 09/28/11 S nc			26.75	<u> </u>		563.64	1.88		
Total	2.84	66		\$1,496.04	26.8400	\$1,771.44	\$275.40	N/A	N/A



DECEMBER 1 - DECEMBER 31, 2011 ACCOUNT NUMBER:

Stocks, options & ETFs

Stocks and ETFs continued

								ESTIN	ATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT PRICE	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
RYDEX RUSSELL TOP 50 ET XLG									
Acquired 08/04/11 S Acquired 08/08/11 S Acquired 08/10/11 S		6 5 5	87.31 83.66 82.14	523.90 418.34 410.71		547.86 456.55 456.55	23.96 38.21 45.84		
Total	2.34	16		\$1,352.95	91.3100	\$1,460.96	\$108.01	\$29.93	2.05
SELECT SECTOR SPDR TR UTILITIES SELECT SECTOR XLU			_						
Acquired 12/23/09 L nc	0.86	15	31.23	468.53	35.9800	539.70	71.17		3.80
SELECT SECTOR SPDR TR CONSUMER STAPLES XLP									
Acquired 05/18/10 L nc		10	27.61	276.12		324.90	48.78		
Acquired 06/09/10 L nc Acquired 08/12/10 L nc		11 31	26.40 26.78	290.45 830.39		357.39 1,007.19	66.94 176.80		
Acquired 07/01/11 S		11	31.37	345.17		357.39	12.22		
Acquired 09/28/11 S		8	30.00	240.00		259.92	19.92		
Total	3.70	71		\$1,98 <u>2.1</u> 3	32.4900	\$2,306.79	\$324.66	\$62.90	2.73
SELECT SECTOR SPDR FD MATERIALS XLB									
Acquired 08/11/10 L nc	0.75	14	31.39	439.58	33.5000	469.00	29.42	10.31	2.20
SELECT SECTOR SPDR FD HEALTH CARE XLV									
Acquired 03/15/11 S		9	32.10	288.99		312.21	23.22		
Acquired 06/08/11 S Acquired 09/28/11 S		17 24	35.06 32.29	596.06 775.16		589.73 832.56	-6.33 57.40		
	2.78	<u></u> 50	52.29	\$1,660.21	34.6900	\$1,734.50		\$34.05	1.96
Total SELECT SECTOR SPDR FD CONSUMER DISCRETIONARY XLY	2.70			<u>\$1,000.21</u>	34.0900	\$1,734.30_	\$14.23 		1.90
Acquired 09/17/09 L nc		4	27.83	111.35		156.08	44.73		
Acquired 09/18/09 L nc		23 10	27.84	640.35		897.46	257.11		
Acquired 05/05/10 L nc Acquired 06/04/10 L nc		10	34.10 31.85	341.03 318.60		390.20 390.20	49.17 71.60		
		10	01.00	510.00		000.20	11.00		

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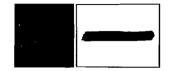
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GERALD H KIBE

DECEMBER 1 - DECEMBER 31, 2011 ACCOUNT NUMBER:

Stocks, options & ETFs

								ESTIN	ATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT PRICE	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
Acquired 05/19/11 S		9	40.58	365.27		351.18	-14.09		
Total	3.50	56		\$1,776.60	39.0200	\$2,185.12	\$408.52	\$33.99	1.56
SPDR BARCLAYS CAP ET HIGH YIELD BOND ETF JNK									
Acquired 05/07/09 L nc Acquired 02/12/10 L nc Acquired 01/19/11 S		17 6 11	33.63 37.34 40.15	571.81 224.07 441.68		653.65 230.70 422.95	81.84 6.63 -18.73		
Total	2.10	34		\$1,237.56	38.4500	\$1,307.30	\$69.74	\$100.67	7.70
SPDR S&P 500 TRUST ET SPY				5					
Acquired 04/02/09 L nc Acquired 08/24/09 L nc Acquired 06/08/10 L nc Acquired 08/02/11 S		5 4 3 3	83.86 103.35 105.64 126.92	419.32 413.43 316.95 380.79		627.50 502.00 376.50 376.50	208.18 88.57 59.55 -4.29		
Total	3.02	15		\$1,530.49	125.5000	\$1,882.50	\$352.01	\$38.64	2.05
VANGUARD ET TELECOMMUNICATIONS SERVICES VOX									
Acquired 02/17/10 L nc Acquired 09/21/10 L nc		4 7	53.04 62.33	212.16 436.34		248.68 435.19	36.52 -1.15	_	_
Total	1.10	11		\$648.50	62.1700	\$683.87	\$35.37	\$22.09	3.23
VANGUARD INFORMATION ET TECHNOLOGY VGT									
Acquired 08/11/10 L nc Acquired 09/27/11 S		5 34	51.97 59.99	259.8 9 2,039.97		306.85 2,086.58	46.96 46.61		_
Total	3.84	39		\$2,299.86	61.3700	\$2,393.43	\$93.57	\$18.91	0.79
VANGUARD MSCI EAFE ET VEA									
Acquired 03/17/09 L nc Acquired 05/14/09 L nc Acquired 05/15/09 L nc Acquired 09/16/09 L nc Acquired 01/29/10 L nc		22 5 21 20 10	22.06 27.17 27.03 34.88 32.75	485.36 135.86 567.78 69 7 .72 327.60		673.86 153.15 643.23 612.60 306.30	188.50 17.29 75.45 -85.12 -21.30		
Acquired 05/11/10 L nc		31	31.94	990.36		949.53	-40.83		



DECEMBER 1 - DECEMBER 31, 2011 ACCOUNT NUMBER:

Stocks, options & ETFs

Stocks and ETFs continued

								ESTI	MATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT PRICE	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUA YIELD (9
Acquired 03/15/11 S Acquired 05/05/11 S Acquired 06/03/11 S		16 12 21	35.23 38.47 37.87	563.84 461.72 795.39		490.08 367.56 643.23	-73.76 -94.16 -152.16		
Total	7.76	158		\$5,025.63	30.6300	\$4,839.54	-\$186.09	\$165.26	3.4
VANGUARD MSCI EMERGING MARKETS ETF VWO									
Acquired 06/29/09 L nc Acquired 09/16/09 L nc		46 6 7	32.19 38.70	1,481.07 232.25		1,757.66 229.26	276.59 -2.99		
Acquired 06/08/10 L nc Acquired 07/12/10 L nc			37.28 40.16	260.96 240.99		267.47 229.26	6.51 -11.73		
Acquired 08/06/10 L nc		6 47	42.52	1,998.47		1,795.87	-202.60		
Acquired 02/25/11 S		10	45.89	459.00		382.10	-76.90		
Total	7 .47	122		\$4,672.74	38.2100	\$4,661.62	-\$11.12	\$110.53	2.3
VANGUARD REIT ET									
Acquired 08/24/09 L nc Acquired 10/15/09 L nc Acquired 05/07/10 L nc		6 11 5	38.97 41.88	233.86 460.69		348.00 638.00	114.14 177.31		
			49.07	245.37		290.00	44.63		
Total VANGUARD TOTAL BOND ET MARKET BND	2.04	22		\$939.92	58.0000	\$1,276.00	\$336.08	\$45.10	3.53
Acquired 10/19/11 S Acquired 11/07/11 S		7 8	83.25 84.00	582.79 672.06		584.78 668.32	1.99 -3.74		
Total	2.01	15		\$1,254.85	83.5400	\$1,253.10	-\$1.75	\$39.09	3.12

nc Cost information for this tax lot is not covered by IRS reporting requirements. Unless indicated, cost for all other lots will be reported to the IRS.

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DECEMBER 1 - DECEMBER 31, 2011 ACCOUNT NUMBER:

Additional information



Portfolio detail

Cash and Sweep Balances

Bank Deposit Sweep - Consists of monies held at Wells Fargo Bank, N.A. and (if amounts exceed \$250,000) at one or more other Wells Fargo affiliated banks. These assets are not covered by SIPC, but are instead eligible for FDIC insurance of up to \$250,000 per depositor, per institution, in accordance with FDIC rules. For additional information on the Bank Deposit Sweep for your account, please contact Your Financial Advisor.

DESCRIPTION	% OF ACCOUNT	ANNUAL PERCENTAGE YIELD EARNED*	CURRENT MARKET VALUE	ESTIMATED ANNUAL INCOME	
Cash	0.00			0.00	
BANK DEPOSIT SWEEP			1		
Interest Period 12/01/11 - 12/31/11			_		
Total Cash and Sweep Balances					

* APYE measures the total amount of the interest paid on an account based on the interest rate and the frequency of the compounding during the interest period. The annual percentage yield earned is expressed as an annualized rate, based on a 365 day year.

Stocks, options & ETFs

Stocks and ETFs

								ESTIMATED	
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT PRICE		UNREALIZED GAIN/LOSS	ANNUAL INCOME	ANNUAL YIELD (%)
ABB LTD -SPONS ADR ABB Acquired 04/24/09 L nc Acquired 08/26/09 L nc		4 13	14.83 19.35	59.35 251.55		75.32 244.79	15.97 -6.76		
Total	. 0.20	17		\$310.90	18.8300	\$320.11	\$9.21	N/A	N/A
AGILENT TECH INC A Acquired 02/12/08 L nc Acquired 05/01/08 L nc		5 3	31.99 30.18	159.99 90.54		174.65 104.79	14.66 14.25		

COTIMATED

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Stocks, options & ETFs

Stocks and ETFs continued

								ESTIM	ATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT PRICE	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
Acquired 02/18/09 L nc		5	16.06	80.34		174.65	94.31		
Total	0.28	13		\$330.87	34.9300	\$454.09	\$123.22	N/A	N/A
ALLEGHENY TECHNOLOGIES INC ATI									
Acquired 04/13/10 L nc	0.47	16	55.50	888.15	47.8000	764.80	-123.35	<u> </u>	1.50
AMERICA MOVIL SAB DE CV ADR SERIES L AMX									
Acquired 02/17/11 S	0.17	12	28.19	338.38	22.6000	271.20	-67.18	3.43	1.26
AT & T INC T									
Acquired 06/18/07 L nc	0.56	30	40.38	1,211.68	30.2400	907.20	-304.48	52.80	5.82
AUTOMATIC DATA PROCESSING ADP									
Acquired 10/17/11 S Acquired 11/17/11 S		6 4	51.36 50.06	308.16 200.25		324.06 216.04	15.90 15.79		
Total	0.33	10		\$508.41	54.0100	\$540.10	\$31,69	\$15.80	2.93
BANCO SANTANDER BRASIL SA-ADS REPSTG 1 UNIT BSBR Acquired 10/08/09 L nc		25 9	12.79 11.71	319.98		203.50 73.26	-116.48 -32.13		
Acquired 04/20/11 S				105.39					
Total	0.17	34		\$425.37	<u> </u>	\$276.76	-\$148.61	\$7.68	2.77
BANK NEW YORK MELLON CORP BK									
Acquired 09/03/08 L nc		17	34.99	594.90		338.47	-256.43		
Acquired 09/18/08 L nc Acquired 11/13/08 L nc		20 5	30.00 30.14	600.20 150.73		398.20 99,55	-202.00 -51,18		
Acquired 02/20/09 L nc		15	22.68	340.20		298.65	-41.55		
Total	0.69	57		\$1,686.03	19.9100	\$1,134.87	-\$551.16	\$29.64	2.61
BANKRATE INC RATE				· · <u></u>		<u> </u>	•		
Acquired 06/21/11 S	0.70	53	15.34	813.31	21.5000	1,139.50	326.19	N/A	N/A

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DECEMBER 1 - DECEMBER 31, 2011 ACCOUNT NUMBER:

Stocks, options & ETFs

Stocks and ETFs continued

		% OF					ESTIMATED		
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT PRICE	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
BERKSHIRE HATHAWAY INC SERIES B NEW BRK/B									
Acquired 10/18/11 S Acquired 11/02/11 S		4 16	72.99 76.31	291.99 1,221.08		305.20 1,220.80	13.21 -0.28		
Acquired 11/17/11 S		8	74.30	594.47		610.40	15.93		
Total	1.31	28		\$2,107.54	76.3000	\$2,136.40	\$28.86	N/A	N/A
BLOUNT INTERNATIONAL									
Acquired 05/17/06 L nc Acquired 05/01/08 L nc		5 45	13.69 12.35	68.49 555.85		72.60 653.40	4.11 97.55		
Total	0.44	50		\$624.34	14.5200	\$726.00	\$101.66	N/A	N/A
CHUBB CORP CB									
Acquired 10/20/11 S	0.08	2	64.74	129.49	69.2200	138.44	8.95	3.12	2.25
CISCO SYSTEMS INC CSCO									
Acquired 04/13/09 L nc		50	17.87	893.85		904.00	10.15		
Acquired 09/21/10 L nc Acquired 11/05/10 L nc		9 15	21.62 23.93	194.67 359.08		162.72 271.20	-31.95 -87.88		
Total	0.82	74		\$1,447.60	18.0800	\$1,337.92	-\$109.68	\$17.76	1.33
COCA-COLA COMPANY KO				_					
Acquired 02/26/10 L nc		15	52.92	793.81		1,049.55	255.74		
Acquired 03/19/10 L nc Acquired 05/14/10 L nc		10	54.49 53.02	544.99 1,166.53		699.70 1,539.34	154.71 372.81		
Acquired 10/17/11 S		22 7	67.45	472.21		489.79	17.58		
Total	2.31	54		\$2,977.54	69.9700	\$3,778.38	\$800.84	\$101.52	2.69
CONOCOPHILLIPS								· · · · · · · · · · · · · · · · · · ·	
Acquired 12/02/05 L nc	1.34	30	62.16	1,864.80	72.8700	2,186. <u>10</u>	321.30	79.20	3.62
CONSOL ENERGY INC COM CNX									
Acquired 04/19/06 L nc Acquired 03/24/08 L nc		5 15	41.00 65.98	205.02 989.79		183.50 550.50	-21.52 -439.29		

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GERALD H KIBE

DECEMBER 1 - DECEMBER 31, 2011 ACCOUNT NUMBER:

Stocks, options & ETFs

								ESTIN	ATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT PRICE	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL INCOME	ANNUAI YIELD (%
Acquired 02/25/10 L nc		15	46.72	700.84		550.50	-150.34		
Total	0.79	35		\$1,895.65	36.7000	\$1,284.50	-\$611.15	\$17.50	1.36
CORNING INC GLW	_								
Acquired 04/01/10 L nc		29	20.44	592.81		376.42	-216.39		
Acquired 05/17/10 L nc		34	17.88	608.07		441.32	-166.75		
Total	0.50	63		\$1,200.88	12.9800	\$817.74	-\$383.14	\$18.90	2.31
COSTCO WHSL CORP NEW COM COST	-								
Acquired 12/02/05 L nc		9	49.16	442,44		749.88	307.44		
Acquired 12/06/05 L nc		11	49.29	542.19		916.52	374.33		
Total	1.02	20		\$984 <u>.63</u>	83.3200	\$1,666.40	\$681.77	\$19.20	1.15
CVS CAREMARK CORP CVS									
Acquired 01/06/10 L nc		3	32.86	98.60		122.34	23.74	•	
Acquired 01/15/10 L nc		15	33.88	508.24		611.70	103.46		
Acquired 01/21/10 L nc		15 25	33.38	500.78		611.70	110.92		
Acquired 08/19/10 L nc Acquired 09/21/10 L nc		25 20	28.99 30,34	724.83 606.88		1,019 <i>.</i> 50 815.60	294.67 208.72		
Total	1.95	78		\$2,439.33	40.7800	\$3,180.84	\$741.51	\$50.70	1.59
DEERE & CO								••••	
Acquired 10/17/11 S		4	69.86	279.4 7		309.40	29.93		•
Acquired 10/20/11 S		4	68.56	274.26			35.14		
Total	0.38	8		\$553.73	77.3500	\$618.80	\$65.07	\$13.12	2.12
DISNEY WALT COMPANY DIS									
Acquired 03/17/11 S		20	40.91	818,22		750.00	-68.22		
Acquired 06/07/11 S		20 15 35	39.59	593.96		562.50	-31.46		
Acquired 08/18/11 S		35	32.36	1,132.71		1,312.50	179.79		
Acquired 08/24/11 S		5	32.17	160.89		187.50	26.61 69.31		
Acquired 10/17/11 S Acquired 11/25/11 S		18 14	33.64 33.89	605.69 474.58		675.00 525.00	50.42		
Total	2.46	107	00.03	\$3,786.05	37.5000	\$4,012.50	\$226.45	\$64.20	1.60



DECEMBER 1 - DECEMBER 31, 2011 ACCOUNT NUMBER:

Stocks, options & ETFs

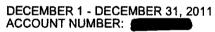
Stocks and ETFs continued

	•••							ESTIN	MATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT PRICE	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL INCOME	ANNUAL YIELD (%)
DOVER CORP COMMON									
Acquired 11/09/09 L nc Acquired 03/23/10 L nc		7 18	40.94 46.86	286.59 843.54		406.35 1,044.90	119.76 201.36		
Total	0.89	25		\$1,130.13	58.0500	\$1,451.25	\$321.12	\$31.50	2.17
DU PONT E.I. DE NEMOURS AND COMPANY DD									
Acquired 12/02/05 L nc Acquired 11/21/11 S	_	30 9	43.20 45.29	1,296.00 407.68		1,373.40 412.02	77.40 4.34		
Total	1.09	39		\$1,703.68	45.7800	\$1,785.42	\$81.74	\$63.96	3.58
EATON CORPORATION ETN									
Acquired 10/11/11 S Acquired 11/03/11 S		22 18	40.52 46.22	891.61 832.01		957.66 783.54	66.05 -48.47		
Total	1.07	40		\$1,723.62	43.5300	\$1,741.20	\$17.58	\$54.40	3.12
ELI LILLY & CO LLY									
Acquired 10/17/11 S Acquired 10/20/11 S Acquired 11/17/11 S		10 6 6	38.32 38.43 36.76	383.28 230.61 220.60		415.60 249.36 249.36	32.32 18.75 28.76		
Total	0.56	22		\$834.49	41.5600	\$914.32	\$79.83	\$43.12	4.72
EMERSON ELECTRIC CO									
Acquired 09/16/09 L nc Acquired 10/17/11 S		40 9	40.69 46.46	1,627.67 418.20		1,863.60 419.31	235.93 1.11		
Acquired 10/20/11 S		6	46.13	276.84		279.54	2.70		
Acquired 11/17/11 S		2	49.51	99.02		93.18	-5.84		
Acquired 11/25/11 S		4	47.48	189.95		186.36	-3.59		
Total	1.74	61		\$2,611.68	46.5900	\$2,8 <u>41.99</u>	\$230.31	\$ <u>97.60</u>	3.43
EXPEDIA INC EXPE									
Acquired 12/21/11 S	0.39	22	N/A##	N/A	29.0200	638.44	N/A	12.32	1.92
EXXON MOBIL CORP XOM									
Acquired 10/17/11 S		9	77.64	698.80		762.84	64.04		

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GERALD H KIBE



Stocks, options & ETFs

								ESTIN	MATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT PRICE	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
Acquired 10/20/11 S Acquired 11/17/11 S Acquired 11/25/11 S		4 4 2	78.41 77.87 74.88	313.68 311.50 149.77		339.04 339.04 169.52	25.36 27.54 19.75		
Total	0.99	19		\$1,473.75	84.7600	\$1,610.44	\$136.69	\$35.72	2.22
FEDEX CORPORATION		_							
Acquired 10/17/11 S Acquired 11/17/11 S		5 4	74.65 80.20	373.28 320.82		417.55 334.04	44.27 13.22		
Total	0.46	9		\$694.10	83.5100	\$751.59	\$57.49	\$4.68	0.62
GENERAL ELECTRIC COMPANY GE									
Acquired 12/02/05 L nc Acquired 03/09/10 L nc		50 65	35.50 16.45	1,775.00 1,069.26		895.50 1,164.15	-879.50 94.89		
Total	1.26	115		\$2,844.26	17.9100	\$2,059.65	-\$784.61	\$78.20	3.80
GLAXOSMITHKLINE PLC-ADR GSK								_	
Acquired 12/02/05 L nc	0.56	20	50.98	1,019.60	45.6300	912.60	-107.00	44.12	4.83
GOOGLE INC CL A GOOG									
Acquired 06/25/07 L nc Acquired 07/18/07 L nc		1 2	533.50 551.17	533 <i>.</i> 50 1.102.34		645.90 1,291.80	112.40 189.46		
Acquired 07/18/07 L IIC Acquired 02/05/08 L nc		2 1	498.50	498.50		645.90	147.40		
Acquired 02/08/08 L nc		i	513.90	513.91		645.90	131.99		
Acquired 10/16/08 L nc		1	323.23	323.23		645.90	322.67		
Acquired 08/19/10 L nc		1	471.61	471.62		645.90	174.28		
Acquired 04/15/11 S		1	540.05	540.06		645.90	105.84		
Total	3.16	8		\$3,98 <u>3.16</u>	645.9000	\$5,167.20	\$1,184.04	N/A	N/A
GRUPO TELEVISA S A DE CV GLOBAL DEP RCPT REP ADR 144A PARTN CTF TV									
Acquired 11/13/08 L nc		7	14.74	103.20		147.42	44.22		
Acquired 08/26/09 L nc		16	17.79	284.64		336.96	52.32		
Total	0.30	23		\$387.84	21.0600	\$484.38	\$96.54	\$3.24	0.67



DECEMBER 1 - DECEMBER 31, 2011 ACCOUNT NUMBER:

Stocks, options & ETFs

Stocks and ETFs continued

DESCRIPTION ACCOUNT QUANTITY ORIG PRICE ORIG COST PRICE MARKET VALUE GAIN/LOSS III GULFMARK OFFSHORE INC NEW CLASS A GLF NEW CLASS A GLF	ESTIMATED
NEW CLASS A GLF Acquired 12/02/05 L nc 0.77 30 34.28 1,028.40 42.0100 1,260.30 231.90 HEWLETT-PACKARD COMPANY HPQ HPQ Acquired 09/23/10 L nc 8 39.60 316.88 206.08 -110.80 Acquired 09/23/10 L nc 6 43.83 262.98 154.56 -108.42 Acquired 05/17/11 S 10 36.80 368.00 257.60 -110.40 Acquired 05/23/11 S 25 35.78 894.57 644.00 -250.57 Acquired 08/23/11 S 30 24.46 733.99 772.80 38.81 Total 1.25 79 \$2,576.42 25.7600 \$2,035.04 -\$541.38 \$ HONEYWELL INTERNATIONAL INC HON Acquired 12/02/05 L nc 1.00 30 36.23 1,086.90 54.3500 1,630.50 543.60 IDEXX LABORATORIES INC IDEXX LABORATORIES INC 30.34.23 1,086.90 54.3500 1,630.50 543.60	ANNUAL ANNUAL INCOME YIELD (%)
HEWLETT-PACKARD COMPANY HPQ Acquired 09/23/10 L nc 8 39.60 316.88 206.08 -110.80 Acquired 11/24/10 L nc 6 43.83 262.98 154.56 -108.42 Acquired 05/17/11 S 10 36.80 368.00 257.60 -110.40 Acquired 05/23/11 S 25 35.78 894.57 644.00 -250.57 Acquired 08/23/11 S 30 24.46 733.99 772.80 38.81 Total 1.25 79 \$2,576.42 25.7600 \$2,035.04 -\$541.38 \$ HONEYWELL INTERNATIONAL INC INC - 1.00 30 36.23 1,086.90 54.3500 1,630.50 543.60 IDEXX LABORATORIES INC IDEXX LABORATORIES INC - - 543.60 -	
HPQ Acquired 09/23/10 L nc 8 39.60 316.88 206.08 -110.80 Acquired 11/24/10 L nc 6 43.83 262.98 154.56 -108.42 Acquired 05/17/11 S 10 36.80 368.00 257.60 -110.40 Acquired 05/23/11 S 25 35.78 894.57 644.00 -250.57 Acquired 08/23/11 S 30 24.46 733.99 772.80 38.81 Total 1.25 79 \$2,576.42 25.7600 \$2,035.04 -\$541.38 \$ HONEYWELL INTERNATIONAL INC INC - 30 36.23 1,086.90 54.3500 1,630.50 543.60 IDEXX LABORATORIES INC 1.00 30 36.23 1,086.90 54.3500 1,630.50 543.60	N/A N/A
Acquired 11/24/10 L nc 6 43.83 262.98 154.56 -108.42 Acquired 05/17/11 S 10 36.80 368.00 257.60 -110.40 Acquired 05/23/11 S 25 35.78 894.57 644.00 -250.57 Acquired 08/23/11 S 30 24.46 733.99 772.80 38.81 Total 1.25 79 \$2,576.42 25.7600 \$2,035.04 -\$541.38 \$ HONEYWELL INTERNATIONAL INC NC 1.00 30 36.23 1,086.90 54.3500 1,630.50 543.60 IDEXX LABORATORIES INC 1.00 30 36.23 1,086.90 54.3500 1,630.50 543.60	
Acquired 05/17/11 S 10 36.80 368.00 257.60 -110.40 Acquired 05/23/11 S 25 35.78 894.57 644.00 -250.57 Acquired 08/23/11 S 30 24.46 733.99 772.80 38.81 Total 1.25 79 \$2,576.42 25.7600 \$2,035.04 -\$541.38 \$ HONEYWELL INTERNATIONAL INC INC - - 1.00 30 36.23 1,086.90 54.3500 1,630.50 543.60 IDEXX LABORATORIES INC INC - - - 543.60 -	
Acquired 05/23/11 S 25 35.78 894.57 644.00 -250.57 Acquired 08/23/11 S 30 24.46 733.99 772.80 38.81 Total 1.25 79 \$2,576.42 25.7600 \$2,035.04 -\$541.38 \$ HONEYWELL INTERNATIONAL INC HON Acquired 12/02/05 L nc 1.00 30 36.23 1,086.90 54.3500 1,630.50 543.60 IDEXX LABORATORIES INC IDEXX LABORATORIES INC IDEX IDEX <td></td>	
Acquired 08/23/11 S 30 24.46 733.99 772.80 38.81 Total 1.25 79 \$2,576.42 25.7600 \$2,035.04 -\$541.38 \$ HONEYWELL INTERNATIONAL INC HON Acquired 12/02/05 L nc 1.00 30 36.23 1,086.90 54.3500 1,630.50 543.60 IDEXX LABORATORIES INC IDEXX IDEX IDEX<	
Total 1.25 79 \$2,576.42 25.7600 \$2,035.04 -\$541.38 \$ HONEYWELL INTERNATIONAL INC HON Acquired 12/02/05 L nc 1.00 30 36.23 1,086.90 54.3500 1,630.50 543.60 IDEXX LABORATORIES INC IDEXX LABORATORIES INC <t< td=""><td></td></t<>	
HONEYWELL INTERNATIONAL INC HON Acquired 12/02/05 L nc 1.00 30 36.23 1,086.90 54.3500 1,630.50 543.60 IDEXX LABORATORIES INC	
INC HON Acquired 12/02/05 L nc 1.00 30 36.23 1,086.90 54.3500 1,630.50 543.60 IDEXX LABORATORIES INC	<u>\$37.92</u> 1.86
Acquired 12/02/05 L nc 1.00 30 36.23 1,086.90 54.3500 1,630.50 543.60	
IDEXX LABORATORIES INC	44.70 0.74
	44.70 2.74
Acquired 12/06/05 L nc 1 36.59 36.59 76.96 40.37 Acquired 02/19/09 L nc 15 32.99 494.99 1,154.40 659.41	
Total 0.75 16 \$531.58 76.9600 \$1,231.36 \$699.78	N/A N/A
Acquired 05/19/11 S 15 23.30 349.50 363.75 14.25 Acquired 10/17/11 S 23 23.36 537.31 557.75 20.44	
Acquired 10/17/11 S 23 23.36 537.31 557.75 20.44	
Acquired 11/17/11 S 10 24.35 243.50 242.50 -1.00	
Total 0.71 48 \$1,130.31 24.2500 \$1,164.00 \$33.69 \$	<u>\$40.32 3.46</u>
INTERNATIONAL BUSINESS MACHINE CORP IBM	
Acquired 12/11/08 L nc 10 81.99 819.97 1,838.80 1,018.83	
Acquired 08/12/09 L nc 3 118.73 356.22 551.64 195.42	
Acquired 10/17/11 S 2 187.85 375.70 367.76 -7.94	
Acquired 11/17/11 S 2 184.87 369.76 367.76 -2.00	
Total 1.91 17 \$1,921.65 183.8800 \$3,125.96 \$1,204.31 \$	\$51.00 1.63

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GERALD H KIBE

DECEMBER 1 - DECEMBER 31, 2011 ACCOUNT NUMBER:

Stocks, options & ETFs

Stocks and ETFs continued

								ESTIN	IATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT PRICE	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
JOHNSON & JOHNSON JNJ		<u> </u>				_			
Acquired 06/15/07 L nc Acquired 06/25/07 L nc Acquired 02/08/08 L nc Acquired 05/15/08 L nc Acquired 08/17/09 L nc Acquired 08/26/09 L nc Acquired 10/17/11 S		11 15 15 5 10 4 8	62.94 61.30 62.10 66.67 59.88 61.19 64.18	692.37 919.57 931.51 333.40 598.81 244.76 513.52		721.38 983.70 983.70 327.90 655.80 262.32 524.64	29.01 64.13 52.19 -5.50 56.99 17.56 11.12		
Total	2.73	68	0.110	\$4,233.94	65.5800	\$4,459.44	\$225.50	\$155.04	3.48
JPMORGAN CHASE & CO JPM									
Acquired 06/18/10 L nc Acquired 11/05/10 L nc Acquired 10/17/11 S Acquired 10/20/11 S Acquired 11/17/11 S Acquired 11/25/11 S		29 16 12 6 6 6	38.86 41.08 31.28 32.20 30.60 28.92	1,127.06 657.32 375.36 193.23 183.64 173.55		964.25 532.00 399.00 199.50 199.50 199.50	-162.81 -125.32 23.64 6.27 15.86 25.95		
Total	1.53	75		\$2,710.16	33.2500	\$2,493.75	-\$216.41	\$75.00	3.01
KELLOGG COMPANY K									
Acquired 10/17/11 S Acquired 10/20/11 S Acquired 11/17/11 S		5 4 4	54.84 54.24 49.28	274.21 217.00 197.15		252.85 202.28 202.28	-21.36 -14.72 5.13		
Total	0.40	13		\$688.36	50.5700	\$657.41	-\$30.95	\$22.36	3.40
LOEWS CORPORATION								-	
Acquired 10/17/11 S	0.18	8	35.88	287.06	37.6500	301.20	14.14	2.00	0.66
MARKEL CORP MKL									
Acquired 05/25/06 L nc Acquired 05/01/08 L nc		2 2	335.03 419.83	670.07 839.66	_	829.34 829.34	159.27 -10.32		
Total	1.01	4		\$1,509.73	414.6700	\$1,658.68	\$148.95	N/A	N/A
MEDTRONIC INC									
Acquired 10/17/11 S Acquired 10/20/11 S		13 6	32.72 33.17	425.37 199.02		497.25 229.50	71.88 30.48		

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DECEMBER 1 - DECEMBER 31, 2011 ACCOUNT NUMBER:

Stocks, options & ETFs

Stocks and ETFs continued

								ESTIN	ATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT PRICE	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
Acquired 11/17/11 S Acquired 11/25/11 S		8	33.75 34.05	2 <mark>70.0</mark> 7 68.12		306.00 76.50	35.93 8.38		
Total	0.68	29		\$962.58	38.2500	\$1,109.25	\$146.67	\$28.13	2.54
MICROSOFT CORP MSFT						· <u> </u>			
Acquired 06/13/06 L nc Acquired 10/03/07 L nc		21 20	21.81 29.55	458.04 591.07		545.16 519.20	87.12 -71.87		
Acquired 02/08/08 L nc Acquired 05/01/08 L nc		25 7	28.59 28.50	714.92 199.55		649.00 181.72	-65.92 -17.83		
Acquired 07/22/10 L nc Acquired 09/21/10 L nc		32 13	25.88	828.46 327.91		830.72 337.48	2.26		
Acquired 10/14/10 L nc		24	25.22 25.19	604.68		623.04	9.57 18.36		
Acquired 11/04/10 L nc Acquired 03/09/11 S		24 18 12	27.19 25.79	489.56 309.57		467.28 311.52	-22.28 1.95		
Acquired 10/17/11 S		11	27.07	297.77		285.56	-12.21		
Acquired 10/20/11 S Acquired 11/17/11 S		8 10	26.79 25.63	214.32 256.39		207.68 259.60	-6.64 3.21		
Total	3.19	201		\$5,292.24	25.9600	\$5,217.96	-\$74.28	\$160.80	3.08
MINDRAY MEDICAL INTL LTD ADR MR									
Acquired 05/05/11 S		12	26.79	321.52		307.68	-13.84		
Acquired 05/06/11 S Acquired 07/05/11 S		12 9	27.78 28.47	333.42 256.28		307.68 230.76	-25.74 -25.52		
Total	0.52	33		\$911.22	25.6400	\$846.12	-\$65.10	\$8.58	1.01
NATIONAL FUEL GAS CO NFG									
Acquired 03/22/07 L nc	0.75	22	43.19	950.30	55.5800	1,222.76	272.46	31.24	2.55
NATIONAL OILWELL VARCO INC NOV									
Acquired 12/02/05 L nc	0.71	17	74.34	1,337.53	67.9900	1,155.83	-181.70	8.16	0.70
NETFLIX.COM INC NFLX									
Acquired 10/31/11 S Acquired 12/08/11 S		10 6	82.60 70.15	826.09 420.92		692.90 415.74	-133.19 -5.18		
Total	0.68	16		\$1,247.01	69.2900	\$1,108.64	-\$138.37	N/A	N/A

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DECEMBER 1 - DECEMBER 31, 2011 ACCOUNT NUMBER:

Stocks, options & ETFs

Stocks and ETFs continued

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								ESTIN	IATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT PRICE	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
NEWS CORP INC-CL A									
Acquired 10/17/11 S Acquired 11/17/11 S		17 14	16.91 16.60	287.64 232.54		303.28 249.76	15.64 17.22		
Total	0.34	31		\$520.18	17.8400	\$553.04	\$32.86	\$5.89	1.07
NEXTERA ENERGY INC NEE									
Acquired 04/08/09 L nc	0.56	15	52.69	790.47	60.8800	913.20	122.73	33.00	3.61
NIELSEN HOLDINGS BV NLSN									
Acquired 01/31/11 S Acquired 04/20/11 S		30 7	25.45 27.92	763.50 195.44		890.70 207.83	127.20 12.39		
Total	0.67	37		\$958.94	29.6900	\$1,098.53	\$139.59	N/A	N/A
NORFOLK SOUTHERN CORP									
Acquired 08/01/07 L nc	1.11	25	52.70	1,31 7 .74	72.8600	1,821.50	503.76	43.00	2.36
ORACLE CORPORATION ORCL									
Acquired 11/24/10 L nc Acquired 12/21/11 S		32 15	27 <i>.</i> 84 25.15	891.04		820.80	-70.24		
Acquired 12/2/11 S		15	25.15 25.60	377.27 384.12		384.75 384.75	7.48 0.63		
Total	0.97	62		\$1,652.43	25.6500	\$1,590.30	-\$62.13	\$14.88	0.94
PACCAR INC PCAR									
Acquired 10/17/11 S		7	38.68	270.76		262.29	-8.47		
Acquired 11/01/11 S Acquired 11/25/11 S		35 12	42.30 37.59	1,480.50 451.10		1,311.45 449.64	-169.05 -1.46		
Totai	1.24	54	0.100	\$2,202.36	37.4700	\$2,023.38	-\$178.98	\$38.88	1.92
PENTAIR INC PNR						<i>,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,</i>			
Acquired 10/17/11 S Acquired 11/17/11 S		8 6	35.49 36.84	283.94 221.06		266.32 199.74	-17.62 -21.32		
Total	0.29	14		\$505.00	33.2900	\$466.06	-\$38.94	\$11.20	2.40
PFIZER INCORPORATED				·					
Acquired 03/04/09 L nc		12	12.60	151.22		259.68	108.46		



DECEMBER 1 - DECEMBER 31, 2011 ACCOUNT NUMBER:

Stocks, options & ETFs

Stocks and ETFs continued

								ESTIN	ATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT PRICE	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL INCOME	ANNUA YIELD (%
Acquired 08/26/09 L nc Acquired 01/19/10 L nc		8 30	16.85 19.92	134.80 597.60		173.12 649.20	38.32 51.60		
Total	0.66	50		\$883.62	21.6400	\$1,082.00	\$198.38	\$44.00	4.07
PHILIP MORRIS INTERNATIONAL INC PM									
Acquired 10/17/11 S Acquired 11/17/11 S		4 4	67.63 72.03	270.55 288.16		313.92 313.92	43.37 25.76		
Total	0.38	8		\$558.71	78.4800	\$627.84	\$69.13	\$24.64	3.92
PNC FINANCIAL SERVICES GROUP PNC									
Acquired 09/30/11 S Acquired 10/18/11 S Acquired 11/21/11 S		15 9 10	48.68 50.37 51.29	730.33 453.42 512.94		865.05 519.03 576.70	134.72 65.61 63.76		
Total	1.20	34		\$1,696.69	57.6700	\$1,960.78	\$264.09	\$47.60	2.43
PRAXAIR INC PX									
Acquired 01/08/09 L nc	0.98	15	63.17	947.61	106.9000	1,603.50	655.89	30.00	1.87
PROCTER & GAMBLE CO PG									
Acquired 10/17/11 S Acquired 10/20/11 S Acquired 11/17/11 S		7 4 4	64.62 64.87 62.86	452.40 259.50 251.46		466.97 266.84 266.84	14.57 7.34 15 <i>.</i> 38		
Total	0.61	15		\$963.36	66.7100	\$1,000.65	\$37.29	\$31.50	3.15
RANGE RESOURCES CORP									
Acquired 05/28/10 L nc Acquired 11/10/10 L nc		3 17	45.60 42.93	136.80 729.94		185.82 1,052.98	49.02 323.04		
Total	0.76	20		\$866.74	61.9400	\$1,238.80	\$372.06	\$3.20	0.26
ROYAL DUTCH SHELL PLC ADR B RDS/B								·	
Acquired 03/10/11 S Acquired 08/10/11 S		18 7	68.06 61.90	1,225.09 433.36		1,368.18 532.07	143.09 98.71		

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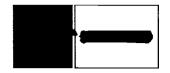
GERALD H KIBE

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DECEMBER 1 - DECEMBER 31, 2011 ACCOUNT NUMBER:

Stocks, options & ETFs

	u							ESTIM	ATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT PRICE	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
Acquired 10/06/11 S		6	63.57	381.42		456.06	74.64		
Total	1.44	31		\$2,039.87	76.0100	\$2,356.31	\$316.44	\$104.16	4.42
RPX CORP									
RPXC	0.00	20	24.00		40.0500	070 50	077.04	N1/A	N1/A
Acquired 08/09/11 S	0.23	30	21.88	656.54	12.6500	379.50	-277.04	N/A	N/A
SAP AG-SPONSORED ADR SAP									
Acquired 10/10/08 L nc	0.42	13	34.20	444.68	52.9500	688.35	243.67	13.32	1.93
SCHLUMBERGER LTD SLB									
Acquired 08/01/06 L nc		5	66.05	330.26		341.55	11.29		
Acquired 05/17/11 S Acquired 10/17/11 S		10 5	81.27 68.48	812.75 342.45		683.10 341.55	-129.65 -0.90		
Acquired 10/20/11 S		4	67.50	270.04		273.24	3.20		
Acquired 11/25/11 S		4	67.27	269.10		273.24	4.14		
Totai	1.17	28		\$2,024.60	68.3100	\$1,912.68	-\$111.92	\$28.00	1.46
SCHWAB CHARLES CORP NEW SCHW									
Acquired 12/24/08 L nc		38	15.03	571.25		427.88	-143.37		
Acquired 08/26/09 L nc		15	18.15	272.25		168.90	-103.35		
Acquired 08/18/11 S		80	11.92	954.19		900.80	-53.39	AAAAA	
Totai	0.92	133		\$1,797.69	11.2600	\$1,497.58	-\$30 <mark>0.11</mark>	\$31.92	2.13
SHERWIN WILLIAMS CO SHW									
Acquired 03/29/10 L nc		12	67.00	804.00		1,071.24	267.24		
Acquired 10/27/10 L nc		4	71.51	286.06		357.08	71.02		
Total	0.87	16		\$1,090.06	89.2700	\$1,428.32	\$338.26	\$23.36	1.64
SIGMA ALDRICH CORP									
Acquired 12/06/05 L nc Acquired 08/26/09 L nc		25 8	32.90 51.63	822.62 413.04		1,561.50 499.68	738.88 86.64		
Total	1.26	33		\$1,235.66	62.4600	\$2,061.18	\$825.52	\$23.76	1.15
SPECTRA ENERGY CORP				••				· · ·	
SE							/		
Acquired 08/23/10 L nc	0.98	52	21.08	1,096.56	30.7500	1,599.00	502.44	58.24	3.64



DECEMBER 1 - DECEMBER 31, 2011 ACCOUNT NUMBER:

Stocks, options & ETFs

								ESTIN	IATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT PRICE	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL INCOME	ANNUAL YIELD (%)
SYSCO CORPORATION									
Acquired 10/17/11 S	0.20	11	26.39	290.38	29.3300	322.63	32.25	11.88	3.68
TECHNE CORP TECH									
Acquired 04/20/11 S	0.25	6	74.05	444.30	68.2600	409.56	-34.74	6.72	1.64
TEXAS INSTRUMENTS INC									
Acquired 09/18/07 L nc		11	34.59	380.56		320.21	-60.35		
Acquired 02/12/08 L nc Acquired 03/24/08 L nc		10 15	30.66 29.30	306.68 439.50		291.10 436.65	-15.58 -2.85		
Acquired 05/01/08 L nc		15 5 5	29.18	145.95		145.55	-0.40		
Acquired 11/13/08 L nc		5	16.61	83.07		145.55	62.48		
Acquired 02/18/09 L nc		20	15.87	317.58		582.20	264.62		
Total	1.18	66		\$1,673.34	29.1100	\$1,921.26	\$247.92	\$44.88	2.34
TRANSATLANTIC HOLDINGS INC TRH									
Acquired 12/06/05 L nc	0.57	17	69.23	1,1 7 6.9 <u>1</u>	54.7300	930.41	-246.50	14.96	1.60
TRANSCANADA CORP TRP									
Acquired 12/15/10 L nc	0.86	32	37.76	1,208.35	43.6700	1,397.44	189.09	52.70	3.77
TRIPADVISOR INC TRIP									
Acquired 12/21/11 S	0.34	22	N/A##	N/A	25.2100	554.62	N/A	N/A	N/A
UNION PACIFIC CORP									
Acquired 11/03/11 S	1.17	18	101.52	1,827.41	105.9400	1,906.92	79.51	43.20	2.26
UNITED TECHNOLOGIES CORP									
Acquired 12/02/05 L nc	0.67	15	54.87	823.05	73.0900	1,096.35	273.30	28.80	2.62
US BANCORP NEW USB									
Acquired 10/17/11 S Acquired 11/17/11 S		24 12	24.03 25.13	576.89 301.64		649.20 324.60	72.31 22.96		
Total	0.60	36		\$878.53	27.0500	\$973.80	\$95.27	\$18.00	1.85

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DECEMBER 1 - DECEMBER 31, 2011 ACCOUNT NUMBER:

Stocks, options & ETFs

Stocks and ETFs continued

								ESTI	MATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT PRICE	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
VERIZON COMMUNICATIONS COM VZ			-						
Acquired 12/02/05 L nc	1.23	50	28.65	1,433.00	40.1200	2,006.00	573.00	100.00	4.98
WAL-MART STORES INC									
Acquired 10/17/11 S		8	55.12	440.97		478.08	37,11		
Acquired 10/20/11 S		4	56.38	225.54		239.04	13.50		
Acquired 11/17/11 S Acquired 11/25/11 S		4 2	56.54 57.09	226.20 114.20		239.04 119.52	12.84 5.32		
Total	0.66	18		\$1,006.91	59.7600	\$1,075.68	\$68.77	\$26.28	2.44
WELLS FARGO COMPANY WFC									
Acquired 01/20/09 L nc Acquired 08/19/10 L nc		35 30	14.92 25.26	522.27 757.90		964.60 826.80	442.33 68.90		
Acquired 01/19/11 S		38	31.98	1,215.42		1,047.28	-168.14		
Acquired 03/09/11 S Acquired 08/22/11 S		21 25	32.80 23.24	688.98 581.19		578.76 689.00	-110.22 107.81		
Total	2.51	149		\$3,765.76	27.5600	\$4,106.44	\$340.68	\$71.52	1.74
WILLIAMS COMPANIES INC WMB									
Acquired 10/04/11 S	1.07	53	23.00	1,219.51	33.0200	1,750.06	530.55	53.00	3.02
YOUKU INC SPONSORED ADR YOKU									
Acquired 12/19/11 S	0.43	45	17.25	776.56	15.6700	705.15	-71.41	N/A	N/A
3M CO MMM									
Acquired 10/17/11 S		5	76.85	384.30		408.65	24.35		
Acquired 10/20/11 S		2	77.72	155.44		163.46	8.02		
Acquired 11/17/11 S		4	80.27	321.10		326.92	5.82		



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DECEMBER 1 - DECEMBER 31, 2011 ACCOUNT NUMBER:

Stocks, options & ETFs

Stocks and ETFs continued

								ESTI	MATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRIČE/ ORIG PRIČE	ADJ COST/ ORIG COST	CURRENT PRICE	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL INCOME	ANNUAL YIELD (%)
Total	0.55	11		\$860.84	81.7300	\$899.03	\$38.19	\$24.20	2.69
								(

Cost information for one or more securities is not available. If you have cost information and would like to see it on future statements, contact Your Financial Advisor. nc Cost information for this tax lot is not covered by IRS reporting requirements. Unless indicated, cost for all other lots will be reported to the IRS.

Fixed Income Securities

Corporate and municipal bonds and other fixed income securities are priced by a computerized pricing service or, for less actively traded issues, by utilizing a yield-based matrix system to arrive at an estimated market value.

Corporate Bonds

									ESTIMATED	
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT PRICE	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ACCRUED	ANNUAL INCOME	ANNUAL YIELD (%)
GOLDMAN SACHS GROUP INC NOTES SEMI-ANNUAL PAY CPN 5.700% DUE 09/01/12 DTD 08/27/02 FC 03/01/03 Moody A1 , S&P A- CUSIP 38141GCG7 Acquired 03/20/07 L nc Acquired 03/24/08 L nc		4,000 2,000	102.23 102.83	4,089.20 2,056.66		4,074.28 2,037.14	-14.92 -19.52			
Total	3.74	6,000		\$6,145.86	101.8570	\$6,111.42	-\$34.44	\$113.05	\$342.00	5.60
JPMORGAN CHASE & CO MEDIUM TERM NOTE CPN 2.050% DUE 01/24/14 DTD 01/24/11 FC 07/24/11 Moody AA3, S&P A CUSIP 46623EJE0 Acquired 06/02/11 S nc	3.67	6,000	101.41	6,085.18	99.8790	5,992.74	-92.44	53.30	123.00	2.05

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ESTIMATED

DECEMBER 1 - DECEMBER 31, 2011 ACCOUNT NUMBER:

Fixed Income Securities

Corporate Bonds continued

-									ESTIMATED	
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT PRICE	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ACCRUED	ANNUAL	ANNUAL YIELD (%)
GENERAL ELEC CAP CORP MEDIUM TERM NOTES CPN 5.400% DUE 02/15/17 DTD 02/13/07 FC 08/15/07 Moody AA2 , S&P AA+ CUSIP 36962G2G8 Acquired 03/24/08 L nc	3.42	5,000	101.41	5,070.85	111.7220	.5,586.10	515.25	101.25	270.00	4.83
			_							4765



DECEMBER 1 - DECEMBER 31, 2011 ACCOUNT NUMBER:

Additional information

Gross proceeds 0.00 THIS YEAR

Portfolio detail

Cash and Sweep Balances

Bank Deposit Sweep - Consists of monies held at Wells Fargo Bank, N.A. and (if amounts exceed \$250,000) at one or more other Wells Fargo affiliated banks. These assets are not covered by SIPC, but are instead eligible for FDIC insurance of up to \$250,000 per depositor, per institution, in accordance with FDIC rules. For additional information on the Bank Deposit Sweep for your account, please contact Your Financial Advisor.

DESCRIPTION	% OF ACCOUNT	ANNUAL PERCENTAGE YIELD EARNED*	CURRENT MARKET VALUE	ESTIMATED ANNUAL INCOME	
BANK DEPOSIT SWEEP		0.00		0.00	
Interest Period 12/01/11 - 12/31/11					
Total Cash and Sweep Balances				\$0.00	

* APYE measures the total amount of the interest paid on an account based on the interest rate and the frequency of the compounding during the interest period. The annual percentage yield earned is expressed as an annualized rate, based on a 365 day year.

Stocks, options & ETFs

Stocks and ETFs

DESCRIPTION			ADJ PRICE/ ADJ COST/ ORIG PRICE ORIG COST			ESTIMATED			
					CURRENT PRICE	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL INCOME	ANNUAL YIELD (%)
ALLSTATE CORP ALL On Reinvestment Acquired 11/29/01 L nc Reinvestments L nc Reinvestments S nc		39 10.57000 1.43700	N/A## 42.62 28.90	N/A 450.52 41.54		1,068.99 289.72 39.39	N/A -160.80 -2.15		
Total	1.35	51.00700		\$492.06	27.4100	\$1,398.10	-\$162.95	\$42.84	3.06
BERKSHIRE HATHAWAY INC SERIES B NEW BRK/B Acquired 07/02/98 L nc	3.69	50	52.00	2,678.39	76.3000	3,815.00	1,136.61	N/A	N/A

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GERALD H KIBE

DECEMBER 1 - DECEMBER 31, 2011 ACCOUNT NUMBER:

Stocks, options & ETFs

Stocks and ETFs continued

	-							ESTIN	ATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT	CURRENT	UNREALIZED	ANNUAL	ANNUAL
	ACCOUNT	QUANTITY	ORIG PRICE	URIG CUST	PRICE	MARKET VALUE	GAIN/LOSS		YIELD (%)
BRISTOL MYERS SQUIBB									
BMY									
On Reinvestment			10.05				4 070 45		
Acquired 11/07/97 L nc Reinvestments L nc		152 95,22400	43.65 27.79	6,635 <i>.</i> 93 2,646 <i>.</i> 80		5,356.48 3,355.69	-1,279.45 708.89		
Reinvestments S nc		11.75600	28.27	332.41		414.28	81.87		
Total	8.82	258.98000		\$9,615.14	35.2400	\$9,126.45	-\$488.69	\$352.21	3.86
CHEVRON CORPORATION									
CVX									
On Reinvestment Acquired 11/07/97 L nc		165	20. 7 5	6.916.39		17.556.00	10.639.61		
Reinvestments L nc		84.87600	58.68	4,980.91		9,030.80	4.049.89		
Reinvestments S nc		7.82500	99.82	781.13		832.58	51.45		
Total	26.50	257.70100		\$12,678.43	106.4000	\$27,419.38	\$14,740.95	\$834.95	3.05
CISCO SYSTEMS INC									
CSCO On Reinvestment									
Acquired 08/28/98 L nc		180	16.24	2,930.07		3,254.39	324.32		
Reinvestments S nc		1.93400	16.81	32.52		34.97	2.45		
Total	3.18	181.93400		\$2,962.59	18.0800	\$3,289.36	\$326.77	\$43.66	1.33
COCA-COLA COMPANY									
KO									
On Reinvestment Acquired 11/07/97 L nc		121	56.56	6.966.70		8,466.37	1,499.67		
Reinvestments L nc		38.93800	50.45	1,964.62		2,724.49	759.87		
Reinvestments S nc		4.54000	66.93	303.87		317.66	13.79	 _	
Total	11.12	164.47800		\$9,235.19	69.9700	\$11,508.52	\$2,273.33	\$309.21	2.69
GENERAL ELECTRIC COMPANY									
GE On Reinvestment									
Acquired 11/07/97 L nc		303	22.64	6,973.17		5,426.73	-1,546.44		
Acquired 11/14/01 L nc		23	N/A##	N/A		411.93	N/A		
Reinvestments L nc		133.99900	27.23	3,650.02		2,399.92	-1,250.10		
Reinvestments S nc		14.44000	18.68	269.74	47.0400	258.62	-11.12		
Total	8.21	474.43900		\$10,892.93	17.9100	\$8,497.20	-\$2,807.66	\$322.61	3.80

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DECEMBER 1 - DECEMBER 31, 2011 ACCOUNT NUMBER:

Stocks, options & ETFs

Stocks and ETFs continued

								ESTIN	ATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT PRICE	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
MICROSOFT CORP MSFT									
On Reinvestment		400	40 70	7 544 05					
Acquired 01/30/98 L nc Reinvestments L nc		400 99.04500	18.76	7,511.25		10,384.00	2,872.75		
Reinvestments S nc		13.55300	26.45 25,29	2,620.18 342.80		2,571.20 351.84	-48.98 9.04		
Total	12.86	512.59800	20.20	\$10,474.23	25.9600	\$13,307.04	\$2,832.81	\$410.07	3.08
ORACLE CORPORATION ORCL On Reinvestment									
Acquired 07/24/98 L nc		600	4.19	2,524.35		15,389.99	12,865.64		
Acquired 11/14/01 L nc		42	N/A##	N/A		1,077.30	N/A		
Reinvestments L nc		9.86300	22.94	226.31		252.99	26.68		
Reinvestments S nc		4.63500	32.43	150.32		118.89	-31.43		
Total	16.28	656.49800		\$2,900.98	25.6500	\$16,839.17	\$12,860.89	\$157.55	0.94
UNITEDHEALTH GROUP INC UNH									
On Reinvestment		00		N.1/A		4 905 09	N1/A		
Acquired 11/14/01 L nc Reinvestments L nc		96 1.60700	N/A## 34.28	N/A 55.10		4,865.28 81.44	N/A 26.34		
Reinvestments S nc		1.23400	48.68	60.08		62.54	20.34		
Total	4.84	98.84100		\$115.18	50.6800	\$5,009.26	\$28.80	\$64.24	1.28
WELLS FARGO COMPANY WFC									
On Reinvestment									
Acquired 11/14/01 L nc		60	N/A##	N/A		1,653.60	N/A		
Reinvestments L nc Reinvestments S nc		18.58700 1.38800	2 7 .43 27.35	509.99 37.97		512.24 38.27	2.25 0.30		
Total	2.13	79.97500	27.00	\$547.96	27.5600	\$2,204.11	\$2.55	\$38.38	1.74

Cost information for one or more securities is not available. If you have cost information and would like to see it on future statements, contact Your Financial Advisor. nc Cost information for this tax lot is not covered by IRS reporting requirements. Unless indicated, cost for all other lots will be reported to the IRS. Page 7 of 9

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GERALD H KIBE

DECEMBER 1 - DECEMBER 31, 2011 ACCOUNT NUMBER:

Unit Investment Trusts

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Equity Trusts

							UNREALIZED GAIN/LOSS	ESTIM	ATED
DESCRIPTION	% OF ACCOUNT					CURRENT MARKET VALUE		ANNUAL	ANNUAL YIELD (%)
FIRST TRUST SELECT DSIP PORT 1ST QTR 2011 REINVEST									
Acquired 03/31/11 S nc		101	10.53 10.48	1,064.09 1,064.09		1,019.08	-45.01		
Reinvestments S nc		2.07800	9.86	20.50		20.97	0.47		

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DECEMBER 1 - DECEMBER 31, 2011 ACCOUNT NUMBER:

Additional information

Gross proceeds 0.00 THIS YEAR

Portfolio detail

Cash and Sweep Balances

Bank Deposit Sweep - Consists of monies held at Wells Fargo Bank, N.A. and (if amounts exceed \$250,000) at one or more other Wells Fargo affiliated banks. These assets are not covered by SIPC, but are instead eligible for FDIC insurance of up to \$250,000 per depositor, per institution, in accordance with FDIC rules. For additional information on the Bank Deposit Sweep for your account, please contact Your Financial Advisor.

DESCRIPTION	% OF ACCOUNT	ANNUAL PERCENTAGE YIELD EARNED*	CURRENT MARKET VALUE	ESTIMATED ANNUAL INCOME	
Cash		0.00		0.00	
BANK DEPOSIT SWEEP		0.00		0.00	
Interest Period 12/01/11 - 12/31/11					
Total Cash and Sweep Balances				\$0.00	

* APYE measures the total amount of the interest paid on an account based on the interest rate and the frequency of the compounding during the interest period. The annual percentage yield earned is expressed as an annualized rate, based on a 365 day year.

Stocks, options & ETFs

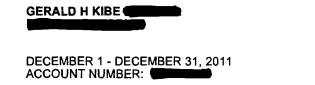
Stocks and ETFs

								ESTIMATED		
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT PRICE	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL INCOME	ANNUAL YIELD (%)	
DELL INC DELL Acquired 02/27/98 L nc	7.45	112	17.83	2,003.07	14.6300	1,638.56	-364.51	N/A	N/A	
INTEL CORP INTC On Reinvestment Acquired 02/12/99 L nc Reinvestments L nc Reinvestments S nc		48 8.59000 2.02100	32.59 20.70 22.20	1,568.87 177.87 44.88		1,163.99 208.30 49.02	-404.88 30.43 4.14			
Total	6.46	58.61100		\$1,791.62	24.2500	\$1,421.31	-\$370.31	\$49.23	3.46	



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Page 6 of 8



Stocks, options & ETFs

Stocks and ETFs continued

								ESTI	ESTIMATED	
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT PRICE	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)	
ISHARES DOW JONES SELECT DIVIDEND INDEX FUND DVY On Reinvestment Acquired 09/20/04 L nc Acquired 09/22/04 L nc Reinvestments L nc Reinvestments S nc		52 61 26.72000 5.04400	57.60 57.30 52.42 51.88	3,082.14 3,588.99 1,400.68 261.70		2,796.04 3,279.98 1,436.72 271.22	-286.10 -309.01 36.04 9.52			
Total	35.40	144.76400		\$8,333.51	53.7700	\$7,783.96	-\$549.55	\$267.52	3.44	
PFIZER INCORPORATED PFE On Reinvestment Acquired 02/27/98 L nc Reinvestments L nc Reinvestments S nc		107.25000 45.83600 6.34800	18.64 22.20 19.58	2,000.05 1,017.80 124.35		2,320.89 991.90 137.36	320.84 -25.90 13.01			
Total	15.69	159.43400		\$3,142.20	21.6400	\$3,450.15	\$307.95	\$140.30	4.07	
POWERSHARES GOLDEN DRAGON HALTER USX CHINA PORTFOLIO PGJ Acquired 04/25/06 L nc	22.92	257	17.00	4,494.42	19.6100	5,039.77	545.35	117.19	2.32	
			17.00	4,494.42	19.0100	3,039.77	040.00			

nc Cost information for this tax lot is not covered by IRS reporting requirements. Unless indicated, cost for all other lots will be reported to the IRS.

DECEMBER 1 - DECEMBER 31, 2011 ACCOUNT NUMBER:

Unit Investment Trusts

Equity Trusts

DESCRIPTION								ESTIM	ATED
	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT PRICE	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
FIRST TRUST TARGET GLOBAL DIVIDEND LEADERS 1Q11 REIN		<u>.</u>			· · · · ·				
Acquired 03/31/11 S nc		263	10.42 10.40	2,742.72 2,742.72		2,424.86	-317.86		
Reinvestments S nc		12.33300	9.39	115.83		113.71	-2.12		

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GERALD H KIBE

DECEMBER 1 - DECEMBER 31, 2011 ACCOUNT NUMBER:

Additional information

	THIS PERIOD	THIS YEAR		THIS PERIOD	THIS YEAR
Return of principal	41.37	117.25	Gross proceeds	0.00	7,419.65

Portfolio detail

Cash and Sweep Balances

Bank Deposit Sweep - Consists of monies held at Wells Fargo Bank, N.A. and (if amounts exceed \$250,000) at one or more other Wells Fargo affiliated banks. These assets are not covered by SIPC, but are instead eligible for FDIC insurance of up to \$250,000 per depositor, per institution, in accordance with FDIC rules. For additional information on the Bank Deposit Sweep for your account, please contact Your Financial Advisor.

DESCRIPTION	% OF ACCOUNT	ANNUAL PERCENTAGE YIELD EARNED*	CURRENT MARKET VALUE	ESTIMATED ANNUAL INCOME	
Cash		0.00		0.00	
BANK DEPOSIT SWEEP					
Interest Period 12/01/11 - 12/31/11					
Total Cash and Sweep Balances					

* APYE measures the total amount of the interest paid on an account based on the interest rate and the frequency of the compounding during the interest period. The annual percentage yield earned is expressed as an annualized rate, based on a 365 day year.

Stocks, options & ETFs

Stocks and ETFs

DESCRIPTION								ESTIN	ATED
	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST		CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
ABBOTT LABORATORIES ABT Acquired 03/24/98 L nc Reinvestments L nc		100 14.17500	36.96 41.75	3,696.92 591.90		5,623.00 797.06	1,926.08 205.16		
Total	10.04	114.17500		\$4,288.82	56.2300	\$6,420.06	\$2,131.24	\$219.21	3.41
DISNEY WALT COMPANY DIS On Reinvestment Acquired 04/15/98 L nc Reinvestments L nc Reinvestments S nc		51 6.09900 0.58400	38.43 25.54 39 <i>.</i> 10	1,960.28 155.77 22.84		1,912.50 228.71 21.90	-47.78 72.94 -0.94		
Total	3.38	57.68300		\$2,138.89	37.5000	\$2,163.11	\$24.22	\$34.60	1.60

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GERALD H KIBE

DECEMBER 1 - DECEMBER 31, 2011 ACCOUNT NUMBER:

Stocks, options & ETFs

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Stocks and ETFs continued

								ESTIMATED		
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT PRICE	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)	
NIKE INC CLASS B NKE				0.004.70			0.040.50			
Acquired 10/10/03 L nc	14.77	98	31.75	3,201.73	96.3700	9,444.26	6,242.53	<u> </u>	1.49	
POWERSHARES HIGH YIELD EQUITY DIVIDEND ACHIEVERS PORTFOLIO PEY On Reinvestment Acquired 03/28/05 L nc Reinvestments L nc Reinvestments S nc		321 86.57600 18.42300	14.45 10.77 8.81	4,799.03 932.46 162.44		2,969.25 800.82 170.41	-1,829.78 -131.64 7.97			
Total	6.16	425.99900		\$5,893.93	9.2500	\$3,940.48	-\$1,953.45	\$145.69	3.70	
WAL-MART STORES INC										
Acquired 10/22/03 L nc	7.01	75	58.35	4,482.88	59.7600	4,482.00	-0.88	109.50	2.44	
			· · · · · · · · · · · · · · · · · · ·		-					

nc Cost information for this tax lot is not covered by IRS reporting requirements. Unless Indicated, cost for all other lots will be reported to the IRS.

Mutual Funds

Mutual fund shares are priced at net asset value. Estimated Annual Income and Yield refer to Dividends and Interest Income only, and typically do not reflect Total return. If a portion of your fund position was converted, the 'Client Investment' value may include reinvestments from previously held positions.

Open End Mutual Funds

DESCRIPTION		% OF ACCOUNT QUANTITY			ADJ COST/ CURRENT ORIG COST PRICE		UNREALIZED GAIN/LOSS	ESTIN	ATED
	% OF ACCOUNT							ANNUAL INCOME	ANNUAL YIELD (%)
JOHN HANCOCK II LIFESTYLE BALANCED FUND CL-B JBLBX On Reinvestment Acquired 12/15/05 L nc Acquired 01/17/06 L nc		357.65400 35.31100	13.98 14.16	5,006.00 506.00		4,384.84 432.91	-621.16 -73.09		



DECEMBER 1 - DECEMBER 31, 2011 ACCOUNT NUMBER:

Mutual Funds

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Open End Mutual Funds continued

-								ESTIN	ATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT PRICE	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%
Acquired 09/05/07 L nc Acquired 01/04/08 L nc Reinvestments L nc Reinvestments S nc Systematic investment L nc		14.83500 48.52300 240.53500 28.38900 583.81600	14.83 14.22 12.43 12.33 14.55	227.50 697.50 2,990.44 350.21 8,500.00		181.88 594.89 2,948.96 348.05 7,157.58	-45.62 -102.61 -41.48 -2.16 -1,342.42		
Total	25.10	1,309.06300		\$18,277.65	12.2600	\$16,049.11	-\$2,228.54	\$375.70	2.34
		stment (Excludin on Client Investr				\$14,93 \$ <u>1,11</u>		-	
SUNAMERICA ALTERNATIVE STRATEGIES FUND CLASS C On Reinvestment Acquired 12/24/08 L nc Systematic investment L nc Reinvestments L nc Reinvestments S nc Systematic investment S nc		140.89900 156.57900 3.61700 14.56300 110.73600	9.12 10.21 10.21 10.37 10.83	1,292.50 1,600.00 36.93 151.02 1,200.00		1,414.62 1,572.05 36.31 146.22 1,111.79	122.12 -27.95 -0.62 -4.80 -88.21		
Total	6.70	426.39400		\$4,280.45	10.0400	\$4,280.99	\$0.54	\$11.08	0.26
		tment (Excludin on Client Investn				\$4,093 \$188			
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nc Cost information for this tax lot is not covered by IRS reporting requirements. Unless indicated, cost for all other lots will be reported to the IRS.

Closed End Mutual Funds ESTIMATED ANNUAL INCOME ADJ PRICE/ ADJ COST/ CURRENT CURRENT UNREALIZED ANNUAL % OF ORIG PRICE MARKET VALUE GAIN/LOSS YIELD (%) DESCRIPTION ACCOUNT QUANTITY ORIG COST PRICE BLACKROCK BUILD AMERICA BOND TRUST BBN 7.29 9.18 275 17.45 4,914.87 21.3500 5,871.25 956.38 428.45 Acquired 04/08/11 S nc

DECEMBER 1 - DECEMBER 31, 2011 ACCOUNT NUMBER:

Mutual Funds

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Closed End Mutual Funds continued

DESCRIPTION					CURRENT PRICE	CURRENT MARKET VALUE		ESTIN	ATED
	% OF ACCOUNT		ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST			UNREALIZED GAIN/LOSS	ANNUAL INCOME	ANNUAL YIELD (%)
COHEN & STEERS INFRASTRUCTURE FUND INC UTF									
Acquired 04/28/08 L nc Acquired 04/28/08 L nc		140 60	24.50 24.49	3,530.94 1,509.50		2,212.00 948.00	-1,318.94 _561.50		
Total	4.94	200		\$5,040.44	15.8000	\$3,160.00	-\$1,880.44	\$288.00	9.11
WELLS FARGO ADVANTAGE UTILIES & HIGH INCOME FD ERH									
Acquired 06/22/07 L nc	3.49	200	26.67	5,468.05	11.1500	2,230.00	-3,238.05	180.00	8.07

nc Cost information for this tax lot is not covered by IRS reporting requirements. Unless indicated, cost for all other lots will be reported to the IRS.

Unit Investment Trusts

Equity Trusts

						ESTIMATED			
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT PRICE	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
FIRST TRUST NASDAQ TARGET 15 4TH 10 CASH			0.00	007.00	44 5700	077.00	40.00		0.45
Acquired 10/01/10 L nc	0.43	24	9.90	237.60	11.5700	277.68	40.08	0.43	0.15
FT PORTFOLIOS LP TARGET FOCUS 4 MAR 11 REIN									
Acquired 03/01/11 S nc		236	9.76 9.90	2,303.93 2,336.40		1,997.97	-305.96		
Reinvestments S nc		8.40100	8.38 8.45	70.44 71.02		71.12	0.68		
Toțal	3.24	244.40100		\$2,374.37 \$2,407.42	8.4660	\$2,069.09	-\$305.28	\$48.63	2.35

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DECEMBER 1 - DECEMBER 31, 2011 ACCOUNT NUMBER:

Unit Investment Trusts

Equity Trusts continued

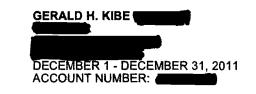
DESCRIPTION							ESTIMATED		
	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT PRICE	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
INVESCO DIVERSIFIED HEALTHCARE PORT SER 52 CASH Acquired 08/11/10 L nc	0.56	33	9.20 9.72	303.76 320.97	10.8800	359.04	55.28	6.20	1.72

nc Cost information for this tax lot is not covered by IRS reporting requirements. Unless indicated, cost for all other lots will be reported to the IRS.

Corporate Trusts

								ESTIN	MATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT PRICE	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL INCOME	ANNUAL YIELD (%)
FIRST TRUST TARGET TRIAD JANUARY 2011 REIN			_						
Acquired 01/03/11 S nc		248	9.65 9.90	2,395.49 2,455.20		2,120.39	-275.10		
Reinvestments S nc		11.57500	8.56 8.62	99.09 99.81		98.97	-0.12		
Total	3.47	259.57500		\$2,494.58 \$2,555.01	8.5500	\$2,219.36	-\$275.22	\$44.64	2.01
Total Corporate Trusts	3.47			\$2,494.58 \$2,555.01		\$2,219.36	-\$275.22	\$44.64	2.01
			·						

nc Cost information for this tax lot is not covered by IRS reporting requirements. Unless indicated, cost for all other lots will be reported to the IRS.



Additional information

	THIS PERIOD	THIS YEAR
Exempt accrued interest on purchases	0.00	
Gross proceeds	0.00	

Foreign withholding

THIS PERIOD 0.00



Portfolio detail

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Cash and Sweep Balances

Bank Deposit Sweep - Consists of monies held at Wells Fargo Bank, N.A. and (if amounts exceed \$250,000) at one or more other Wells Fargo affiliated banks. These assets are not covered by SIPC, but are instead eligible for FDIC insurance of up to \$250,000 per depositor, per institution, in accordance with FDIC rules. For additional information on the Bank Deposit Sweep for your account, please contact Your Financial Advisor.

DESCRIPTION	% OF ACCOUNT	ANNUAL PERCENTAGE YIELD EARNED*	CURRENT MARKET VALUE	ESTIMATED ANNUAL INCOME	
Cash		0.00		0.00	
BANK DEPOSIT SWEEP					
Interest Period 12/01/11 - 12/31/11		-	_		
Total Cash and Sweep Balances					

* APYE measures the total amount of the interest paid on an account based on the interest rate and the frequency of the compounding during the interest period. The annual percentage yield earned is expressed as an annualized rate, based on a 365 day year.

Stocks, options & ETFs

Stocks and ETFs ESTIMATED UNREALIZED ANNUAL ANNUAL % OF ADJ PRICE/ ADJ COST/ CURRENT CURRENT INCOME DESCRIPTION ACCOUNT QUANTITY ORIG PRICE ORIG COST PRICE MARKET VALUE GAIN/LOSS YIELD (%) APPLIED MATERIALS INC AMAT **On Reinvestment** Acquired 12/18/01 L nc N/A## N/A 492.66 N/A 46 Reinvestments L nc 3.95300 14.34 56.72 42.34 -14.38 Reinvestments S nc 12.00 13.93 -1.69 1.30100 15.62 51,25400 \$72.34 10.7100 \$548.93 \$16.40 2.99 0.05 -\$16.07 Total



DECEMBER 1 - DECEMBER 31, 2011 ACCOUNT NUMBER:

Stocks, options & ETFs

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Stocks and ETFs continued

								ESTIN	ATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT PRICE	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL INCOME	ANNUAL YIELD (%)
CENTRAL PAC FINL CORP NEW CPF									
Acquired 10/28/97 L nc Acquired 11/20/97 L nc		140.13927 289.86073	N/A## N/A##	N/A N/A		1,810.60 3,745.00	N/A N/A		
Total	0.52	430		\$0.00	12.9200	\$5,555.60	\$0.00	N/A	N/A
CISCO SYSTEMS INC CSCO Acquired 12/18/01 L nc	0.03	19	N/A##	N/A	18.0800	343.52	N/A	4.56	1 22
COMCAST CORP CL A SPL NEW CMCSK On Reinvestment	0.03	19	<u>NIAIII</u>	<u>N/A</u>	18.0600	343.32	N/A	4.30	<u>1.32</u>
Acquired 12/18/01 L nc Reinvestments L nc Reinvestments S nc		39 2.03900 0.75800	N/A## 16.26 23.56	N/A 33.16 17.86		918.83 48.04 17.86	N/A 14.88 0.00		
Total	0.09	41.79700		\$51.02	23.5600	\$984.73	\$14.88	\$18.80	1.91
DELL INC DELL									
Acquired 12/18/01 L nc	0.05	33	N/A##	N/A	14.6300	482.79	N/A	N/A	N/A
ERICSSON (LM) TEL-SP ADR NEW ERIC On Reinvestment									
Acquired 12/18/01 L nc Reinvestments L nc Reinvestments S nc		16 1.57100 0.30100	N/A## 13.38 15.04	N/A 21.03 4.53		162.08 15.91 3.05	N/A -5.12 -1.48		
Total	0.02	17.87200		\$25.56	10.1300	\$181.04	-\$6.60	\$4.61	2.55
EXELIS INC XLS									
Acquired 12/30/04 L nc	0.05	60	9.80	588.05	9.0500	543.00	-45.05	<u>N/A</u>	N/A
FRONTIER COMMUNICATIONS CORP FTR									
Acquired 12/30/04 L nc	0.04	73	10.28	750.75	5.1500	375.95	-374.80	54.75	14.56

Stocks, options & ETFs

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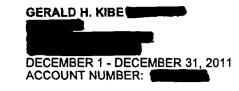
Stocks and ETFs continued

	-							ESTIN	ATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT PRICE	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL INCOME	ANNUAL YIELD (%)
HARTFORD FINL SVCS GROUP INC HIG									
Acquired 12/30/04 L nc	0.09	60	68,94	4,136.40	16.2500	975.00	-3,161.40	24.00	2.46
HAWAIIAN ELEC INDS INC HE			•						
Acquired 02/08/06 L nc	0.04	<u> 15 </u>	N/A##	N/A	26.4800	397.20	N/A	18.60	4.68
HOST HOTELS & RESORTS HST									
Acquired 04/28/06 L nc	0.04	28	N/A##	N/A	14.7700	413.56	N/A	5.60	1.35
INTEL CORP INTC On Reinvestment									
Acquired 12/18/01 L nc Reinvestments L nc Reinvestments S nc		23 3.34800 0.94000	N/A## 19.53 22.21	N/A 65.39 20.88		557.75 81.19 22.79	N/A 15.80 1.91		
Total	0.06	27.28800		\$86.27	24.2500	\$661.73	\$17.71	\$22.92	3.46
ITT CORP									
Acquired 12/30/04 L nc	0.05	30	16.15	484.57	19.3300	579.90	95.33	10.92	1.88
MICROSOFT CORP MSFT									
On Reinvestment Acquired 12/18/01 L nc Reinvestments L nc Reinvestments S nc		28 2.71900 0.83400	N/A## 25.71 25.31	N/A 69.93 21.11		726.87 70.58 21.66	N/A 0.65 0.55		
Total	0.08	31.55300		\$91.04	25.9600	\$819.11	\$1.20	\$25.24	3.08
ORACLE CORPORATION ORCL									
On Reinvestment Acquired 12/18/01 L nc Reinvestments L nc Reinvestments S nc		40 0.61600 0.29000	N/A## 22.88 32.27	N/A 14.10 9.36		1,025.99 15.81 7.43	N/A 1.71 -1.93		
Total	0.10	40.90600		\$23.46	25.6500	\$1,049.23	-\$0.22	\$9.81	0.93



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Stocks, options & ETFs

Stocks and ETFs continued

								ESTIN	ATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT PRICE	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
STARWOOD HOTELS & RESORTS WORLDWIDE INC HOT Acquired 12/30/04 L nc	0.21	46	57.74	2,656.04	47.9700	2,206.62	-449.42	23.00	1.04
VERIZON COMMUNICATIONS COM VZ									
Acquired 12/30/04 L nc	1.15	305	36.62	11,170.10	40.1200	12,236.60	1,066.50	610.00	4.98
XYLEM INC XYL Acquired 12/30/04 L nc	0.14	60	24.29	1,457.73	25.6900	1,541.40	83.67	N/A	N/A

Cost information for one or more securities is not available. If you have cost information and would like to see it on future statements, contact Your Financial Advisor. nc Cost information for this tax lot is not covered by IRS reporting requirements. Unless indicated, cost for all other lots will be reported to the IRS.

Fixed Income Securities

Corporate and municipal bonds and other fixed income securities are priced by a computerized pricing service or, for less actively traded issues, by utilizing a yield-based matrix system to arrive at an estimated market value.

Corporate Bonds

•									ESTIMATED	
	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT PRICE	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ACCRUED	ANNUAL	ANNUAL YIELD (%)
AMERICAN INTL GROUP MEDIUM TERM NOTES CPN 4.950% DUE 03/20/12 DTD 03/20/07 FC 09/20/07 Moody BAA1, S&P A- CUSIP 02687QBL1										
Acquired 08/19/09 L nc	1.12	12,000	87.66 82.04	10,520.25 9,850.40	99.7100	11,965.20	1,444.95	165.00	594.00	4.96

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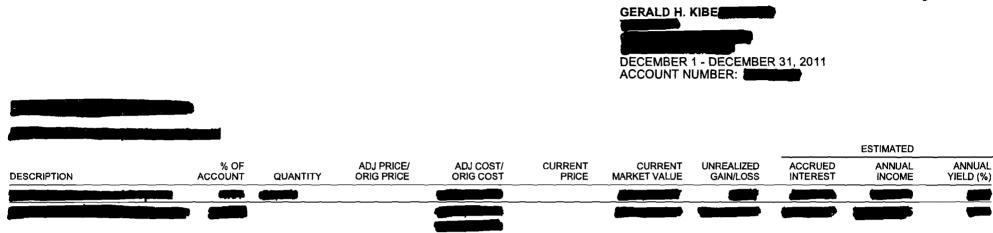
Fixed Income Securities

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Corporate Bonds continued

									ESTIMATED	
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT PRICE	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ACCRUED	ANNUAL INCOME	ANNUAL YIELD (%)
CITIGROUP FUNDING FIX/FLOAT MEDIUM TERM NOTES CPN 2.500% DUE 10/27/14 DTD 10/26/11 FC 01/26/12 Moody A3 , S&P A- CUSIP 1730T0PG8										
Acquired 10/21/11 S nc	0.94	10,000	100.00	10,000.00	100.0390	10,003.90	3.90	44.44	250.00	2.49
CITIGROUP FUNDING INC FIX TO FLOAT MEDIUM TERM NOTES LINKD TO 3MO LIBOR CPN 3.250% DUE 09/30/16 DTD 09/30/11 FC 12/30/11 Moody A3, S&P A- CUSIP 1730T0NZ8 Acquired 09/27/11 S nc	0.93	10,000 _	100.00	10,000.00	99.5610	9,956.10	-43.90	N/A	325.00	3.26
VELLS FARGO & CO IXED/FLOAT MEDIUM TERM NOTES CPN 2.000% DUE 09/30/16 DTD 09/30/11 FC 12/30/11 S&P A+ CUSIP 94986RFR7										
cquired 09/27/11 S nc	0.92	_10,000	100.00	10,000.00	97.8526	9,785.26	-214.74	<u>N/A</u>	200.00	2.04
VELLS FARGO & CO AULTI STEP UP MEDIUM ERM NOTES CALLABLE CPN 2.500% DUE 09/30/23 DTD 09/30/11 FC 12/30/11 CALL 09/21/14 @ 100.000 S&P A+ CUSIP 94986RFQ9 Acquired 09/27/11 S nc	0.92	10,000	100.00	10,000.00	97.7760	9,777.60	-222.40	N/A	250.00	2.55

nc Cost information for this tax lot is not covered by IRS reporting requirements. Unless indicated, cost for all other lots will be reported to the IRS.



^ Denotes Certificate of Deposit with a maturity date in the next 60 days. Please contact us for further investment opportunities or any assistance. nc Cost information for this tax lot is not covered by IRS reporting requirements. Unless indicated, cost for all other lots will be reported to the IRS.

Mutual Funds

Mutual fund shares are priced at net asset value. Estimated Annual Income and Yield refer to Dividends and Interest Income only, and typically do not reflect Total return. If a portion of your fund position was converted, the 'Client Investment' value may include reinvestments from previously held positions.

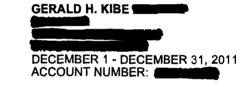
Open End Mutual Funds

% OF ADJ PRICE/ ADJ COST/ CURRENT CURRENT UNREALIZED ANNUAL DESCRIPTION ACCOUNT QUANTITY ORIG PRICE ORIG COST PRICE MARKET VALUE GAIN/LOSS INCOME	ANNUAL
	YIELD (%)
AQUILA HAWAIIAN TAX- FREE TRUST CL A HULAX On Reinvestment	
Acquired 12/16/97 L nc 5.92000 11.68 69.16 68.97 -0.19	
Acquired 12/16/97 L nc 69.99200 11.67 817.45 815.41 -2.04	
Acquired 12/16/97 L nc 9.75500 11.66 113.84 113.65 -0.19	
Acquired 12/16/97 L nc 7.03200 11.66 82.06 81.92 -0.14	
Acquired 12/16/97 L nc 7.65900 11.66 89.38 89.23 -0.15 Acquired 12/16/97 L nc 7.65200 11.67 89.30 89.15 -0.15	
Acquired 12/16/97 L nc 7.69700 11.67 89.89 89.67 -0.22 Acquired 12/16/97 L nc 7.73300 11.66 90.24 90.09 -0.15	
Acquired 12/16/97 L nc 9.13600 11.68 106.70 106.43 -0.27	
Acquired 12/16/97 Line 10.24500 11.68 119.67 119.35 -0.32	
Acquired 12/16/97 L nc 10.32800 11.67 120.53 120.32 -0.21	
Acquired 12/16/97 L nc 10.43800 11.68 121.92 121.60 -0.32	
Acquired 01/05/98 L nc 7.11300 11.73 83.51 82.87 -0.64	
Acquired 01/05/98 L nc 1.40400 11.74 16.49 16.36 -0.13	
Acquired 02/05/98 L nc 3.25400 11.73 38.20 37.91 -0.29	
Acquired 01/05/99 L nc 0.03500 11.72 0.40 0.41 0.01	
Acquired 01/05/99 L nc 0.25600 11.72 2.99 2.98 -0.01	:

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Mutual Funds

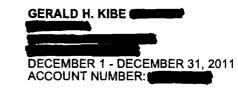
Open End Mutual Funds continued

									ESTIMATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT PRICE	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS		
Acquired 11/05/04 L nc		0.81500	11.72	9.82		9,49	-0.33		
Acquired 11/05/04 L nc		11.41100	11.72	137.76		132.94	-4.82		
Acquired 11/05/04 L nc		4.83900	11.72	58.42		56.37	-2.05		
Acquired 11/15/04 L nc		9.85300	N/A##	N/A		114.79	N/A		
Acquired 12/15/04 L nc		9.83600	N/A##	N/A		114.59	N/A		
Acquired 01/05/05 L nc		1.00900	11.68	12.12		11.75	-0.37		
Acquired 01/05/05 L nc		11.41700	11.68	137.36		133.01	-4.35		
Acquired 01/05/05 L nc		4.70300	11.67	56.52		54.79	-1.73		
Acquired 01/18/05 L nc		9.89600	N/A##	N/A		115.29	N/A		
Acquired 02/07/05 L nc		4.65000	11.73	56.24		54.17	-2.07		
Acquired 02/07/05 L nc		11.88900	11.73	143.76		138.51	-5.25		
Acquired 02/15/05 L nc		9.88100	N/A##	N/A		115.11	N/A		
Acquired 03/07/05 L nc		8.87500	11.62	106.32		103.39	-2.93		
Acquired 03/07/05 L nc		7.81200	11.63	93.68		91.01	-2.67		
Acquired 03/15/05 L nc		9.95800	N/A##	N/A		116.01	N/A		
Acquired 04/06/05 L nc		12.97200	11.54	154.33		151.12	-3.21		
Acquired 04/06/05 L nc		3.83900	11.54	45.67		44.72	-0.95		
Acquired 04/15/05 L nc		9.92600	N/A##	N/A		115.64	N/A		
Acquired 05/06/05 L nc		16.04200	11.59	191.50		186.89	-4.61		
Acquired 05/06/05 L nc		1.21400	11.59	14.50		14.14	-0.36		
Acquired 05/16/05 L nc		9,96300	N/A##	N/A		116.07	N/A		
Acquired 06/06/05 L nc		17.15100	11.66	206.00		199.81	-6.19		
Acquired 06/15/05 L nc		10.06900	N/A##	N/Å		117.30	N/A		
Acquired 06/23/05 L nc		1.98300	11.66	23.10		23.10	0.00		
Acquired 01/05/06 L nc		10.97000	11.46	128.26		127.80	-0.46		
Acquired 01/05/06 L nc		14,70000	11.45	171.74	•	171.26	-0.48		
Acquired 02/07/06 L nc		6.39000	11.42	72.98		74.44	1.46		
Acquired 04/07/06 L nc		8.04400	11.29	90.88		93.71	2.83		
Reinvestments L nc		1,855.73000	11.29	20,951.89		21,619.27	667.38		
Reinvestments S nc		377.63100	11.32	4,276.89		4,399.42	122.53		
Systematic investment L nc		8,648.98600	11.67	100,984.76		100,760.63	-224.13		
Systematic investment S nc		204.85700	11.71	2,400.00		2,386.60	-13.40		
Total	13.34	12,205.32100							
		-		4a)	•			•••	
		stment (Excluding							
	Gain/Loss (on Client Investr	nent (Including	Reinvestments)					
AQUILA HAWAIIAN T/F									
TRUST C									
HULCX									
On Reinvestment									
Systematic investment L nc		36.31800	11.26	409.12		422.72	13.60	4.4 ·	

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Mutual Funds

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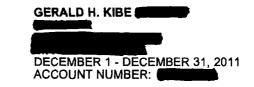
Open End Mutual Funds continued

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DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT PRICE	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
Reinvestments L nc Reinvestments S nc		79.47900 4.05500	11.24 11.27	893.78 45.71		925.15 47.20	31.37 1.49		
Total	0.13	119.85200		\$1,348.61	11.6400	\$1,395.07	\$46.46	\$32.36	2.32
		tment (Excluding on Client Investr				\$409 \$985			
LEGG MASON PARTNERS AGGRESSIVE GROWTH FUND CLASS A SHRAX On Reinvestment Acquired 12/30/04 L nc Reinvestments S nc		24.93700 0.58800	98.41 110.44	2,454.09 64.94		2,739.33 64.59	285.24 -0.35		
Total	0.26	25.52500		\$2,519.03	109.8500	\$2,803.92	\$284.89	N/A	N/A
	Client Investment (Excluding Reinvestments) Gain/Loss on Client Investment (Including Reinvestm					\$2,454 \$349			
LEGG MASON PARTNERS AGGRESSIVE GROWTH FUND CLASS B SAGBX On Reinvestment Systematic investment L nc Reinvestments S nc		29.72300 0.82500	86.02 93.83	2,557.06 77.41		2,769.59 76.87	212.53 -0.54		
Total	0.27	30.54800	 `	\$2,634.47	93.1800	\$2,846.46	\$211.99	N/A	N/A
	Client Investment (Excluding Reinvestments) Gain/Loss on Client Investment (Including Reinvestments)				\$2,557 \$289				
LEGG MASON PARTNERS FD MUNI HIGH INCOME FND A STXAX On Reinvestment Acquired 05/04/06 L nc Acquired 05/04/06 L nc Reinvestments L nc Reinvestments S nc		290.72000 106.10300 110.11500 27.92800	14.81 14.81 13.86 13.41	4,305.57 1,571.42 1,527.26 374.78		4,075.90 1,487.56 1,543.80 391.56	-229.67 -83.86 16.54 16.78		

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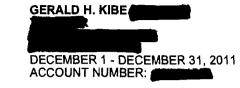
Mutual Funds

Open End Mutual Funds continued

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									ESTIN	MATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT PRICE	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS		ANNUAL	ANNUAL YIELD (%)
Total	0.70	534.86600		\$7,779.03	14.0200	\$7,498.82	-\$280.21		\$385.63	5.14
		Client Investment (Excluding Reinvestments) Gain/Loss on Client Investment (Including Reinvestments)				\$5,876 \$1,621				
LEGG MASON PARTNERS FD MANAGED MUNS FUND INC CLASS A SHMMX On Reinvestment	,									
Acquired 05/22/06 L nc Reinvestments L nc Reinvestments S nc	r	138.61586 33.22214 8.27700	15.40 15.38 15.42	2,135.52 511.12 127.64		2,255.27 540.52 134.68	119.75 29.40 7.04			
Total	0.27	180.11500	j.	\$2,774.28	16.2700	\$2,930.47	\$156.19		\$131.12	4.47
		tment (Excluding on Client Investn				\$2,135 \$794				
LEGG MASON PARTNERS FD LARGE CAP GROWTH FD CL A SBLGX On Reinvestment		000.04000	20.00	F 070 07		4 860 00	407.20			
Systematic investment L nc Reinvestments S nc		238.91000 40.90300	22.08 20.58	5,276.37 841.79		4,868.98 833.60	-407.39 8.19			
Total	0.54	279.81300		\$6,118.16	20.3800	\$5,702.58	-\$415.58		N/A	N/A
	Client Investment (Excluding Reinvestments) Gain/Loss on Client Investment (Including Reinvestments)					\$5,276.37 \$426.21				
LEGG MASON PARTNERS FD FUNDAMENTAL ALL CAP VALUE FUND CLASS A SHFVX On Reinvestment				с. К.	¢					
Systematic investment L nc Reinvestments L nc Reinvestments S nc		188.43200 33.20700 1.63300	15.05 14.62 12.54	2,837.78 485.74 20.49		2,385.55 420.40 20.67	-452.23 -65.34 0.18			
Total	0.27	223.27200		\$3,344.01	12.6600	\$2,826.62	-\$517.39		\$20.54	0.73
		tment (Excluding n Client Investm				\$2,837 -\$11		t source		

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Mutual Funds

Open End Mutual Funds continued

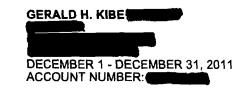
								EST	IMATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT PRICE	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
PIONEER SER TR II AMT-FREE MUNICIPAL FUND CL A PBMFX On Reinvestment Acquired 06/18/08 L nc Reinvestments L nc Reinvestments S nc		930.45597 107.73303 49.63700	13.60 12.24 12.78	12,661.74 1,319.22 634.65		12,468.10 1,443.61 665.15	-193.64 124.39 30.50		
Total	1.37	1,087.82600							
		tment (Excluding on Client Investn				\$12,661 \$1,91			
PRUDENTIAL INVT PORT 9 LRG-CAP CORE EQUITY FD CLASS A PTMAX On Reinvestment Acquired 03/03/99 L nc Acquired 04/06/99 L nc Acquired 04/06/99 L nc Acquired 04/06/99 L nc Acquired 05/05/99 L nc Acquired 06/07/99 L nc Acquired 06/07/99 L nc Acquired 08/05/99 L nc Acquired 08/05/99 L nc Acquired 09/07/99 L nc Acquired 10/07/99 L nc Acquired 10/07/99 L nc Acquired 10/07/99 L nc Acquired 01/05/00 L nc Acquired 01/05/00 L nc Acquired 01/05/00 L nc Acquired 04/05/00 L nc Acquired 04/05/00 L nc Acquired 05/05/00 L nc Acquired 06/05/00 L nc Acquired 06/05/00 L nc Acquired 06/05/00 L nc		479.53099 1.70599 6.91299 0.25599 8.69500 3.27899 5.44899 8.35399 8.85799 2.73899 5.88899 8.84199 8.45199 8.45199 8.06299 8.15199 4.05000 3.57500 7.84699 7.70699 7.88599	10.42 11.25 11.27 11.27 11.50 11.44 11.96 11.28 11.56 11.60 11.30 11.83 12.29 12.12 12.14 12.26 13.10 12.74 12.97 12.68	5,000.00 19.19 77.92 2.89 100.00 37.52 62.48 100.00 100.00 31.69 68.31 100.00 100.00 100.00 3.60 96.40 100.00 100.00 53.05 46.95 100.00 100.00 100.00 100.00		5,274.84 18.77 76.04 2.82 95.64 36.07 59.94 91.89 97.44 30.13 64.78 97.26 92.97 89.43 3.28 87.35 88.69 89.67 44.55 39.33 86.32 84.78 86.75	274.84 -0.42 -1.88 -0.07 -4.36 -1.45 -2.54 -8.11 -2.56 -1.56 -3.53 -2.74 -7.03 -10.57 -0.32 -9.05 -11.31 -10.33 -8.50 -7.62 -13.68 -15.22 -13.25	1.1 ³	



Mutual Funds

Open End Mutual Funds continued

								ESTIN	ATED
DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT PRICE	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAL YIELD (%)
Acquired 02/05/03 L nc		5.64000	7.64	43.10		62.04	18.94	· ·	
Acquired 03/05/03 L nc		13.28599	7.52	100.00		146.15	46.15		
Acquired 04/04/03 L nc		5.57599	7.92	44.17		61.34	17.17		
Acquired 04/04/03 L nc		7.03900	7.93	55.83		77.43	21.60		
Acquired 05/05/03 L nc	•.	11.91600	8.39	100.00		131.08	31.08		
Acquired 06/05/03 L nc		7.34700	8.93	65.65		80.82	15.17		
Acquired 06/05/03 L nc		3.83700	8.95	34.35		42.21	7.86		
Acquired 07/07/03 L nc		10.94000 11.42500	9.14	100.00		120.34	20.34		
Acquired 08/05/03 L nc		11.42500	8.75	100.00		125.68	25.68		
Acquired 09/05/03 L nc		0.05400	9.27	0.49		0.59	0.10		
Acquired 09/05/03 L nc		10.70700	9.29	99.51		117.78	18.27		
Acquired 10/06/03 L nc		10.60500	9.42	100.00		116.65	16.65		
Acquired 11/05/03 L nc		4.89800	9.63	47.21		53.88	6.67		
Acquired 11/05/03 L nc		5.47800	9.63	52.79		60.26	7.47		
Acquired 12/05/03 L nc		10.27600	9.73	100.00		113.04	13.04		
Acquired 01/05/04 L nc		9.72100	10.28	100.00		106.93	6.93		
Acquired 02/05/04 L nc		0.74500	10.33	7.69		8.19	0.50		
Acquired 02/05/04 L nc		8.90600	10.36	92.31		97.97	5.66		
Acquired 03/05/04 L nc		9.37200	10.66	100.00		103.09	3.09		
Acquired 04/05/04 L nc		7.87800	10.61	83.63		86.66	3.03		
Acquired 04/05/04 L nc		1.54000	10.63	16.37		16.94	0.57		
Acquired 05/05/04 L nc		9.66400	10.34	100.00		106.30	6.30		
Acquired 06/04/04 L nc		9.63500	10.37	100.00		105.98	5.98		
Acquired 07/06/04 L nc		5.28200	10.34	54.65		58,10	3.45		
Acquired 07/06/04 L nc		4.37200	10.37	45.35		48.09	2.74		
Acquired 08/05/04 L nc		9.97400	10.02	100.00		109.71	9.71		
Acquired 10/07/04 L nc		3.02300	10.55	32.85		33.25	0.40		
Acquired 10/07/04 L nc		15.95500	10.53	173.15		175.51	2.36		
Acquired 12/06/04 L nc		17.99000	11.11	206.00		197.89	-8.11		
Acquired 07/06/05 L nc		17:22200	11.26	200.00		189.44	-10.56		
Acquired 08/05/05 L nc		16.78300	11.55	200.00		184.61	-15.39		
Acquired 09/08/05 L nc		16.76700	11.57	200.00		184.44	-15.56	· · · ·	
Acquired 10/06/05 L nc		12.25600	11.16	141.10		134.82	-6.28		
Reinvestments L nc		23.97951	10.94	262.54		263.77	1.23		
Reinvestments S nc		94.82500	10.92	1,035.49		1,043.08	7.59		
Total	1.38	1,335.61100		\$13,951.13	11.0000	\$14,691.72	\$740.59	\$153.59	1.05
	Client Inves	tment (Excluding	g Reinvestment	s)		\$12,653	5.10	ŧ	
м. ^С		on Client Investm		•		\$2,038			



Mutual Funds

Open End Mutual Funds continued

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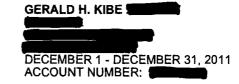
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DESCRIPTION	% OF ACCOUNT	QUANTITY	ADJ PRICE/ ORIG PRICE	ADJ COST/ ORIG COST	CURRENT PRICE	CURRENT MARKET VALUE	UNREALIZED GAIN/LOSS	ANNUAL	ANNUAI YIELD (%
PRUDENTIAL INVT PORT 9 LRG-CAP CORE EQTY FD CLASS B PTMBX On Reinvestment									
Acquired 10/06/05 L nc Acquired 11/04/05 L nc		5.39582 17.78199	10.59 10.91	58.90 200.00		56.22 185.29	-2.68 -14.71		
Acquired 12/05/05 L nc Reinvestments L nc		17.18299 2.55898	11.29 9.46	200.00 24.21		179.05 26.66	-20.95 2.45		
Reinvestments S nc		63.54800	10.34	657.72		662.1 7	4.45		
Systematic investment L nc Systematic investment S nc		554.94622 106.92500	10.63 11.22	5,900.00 1,200.00		5,782.56 1,114.14	-117.44 -85.86		
Total	0.75	768.33900		\$8,240.83	10.4200	\$8,006.09	-\$234.74	\$26.12	0.33
	Client Invest	tment (Excludin	g Reinvestment	s)		\$7,558	3.90		
		n Client Investr			\$447.19				
PRUDENTIAL JENNISON MID-CAP GROWTH FND CL A PEEAX	· ·								
On Reinvestment		39.30699	25.44	1,000.00		1,092.34	92.34		
Reinvestments L nc		0.08901	22.01	1.96		2.47	0.51		
Reinvestments S nc		0.23700	28.10	6.66		6.59	-0.07		
Total	0.10	39.63300		\$1,008.62	27.7900	\$1,101.40	\$92.78	\$0.71	0.06
		tment (Excluding n Client Investr				\$1,000 \$10°			
			_						

Cost information for one or more securities is not available. If you have cost information and would like to see it on future statements, contact Your Financial Advisor. nc Cost information for this tax lot is not covered by IRS reporting requirements. Unless indicated, cost for all other lots will be reported to the IRS.

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Annuities/Insurance

These positions are not held in your account with First Clearing and are not protected by SIPC. These positions are held directly by the issuing insurance company. Annuity and insurance values and all sub-account information is provided directly from the insurance companies. Accuracy is not guaranteed and surrender charges may apply. Original Premium may not reflect withdrawals or partial exchanges. Annuities are not protected by SIPC. Please contact Your Financial Advisor if you no longer own any of the positions listed below.

Variable Annuities

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DESCRIPTION	% OF ACCOUNT			AS OF VALUE DATE	ORIGINAL PREMIUM	ESTIMATED MARKET VALUE
ALLIANZ LIFE INS CO NORTH AMERI ALLIANZ VISION VAR ANN CONTR# DAX76701				12/29/11		
Sub Funds PIMCO VIT TOTAL RETURN PIMCO VIT GLOBAL MULTI-ASSET PIMCO VIT ALL ASSET PORTFOLIO AZL FUSION MODERATE PIMCO VIT GLOBAL BOND AZL FRANKLIN TEMPL FS PLUS PIMCO VIT EMERGING MKTS BOND BLACKROCK GLOBAL ALLOCATION AZL GROWTH INDEX STRATEGY	Units 276.66236 466.74319 715.00351 929.82589 368.07962 1,907.68436 664.09299 2,587.86844 927.83173	Estimated Value	% Market Value 5.03 4.90 10.02 10.03 4.91 20.24 9.99 24.69 10.19			
PRUDENTIAL ANNUITIES ADVANCE SER XTRA CREDIT SIX VARIABLE ANNUITY CONTR# E0655877				12/29/11		
Sub Funds AST ADVANCED STRATEGIES PORTFO BENEFIT FIXED RATE OPTION BENEFIT FIXED RATE OPTION	Units 1,754.98287 0.000000	Estimated Value	% Market Value 19.31 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0			