

THE JUDICIARY, STATE OF HAWAII
NOTICE AND REQUEST FOR SOLE SOURCE

TO: Chief Procurement Officer

FROM: Third Judicial Circuit

Name of Requesting Division/Program

Pursuant to HRS § 103D -306 and HAR Chapter 3-122, Subchapter 9, The Judiciary requests sole source approval to purchase the following:

1. Describe the goods, services or construction to be procured:

Upgrade the obsolete audio visual recording system in Hilo's courtroom 2D (installed in 2009) to the JAVS system. Upgrade to include: AXIO, Centro HDX; 8 JM-24B Microphones; 1 Wireless Handheld Microphone; New Amplifier and Feedback Suppressor; 5 HD Cameras, Assisted Listening System; 4 22" Monitors; SDI and analog audio feed to a Court Reporter; HDMI Laptop Input at the Cart; Poly G62 Codec w/ TC10 touch panel for Poly control.

JAVS will install all equipment on the existing rack located in the AV room. Recently installed Recorder 8 and Suite 8 software to be used, as well as existing courtroom speakers and camera mounts.

2. Vendor/Contractor/Service Provider Name:
Justice AV Solutions, Inc. dba JAVS

3. Amount of Request:
\$67,211.10

4. Term of Contract (shall not exceed 12 months), if applicable:

From: Execution of contract To: 09/30/2025

5. Prior Judiciary Procurement Sole Source No.
(if applicable):

6. Describe in detail the following:

a. The unique features, characteristics, or capabilities of the goods, service or construction.

Third Judicial Circuit Courthouses use systems designed, installed and maintained by JAVS. Hilo's Courtroom 2D needs to be upgraded to be the same as existing JAVS systems in Third Judicial Circuit and present the same user interface. Only JAVS equipment and software will seamlessly integrate with existing JAVS systems in the Hilo Courthouse to preserve the integrity of our systems. Proprietary hardware and software contribute to these systems reliability and consistency.

As stated in JAVS sole source letter dated 05/19/2025, JAVS is the developer, distributor and sole source vendor of various digital audio/video equipment and software applications. Because of the proprietary system, JAVS is the only vendor who can provide installation and configuration that will seamlessly integrate with the existing JAVS systems at Third Judicial Circuit.

b. How the unique features, characteristics or capabilities of the goods, service or construction are essential for the department.

Currently the Third Judicial Circuit does not have any court reporter on staff, reliable and consistent audio visual recording systems are essential for records of court proceedings and for producing timely transcripts. Toward that end, we require a single point of responsibility for our systems' support. It would be counterproductive to introduce multi-vendor complications into systems that rely on JAVS's proprietary hardware and software.

7. Describe the efforts and results in determining that this is the only vendor/contractor/service provider who can provide the goods, services or construction:

Proprietary hardware and software comprise key elements of JAVS systems. As stated in JAVS sole source letter dated 05/19/2025, JAVS is the developer, distributor and sole source vendor of various digital audio/video equipment and software applications. As further explained in the sole source letter, JAVS, Inc. holds all rights to source codes and equipment patents and holds the exclusive right to establish pricing, make changes, provide technical support (either directly or through subcontractors), and provide delivery of their equipment and software. Any upgrades to a JAVS system must be installed and commissioned by a JAVS certified technician. Therefore, it is not possible to obtain a third party installer to meet essential requirements.

8. Alternate source. Describe the other possible sources for the goods, services, or construction that were investigated but did not meet the department's needs.

JAVS proprietary products and services are solely developed, produced, modified, distributed, installed and supported by JAVS. Therefore, there are no alternative sources due to the proprietary nature of the JAVS system.

8. Identify the primary responsible staff person(s) conducting and managing this procurement. (Appropriate delegated procurement authority and completion of mandatory training required).

*Point of contact (Place asterisk after name of person to contact for additional information).

Name	Division/Program	Phone Number	email address
Hattie M Embernate	Third Judicial Circuit	961-7429	Hattie.M.Embernate@courts.hawaii.gov
Charles T Higa*	Third Judicial Circuit	961-7529	Charles.T.Higa@courts.hawaii.gov

Department shall ensure adherence to applicable administrative and statutory requirements, including HAR chapter 3-12, Subchapter 15, Cost Pricing Data, if required.

All requirements/approvals and internal controls for this expenditure is the responsibility of the Division/Program. I certify that the information provided above is, to the best of my knowledge, true and correct.

/s/ Dean T. Hiraki

05/19/2025

Department/Division/Program Head Signature

Date

For Chief Procurement Officer Use Only

Date Notice Posted: _____

Inquiries about this request shall be directed to the contact named in Item 8. Submit written objection to this NOTICE OF REQUEST FOR SOLE SOURCE within seven (7) calendar days, or as otherwise allowed, from the Date Notice Posted to:

Chief Procurement Officer – The Judiciary
Financial Services Department
Contracts & Purchasing Office
1111 Alakea Street, 6th Floor
Honolulu, Hawaii 96813-2807

Chief Procurement Officer (CPO) Comments:

☐

Approved

☐

Disapproved

☐

No Action Required

Chief Procurement Officer Signature

Date

Sole Source Letter For: Hawaii County Third Judicial Circuit Court

May 19, 2025

To Whom It May Concern:

This letter is to certify that Justice AV Solutions formerly known as Jefferson Audio Video Systems (JAVS®), Inc., a Kentucky-based corporation, headquartered in Louisville, Kentucky is the developer, distributor and sole source vendor of various digital audio/video equipment and software applications. JAVS has over 10,000 installations worldwide.

The following is a list of proprietary products and services, which are solely developed, produced, modified, distributed, installed, and supported by JAVS, Inc.

Software: (Including, but not limited to)

- Suite 8 - Autolog 8.0, Publisher 8, Scheduler 8, Viewer 8
- AVIX Video Switching Software

Hardware: (Including, but not limited to)

- AXIO-SE -120, Centro -HDX
- Digital Recorder - Recorder 9
- JM24B Microphones
- JC-23HD Cameras
- SmartAmp Amplifier w/Feedback Suppression
- All Hardware w/ JAVS logo

JAVS Services: Maintenance and Service Contracts (JAVS product line)

- Help Desk

JAVS, Inc. holds all rights to source codes and equipment patents and holds the exclusive right to establish pricing, make changes, provide technical support (either directly or through subcontractors), and provide delivery of the above-named equipment and software. Any upgrades to a JAVS system must be installed and commissioned by a JAVS certified technician.

Any persons engaged in the act of marketing, advertising, and/or selling the above-named hardware and software packages must have the expressed written authority to do so as a direct agent for JAVS, Inc. Any unauthorized representations are not recognized as valid.

Thank you for your interest in JAVS! We look forward to assisting you with your digital audio/video solutions. If you have any questions or require additional information, please feel free to contact us at your convenience.

Sincerely,

Shelly Knopf, National Account Manager
Justice AV Solutions
(502) 550-3957/Shelly.knopf@javs.com

