



7. Describe the efforts and results in determining that this is the only vendor/contractor/service provider who can provide the goods, services or construction:

It is not practical or advantageous for the Judiciary to pursue another vendor in times of fire alarm system failure as safety and health hazard are being compromised as another vendor would still need contact Phoenix Pacific for proprietary software entry to troubleshoot internal system schematics. With delays such as having to reach out to Phoenix Pacific for a technician to assist third vendor is uncommon during times of emergency and building employees lives are being compromised. Delays in repairs and testing will affect normal operations if Phoenix Pacific who is fully knowledgeable of fire alarm schematics.

8. Alternate source. Describe the other possible sources for the goods, services, or construction that were investigated but did not meet the department's needs.

Island Signal & Sound would be the only other vendor with the Edwards Fire System but does not have the accessible rights to software programming licensed for Phoenix Pacific specifically for Kauikeaouli Hale.

9. Identify the primary responsible staff person(s) conducting and managing this procurement. (Appropriate delegated procurement authority and completion of mandatory training required).

\*Point of contact (Place asterisk after name of person to contact for additional information).

Name	Division/Program	Phone Number	email address
*Wayne Taniguchi	Fiscal Support/Facilities Mgmt.	539-4005	wayne.s.taniguchi@courts.hawaii.gov
Dee Dee Letts	Deputy Chief Court Administrator	539-4351	deedee.d.letts@courts.hawaii.gov

Department shall ensure adherence to applicable administrative and statutory requirements, including HAR chapter 3-12, Subchapter 15, Cost Pricing Data, if required.

**All requirements/approvals and internal controls for this expenditure is the responsibility of the Division/Program. I certify that the information provided above is, to the best of my knowledge, true and correct.**

/s/ Dee Dee Letts

5/24/2023

\_\_\_\_\_  
Department/Division/Program Head Signature

\_\_\_\_\_  
Date

**For Chief Procurement Officer Use Only**

Date Notice Posted: \_\_\_\_\_

Inquiries about this request shall be directed to the contact named in Item 8. Submit written objection to this NOTICE OF REQUEST FOR SOLE SOURCE within seven (7) calendar days, or as otherwise allowed, from the Date Notice Posted to:

Chief Procurement Officer – The Judiciary  
Financial Services Department  
Contracts & Purchasing Office  
1111 Alakea Street, 6<sup>th</sup> Floor  
Honolulu, Hawaii 96813-2807

Chief Procurement Officer (CPO) Comments:

☐

Approved

☐

Disapproved

☐

No Action Required

\_\_\_\_\_  
*Chief Procurement Officer Signature*

\_\_\_\_\_  
*Date*



# Phoenix Pacific

*The Fire and Life Safety Experts*

April 26, 2023

State of Hawaii – Judiciary  
District Court of the First Judicial Circuit  
Judiciary/Facilities Management Branch  
777 Punchbowl Street  
Honolulu, Hawaii 96813

Attention: Mr. Wayne S. Taniguchi, Manager

Gentlemen:

Subject: Kauikeaouli Hale – District Court (Oahu First Circuit)

Phoenix Pacific, Inc. (PPI) is a highly specialized supplier of Edwards Systems Technology (EST) addressable fire alarm systems in the State of Hawaii. We are uniquely capable of providing the equipment and services required, at the level of quality required, to maintain the Kauikeaouli Hale addressable fire alarm system.

Facts which justify a sole source procurement:

1. The Kauikeaouli Hale must be maintained per HRS Chapter 20 in accordance with OSHA Section 1910.164(a) and NFPA-72 code requirements.
2. PPI was the programmer of the site-specific software and installer on record for the facility's recent construction. This included providing warranty services after construction. As a result, PPI has specific history with and knowledge of the facility. As the programmer and installer as well as being a factory authorized representative and NICET certified, we are uniquely qualified to maintain the fire alarm system at the quality level required for most efficient operation.
3. All equipment, parts, and maintenance is handled by PPI at a cost savings for the government because the parts and service is handled through a unified supply chain (Original Equipment Manufacturer to Factory Authorized Technician) versus outside or third party services at premium rates and unknown supply chain.

April 26, 2023

4. Since PPI was responsible for the installation of the current fire alarm system it would not be feasible or cost effective to solicit for the maintenance services.
  - a. Edwards equipment is used in 100% of the facility. Non-Edwards parts are not compatible.
  - b. PPI would need to be subcontracted for proprietary software needs (cost impact).
  - c. PPI would be the preferred supplier for purchasing parts that include a factory warranty.
  - d. Delays in repairs or testing could affect normal business operations.
  - e. The proposed Sole Source contract is cost effective for the Kauikeaouli Hale.

When maintaining an addressable fire alarm system, product and service integration is essential to an effectively operated system. Sole source contracting with PPI would enhance service at a cost efficiency to the government.

Sincerely,

Chris Quezon  
Sales Representative

