





**For Chief Procurement Officer Use Only**

Date Notice Posted: 05/24/2024

Inquiries about this request shall be directed to the contact named in Item 9. Submit written objection to this NOTICE OF REQUEST FOR SOLE SOURCE within seven (7) calendar days, or as otherwise allowed, from the Date Notice Posted to:

Chief Procurement Officer – The Judiciary  
Financial Services Department  
Contracts & Purchasing Office  
1111 Alakea Street, 6<sup>th</sup> Floor  
Honolulu, Hawaii 96813-2807

Chief Procurement Officer (CPO) Comments:

Approved

Disapproved

No Action Required

\_\_\_\_\_  
*Chief Procurement Officer Signature*

\_\_\_\_\_  
*Date*



**Phoenix Pacific**

*The Fire and Life Safety Experts*

2045 Lauwiliwili Street

Unit 101

Kapolei, Hawaii 96707

808.682.1000

phoenixpacificinc.com

May 17, 2024

State of Hawaii – Kauai Judiciary Courthouse  
3970 Kaana Street  
Lihue, Hawaii 96766  
Attention: Mr. Steven Serizawa, Facilities Manager

RE: Kauai Judiciary Courthouse

Phoenix Pacific, Inc. (PPI) is a highly specialized supplier of Edwards Systems Technology (EST) addressable fire alarm systems in the State of Hawaii. We are uniquely capable of providing the equipment and services required, at the level of quality required, to maintain the Kauai Judiciary Courthouse addressable fire alarm system.

Facts which justify a sole source procurement:

1. The Kauai Judiciary Courthouse must be maintained per HRS Chapter 20 in accordance with OSHA Section 1910.164(a) and NFPA-72 code requirements.
2. PPI was the programmer of the site-specific software and installer on record for the facility's recent construction. This included providing warranty services after construction. As a result, PPI has specific history with and knowledge of the facility. As the programmer and installer as well as being a factory authorized representative and NICET certified, we are uniquely qualified to maintain the fire alarm system at the quality level required for most efficient operation.
3. All equipment, parts, and maintenance are handled by PPI at a cost savings for the government because the parts and service is handled through a unified supply chain (Original Equipment Manufacturer to Factory Authorized Technician) versus outside or third party services at premium rates and unknown supply chain.



# Phoenix Pacific

*The Fire and Life Safety Experts*

2045 Lauwiliwili Street

Unit 101

Kapolei, Hawaii 96707

808.682.1000

phoenixpacificinc.com

4. Since PPI was responsible for the installation of the current fire alarm system it would not be feasible or cost effective to solicit for the maintenance services.

- a. Edwards equipment is used in 100% of the facility. Non-Edwards parts are not compatible.
- b. PPI would need to be subcontracted for proprietary software needs (cost impact).
- c. PPI would be the preferred supplier for purchasing parts that include a factory warranty.
- d. Delays in repairs or testing could affect normal business operations.
- e. The proposed Sole Source contract is cost effective for the Kauai Judiciary Courthouse.

When maintaining an addressable fire alarm system, product and service integration is essential to an effectively operated system. Sole source contracting with PPI would enhance service at a cost efficiency to the government.

Sincerely,

Chris Quezon  
Sales Representative